

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2007

INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2006	4TH QUARTER 2007	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3,839</u>	<u>\$1,050,388,652</u>	<u>\$1,092,136,560</u>	<u>4.0%</u>
CROP & ANIMAL PRODUCTION	111,112	1,157	217,830,116	306,959,046	40.9
FORESTRY & LOGGING	113	1,359	527,456,277	496,967,721	-5.8
FISHING & HUNTING	114	254	130,982,671	107,455,616	-18
AG & FORESTRY SUPPORT ACTIVITIES	115	1,069	174,119,588	180,754,177	3.8
<u>MINING</u>	<u>21</u>	<u>176</u>	<u>196,736,098</u>	<u>172,857,794</u>	<u>-12.1</u>
SAND & GRAVEL, QUARRYING	2123	124	113,937,160	123,547,025	8.4
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	52	82,798,938	49,310,769	-40.4
<u>UTILITIES</u>	<u>22</u>	<u>726</u>	<u>2,853,665,435</u>	<u>3,043,231,133</u>	<u>6.6</u>
ELECTRIC POWER GENERATION & TRANS.	2211	91	2,049,001,559	2,178,013,778	6.3
NATURAL GAS DISTRIBUTION	2212	13	153,849,897	183,297,185	19.1
WATER & SEWER	2213	622	650,813,979	681,920,170	4.8
<u>CONSTRUCTION</u>	<u>23</u>	<u>42,778</u>	<u>11,374,653,216</u>	<u>13,216,878,772</u>	<u>16.2</u>
RESIDENTIAL BUILDING & REMODELING	2361	12,502	2,556,195,938	3,022,128,398	18.2
NONRESIDENTIAL BUILDING	2362	903	2,150,311,368	2,490,341,000	15.8
HEAVY CONSTRUCTION & HIGHWAYS	237	1,633	1,489,137,213	1,735,362,368	16.5
SPECIAL TRADE CONTRACTORS	238	27,740	5,179,008,697	5,969,047,006	15.3
PLUMBING & HEATING	23822	2,800	997,051,049	1,120,584,129	12.4
PAINTING	23832	3,282	208,277,541	229,139,787	10
ELECTRICAL	23821	2,833	942,131,220	1,049,887,504	11.4
MASONRY/DRYWALL	23814, 23831	2,004	441,729,753	496,247,494	12.3
ROOFING	23816	952	247,239,522	298,050,130	20.6
OTHER CONTRACTORS	238 not listed above	15,869	2,342,579,612	2,775,137,962	18.5
<u>MANUFACTURING</u>	<u>31-33</u>	<u>11,450</u>	<u>30,931,761,929</u>	<u>34,673,448,454</u>	<u>12.1</u>
FOOD PRODUCTS	311	876	2,166,714,460	2,653,865,748	22.5
MILLING OF GRAINS	3112	19	73,170,012	92,574,826	26.5
FRUITS & VEGETABLES	3114	57	419,856,292	404,650,860	-3.6
DAIRY PRODUCTS	3115	17	193,898,227	386,092,515	99.1
MEAT PRODUCTS	3116	100	250,355,776	481,814,101	92.5
SEAFOOD PRODUCTS	3117	68	536,860,182	523,054,919	-2.6
BAKERY PRODUCTS	3118	361	244,537,935	243,082,213	-0.6
OTHER FOOD ITEMS	3111, 3113, 3119	254	448,036,036	522,596,314	16.6
BEVERAGES	312	413	623,464,655	647,347,698	3.8
TEXTILES	313,314	403	236,375,521	400,107,576	69.3
APPAREL	315	189	74,215,074	71,972,856	-3
LEATHER & ALLIED PRODUCTS	316	44	24,102,359	25,946,887	7.7
LUMBER & WOOD PRODUCTS	321	730	1,950,485,489	2,040,020,852	4.6
SAWMILLS	3211	123	576,708,936	621,300,295	7.7
PLYWOOD & TRUSSES	3212	57	245,165,189	260,043,994	6.1
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	550	1,128,611,364	1,158,676,563	2.7
PAPER PRODUCTS	322	106	1,491,522,802	1,653,125,159	10.8
