

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2006

INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2005	4TH QUARTER 2006	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3,983</u>	<u>\$1,012,960,662</u>	<u>\$1,050,388,652</u>	<u>3.7%</u>
CROP & ANIMAL PRODUCTION	111,112	1,169	250,893,864	217,830,116	-13.2
FORESTRY & LOGGING	113	1,490	523,116,854	527,456,277	0.8
FISHING & HUNTING	114	251	70,690,856	130,982,671	85.3
AG & FORESTRY SUPPORT ACTIVITIES	115	1,073	168,259,088	174,119,588	3.5
<u>MINING</u>	<u>21</u>	<u>177</u>	<u>182,705,094</u>	<u>196,736,098</u>	<u>7.7</u>
SAND & GRAVEL, QUARRYING	2123	120	103,108,383	113,937,160	10.5
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	57	79,596,711	82,798,938	4
<u>UTILITIES</u>	<u>22</u>	<u>724</u>	<u>3,013,150,349</u>	<u>2,853,665,435</u>	<u>-5.3</u>
ELECTRIC POWER GENERATION & TRANS.	2211	90	2,019,013,979	2,049,001,559	1.5
NATURAL GAS DISTRIBUTION	2212	14	410,735,741	153,849,897	-62.5
WATER & SEWER	2213	620	583,400,629	650,813,979	11.6
<u>CONSTRUCTION</u>	<u>23</u>	<u>40,903</u>	<u>10,083,073,911</u>	<u>11,374,653,216</u>	<u>12.8</u>
RESIDENTIAL BUILDING & REMODELING	2361	11,834	2,115,883,318	2,556,195,938	20.8
NONRESIDENTIAL BUILDING	2362	919	1,829,093,250	2,150,311,368	17.6
HEAVY CONSTRUCTION & HIGHWAYS	237	1,624	1,321,925,541	1,489,137,213	12.6
SPECIAL TRADE CONTRACTORS	238	26,526	4,816,171,802	5,179,008,697	7.5
PLUMBING & HEATING	23822	2,746	926,766,259	997,051,049	7.6
PAINTING	23832	3,128	177,655,193	208,277,541	17.2
ELECTRICAL	23821	2,721	951,826,856	942,131,220	-1
MASONRY/DRYWALL	23814, 23831	1,902	414,892,854	441,729,753	6.5
ROOFING	23816	871	234,748,808	247,239,522	5.3
OTHER CONTRACTORS	238 not listed above	15,158	2,110,281,832	2,342,579,612	11
<u>MANUFACTURING</u>	<u>31-33</u>	<u>11,348</u>	<u>27,231,756,091</u>	<u>30,931,761,929</u>	<u>13.6</u>
FOOD PRODUCTS	311	865	2,133,178,424	2,166,714,460	1.6
MILLING OF GRAINS	3112	18	68,397,654	73,170,012	7
FRUITS & VEGETABLES	3114	59	462,250,053	419,856,292	-9.2
DAIRY PRODUCTS	3115	15	356,874,861	193,898,227	-45.7
MEAT PRODUCTS	3116	102	345,534,422	250,355,776	-27.5
SEAFOOD PRODUCTS	3117	70	292,863,991	536,860,182	83.3
BAKERY PRODUCTS	3118	347	207,704,251	244,537,935	17.7
OTHER FOOD ITEMS	3111, 3113, 3119	254	399,553,192	448,036,036	12.1
BEVERAGES	312	362	574,688,882	623,464,655	8.5
TEXTILES	313,314	399	222,248,981	236,375,521	6.4
APPAREL	315	199	95,245,826	74,215,074	-22.1
LEATHER & ALLIED PRODUCTS	316	43	18,767,827	24,102,359	28.4
LUMBER & WOOD PRODUCTS	321	750	1,908,124,173	1,950,485,489	2.2
SAWMILLS	3211	126	631,384,155	576,708,936	-8.7
PLYWOOD & TRUSSES	3212	61	270,731,461	245,165,189	-9.4
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	563	1,006,008,557	1,128,611,364	12.2
PAPER PRODUCTS	322	102	1,081,511,189	1,491,522,802	37.9
