

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3RD QUARTER, 2006

INDUSTRY	NAICS	CURRENT UNITS	3RD QUARTER 2005	3RD QUARTER 2006	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,829</u>	<u>\$820,605,837</u>	<u>\$788,309,736</u>	<u>-3.9%</u>
CROP & ANIMAL PRODUCTION	111,112	419	159,559,714	152,543,196	-4.4
FORESTRY & LOGGING	113	737	484,779,895	480,738,292	-0.8
FISHING & HUNTING	114	146	45,450,650	34,780,983	-23.5
AG & FORESTRY SUPPORT ACTIVITIES	115	527	130,815,578	120,247,265	-8.1
<u>MINING</u>	<u>21</u>	<u>154</u>	<u>196,071,367</u>	<u>220,041,225</u>	<u>12.2</u>
SAND & GRAVEL, QUARRYING	2123	107	109,781,733	132,179,385	20.4
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	47	86,289,634	87,861,840	1.8
<u>UTILITIES</u>	<u>22</u>	<u>621</u>	<u>2,431,447,637</u>	<u>2,381,591,278</u>	<u>-2.1</u>
ELECTRIC POWER GENERATION & TRANS.	2211	87	1,534,100,416	1,645,530,922	7.3
NATURAL GAS DISTRIBUTION	2212	12	311,479,167	74,936,519	-75.9
WATER & SEWER	2213	522	585,868,054	661,123,837	12.8
<u>CONSTRUCTION</u>	<u>23</u>	<u>33,897</u>	<u>10,116,950,546</u>	<u>11,689,368,329</u>	<u>15.5</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,906	1,944,408,689	2,320,615,487	19.3
NONRESIDENTIAL BUILDING	2362	849	1,807,161,116	2,248,859,497	24.4
HEAVY CONSTRUCTION & HIGHWAYS	237	1,375	1,395,953,476	1,729,558,836	23.9
SPECIAL TRADE CONTRACTORS	238	21,767	4,969,427,265	5,390,334,509	8.5
PLUMBING & HEATING	23822	2,497	899,256,753	985,363,144	9.6
PAINTING	23832	2,615	181,757,662	216,468,411	19.1
ELECTRICAL	23821	2,379	1,084,763,117	1,103,075,264	1.7
MASONRY/DRYWALL	23814, 23831	1,624	397,297,980	469,986,134	18.3
ROOFING	23816	813	258,397,189	290,041,558	12.2
OTHER CONTRACTORS	238 not listed above	11,839	2,147,954,564	2,325,399,998	8.3
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,603</u>	<u>27,055,992,384</u>	<u>30,362,591,322</u>	<u>12.2</u>
FOOD PRODUCTS	311	623	1,985,828,533	1,925,646,915	-3
MILLING OF GRAINS	3112	12	68,812,038	78,218,175	13.7
FRUITS & VEGETABLES	3114	40	380,451,729	358,476,837	-5.8
DAIRY PRODUCTS	3115	11	388,567,632	183,905,816	-52.7
MEAT PRODUCTS	3116	68	266,177,259	182,840,078	-31.3
SEAFOOD PRODUCTS	3117	61	347,038,780	520,045,413	49.9
BAKERY PRODUCTS	3118	284	213,161,930	256,607,710	20.4
OTHER FOOD ITEMS	3111, 3113, 3119	147	321,619,165	345,552,886	7.4
BEVERAGES	312	237	588,306,535	663,460,792	12.8
TEXTILES	313,314	197	266,033,698	241,058,597	-9.4
APPAREL	315	94	84,223,403	54,499,499	-35.3
LEATHER & ALLIED PRODUCTS	316	22	19,986,861	22,415,873	12.2
LUMBER & WOOD PRODUCTS	321	484	1,929,152,599	2,201,226,189	14.1
SAWMILLS	3211	97	672,806,717	673,437,093	0.1
PLYWOOD & TRUSSES	3212	55	287,103,519	300,971,313	4.8
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	332	969,242,363	1,226,817,783	26.6
PAPER PRODUCTS	322	89	1,140,053,906	1,531,466,042	34.3
PULP & PAPER MILLS	3221	27	650,896,819	967,846,468	48.7
OTHER PAPER PRODUCTS	3222	62	489,157,087	563,619,574	15.2
COMMERCIAL PRINTING	323	652	304,294,955	308,428,130	1.4
PETROLEUM & COAL PRODUCTS	324	27	5,442,142,823	5,525,668,375	1.5
PETROLEUM REFINING	32411	8	5,321,486,623	5,366,027,534	0.8
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	19	120,656,200	159,640,841	32.3
CHEMICALS	325	224	689,941,138	616,781,904	-10.6
CHEMICALS	3251	27	179,097,037	167,753,009	-6.3
PESTICIDES & FERTILIZERS	3253	22	30,167,162	25,893,233	-14.2
PHARMACEUTICALS	3254	38	125,521,188	99,922,440	-20.4
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	137	355,155,751	323,213,222	-9
