

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st QUARTER, 2012

INDUSTRY	NAICS	UNITS	1st QUARTER 2012
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,519</u>	<u>\$731,382,933</u>
CROP & ANIMAL PRODUCTION	111,112	397	177,393,353
FORESTRY & LOGGING	113	529	400,429,903
FISHING & HUNTING	114	118	54,774,537
AG & FORESTRY SUPPORT ACTIVITIES	115	475	98,785,140
<u>MINING</u>	<u>21</u>	<u>149</u>	<u>127,896,756</u>
SAND & GRAVEL, QUARRYING	2123	107	69,300,325
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	42	58,596,431
<u>UTILITIES</u>	<u>22</u>	<u>672</u>	<u>3,521,655,251</u>
HYDROELECTRIC POWER GENERATION	221111	19	390,894,287
ALTERNATIVE POWER GENERATION	221114-221117	8	30,171,979
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	186,079,320
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	59	2,084,819,202
NATURAL GAS DISTRIBUTION	2212	8	141,106,533
WATER & SEWER	2213	573	688,583,930
<u>CONSTRUCTION</u>	<u>23</u>	<u>30,841</u>	<u>7,260,442,715</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,926	1,108,013,944
NONRESIDENTIAL BUILDING	2362	957	1,807,514,415
HEAVY CONSTRUCTION & HIGHWAYS	237	1,049	963,766,757
SPECIAL TRADE CONTRACTORS	238	18,909	3,381,147,599
ELECTRICAL	23821	2,591	762,152,559
PLUMBING & HEATING	23822	2,559	717,769,580
PAINTING	23832	2,022	101,642,423
MASONRY/DRYWALL	23814, 23831	1,257	202,340,959
ROOFING	23816	775	146,369,216
OTHER CONTRACTORS	238 not listed above	9,705	1,450,872,862
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,000</u>	<u>37,241,976,681</u>
FOOD PRODUCTS	311	720	2,724,737,307
MILLING OF GRAINS	3112	22	289,204,786
FRUITS & VEGETABLES	3114	48	303,614,671
DAIRY PRODUCTS	3115	17	32,623,700
MEAT PRODUCTS	3116	74	537,039,857
SEAFOOD PRODUCTS	3117	48	622,101,116
BAKERY PRODUCTS	3118	325	382,662,702
OTHER FOOD ITEMS	3111, 3113, 3119	186	557,490,475
BEVERAGES	312	498	566,479,210
TEXTILES	313,314	253	187,059,142
APPAREL	315	115	54,110,064
LEATHER & ALLIED PRODUCTS	316	32	11,738,003
LUMBER & WOOD PRODUCTS	321	417	1,786,380,184
SAWMILLS	3211	73	678,566,991
PLYWOOD & TRUSSES	3212	53	264,964,577
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	291	842,848,616
PAPER PRODUCTS	322	89	1,620,460,015
PULP & PAPER MILLS	3221	26	1,079,091,626
OTHER PAPER PRODUCTS	3222	63	541,368,389
COMMERCIAL PRINTING	323	629	208,866,552
PETROLEUM & COAL PRODUCTS	324	33	7,252,233,322
PETROLEUM REFINING	32411	16	7,131,205,676
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	17	121,027,646
CHEMICALS	325	254	1,057,834,171
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	70	350,660,402
PHARMACEUTICALS	3254	36	202,844,616
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	27	247,071,592
PAINT, COATING & ADHESIVES	3255	28	30,435,412
SOAP, CLEANING COMPOUND & TOILETRIES	3256	39	32,333,814
OTHER CHEMICAL PRODUCTS	3259	54	194,488,335