PULP & PAPER MILLS	3221	31	649,242,685	957,515,486	47.5
OTHER PAPER PRODUCTS	3222	71	432,268,504	534,007,316	23.5
COMMERCIAL PRINTING	323	869	310,563,774	337,980,266	8.8
PETROLEUM & COAL PRODUCTS	324	33	4,687,442,517	3,735,377,481	-20.3
PETROLEUM REFINING	32411	12	4,576,146,026	3,603,856,265	-21.2
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	21	111,296,491	131,521,216	18.2
CHEMICALS	325	285	665,744,757	601,149,933	-9.7
CHEMICALS	3251	28	160,240,081	145,046,360	-9.5
PESTICIDES & FERTILIZERS	3253	29	23,458,304	24,971,127	6.4
PHARMACEUTICALS	3254	46	134,835,909	129,603,600	-3.9
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	182	347,210,463	301,528,846	-13.2
PLASTICS & RUBBER PRODUCTS	326	229	573,579,100	592,285,587	3.3
NONMETALLIC MINERALS	327	335	589,042,054	653,794,236	11
PRIMARY METALS	331	133	707,930,079	902,477,206	27.5
IRON & STEEL MILLS	3311, 3312	58	159,313,316	258,375,291	62.2

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ALUMINUM SMELTING	3313	20	294,024,292	347,954,555	18.3
OTHER NONFERROUS METALS	3314	10	53,206,873	68,543,750	28.8
FOUNDRIES	3315	45	201,385,598	227,603,610	13
FABRICATED METAL PRODUCTS	332	1,203	908,977,691	999,126,644	9.9
MACHINERY	333	689	1,113,670,892	1,374,660,509	23.4
FARM & CONSTRUCTION IMPLEMENTS	3331	68	85,333,386	118,015,814	38.3
INDUSTRIAL MACHINERY	3332	117	188,695,975	241,136,043	27.8
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	504	839,641,531	1,015,508,652	20.9
COMPUTERS & ELECTRONICS	334	577	1,995,728,423	2,655,108,274	33
COMPUTER HARDWARE	3341	47	345,564,536	410,892,328	18.9
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	54	204,935,085	239,860,005	17
AUDIO & VIDEO EQUIPMENT	3343	27	28,001,558	30,687,767	9.6
SEMICONDUCTORS	3344	77	405,675,005	773,616,729	90.7
INSTRUMENTS	3345	195	940,717,164	1,113,546,016	18.4
SOFTWARE REPRODUCTION	334611	151	62,308,603	80,434,630	29.1
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	26	8,526,472	6,070,799	-28.8
ELECTRICAL EQUIPMENT & APPLIANCES	335	144	289,966,175	287,024,858	-1
LIGHTING EQUIPMENT	3351	32	18,311,590	29,920,056	63.4
HOUSEHOLD APPLIANCES	3352	16	84,042,381	7,202,285	-91.4
OTHER ELECTRIC EQUIPMENT	3353, 3359	96	187,612,204	249,902,517	33.2
TRANSPORTATION EQUIPMENT	336	674	7,967,575,249	10,451,614,231	31.2
MOTOR VEHICLES & PARTS	3361, 3362, 3363	140	391,867,202	789,320,751	101.4
AIRCRAFT, AEROSPACE & PARTS	3364	149	7,222,087,171	9,266,276,329	28.3
SHIPS & BOATS	3366	327	327,195,032	366,728,150	12.1
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	58	26,425,844	29,289,001	10.8
FURNITURE & RELATED PRODUCTS	337	1,040	353,188,866	390,576,418	10.6
OTHER MANUFACTURING	339	2,417	1,034,581,212	1,383,705,926	33.7
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>17,704</u>	<u>30,686,794,612</u>	<u>30,502,051,194</u>	<u>-0.6</u>
DURABLE GOODS	423	8,900	13,844,223,759	15,331,312,356	10.7
