

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Calendar Year 2005

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as Reported by Washington State Excise Taxpayers
for Calendar Year 2005**

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OVERVIEW OF BUSINESS ACTIVITY

Calendar 2005

State gross business income increased \$40.2 billion, or 8.8 percent, in calendar 2005 compared to calendar 2004.

A large share of the increase was in the Manufacturing industry, which realized \$11.2 billion in growth. Nearly half of that growth was realized by the Petroleum Refining sector, which grew by 40.1 percent, or \$5.03 billion. The next largest gain was realized by the Aircraft, Aerospace and Parts sector with a \$2.97 billion gain.

In addition to contributing to the strong growth in the Petroleum Refining industry, record high gas prices also helped the retail Gas Station industry to grow by more than \$1.4 billion.

While some of the largest gains were seen in industries related to petroleum products, many other industries realized strong growth during 2005. Special Trade Contractors realized a gain of \$3.05 billion; the wholesale trade of Nondurable Goods grew nearly \$2.8 billion; the Banks and Credit Unions industry grew nearly \$3.3 billion; Administrative and Support Services realized more than \$1.8 billion; and Health Services grew by \$2.1 billion.

Overall, Retail Trade grew by \$7.1 billion, Manufacturing increased \$11.2 billion, Wholesale Trade grew \$1.1 billion, the Business, Personal and Other Services sector increased by \$9.7 billion, and the Finance, Insurance and Real Estate sector increased by \$5.1 billion.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	CURRENT UNITS	CALENDAR 2004	CALENDAR 2005	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,301</u>	<u>\$3,433,388,594</u>	<u>\$3,406,876,979</u>	<u>-0.8%</u>
CROP & ANIMAL PRODUCTION	111,112	1,197	754,410,747	761,284,476	0.9
FORESTRY & LOGGING	113	1,611	2,038,962,321	1,946,381,867	-4.5
FISHING & HUNTING	114	297	160,092,470	180,160,514	12.5
AG & FORESTRY SUPPORT ACTIVITIES	115	1,196	479,923,056	519,050,122	8.2
<u>MINING</u>	<u>21</u>	<u>194</u>	<u>643,744,461</u>	<u>720,053,323</u>	<u>11.9</u>
OIL & GAS EXTRACTION	211	D	D	D	D
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	55	294,714,641	317,720,147	7.8
SAND & GRAVEL, QUARRYING	2123	139	349,029,820	402,333,176	15.3
<u>UTILITIES</u>	<u>22</u>	<u>746</u>	<u>9,529,220,430</u>	<u>10,389,450,799</u>	<u>9</u>
ELECTRIC POWER GENERATION & TRANS.	2211	96	6,665,327,085	7,142,867,179	7.2
NATURAL GAS DISTRIBUTION	2212	14	816,054,973	1,079,657,536	32.3
WATER & SEWER	2213	636	2,047,838,372	2,166,926,084	5.8
<u>CONSTRUCTION</u>	<u>23</u>	<u>45,876</u>	<u>30,381,077,175</u>	<u>35,881,934,801</u>	<u>18.1</u>