PULP & PAPER MILLS	3221	31	957,515,486	1,046,488,511	9.3
OTHER PAPER PRODUCTS	3222	75	534,007,316	606,636,648	13.6
COMMERCIAL PRINTING	323	888	337,980,266	381,355,053	12.8
PETROLEUM & COAL PRODUCTS	324	33	3,735,377,481	5,172,212,567	38.5
PETROLEUM REFINING	32411	15	3,603,856,265	5,054,699,363	40.3
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	18	131,521,216	117,513,204	-10.7
CHEMICALS	325	292	601,149,933	739,769,353	23.1
CHEMICALS	3251	30	145,046,360	172,896,142	19.2
PESTICIDES & FERTILIZERS	3253	29	24,971,127	33,537,564	34.3
PHARMACEUTICALS	3254	44	129,603,600	146,394,455	13
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	189	301,528,846	386,941,192	28.3
PLASTICS & RUBBER PRODUCTS	326	215	592,285,587	596,472,327	0.7
NONMETALLIC MINERALS	327	327	653,794,236	707,906,671	8.3
PRIMARY METALS	331	149	902,477,206	1,119,696,103	24.1
IRON & STEEL MILLS	3311, 3312	66	258,375,291	298,784,192	15.6

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ALUMINUM SMELTING	3313	20	347,954,555	512,589,732	47.3
OTHER NONFERROUS METALS	3314	12	68,543,750	66,556,848	-2.9
FOUNDRIES	3315	51	227,603,610	241,765,331	6.2
FABRICATED METAL PRODUCTS	332	1,192	999,126,644	1,101,201,238	10.2
MACHINERY	333	704	1,374,660,509	1,408,592,191	2.5
FARM & CONSTRUCTION IMPLEMENTS	3331	73	118,015,814	117,263,702	-0.6
INDUSTRIAL MACHINERY	3332	124	241,136,043	213,378,528	-11.5
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	507	1,015,508,652	1,077,949,961	6.1
COMPUTERS & ELECTRONICS	334	576	2,655,108,274	2,905,208,871	9.4
COMPUTER HARDWARE	3341	43	410,892,328	323,709,399	-21.2
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	55	239,860,005	199,155,822	-17
AUDIO & VIDEO EQUIPMENT	3343	26	30,687,767	37,242,863	21.4
SEMICONDUCTORS	3344	85	773,616,729	907,675,186	17.3
INSTRUMENTS	3345	193	1,113,546,016	1,334,756,605	19.9
SOFTWARE REPRODUCTION	334611	150	80,434,630	98,727,924	22.7
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	24	6,070,799	3,941,072	-35.1
ELECTRICAL EQUIPMENT & APPLIANCES	335	147	287,024,858	404,912,468	41.1
LIGHTING EQUIPMENT	3351	32	29,920,056	46,562,304	55.6
HOUSEHOLD APPLIANCES	3352	17	7,202,285	5,597,582	-22.3
OTHER ELECTRIC EQUIPMENT	3353, 3359	98	249,902,517	352,752,582	41.2
TRANSPORTATION EQUIPMENT	336	643	10,451,614,231	11,044,259,225	5.7
MOTOR VEHICLES & PARTS	3361, 3362, 3363	132	789,320,751	408,214,499	-48.3
AIRCRAFT, AEROSPACE & PARTS	3364	153	9,266,276,329	10,141,963,090	9.5
SHIPS & BOATS	3366	313	366,728,150	454,446,059	23.9
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	45	29,289,001	39,635,577	35.3
FURNITURE & RELATED PRODUCTS	337	990	390,576,418	404,894,866	3.7
OTHER MANUFACTURING	339	2,533	1,383,705,926	1,194,580,745	-13.7
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>18,377</u>	<u>30,502,051,194</u>	<u>40,737,450,461</u>	<u>33.6</u>
DURABLE GOODS	423	8,993	15,331,312,356	17,286,838,091	12.8