PLASTICS & RUBBER PRODUCTS	326	169	545,104,592	622,537,703	14.2
NONMETALLIC MINERALS	327	230	683,349,663	772,462,270	13
PRIMARY METALS	331	118	704,424,278	1,012,645,167	43.8
IRON & STEEL MILLS	3311, 3312	53	175,518,176	308,880,895	76

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ALUMINUM SMELTING	3313	19	284,851,224	396,759,004	39.3
OTHER NONFERROUS METALS	3314	8	43,893,889	85,061,180	93.8
FOUNDRIES	3315	38	200,160,989	221,944,088	10.9
FABRICATED METAL PRODUCTS	332	891	959,948,758	1,042,087,733	8.6
MACHINERY	333	531	1,080,115,228	1,325,528,308	22.7
FARM & CONSTRUCTION IMPLEMENTS	3331	49	91,539,986	113,609,144	24.1
INDUSTRIAL MACHINERY	3332	90	178,581,743	192,259,088	7.7
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	392	809,993,499	1,019,660,076	25.9
COMPUTERS & ELECTRONICS	334	417	1,932,666,125	2,092,944,200	8.3
COMPUTER HARDWARE	3341	32	278,525,698	221,192,314	-20.6
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	44	196,719,082	171,635,854	-12.8
AUDIO & VIDEO EQUIPMENT	3343	17	28,069,310	29,902,359	6.5
SEMICONDUCTORS	3344	59	510,537,996	712,616,777	39.6
INSTRUMENTS	3345	144	859,072,249	883,125,069	2.8
SOFTWARE REPRODUCTION	334611	106	52,660,577	67,789,883	28.7
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	15	7,081,213	6,681,944	-5.6
ELECTRICAL EQUIPMENT & APPLIANCES	335	106	260,333,871	305,271,599	17.3
LIGHTING EQUIPMENT	3351	17	17,647,210	25,058,762	42
HOUSEHOLD APPLIANCES	3352	11	64,044,219	57,835,382	-9.7
OTHER ELECTRIC EQUIPMENT	3353, 3359	78	178,642,442	222,377,455	24.5
TRANSPORTATION EQUIPMENT	336	525	7,178,459,270	8,647,691,169	20.5
MOTOR VEHICLES & PARTS	3361, 3362, 3363	107	415,666,031	588,415,756	41.6
AIRCRAFT, AEROSPACE & PARTS	3364	129	6,343,117,178	7,692,136,275	21.3
SHIPS & BOATS	3366	253	374,793,001	339,346,328	-9.5
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	36	44,883,060	27,792,810	-38.1
FURNITURE & RELATED PRODUCTS	337	707	361,158,977	384,631,296	6.5
OTHER MANUFACTURING	339	1,260	900,467,171	1,066,139,561	18.4
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,274</u>	<u>24,249,695,407</u>	<u>26,742,604,869</u>	<u>10.3</u>
DURABLE GOODS	423	6,840	12,375,374,587	13,904,245,052	12.4
MOTOR VEHICLES & PARTS	4231	546	1,857,973,189	1,914,400,886	3
FURNITURE & HOME FURNISHINGS	4232	344	289,692,830	318,581,856	10
LUMBER & CONSTRUCTION MATERIALS	4233	542	1,514,926,070	1,581,628,090	4.4
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,275	2,395,404,179	2,454,783,287	2.5
ELECTRICAL EQUIPMENT	4236	852	1,944,060,655	2,062,154,851	6.1
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	406	628,447,566	726,249,849	15.6
MACHINERY & EQUIPMENT	4238	1,591	2,088,605,237	2,543,196,850	21.8
OTHER DURABLE GOODS	4235, 4239	1,284	1,656,264,861	2,303,249,383	39.1
NONDURABLE GOODS:	424	5,129	11,595,560,144	12,600,029,096	8.7
PAPER & PAPER PRODUCTS	4241	242	573,087,680	595,197,430	3.9
DRUGS & SUNDRIES	4242	226	1,770,180,615	1,594,265,829	-9.9
APPAREL	4243	276	597,796,962	619,663,109	3.7
FOOD PRODUCTS	4244	1,245	4,474,530,758	4,802,914,776	7.3
FARM PRODUCTS	4245	72	138,616,072	137,351,451	-0.9
CHEMICALS & PLASTICS	4246	319	729,301,312	685,457,682	-6
PETROLEUM PRODUCTS	4247	160	624,638,507	1,099,565,422	76
OTHER NONDURABLE GOODS	4248, 4249	2,589	2,687,408,238	3,065,613,397	14.1
ELECTRONIC MARKETS, AGENTS, BROKERS	425	305	278,760,676	238,330,721	-14.5
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,998</u>	<u>24,452,569,843</u>	<u>27,627,409,749</u>	<u>13</u>
MOTOR VEHICLES & PARTS	441	2,946	5,483,137,351	5,530,902,830	0.9