RESIDENTIAL BUILDING & REMODELING	2361	13,469	6,202,891,737	7,315,186,084	17.9
NONRESIDENTIAL BUILDING	2362	1,109	5,582,736,407	6,580,050,261	17.9
HEAVY CONSTRUCTION & HIGHWAYS	237	1,822	4,263,057,798	4,607,038,530	8.1
SPECIAL TRADE CONTRACTORS	238	29,476	14,332,391,233	17,379,659,926	21.3
PLUMBING & HEATING	23822	2,997	3,001,705,876	3,416,313,788	13.8
PAINTING	23832	3,627	522,358,611	619,309,712	18.6
ELECTRICAL	23821	2,900	2,514,170,748	3,340,301,490	32.9
MASONRY/DRYWALL	23814, 23831	2,162	1,321,521,426	1,522,251,162	15.2
ROOFING	23816	973	787,393,505	876,005,023	11.3
OTHER CONTRACTORS	238 not listed above	16,817	6,185,241,067	7,605,478,751	23
<u>MANUFACTURING</u>	<u>31-33</u>	<u>12,089</u>	<u>94,509,635,765</u>	<u>105,680,880,251</u>	<u>11.8</u>
FOOD PRODUCTS	311	932	10,169,899,474	8,730,077,037	-14.2
MILLING OF GRAINS	3112	18	232,191,078	256,022,757	10.3
FRUITS & VEGETABLES	3114	66	3,050,796,110	2,348,788,919	-23
DAIRY PRODUCTS	3115	13	1,573,622,838	1,453,720,377	-7.6
MEAT PRODUCTS	3116	110	1,587,162,051	1,188,616,967	-25.1
SEAFOOD PRODUCTS	3117	73	1,832,177,423	1,434,513,006	-21.7
BAKERY PRODUCTS	3118	390	724,826,174	741,834,479	2.3
OTHER FOOD ITEMS	3111, 3113, 3119	262	1,169,123,800	1,306,580,532	11.8
BEVERAGES	312	256	2,086,448,081	2,244,018,896	7.6
TEXTILES	313,314	432	804,084,659	902,868,443	12.3
APPAREL	315	231	347,415,280	287,786,415	-17.2
LEATHER & ALLIED PRODUCTS	316	46	68,876,573	75,774,242	10
LUMBER & WOOD PRODUCTS	321	833	7,224,265,525	7,571,154,185	4.8
SAWMILLS	3211	135	2,523,583,933	2,691,455,965	6.7
PLYWOOD & TRUSSES	3212	64	1,019,438,278	1,098,652,700	7.8
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	634	3,681,243,314	3,781,045,520	2.7
PAPER PRODUCTS	322	109	5,235,409,419	4,494,476,936	-14.2
PULP & PAPER MILLS	3221	31	3,528,851,184	2,648,037,461	-25
OTHER PAPER PRODUCTS	3222	78	1,706,558,235	1,846,439,475	8.2
COMMERCIAL PRINTING	323	959	1,239,998,188	1,200,550,495	-3.2
PETROLEUM & COAL PRODUCTS	324	33	12,980,046,330	18,018,124,309	38.8
PETROLEUM REFINING	32411	10	12,562,476,212	17,595,204,797	40.1
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	23	417,570,118	422,919,512	1.3
CHEMICALS	325	309	2,368,614,396	2,737,159,408	15.6
CHEMICALS	3251	34	632,293,938	718,924,360	13.7
PESTICIDES & FERTILIZERS	3253	32	158,561,309	151,657,406	-4.4
PHARMACEUTICALS	3254	50	396,688,947	494,015,074	24.5
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	193	1,181,070,202	1,372,562,568	16.2
PLASTICS & RUBBER PRODUCTS	326	245	1,842,472,780	2,185,568,978	18.6
NONMETALLIC MINERALS	327	372	2,210,622,299	2,407,443,008	8.9
PRIMARY METALS	331	145	2,229,048,446	2,772,724,792	24.4
IRON & STEEL MILLS	3311, 3312	62	556,091,669	650,114,306	16.9