MOTOR VEHICLES & PARTS	4231	691	1,956,912,157	1,984,839,661	1.4
FURNITURE & HOME FURNISHINGS	4232	484	383,593,204	378,632,632	-1.3
LUMBER & CONSTRUCTION MATERIALS	4233	680	1,526,164,570	1,581,296,734	3.6
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,527	2,685,755,714	2,963,238,960	10.3
ELECTRICAL EQUIPMENT	4236	1,079	2,087,065,790	2,449,246,150	17.4
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	486	693,400,897	738,940,554	6.6
MACHINERY & EQUIPMENT	4238	1,878	2,709,750,880	2,919,427,037	7.7
OTHER DURABLE GOODS	4235, 4239	2,168	3,288,669,144	4,271,216,363	29.9
NONDURABLE GOODS:	424	8,939	14,874,451,412	23,145,947,985	55.6
PAPER & PAPER PRODUCTS	4241	302	613,993,144	440,580,661	-28.2
DRUGS & SUNDRIES	4242	293	1,695,054,046	1,732,192,165	2.2
APPAREL	4243	449	662,139,003	795,175,050	20.1
FOOD PRODUCTS	4244	1,784	5,481,733,601	6,299,333,155	14.9
FARM PRODUCTS	4245	112	224,871,412	316,158,199	40.6
CHEMICALS & PLASTICS	4246	408	661,638,388	769,453,711	16.3
PETROLEUM PRODUCTS	4247	168	1,399,932,600	7,725,981,862	451.9
OTHER NONDURABLE GOODS	4248, 4249	5,423	4,135,089,218	5,067,073,182	22.5
ELECTRONIC MARKETS, AGENTS, BROKERS	425	445	296,287,426	304,664,385	2.8
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>50,894</u>	<u>29,391,984,432</u>	<u>32,108,664,445</u>	<u>9.2</u>
MOTOR VEHICLES & PARTS	441	3,283	4,864,814,487	5,022,612,354	3.2
NEW & USED AUTO DEALERS	4411	1,450	3,799,722,274	3,958,219,672	4.2
RV, BOAT, MOTORCYCLE DEALERS	4412	694	433,393,273	406,283,947	-6.3
AUTOMOTIVE PARTS & TIRES	4413	1,139	631,698,940	658,108,735	4.2
FURNITURE & HOME FURNISHINGS	442	1,892	920,637,523	1,004,697,852	9.1
ELECTRONICS & APPLIANCES	443	2,366	1,480,922,739	1,519,998,701	2.6
HOUSEHOLD APPLIANCES	443111	288	206,437,530	211,841,592	2.6
RADIO, TV & OTHER ELECTRONICS	443112	558	487,598,525	494,107,756	1.3
COMPUTERS & SOFTWARE	44312	1,477	760,778,046	788,122,378	3.6

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CAMERAS & PHOTO SUPPLY	44313	43	26,108,638	25,926,975	-0.7
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,622	2,036,348,496	1,962,958,641	-3.6
BUILDING MATERIALS	4441	1,569	1,806,790,014	1,701,820,267	-5.8
LAWN & GARDEN SUPPLIES	4442	1,053	229,558,482	261,138,374	13.8
FOOD & BEVERAGES (OFF-PREMISES)	445	3,279	3,084,023,169	3,431,556,750	11.3
GROCERY & CONVENIENCE STORES	4451	1,911	2,840,203,484	3,130,158,937	10.2
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,014	211,208,332	266,458,927	26.2
BEER, WINE AND LIQUOR STORES	4453	354	32,611,353	34,938,886	7.1
DRUG STORES & PERSONAL CARE STORES	446	1,695	1,304,777,620	1,447,612,340	10.9
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,572	2,169,272,067	2,577,333,766	18.8
APPAREL & ACCESSORIES	448	2,984	1,760,772,177	1,865,159,598	5.9
CLOTHING STORES	4481	1,931	1,306,403,533	1,417,673,668	8.5