MOTOR VEHICLES & PARTS	4231	690	2,074,834,443	1,956,912,157	-5.7
FURNITURE & HOME FURNISHINGS	4232	476	348,258,429	383,593,204	10.1
LUMBER & CONSTRUCTION MATERIALS	4233	678	1,581,758,873	1,526,164,570	-3.5
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,526	2,937,786,914	2,685,755,714	-8.6
ELECTRICAL EQUIPMENT	4236	1,095	1,987,939,852	2,087,065,790	5
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	489	649,566,063	693,400,897	6.7
MACHINERY & EQUIPMENT	4238	1,898	2,174,322,096	2,709,750,880	24.6
OTHER DURABLE GOODS	4235, 4239	2,048	2,089,757,089	3,288,669,144	57.4
NONDURABLE GOODS:	424	8,356	16,518,110,658	14,874,451,412	-10
PAPER & PAPER PRODUCTS	4241	324	514,792,885	613,993,144	19.3
DRUGS & SUNDRIES	4242	277	1,792,506,724	1,695,054,046	-5.4
APPAREL	4243	412	488,595,930	662,139,003	35.5
FOOD PRODUCTS	4244	1,753	4,617,558,345	5,481,733,601	18.7
FARM PRODUCTS	4245	110	181,088,679	224,871,412	24.2
CHEMICALS & PLASTICS	4246	400	712,750,926	661,638,388	-7.2
PETROLEUM PRODUCTS	4247	179	4,501,329,345	1,399,932,600	-68.9
OTHER NONDURABLE GOODS	4248, 4249	4,901	3,709,487,824	4,135,089,218	11.5
ELECTRONIC MARKETS, AGENTS, BROKERS	425	448	324,460,195	296,287,426	-8.7
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>50,902</u>	<u>27,307,160,723</u>	<u>29,391,984,432</u>	<u>7.6</u>
MOTOR VEHICLES & PARTS	441	3,311	4,676,586,652	4,864,814,487	4
NEW & USED AUTO DEALERS	4411	1,463	3,657,957,682	3,799,722,274	3.9
RV, BOAT, MOTORCYCLE DEALERS	4412	709	404,330,184	433,393,273	7.2
AUTOMOTIVE PARTS & TIRES	4413	1,139	614,298,786	631,698,940	2.8
FURNITURE & HOME FURNISHINGS	442	1,862	993,268,005	920,637,523	-7.3
ELECTRONICS & APPLIANCES	443	2,405	1,545,862,224	1,480,922,739	-4.2
HOUSEHOLD APPLIANCES	443111	293	185,665,474	206,437,530	11.2
RADIO, TV & OTHER ELECTRONICS	443112	557	472,110,872	487,598,525	3.3
COMPUTERS & SOFTWARE	44312	1,513	859,593,222	760,778,046	-11.5

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CAMERAS & PHOTO SUPPLY	44313	42	28,492,656	26,108,638	-8.4
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,631	1,976,318,659	2,036,348,496	3
BUILDING MATERIALS	4441	1,586	1,760,850,334	1,806,790,014	2.6
LAWN & GARDEN SUPPLIES	4442	1,045	215,468,325	229,558,482	6.5
FOOD & BEVERAGES (OFF-PREMISES)	445	3,215	2,944,113,189	3,084,023,169	4.8
GROCERY & CONVENIENCE STORES	4451	1,917	2,748,254,607	2,840,203,484	3.3
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,016	168,227,466	211,208,332	25.5
BEER, WINE AND LIQUOR STORES	4453	282	27,631,116	32,611,353	18
DRUG STORES & PERSONAL CARE STORES	446	1,685	1,248,786,036	1,304,777,620	4.5
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,572	2,071,179,466	2,169,272,067	4.7
APPAREL & ACCESSORIES	448	2,840	1,578,265,520	1,760,772,177	11.6
CLOTHING STORES	4481	1,830	1,182,077,099	1,306,403,533	10.5