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ALUMINUM SMELTING	3313	22	944,454,213	1,179,949,944	24.9
OTHER NONFERROUS METALS	3314	10	77,374,700	159,936,420	106.7
FOUNDRIES	3315	51	651,127,864	782,724,122	20.2
FABRICATED METAL PRODUCTS	332	1,323	3,091,949,409	3,531,574,482	14.2
MACHINERY	333	742	3,294,018,776	4,112,727,033	24.9
FARM & CONSTRUCTION IMPLEMENTS	3331	82	313,707,677	359,426,184	14.6
INDUSTRIAL MACHINERY	3332	117	654,228,996	719,500,837	10
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	543	2,326,082,103	3,033,800,012	30.4
COMPUTERS & ELECTRONICS	334	632	7,105,645,852	7,869,331,709	10.7
COMPUTER HARDWARE	3341	60	1,252,770,141	1,131,534,292	-9.7
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	58	360,260,108	742,369,958	106.1
AUDIO & VIDEO EQUIPMENT	3343	33	108,842,564	104,704,799	-3.8
SEMICONDUCTORS	3344	87	2,084,164,888	1,847,162,134	-11.4
INSTRUMENTS	3345	197	3,095,146,458	3,744,683,299	21
SOFTWARE REPRODUCTION	334611	168	184,013,309	269,805,876	46.6
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	29	20,448,384	29,071,351	42.2
ELECTRICAL EQUIPMENT & APPLIANCES	335	152	732,542,058	1,024,953,414	39.9
LIGHTING EQUIPMENT	3351	29	88,375,914	65,687,412	-25.7
HOUSEHOLD APPLIANCES	3352	20	173,356,039	266,009,419	53.4
OTHER ELECTRIC EQUIPMENT	3353, 3359	103	470,810,105	693,256,583	47.2
TRANSPORTATION EQUIPMENT	336	712	27,127,706,382	30,474,413,244	12.3
MOTOR VEHICLES & PARTS	3361, 3362, 3363	156	1,231,923,099	1,570,878,780	27.5
AIRCRAFT, AEROSPACE & PARTS	3364	150	24,349,167,663	27,321,844,959	12.2
SHIPS & BOATS	3366	341	1,418,102,225	1,445,801,250	2
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	65	128,513,395	135,888,255	5.7
FURNITURE & RELATED PRODUCTS	337	1,183	1,259,468,119	1,378,940,756	9.5
OTHER MANUFACTURING	339	2,443	3,091,103,719	3,661,212,469	18.4
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>18,606</u>	<u>100,935,337,336</u>	<u>102,041,415,448</u>	<u>1.1</u>
DURABLE GOODS	423	9,715	52,874,844,375	50,980,279,394	-3.6
MOTOR VEHICLES & PARTS	4231	741	11,426,187,370	7,762,228,962	-32.1
FURNITURE & HOME FURNISHINGS	4232	502	1,103,284,538	1,180,719,390	7
LUMBER & CONSTRUCTION MATERIALS	4233	739	4,761,672,899	5,811,245,416	22
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,690	9,854,418,791	10,247,022,923	4
ELECTRICAL EQUIPMENT	4236	1,200	6,606,617,621	7,643,690,422	15.7
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	538	2,199,293,283	2,411,096,516	9.6
MACHINERY & EQUIPMENT	4238	2,071	7,632,501,975	8,556,182,761	12.1
OTHER DURABLE GOODS	4235, 4239	2,234	9,290,867,898	7,368,093,004	-20.7
NONDURABLE GOODS:	424	8,414	47,142,137,332	49,950,851,122	6
PAPER & PAPER PRODUCTS	4241	350	1,780,070,161	2,255,943,227	26.7
DRUGS & SUNDRIES	4242	305	7,290,837,822	7,052,719,972	-3.3
APPAREL	4243	444	1,865,826,254	2,100,361,644	12.6
FOOD PRODUCTS	4244	1,877	16,459,447,304	17,543,433,157	6.6
FARM PRODUCTS	4245	120	613,651,136	559,965,465	-8.7
CHEMICALS & PLASTICS	4246	420	2,610,179,210	2,806,929,991	7.5
PETROLEUM PRODUCTS	4247	184	6,231,469,281	6,216,471,548	-0.2
OTHER NONDURABLE GOODS	4248, 4249	4,714	10,290,656,164	11,415,026,118	10.9
ELECTRONIC MARKETS, AGENTS, BROKERS	425	476	918,354,412	1,110,279,402	20.9
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>57,029</u>	<u>89,966,580,135</u>	<u>97,100,199,424</u>	<u>7.9</u>
MOTOR VEHICLES & PARTS	441	3,768	19,115,785,164	20,016,377,186	4.7
NEW & USED AUTO DEALERS	4411	1,664	14,950,565,342	15,610,543,365	4.4
RV, BOAT, MOTORCYCLE DEALERS	4412	778	2,019,342,423	2,134,286,496	5.7
AUTOMOTIVE PARTS & TIRES	4413	1,326	2,145,877,399	2,271,547,325	5.9
FURNITURE & HOME FURNISHINGS	442	2,106	3,398,853,503	3,513,011,285	3.4
ELECTRONICS & APPLIANCES	443	2,808	4,438,935,149	5,034,079,423	13.4
HOUSEHOLD APPLIANCES	443111	342	576,818,984	636,222,900	10.3
RADIO, TV & OTHER ELECTRONICS	443112	654	1,375,076,635	1,494,678,295	8.7
COMPUTERS & SOFTWARE	44312	1,759	2,392,631,405	2,806,029,182	17.3