SHOE STORES	4482	174	109,749,830	96,583,377	-12
JEWELRY & LUGGAGE STORES	4483	879	344,618,814	350,902,553	1.8
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,172	851,718,540	902,775,197	6
SPORTING GOODS	45111	1,272	369,435,355	417,237,578	12.9
HOBBY & TOY STORES	45112	418	131,564,566	150,384,789	14.3
SEWING SUPPLIES	45113	252	54,134,878	53,960,433	-0.3
MUSICAL INSTRUMENTS	45114	178	48,608,226	49,032,137	0.9
BOOK, PERIODICAL & MUSIC STORES	45121	745	183,124,453	162,799,121	-11.1
TAPES & CDs	45122	307	64,851,062	69,361,139	7
DEPARTMENT STORES	4521	27	1,153,441,865	1,128,983,625	-2.1
GENERAL MERCHANDISE STORES	4529	341	3,883,142,184	4,349,686,799	12
E-COMMERCE & MAIL ORDER	4541	1,968	2,209,915,081	3,044,056,169	37.7
MISCELLANEOUS RETAILERS	453, 4542, 4543	25,693	3,672,198,484	3,851,232,653	4.9
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>7,907</u>	<u>2,658,248,524</u>	<u>2,855,493,423</u>	<u>7.4</u>
AIR TRANSPORTATION	481	101	46,138,926	59,263,464	28.4
RAILROADS	482	13	59,748,728	60,658,989	1.5
WATER TRANSPORTATION	483	49	96,466,606	79,340,744	-17.8
TRUCK TRANSPORTATION	484	4,320	1,280,686,613	1,401,460,216	9.4
TRANSIT & GROUND PASSENGER TRANSPORT	485	934	138,644,722	142,262,442	2.6
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	2,490	1,036,562,929	1,112,507,568	7.3
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>294</u>	<u>153,397,341</u>	<u>204,059,692</u>	<u>33</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,920</u>	<u>4,385,025,824</u>	<u>4,414,271,874</u>	<u>0.7</u>
PUBLISHING (EXCEPT INTERNET)	511	1,251	915,727,423	986,019,569	7.7
NEWSPAPERS	51111	156	297,299,373	275,188,585	-7.4
BOOKS & PERIODICALS	51112, 51113	615	145,258,499	134,295,445	-7.5
SOFTWARE	5112	315	428,850,994	514,163,771	19.9
OTHER PUBLISHERS	51114, 51119	165	44,318,557	62,371,768	40.7
MOTION PICTURE PRODUCTION	512	1,209	214,081,282	189,895,891	-11.3
RADIO & TV BROADCASTING, CABLE TV	515	158	289,480,327	295,397,933	2
INTERNET PUBLISHING & BROADCASTING	516	NAICS no longer valid			
TELEPHONE & TELECOMMUNICATIONS	517	723	2,268,284,432	2,262,204,294	0
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,339	603,734,945	600,156,376	-1
OTHER INFORMATION SERVICES	519	240	92,073,804	80,597,811	-13
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>17,032</u>	<u>10,302,860,215</u>	<u>9,463,171,170</u>	<u>-8.2</u>
BANKS & CREDIT UNIONS	522	2,746	5,076,768,949	4,476,121,435	-11.8
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,621	1,103,845,092	916,057,852	-17
INSURANCE AGENTS & BROKERS	524	3,917	1,617,651,445	1,613,200,635	-0.3
REAL ESTATE AGENTS & BROKERS	531	6,199	1,288,405,230	1,162,929,689	-9.7
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,470	1,185,331,719	1,228,749,653	3.7
LESSORS OF NONFINANCIAL INTANGIBLES	533	79	30,857,780	66,111,906	114.2