SHOE STORES	4482	168	100,131,047	109,749,830	9.6
JEWELRY & LUGGAGE STORES	4483	842	296,057,374	344,618,814	16.4
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,269	815,587,703	851,718,540	4.4
SPORTING GOODS	45111	1,326	324,844,079	369,435,355	13.7
HOBBY & TOY STORES	45112	428	139,666,802	131,564,566	-5.8
SEWING SUPPLIES	45113	247	53,880,183	54,134,878	0.5
MUSICAL INSTRUMENTS	45114	187	50,150,273	48,608,226	-3.1
BOOK, PERIODICAL & MUSIC STORES	45121	769	166,942,738	183,124,453	9.7
TAPES & CDs	45122	312	80,103,628	64,851,062	-19
DEPARTMENT STORES	4521	25	1,112,830,659	1,153,441,865	3.6
GENERAL MERCHANDISE STORES	4529	371	3,479,504,330	3,883,142,184	11.6
E-COMMERCE & MAIL ORDER	4541	1,823	1,673,026,080	2,209,915,081	32.1
MISCELLANEOUS RETAILERS	453, 4542, 4543	25,893	3,191,832,200	3,672,198,484	15
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>7,430</u>	<u>2,097,052,369</u>	<u>2,658,248,524</u>	<u>26.8</u>
AIR TRANSPORTATION	481	98	25,893,378	46,138,926	78.2
RAILROADS	482	13	51,100,977	59,748,728	16.9
WATER TRANSPORTATION	483	51	51,314,196	96,466,606	88
TRUCK TRANSPORTATION	484	4,094	973,089,363	1,280,686,613	31.6
TRANSIT & GROUND PASSENGER TRANSPORT	485	807	116,832,075	138,644,722	18.7
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	2,367	878,822,380	1,036,562,929	17.9
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>276</u>	<u>178,308,785</u>	<u>153,397,341</u>	<u>-14</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,962</u>	<u>3,963,840,745</u>	<u>4,385,025,824</u>	<u>10.6</u>
PUBLISHING (EXCEPT INTERNET)	511	1,248	821,099,936	915,727,423	11.5
NEWSPAPERS	51111	158	255,052,550	297,299,373	16.6
BOOKS & PERIODICALS	51112, 51113	616	132,143,998	145,258,499	9.9
SOFTWARE	5112	301	389,182,178	428,850,994	10.2
OTHER PUBLISHERS	51114, 51119	173	44,721,210	44,318,557	-0.9
MOTION PICTURE PRODUCTION	512	1,166	204,852,819	214,081,282	4.5
RADIO & TV BROADCASTING, CABLE TV	515	161	260,745,231	289,480,327	11
INTERNET PUBLISHING & BROADCASTING	516	23	1,420,086	1,643,611	15.7
TELEPHONE & TELECOMMUNICATIONS	517	727	2,167,876,971	2,268,284,432	5
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,469	433,272,973	603,734,945	39
OTHER INFORMATION SERVICES	519	168	74,572,729	92,073,804	24
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>16,713</u>	<u>10,456,122,325</u>	<u>10,302,860,215</u>	<u>-1.5</u>
BANKS & CREDIT UNIONS	522	2,767	5,383,264,981	5,076,768,949	-5.7
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,540	1,026,054,158	1,103,845,092	7.6
INSURANCE AGENTS & BROKERS	524	3,854	1,636,029,936	1,617,651,445	-1.1
REAL ESTATE AGENTS & BROKERS	531	6,002	1,265,436,133	1,288,405,230	1.8
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,494	1,134,981,229	1,185,331,719	4.4
LESSORS OF NONFINANCIAL INTANGIBLES	533	56	10,355,888	30,857,780	198
