

DEPARTMENT OF REVENUE

OFFICE OF THE DIRECTOR

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December 1, 2022

TO: Sarah Bannister

Secretary of the Senate Washington State Senate

Bernard Dean Chief Clerk

Washington State House of Representatives

FROM: John Ryser, Acting Director

Department of Revenue

SUBJECT: LOCAL BUSINESS LICENSING PROGRESS REPORT

The Department of Revenue prepared the attached report in compliance with <u>RCW 35.90.020(8)</u>, which requires the department to report on the progress of our efforts to partner with all cities that impose a general business license. <u>Chapter 35.90 RCW</u> requires Washington cities and towns with general business licenses to join a combined licensing system, either the department's Business Licensing Service or the local online tax and licensing portal known as "FileLocal."

John Ryser

The Department is required to submit an annual progress report to the Legislature, beginning January 1, 2019, through January 1, 2028. The report must include:

- A list of cities that have partnered with the department as required in RCW 35.90.020(1).
- A list of cities that have not partnered with the department.
- A list of cities that are scheduled to partner with the department during the upcoming calendar year.
- A list of cities that have declined to partner with the department.
- An explanation of lessons learned and any process efficiencies incorporated by the Department.
- Any recommendations to further simplify the issuance and renewal of general business licenses by the department.
- Any other information the department considers relevant.

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If you have any questions or need the report in an alternate format, please contact Steve Ewing, Legislative and External Affairs Liaison, Executive Division, at (360) 534-1545.

cc: Nick Streuli, Executive Director, Policy & Outreach, Office of the Governor Drew Shirk, Executive Director, Legislative Affairs, Office of the Governor David Schumacher, Director, Office of Financial Management Roselyn Marcus, Assistant Director, Office of Financial Management Rachel Knutson, Senior Budget Assistant, Office of Financial Management

Local Business Licensing Progress Report for CY 2022



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SUMMARY

The Calendar Year 2022 Local Business Licensing Progress Report was prepared by the Department of Revenue (department) to comply with <u>RCW 35.90.020(8)</u>. The law requires:

- A list of cities that have partnered with the department as required in RCW 35.90.020(1).
- A list of cities that have not partnered with the department.
- A list of cities that have declined to partner with the department.
- An explanation of lessons learned and any process efficiencies incorporated by the department.
- Any recommendations to further simplify the issuance and renewal of general business licenses by the department.
- Any other information the department considers relevant.

There are 281 incorporated cities and towns in Washington, but only 225 issue local business licenses. Of those:

- Two hundred fifteen cities partner with the department's Business Licensing Service (BLS).
- Ten cities participate with the <u>FileLocal</u> portal for local business and occupation tax reporting and business licensing.

BLS Partnered Cities

BLS has partnered with 215 cities, reducing the license renewal workload for these cities and saving businesses time with a one-stop registration solution. (See Appendix A for a complete list of BLS partnered cities.)

In the FY 2022 – 2023 Local Business Licensing Partnership Plan, BLS was scheduled to partner with 25 cities in Calendar Year 2022. This was the final year for city onboarding. During Calendar year 2022, BLS successfully partnered with 24 cities. The 25th city scheduled to partner, Colfax, withdrew from the Partnership Plan in March 2022, after the city council decided to not adopt a general business license requirement.

BLS Non-partnered Cities

See Appendix B for a list of cities that issue a general business license and are not partnered with BLS. See Appendix C for a list of cities that do not currently issue a general business license.

BLS Scheduled Cities

BLS has met the legislative deadline to partner with all cities requiring a general business license, as set forth in RCW 35.90.020(1)(a)(iii).

Cities Declined to Partner

Currently, 10 cities that issue general business licenses declined to partner with BLS, choosing instead to participate in the FileLocal portal: Bellevue, Des Moines, Everett, Kent, Lake Forest Park, Renton, Seattle, Shoreline, Snoqualmie, and Tacoma.

Lessons Learned and Process Efficiencies

Process efficiencies were developed over the past year to enhance the partnership between BLS and local municipalities. These improvements include:

- Training sessions continued to be offered to existing partners on both a quarterly and ad-hoc basis. Quarterly trainings include refresher material based on frequently asked questions and include the most up-to-date information regarding system enhancements. Ad hoc trainings are conducted throughout the year and provide detailed guidance on the requested training subject.
- Enhanced search parameters on a city report to include the ability to search by North
 American Industry Classification System (NAICS) code. City staff are now able to retrieve
 primary NAICS code, secondary NAICS code, the legal entity type, and Department of
 Revenue tax reporting frequency. The report aids in the city's regulatory and compliance
 work.
- A quarterly newsletter was created to inform partners of upcoming training sessions, system changes, and quick reference reminders on how to navigate the system and system functionality.
- Connected with existing city partners and offered licensing types and fee structures that were not available to them when they originally partnered. As a result, BLS added additional license types for five partners.
- Based on partner feedback for the need to provide better context to on-demand reporting, a
 guide was added to the department's Automated Tax & Licensing System Help Manager.
 The new Reports Help Guide lists all data fields included in each of the over 30 partner
 reports.

Recommendations

To further simplify the issuance and renewal of general business licenses, the department intends to:

• Continue adding new licensing types and fee structures to expand BLS's suite of services offered.

• Add interactive training video modules for city staff, in addition to the existing searching and navigating videos. Video content will include approving or denying a city license and generating reports, both of which are common questions fielded by BLS staff.