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CALENDAR 2005

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CAMERAS & PHOTO SUPPLY	44313	53	94,408,125	97,149,046	2.9
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,947	7,265,637,487	8,005,768,310	10.2
BUILDING MATERIALS	4441	1,730	6,485,943,400	7,187,199,145	10.8
LAWN & GARDEN SUPPLIES	4442	1,217	779,694,087	818,569,165	5
FOOD & BEVERAGES (OFF-PREMISES)	445	3,463	11,453,825,404	11,297,873,097	-1.4
GROCERY & CONVENIENCE STORES	4451	2,121	10,915,368,929	10,668,079,020	-2.3
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,118	484,968,999	545,547,540	12.5
BEER, WINE AND LIQUOR STORES	4453	224	53,487,476	84,246,537	57.5
DRUG STORES & PERSONAL CARE STORES	446	1,863	4,199,008,953	4,440,165,414	5.7
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,756	6,746,859,766	8,173,286,063	21.1
APPAREL & ACCESSORIES	448	3,182	4,705,197,405	4,714,086,721	0.2
CLOTHING STORES	4481	2,069	3,686,490,786	3,533,887,431	-4.1
SHOE STORES	4482	183	300,159,222	357,895,252	19.2
JEWELRY & LUGGAGE STORES	4483	930	718,547,397	822,304,038	14.4
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,627	2,620,437,556	2,643,285,969	0.9
SPORTING GOODS	45111	1,464	1,166,000,622	1,177,801,167	1
HOBBY & TOY STORES	45112	499	338,487,581	342,812,044	1.3
SEWING SUPPLIES	45113	255	158,894,665	168,222,473	5.9
MUSICAL INSTRUMENTS	45114	204	158,980,660	169,180,679	6.4
BOOK, PERIODICAL & MUSIC STORES	45121	848	517,493,741	539,585,230	4.3
TAPES & CDs	45122	357	280,580,287	245,684,376	-12.4
DEPARTMENT STORES	4521	27	3,301,918,157	3,398,067,450	2.9
GENERAL MERCHANDISE STORES	4529	465	10,294,991,070	11,860,764,783	15.2
E-COMMERCE & MAIL ORDER	4541	1,832	4,111,246,980	4,029,611,340	-2
MISCELLANEOUS RETAILERS	453, 4542, 4543	29,185	8,313,883,541	9,973,822,383	20
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>7,583</u>	<u>8,974,851,146</u>	<u>7,661,462,642</u>	<u>-14.6</u>
AIR TRANSPORTATION	481	98	77,298,999	91,001,837	17.7
RAILROADS	482	13	179,618,755	179,831,232	0.1
WATER TRANSPORTATION	483	53	212,727,545	303,154,010	42.5
TRUCK TRANSPORTATION	484	4,211	4,623,649,393	3,448,809,625	-25.4
TRANSIT & GROUND PASSENGER TRANSPORT	485	767	406,738,502	413,328,314	1.6
PIPELINES	486	4	20,084,607	31,511,876	56.9
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	2,437	3,454,733,345	3,193,825,748	-7.6
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>278</u>	<u>428,935,793</u>	<u>505,314,480</u>	<u>17.8</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,698</u>	<u>14,518,949,000</u>	<u>15,405,041,056</u>	<u>6.1</u>
PUBLISHING (EXCEPT INTERNET)	511	1,376	3,325,294,826	3,343,835,890	0.6
NEWSPAPERS	51111	179	896,827,099	949,698,014	5.9
BOOKS & PERIODICALS	51112, 51113	684	381,900,063	429,288,672	12.4
SOFTWARE	5112	340	1,771,384,972	1,758,901,737	-0.7
OTHER PUBLISHERS	51114, 51119	173	275,182,692	205,947,467	-25.2
MOTION PICTURE PRODUCTION	512	1,241	712,489,757	688,254,033	-3.4
RADIO & TV BROADCASTING, CABLE TV	515	178	969,646,598	959,973,080	-1
INTERNET PUBLISHING & BROADCASTING	516	31	3,788,909	3,857,461	1.8
TELEPHONE & TELECOMMUNICATIONS	517	863	7,812,495,011	8,530,299,238	9.2
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,827	1,457,870,845	1,641,492,703	12.6
OTHER INFORMATION SERVICES	519	182	237,363,054	237,328,651	0
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>17,188</u>	<u>28,942,549,071</u>	<u>33,992,661,765</u>	<u>17.4</u>
BANKS & CREDIT UNIONS	522	2,772	13,338,323,192	16,641,127,875	24.8
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,550	2,599,256,759	3,013,607,528	15.9
INSURANCE AGENTS & BROKERS	524	3,942	5,752,215,756	5,984,743,796	4
REAL ESTATE AGENTS & BROKERS	531	6,124	3,499,635,329	4,234,701,138	21
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,737	3,715,745,449	4,078,823,572	9.8
LESSORS OF NONFINANCIAL INTANGIBLES	533	63	37,372,586	39,657,856	6.1
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>141,526</u>	<u>77,090,289,311</u>	<u>86,779,279,753</u>	<u>12.6</u>
LEGAL SERVICES	5411	5,548	3,515,247,397	3,681,416,133	4.7
ACCOUNTING SERVICES	5412	4,407	1,520,003,148	1,655,347,101	8.9
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	9,829	6,973,135,935	7,098,795,163	1.8