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>140,568</u>	<u>28,913,046,023</u>	<u>31,020,718,127</u>	<u>7.3</u>
LEGAL SERVICES	5411	5,387	1,070,622,244	1,141,025,156	6.6
ACCOUNTING SERVICES	5412	4,681	544,116,759	634,027,174	16.5
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	9,713	2,399,186,644	2,563,985,124	6.9

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COMPUTER SYSTEM DESIGN SERVICES	5415	5,147	1,873,337,635	2,262,607,911	20.8
CONSULTING SERVICES	5416	9,778	1,685,399,824	1,914,495,832	13.6
ADVERTISING & PUBLIC RELATIONS	5418	1,421	373,165,713	382,434,591	2.5
OTHER PROFESSIONAL SERVICES	5417, 5419	6,869	2,752,750,862	1,770,927,878	-35.7
MANAGEMENT SERVICES	55	112	73,011,929	73,517,901	0.7
ADMINISTRATIVE & SUPPORT SERVICES	561	22,515	4,081,784,479	4,105,716,224	0.6
EMPLOYMENT SERVICES	5613	1,007	704,880,736	681,824,288	-3.3
TRAVEL SERVICES	5615	669	261,003,490	262,917,768	0.7
INVESTIGATION & SECURITY SERVICES	5616	887	191,932,758	214,731,580	11.9
BUILDING SERVICES & JANITORIAL	5617	7,075	2,207,461,811	2,170,081,756	-1.7
OTHER	5611, 5612, 5614, 5619	12,877	716,505,684	776,160,832	8.3
WASTE TREATMENT/ COLLECTION	562	599	714,641,248	796,852,922	11.5
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	4,316	441,922,274	549,460,201	24.3
HEALTH SERVICES	62	18,610	6,542,102,512	8,036,047,792	22.8
PHYSICIANS	6211	3,445	1,436,929,939	1,559,462,603	8.5
DENTISTS	6212	3,126	653,364,432	705,711,604	8
OTHER PRACTITIONERS	6213	7,110	597,617,000	652,366,760	9.2
HOSPITALS	622	163	1,990,011,540	2,272,492,081	14.2
NURSING & RETIREMENT HOMES	623	632	409,833,348	421,474,797	2.8
SOCIAL SERVICES & DAY CARE	624	2,822	335,354,833	352,380,659	5.1
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,312	1,118,991,420	2,072,159,288	85.2
ARTS, ENTERTAINMENT, & RECREATION	71	5,725	723,508,448	706,802,632	-2.3
PERFORMING ARTS, SPECTATOR SPORTS	711	3,475	353,788,574	342,744,199	-3.1
MUSEUMS, HISTORICAL SITES, ETC.	712	145	14,249,706	13,227,999	-7.2
AMUSEMENT, GAMBLING, RECREATION	713	2,105	355,470,168	350,830,434	-1.3
ACCOMMODATIONS	721	2,260	479,678,797	519,583,322	8.3
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,986	2,723,399,273	2,908,240,353	6.8
DRINKING PLACES	7224	1,120	127,724,698	163,238,564	27.8
AUTO REPAIR & SERVICES	8111	6,085	626,794,401	651,372,774	3.9
OTHER REPAIR SERVICES	8112, 8113, 8114	6,244	435,418,829	449,391,228	3.2
PERSONAL SERVICES	812	16,098	926,804,318	1,037,103,850	11.9
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	9,063	327,129,876	370,914,772	13.4
LAUNDRY & DRY CLEANING	8123	965	99,997,917	105,613,221	5.6
OTHER PERSONAL SERVICES	8122, 8129	6,070	499,676,525	560,575,857	12.2
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,474	198,874,450	227,753,533	14.5
PUBLIC ADMINISTRATION, OTHER	92,00	428	118,800,686	126,133,165	6.2
TOTAL ALL INDUSTRIES		298,982	\$152,715,222,246	\$173,002,887,854	13.3%