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>134,829</u>	<u>25,296,575,610</u>	<u>28,913,046,023</u>	<u>14.3</u>
LEGAL SERVICES	5411	5,222	1,027,137,633	1,070,622,244	4.2
ACCOUNTING SERVICES	5412	4,451	430,917,386	544,116,759	26.3
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	9,404	1,892,385,182	2,399,186,644	26.8

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COMPUTER SYSTEM DESIGN SERVICES	5415	4,900	1,570,352,039	1,873,337,635	19.3
CONSULTING SERVICES	5416	9,190	1,328,719,592	1,685,399,824	26.8
ADVERTISING & PUBLIC RELATIONS	5418	1,392	333,350,896	373,165,713	11.9
OTHER PROFESSIONAL SERVICES	5417, 5419	6,444	2,592,679,983	2,752,750,862	6.2
MANAGEMENT SERVICES	55	98	71,493,713	73,011,929	2.1
ADMINISTRATIVE & SUPPORT SERVICES	561	21,162	3,337,924,858	4,081,784,479	22.3
EMPLOYMENT SERVICES	5613	774	532,384,110	704,880,736	32.4
TRAVEL SERVICES	5615	656	247,979,311	261,003,490	5.3
INVESTIGATION & SECURITY SERVICES	5616	828	177,754,529	191,932,758	8
BUILDING SERVICES & JANITORIAL	5617	6,769	1,750,654,072	2,207,461,811	26.1
OTHER	5611, 5612, 5614, 5619	12,135	629,152,836	716,505,684	13.9
WASTE TREATMENT/ COLLECTION	562	607	695,438,281	714,641,248	2.8
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	3,918	386,011,088	441,922,274	14.5
HEALTH SERVICES	62	18,040	6,027,593,752	6,542,102,512	8.5
PHYSICIANS	6211	3,409	1,366,194,540	1,436,929,939	5.2
DENTISTS	6212	3,075	630,228,731	653,364,432	3.7
OTHER PRACTITIONERS	6213	6,881	527,147,714	597,617,000	13.4
HOSPITALS	622	161	1,801,021,557	1,990,011,540	10.5
NURSING & RETIREMENT HOMES	623	598	387,932,899	409,833,348	5.6
SOCIAL SERVICES & DAY CARE	624	2,623	277,267,537	335,354,833	20.9
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,293	1,037,800,774	1,118,991,420	7.8
ARTS, ENTERTAINMENT, & RECREATION	71	5,672	663,582,754	723,508,448	9
PERFORMING ARTS, SPECTATOR SPORTS	711	3,477	318,469,038	353,788,574	11.1
MUSEUMS, HISTORICAL SITES, ETC.	712	147	13,636,423	14,249,706	4.5
AMUSEMENT, GAMBLING, RECREATION	713	2,048	331,477,293	355,470,168	7.2
ACCOMMODATIONS	721	2,211	428,991,222	479,678,797	11.8
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,734	2,231,121,833	2,723,399,273	22.1
DRINKING PLACES	7224	1,053	134,979,832	127,724,698	-5.4
AUTO REPAIR & SERVICES	8111	6,143	601,430,562	626,794,401	4.2
OTHER REPAIR SERVICES	8112, 8113, 8114	6,215	432,135,531	435,418,829	0.8
PERSONAL SERVICES	812	15,086	791,781,189	926,804,318	17.1
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	8,369	285,537,152	327,129,876	14.6
LAUNDRY & DRY CLEANING	8123	1,006	95,319,711	99,997,917	4.9
OTHER PERSONAL SERVICES	8122, 8129	5,711	410,924,326	499,676,525	21.6
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,422	200,103,862	198,874,450	-0.6
PUBLIC ADMINISTRATION, OTHER	92,00	465	118,444,422	118,800,686	0.3
TOTAL ALL INDUSTRIES		289,963	\$141,509,513,246	\$152,715,222,246	7.9%