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PLASTICS & RUBBER PRODUCTS	326	211	581,670,099
NONMETALLIC MINERALS	327	256	596,031,895
PRIMARY METALS	331	112	861,653,806
IRON & STEEL MILLS	3311, 3312	45	310,696,211
ALUMINUM SMELTING	3313	18	300,983,716
OTHER NONFERROUS METALS	3314	12	43,938,309
FOUNDRIES	3315	37	206,035,570
FABRICATED METAL PRODUCTS	332	1,029	1,172,291,567
MACHINERY	333	605	1,291,354,616
FARM & CONSTRUCTION IMPLEMENTS	3331	67	131,941,232
INDUSTRIAL MACHINERY	3332	110	234,717,693
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	428	924,695,691
COMPUTERS & ELECTRONICS	334	463	2,262,101,449
COMPUTER HARDWARE	3341	32	212,589,294
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	53	97,048,917
AUDIO & VIDEO EQUIPMENT	3343	19	40,814,817
SEMICONDUCTORS	3344	77	620,370,951
INSTRUMENTS	3345	208	1,267,244,066
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	74	24,033,404
ELECTRICAL EQUIPMENT & APPLIANCES	335	146	550,235,844
LIGHTING EQUIPMENT	3351	37	80,582,151
HOUSEHOLD APPLIANCES	3352	14	101,058,711
OTHER ELECTRIC EQUIPMENT	3353, 3359	95	368,594,982
TRANSPORTATION EQUIPMENT	336	471	13,311,649,874
MOTOR VEHICLES & PARTS	3361, 3362, 3363	110	521,892,282
AIRCRAFT, AEROSPACE & PARTS	3364	119	12,362,736,013
SHIPS & BOATS	3366	202	390,789,432
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	40	36,232,147
FURNITURE & RELATED PRODUCTS	337	587	229,183,961
OTHER MANUFACTURING	339	1,080	915,905,600
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	115	180,012,218
DENTAL LABORATORIES	339116	255	39,465,986
SPORTING AND ATHLETIC GOODS	33992	95	235,043,073
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	615	461,384,323
WHOLESALE TRADE	42	13,559	29,709,777,480
DURABLE GOODS	423	7,605	13,899,042,899
MOTOR VEHICLES & PARTS	4231	582	1,911,780,184
FURNITURE & HOME FURNISHINGS	4232	422	290,553,488
LUMBER & CONSTRUCTION MATERIALS	4233	652	1,005,263,221
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,449	2,764,871,987
METAL & MINERAL (except Petroleum)	4235	298	761,330,708
ELECTRICAL EQUIPMENT	4236	988	1,913,858,108
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	504	656,869,339
MACHINERY & EQUIPMENT	4238	1,696	3,046,279,992
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	297	248,993,003
TOY & HOBBY GOODS & SUPPLIES	423920	80	551,005,385
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	637	748,237,484
NONDURABLE GOODS:	424	5,613	15,466,295,331
PAPER & PAPER PRODUCTS	4241	272	482,372,230
DRUGS & SUNDRIES	4242	311	1,654,841,550
APPAREL	4243	385	858,679,203
FOOD PRODUCTS	4244	1,597	6,471,427,545
FARM PRODUCTS	4245	81	241,047,242
CHEMICALS & PLASTICS	4246	375	725,119,985
PETROLEUM PRODUCTS	4247	145	2,114,103,092

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BEER & ALE	424810	78	226,828,861
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	402	596,309,789
FARM SUPPLIES	42491	206	651,333,132
TOBACCO & TOBACCO PRODUCTS	42494	57	241,683,364
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,704	1,202,549,338
ELECTRONIC MARKETS, AGENTS, BROKERS	425	341	344,439,250
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,503</u>	<u>25,693,250,737</u>
MOTOR VEHICLES & PARTS	441	2,809	4,626,279,012
NEW & USED AUTO DEALERS	4411	1,279	3,605,124,163
RV, BOAT, MOTORCYCLE DEALERS	4412	533	336,878,452
AUTOMOTIVE PARTS & TIRES	4413	997	684,276,397
FURNITURE & HOME FURNISHINGS	442	1,270	594,352,894
ELECTRONICS & APPLIANCES	443	1,886	1,266,949,178
HOUSEHOLD APPLIANCES	443141	189	85,348,815
ELECTRONIC STORES	443142	1,692	1,163,048,253
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,982	1,389,556,610
BUILDING MATERIALS	4441	1,339	1,193,798,190
LAWN & GARDEN SUPPLIES	4442	643	195,758,420
FOOD & BEVERAGES (OFF-PREMISES)	445	3,178	3,520,587,885
GROCERY & CONVENIENCE STORES	4451	1,994	3,251,425,752
OTHER FOOD STORES/SPECIALTY FOODS	4452	739	232,001,028
BEER, WINE AND LIQUOR STORES	4453	445	37,161,105
DRUG STORES & PERSONAL CARE STORES	446	1,390	1,453,841,999
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,533	2,885,973,737
APPAREL & ACCESSORIES	448	1,982	1,037,972,064
CLOTHING STORES	4481	1,320	825,701,291
SHOE STORES	4482	151	86,203,173
JEWELRY & LUGGAGE STORES	4483	511	126,067,600
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,787	656,302,635
SPORTING GOODS	45111	918	396,652,433
HOBBY & TOY STORES	45112	229	92,524,715
SEWING SUPPLIES	45113	143	39,671,850
MUSICAL INSTRUMENTS	45114	143	35,447,032
BOOK, PERIODICAL & MUSIC STORES	45121	354	92,006,605
DEPARTMENT STORES	4521	23	761,962,359
GENERAL MERCHANDISE STORES	4529	220	4,018,111,932
E-COMMERCE & MAIL ORDER	4541	981	841,953,121
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,462	2,639,407,311
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,304</u>	<u>2,334,925,675</u>
AIR TRANSPORTATION	481	56	20,456,411
RAILROADS	482	9	37,529,565
WATER TRANSPORTATION	483	41	77,583,890
TRUCK TRANSPORTATION	484	2,246	940,647,796
TRANSIT & GROUND PASSENGER TRANSPORT	485	300	164,137,791
PIPELINE TRANSPORTATION	486	7	13,534,630
SCENIC & SIGHTSEEING TRANSPORTATION	487	106	45,723,465
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,055	941,931,987
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	484	93,380,140
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>202</u>	<u>162,718,667</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,046</u>	<u>3,925,161,779</u>
PUBLISHING (EXCEPT INTERNET)	511	722	719,683,231
NEWSPAPERS	51111	112	134,318,602
BOOKS & PERIODICALS	51112, 51113	288	104,444,504
SOFTWARE	5112	236	433,073,087
OTHER PUBLISHERS	51114, 51119	86	47,847,038
MOTION PICTURE PRODUCTION	512	605	190,884,269
RADIO & TV BROADCASTING, CABLE TV	515	128	279,090,563