NEW & USED AUTO DEALERS	4411	1,390	4,295,868,160	4,285,680,379	-0.2
RV, BOAT, MOTORCYCLE DEALERS	4412	574	606,020,111	630,184,589	4
AUTOMOTIVE PARTS & TIRES	4413	982	581,249,080	615,037,862	5.8
FURNITURE & HOME FURNISHINGS	442	1,438	814,062,098	878,140,895	7.9
ELECTRONICS & APPLIANCES	443	1,832	1,228,625,303	1,257,254,775	2.3
HOUSEHOLD APPLIANCES	443111	247	160,592,020	185,190,831	15.3
RADIO, TV & OTHER ELECTRONICS	443112	426	327,245,800	365,265,834	11.6
COMPUTERS & SOFTWARE	44312	1,125	717,996,779	682,234,809	-5

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CAMERAS & PHOTO SUPPLY	44313	34	22,790,704	24,563,301	7.8
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,035	2,175,268,612	2,327,969,246	7
BUILDING MATERIALS	4441	1,408	1,981,019,979	2,122,854,072	7.2
LAWN & GARDEN SUPPLIES	4442	627	194,248,633	205,115,174	5.6
FOOD & BEVERAGES (OFF-PREMISES)	445	2,705	2,972,901,074	3,068,045,356	3.2
GROCERY & CONVENIENCE STORES	4451	1,887	2,807,537,441	2,876,464,451	2.5
OTHER FOOD STORES/SPECIALTY FOODS	4452	614	144,166,295	168,066,642	16.6
BEER, WINE AND LIQUOR STORES	4453	204	21,197,338	23,514,263	10.9
DRUG STORES & PERSONAL CARE STORES	446	1,151	1,072,416,888	1,162,439,859	8.4
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,553	2,426,981,733	2,619,822,308	7.9
APPAREL & ACCESSORIES	448	1,878	1,026,875,870	1,299,965,405	26.6
CLOTHING STORES	4481	1,242	739,450,246	986,199,915	33.4
SHOE STORES	4482	150	96,644,652	107,763,237	11.5
JEWELRY & LUGGAGE STORES	4483	486	190,780,972	206,002,253	8
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,950	651,788,838	709,418,508	8.8
SPORTING GOODS	45111	831	316,655,140	370,859,332	17.1
HOBBY & TOY STORES	45112	244	68,233,229	73,225,479	7.3
SEWING SUPPLIES	45113	145	37,333,274	37,907,886	1.5
MUSICAL INSTRUMENTS	45114	145	41,815,116	40,565,318	-3
BOOK, PERIODICAL & MUSIC STORES	45121	399	134,118,448	133,036,620	-0.8
TAPES & CDs	45122	186	53,633,631	53,823,873	0.4
DEPARTMENT STORES	4521	23	804,312,617	821,151,858	2.1
GENERAL MERCHANDISE STORES	4529	268	3,150,430,538	3,620,695,742	14.9
E-COMMERCE & MAIL ORDER	4541	697	255,870,661	1,271,418,491	396.9
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,522	2,389,898,260	3,060,184,476	28
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,115</u>	<u>1,919,852,759</u>	<u>2,320,116,821</u>	<u>20.8</u>
AIR TRANSPORTATION	481	63	24,244,213	40,319,709	66.3
RAILROADS	482	12	45,282,930	45,195,068	-0.2
WATER TRANSPORTATION	483	42	109,188,976	167,080,173	53
TRUCK TRANSPORTATION	484	2,349	819,515,559	1,048,755,465	28
TRANSIT & GROUND PASSENGER TRANSPORT	485	239	98,123,203	104,158,706	6.2
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,410	823,497,878	914,607,700	11.1
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>171</u>	<u>120,795,349</u>	<u>141,426,564</u>	<u>17.1</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,840</u>	<u>3,987,367,709</u>	<u>4,085,569,769</u>	<u>2.5</u>
PUBLISHING (EXCEPT INTERNET)	511	695	873,910,803	823,745,135	-5.7
NEWSPAPERS	51111	128	233,736,961	238,471,499	2
BOOKS & PERIODICALS	51112, 51113	293	130,010,371	124,334,318	-4.4
SOFTWARE	5112	203	455,158,524	405,534,357	-10.9
OTHER PUBLISHERS	51114, 51119	71	55,004,947	55,404,961	0.7
MOTION PICTURE PRODUCTION	512	545	189,305,181	150,793,106	-20.3
RADIO & TV BROADCASTING, CABLE TV	515	130	237,149,174	250,515,072	5.6
INTERNET PUBLISHING & BROADCASTING	516	9	807,303	856,873	6.1
TELEPHONE & TELECOMMUNICATIONS	517	633	2,185,910,747	2,267,506,765	4