Other Relevant Information

- The partner change request process, implemented in 2018, has proven helpful for cities updating their fees or license types. It is a streamlined process that allows cities to seamlessly submit their requests to ensure changes are updated by the effective date of their adopted ordinance.
- The training request process allows the department to provide value added and ondemand training pertinent to the partners' needs. The partner can easily request and submit training topics with the training request form at any time. Depending on the content and volume of requests, the department either consolidates the requests into a quarterly training offered to all partners, or conducts an ad hoc training with that specific city.

NEXT STEPS

Partnering Plan

The Fiscal Year 2022 – 2023 Local Business Licensing Partnership Plan was the final partnership plan, as all cities that currently impose a general business license are partnered with the department or FileLocal.

Annual Progress Report

By January 1, 2024, the department will submit the annual Local Business Licensing Progress Report to the Legislature as required by <u>RCW 35.90.020(8)</u>.

Appendix A

List of cities that are partnered with BLS

* Partnered with BLS January to December 2022			
Aberdeen	Granger	Puyallup	
Airway Heights	Granite Falls	Quincy	
Albion*	Hamilton	Rainier	
Algona	Harrah	Raymond	
Anacortes	Hoquiam	Redmond	
Arlington	Ilwaco	Republic	
Asotin*	Issaquah	Richland	
Auburn*	Kalama	Ridgefield	
Bainbridge Island	Kelso	Ritzville	
Battle Ground	Kenmore	Rock Island	
Bellingham	Kennewick	Rockford	
Benton City*	Kettle Falls*	Roslyn	
Bingen	Kirkland	Roy	
Black Diamond	Kittitas	Royal City	
Blaine	La Center	Ruston	
Bonney Lake	La Conner*	Sammamish	
Bothell*	Lacey	SeaTac	
Bremerton	Lake Stevens	Sedro-Woolley	
Brewster	Lakewood	Selah*	
Bridgeport	Langley*	Sequim	
Brier	Leavenworth	Shelton	
Buckley	Liberty Lake	Skykomish	
Bucoda	Long Beach	Snohomish	
Burien	Longview	Soap Lake	
Burlington	Lyman	South Bend	
Camas	Lynden	South Cle Elum	
Carbonado	Lynnwood	South Prairie	
Carnation	Mabton	Spokane	
Cashmere	Maple Valley	Spokane Valley	
Castle Rock	Marysville	Sprague*	
Cathlamet	Mattawa	Springdale	
Centralia	Medical Lake	Stanwood	
Chehalis	Mercer Island	Steilacoom	
Chelan	Mesa*	Stevenson	
Cheney	Mill Creek	Sultan	
Clarkston	Millwood	Sumas*	
Cle Elum	Milton	Sumner	
Clyde Hill	Monroe	Sunnyside	

* Partnered with BLS January to December 2022			
College Place	Montesano	Tenino	
Colville	Morton*	Tieton	
Concrete	Moses Lake	Toledo	
Connell	Mossyrock*	Toppenish	
Cosmopolis	Mount Vernon	Tukwila	
Coulee Dam	Mountlake Terrace	Tumwater	
Covington	Moxee	Twisp*	
Darrington	Mukilteo	Union Gap	
Deer Park	Naches	University Place	
DuPont	Napavine	Vader	
Duvall	Nespelem*	Vancouver	
East Wenatchee	Newcastle	Waitsburg	
Eatonville	Nooksack*	Walla Walla	
Edgewood	Normandy Park	Wapato*	
Edmonds	North Bend	Warden	
Electric City	North Bonneville	Washougal	
Ellensburg	Northport*	Waterville	
Elma	Oak Harbor*	Wenatchee	
Elmer City*	Oakville	West Richland	
Entiat	Ocean Shores	Westport	
Enumclaw	Olympia	White Salmon	
Ephrata	Omak	Wilbur	
Everson	Orting	Wilkeson	
Federal Way	Othello	Wilson Creek	
Ferndale	Pacific	Winlock	
Fife	Pasco	Winthrop*	
Firerest	Pateros*	Woodinville	
Friday Harbor	Pe Ell	Woodland*	
George	Pomeroy	Woodway	
Gig Harbor	Port Orchard	Yacolt	
Gold Bar	Port Townsend	Yakima	
Goldendale	Poulsbo	Yelm	
Grand Coulee	Prosser	Zillah	
Grandview	Pullman		

Appendix B

Cities that issue a general business license and are not partnered with BLS

Cities that are active participants in FileLocal as of January 1, 2022			
Bellevue	Kent	Snoqualmie	
Des Moines	Renton	Tacoma	
Everett	Seattle		
Lake Forest Park	Shoreline		

Appendix C

Cities that do not issue a general business license			
Almira	Hatton	Odessa	
Beaux Art Village	Hunts Point	Okanogan	
Chewelah	Index	Oroville	
Colfax	Ione	Palouse	
Colton	Kahlotus	Port Angeles	
Conconully	Krupp	Prescott	
Coulee City	LaCrosse	Reardan	
Coupeville	Lamont	Riverside	
Creston	Latah	Rosalia	
Cusick	Lind	Spangle	
Davenport	Malden	St. John	
Dayton	Mansfield	Starbuck	
Endicott	Marcus	Tekoa	
Fairfield	McCleary	Tonasket	
Farmington	Medina	Uniontown	
Forks	Metaline	Washtucna	
Garfield	Metaline Falls	Waverly	
Harrington	Newport	Yarrow Point	
Hartline	Oakesdale		