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TELEPHONE & TELECOMMUNICATIONS	517	639	2,240,622,347
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	729	359,823,345
OTHER INFORMATION SERVICES	519	223	135,058,024
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,257</u>	<u>7,950,998,722</u>
BANKS & CREDIT UNIONS	522	1,373	3,744,925,425
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,386	1,020,171,706
INSURANCE AGENTS & BROKERS	524	2,356	1,467,222,682
REAL ESTATE AGENTS & BROKERS	531	3,401	732,687,914
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,637	900,213,562
LESSORS OF NONFINANCIAL INTANGIBLES	533	104	85,777,433
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>88,400</u>	<u>28,758,876,745</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>26,335</u>	<u>9,471,290,434</u>
LEGAL SERVICES	5411	4,602	925,849,796
ACCOUNTING SERVICES	5412	2,581	802,535,683
ARCHITECTURAL SERVICES	54131	982	265,667,232
ENGINEERING SERVICES	54133	1,578	1,371,424,350
OTHER RELATED SERVICES	54132, 54134-54138	814	132,578,726
SPECIALIZED DESIGN SERVICES	5414	1,629	187,225,216
COMPUTER SYSTEM DESIGN SERVICES	5415	3,684	2,271,127,295
CONSULTING SERVICES	5416	5,928	1,803,865,567
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	441	635,141,139
ADVERTISING & PUBLIC RELATIONS	5418	945	351,797,883
OTHER PROFESSIONAL SERVICES	5419	3,151	724,077,547
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>254</u>	<u>70,356,245</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,247	2,970,299,634
EMPLOYMENT SERVICES	5613	821	515,484,465
TRAVEL SERVICES	5615	288	126,117,193
INVESTIGATION & SECURITY SERVICES	5616	639	218,387,376
BUILDING SERVICES & JANITORIAL	5617	6,955	487,135,947
OTHER	5611, 5612, 5614, 5619	3,544	1,623,174,653
WASTE TREATMENT/ COLLECTION	562	459	727,822,056
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,087</u>	<u>515,861,899</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>13,603</u>	<u>8,545,785,892</u>
AMBULATORY HEALTH CARE SERVICES	621	12,009	4,625,957,280
PHYSICIANS	6211	3,079	1,850,025,585
DENTISTS	6212	3,242	794,429,323
OTHER HEALTH PRACTITIONERS	6213	4,685	594,735,416
OUTPATIENT CARE CENTERS	6214	531	710,323,611
MEDICAL & DIAGNOSTIC LABORATORIES	6215	172	314,564,666
HOME HEALTH CARE	6216	159	195,354,102
OTHER AMBULATORY HEALTH CARE	6219	141	166,524,577
HOSPITALS	622	91	3,199,222,528
NURSING & RETIREMENT HOMES	623	489	505,800,269
SOCIAL SERVICES & DAY CARE	624	1,014	214,805,815
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>2,899</u>	<u>696,395,069</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	973	284,716,545
MUSEUMS, HISTORICAL SITES, ETC.	712	65	9,430,918
AMUSEMENT, GAMBLING, RECREATION	713	1,861	402,247,606
ACCOMMODATIONS	721	1,915	522,664,757
RESTAURANTS, FOOD SERVICES	7223, 7225	11,588	3,173,658,189
DRINKING PLACES	7224	1,306	216,240,958
AUTO REPAIR & SERVICES	8111	4,926	621,756,080
OTHER REPAIR SERVICES	8112, 8113, 8114	3,335	367,325,357
PERSONAL SERVICES	812	6,452	663,097,126
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,983	215,546,794
DEATH CARE SERVICES	8122	195	44,425,590
LAUNDRY & DRY CLEANING	8123	800	94,047,232
OTHER PERSONAL SERVICES	8129	1,474	309,077,510
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	784	122,720,098
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>210</u>	<u>72,771,998</u>
TOTAL ALL INDUSTRIES		190,468	\$147,420,878,208