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	741	448,408,007	521,091,065	16
OTHER INFORMATION SERVICES	519	87	51,876,494	71,061,753	37
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,625</u>	<u>7,639,741,108</u>	<u>9,142,953,907</u>	<u>19.7</u>
BANKS & CREDIT UNIONS	522	1,937	3,195,198,065	4,392,302,028	37.5
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	978	722,920,801	817,840,372	13.1
INSURANCE AGENTS & BROKERS	524	2,108	1,470,689,236	1,617,336,627	10
REAL ESTATE AGENTS & BROKERS	531	3,766	1,146,571,448	1,205,867,585	5.2
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,793	1,095,170,862	1,101,389,418	0.6
LESSORS OF NONFINANCIAL INTANGIBLES	533	43	9,190,696	8,217,877	-10.6
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>80,640</u>	<u>21,448,585,327</u>	<u>23,755,326,623</u>	<u>10.8</u>
LEGAL SERVICES	5411	4,084	923,552,789	1,040,503,684	12.7
ACCOUNTING SERVICES	5412	2,271	334,869,691	342,616,933	2.3
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,106	1,863,208,639	2,044,689,632	9.7

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COMPUTER SYSTEM DESIGN SERVICES	5415	2,564	1,279,138,968	1,391,063,610	8.7
CONSULTING SERVICES	5416	4,600	914,715,986	1,163,501,807	27.2
ADVERTISING & PUBLIC RELATIONS	5418	873	275,560,897	284,591,567	3.3
OTHER PROFESSIONAL SERVICES	5417, 5419	3,291	1,006,883,419	1,117,802,025	11
MANAGEMENT SERVICES	55	46	27,053,832	41,301,543	52.7
ADMINISTRATIVE & SUPPORT SERVICES	561	11,478	2,780,009,633	3,102,175,868	11.6
EMPLOYMENT SERVICES	5613	549	505,806,655	576,576,038	14
TRAVEL SERVICES	5615	292	265,882,314	271,696,068	2.2
INVESTIGATION & SECURITY SERVICES	5616	557	156,971,692	167,698,780	6.8
BUILDING SERVICES & JANITORIAL	5617	3,638	1,329,901,327	1,504,728,005	13.1
OTHER	5611, 5612, 5614, 5619	6,442	521,447,645	581,476,977	11.5
WASTE TREATMENT/ COLLECTION	562	474	792,945,519	797,507,900	0.6
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,513	281,481,531	299,618,603	6.4
HEALTH SERVICES	62	12,267	5,486,765,136	5,941,221,520	8.3
PHYSICIANS	6211	3,010	1,364,552,887	1,372,874,541	0.6
DENTISTS	6212	2,993	630,801,225	652,894,642	3.5
OTHER PRACTITIONERS	6213	3,871	412,901,987	446,059,434	8
HOSPITALS	622	155	1,699,147,779	1,927,592,726	13.4
NURSING & RETIREMENT HOMES	623	422	335,297,339	368,255,530	9.8
SOCIAL SERVICES & DAY CARE	624	874	146,217,626	150,804,319	3.1
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	942	897,846,293	1,022,740,328	13.9
ARTS, ENTERTAINMENT, & RECREATION	71	2,510	721,274,835	744,517,440	3.2
PERFORMING ARTS, SPECTATOR SPORTS	711	977	322,816,814	342,513,746	6.1
MUSEUMS, HISTORICAL SITES, ETC.	712	63	22,277,342	20,519,200	-7.9
AMUSEMENT, GAMBLING, RECREATION	713	1,470	376,180,679	381,484,494	1.4
ACCOMMODATIONS	721	1,757	583,723,490	656,269,304	12.4
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,202	2,318,211,366	2,751,025,614	18.7
DRINKING PLACES	7224	1,031	137,433,626	129,548,224	-5.7
AUTO REPAIR & SERVICES	8111	4,921	610,175,381	658,812,996	8
OTHER REPAIR SERVICES	8112, 8113, 8114	3,380	358,215,326	380,311,175	6.2
PERSONAL SERVICES	812	6,316	566,427,877	673,807,504	19
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,073	162,723,318	177,928,627	9.3
LAUNDRY & DRY CLEANING	8123	899	92,441,282	96,512,591	4.4
OTHER PERSONAL SERVICES	8122, 8129	2,344	311,263,277	399,366,286	28.3
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	676	108,583,677	106,218,879	-2.2
PUBLIC ADMINISTRATION, OTHER	92,00	280	78,353,709	88,220,795	12.6
TOTAL ALL INDUSTRIES		184,771	\$124,439,687,952	\$139,257,929,591	11.9%