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INDUSTRY	NAICS	CURRENT UNITS	CALENDAR 2004	CALENDAR 2005	PERCENT CHANGE
COMPUTER SYSTEM DESIGN SERVICES	5415	5,147	4,437,916,503	5,232,030,851	17.9
CONSULTING SERVICES	5416	9,440	3,663,905,875	3,930,604,003	7.3
ADVERTISING & PUBLIC RELATIONS	5418	1,474	1,054,309,532	1,120,087,267	6.2
OTHER PROFESSIONAL SERVICES	5417, 5419	6,455	3,109,971,306	5,482,427,238	76.3
MANAGEMENT SERVICES	55	101	147,521,734	221,840,080	50.4
ADMINISTRATIVE & SUPPORT SERVICES	561	22,344	9,201,695,579	11,013,242,543	19.7
EMPLOYMENT SERVICES	5613	797	1,354,856,676	1,790,108,240	32.1
TRAVEL SERVICES	5615	730	920,691,587	989,311,715	7.5
INVESTIGATION & SECURITY SERVICES	5616	866	566,800,978	631,113,347	11.3
BUILDING SERVICES & JANITORIAL	5617	7,171	4,516,258,215	5,495,657,185	21.7
OTHER	5611, 5612, 5614, 5619	12,780	1,843,088,123	2,107,052,056	14.3
WASTE TREATMENT/ COLLECTION	562	662	2,756,115,005	3,031,407,160	10
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	3,934	1,103,771,429	1,173,179,510	6.3
HEALTH SERVICES	62	18,443	20,241,093,207	22,352,010,937	10.4
PHYSICIANS	6211	3,582	4,984,110,025	5,382,961,622	8
DENTISTS	6212	3,176	2,418,902,170	2,532,796,809	4.7
OTHER PRACTITIONERS	6213	6,972	1,617,393,831	1,750,839,498	8.3
HOSPITALS	622	155	6,167,003,239	6,875,551,550	11.5
NURSING & RETIREMENT HOMES	623	593	1,190,681,721	1,383,392,724	16.2
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,282	3,185,328,745	3,710,229,577	16.5
SOCIAL SERVICES & DAY CARE	624	2,683	677,673,476	716,239,157	5.7
ARTS, ENTERTAINMENT, & RECREATION	71	6,014	2,335,113,790	2,460,591,299	5.4
PERFORMING ARTS, SPECTATOR SPORTS	711	3,654	910,061,386	1,040,355,777	14.3
MUSEUMS, HISTORICAL SITES, ETC.	712	141	63,163,544	63,289,892	0.2
AMUSEMENT, GAMBLING, RECREATION	713	2,219	1,361,888,860	1,356,945,630	-0.4
ACCOMMODATIONS	721	2,325	1,650,221,959	1,839,836,176	11.5
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	13,501	8,707,738,624	8,889,933,562	2.1
DRINKING PLACES	7224	1,172	499,040,767	535,714,712	7.3
AUTO REPAIR & SERVICES	8111	6,794	2,161,237,270	2,328,812,409	7.8
OTHER REPAIR SERVICES	8112, 8113, 8114	6,657	1,215,774,348	1,448,362,359	19.1
PERSONAL SERVICES	812	15,209	2,110,399,031	2,419,587,338	14.7
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	8,390	679,662,701	770,771,366	13.4
LAUNDRY & DRY CLEANING	8123	1,130	362,920,080	371,593,261	2.4
OTHER PERSONAL SERVICES	8122, 8129	5,689	1,067,816,250	1,277,222,711	19.6
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,457	477,499,076	543,221,521	13.8
PUBLIC ADMINISTRATION, OTHER	92,00	613	208,577,796	320,832,391	53.8
TOTAL ALL INDUSTRIES		311,118	\$459,354,558,217	\$499,564,862,020	8.8%

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
CALENDAR 2005 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$988,407	\$67,238	\$921,170	0.00484	\$4,458
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	3,667,916	789,201	2,878,715	0.00138	3,973
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	3,694,258	233,385	3,460,872	0.00275	9,517
4	Insurance Agents/Brokers	14	1,793,433	24,627	1,768,806	0.00484	8,561
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	4,781,795	133,146	4,648,649	0.00138	6,415
6	Processing for Hire/Printing and Publishing	10	3,992,746	358,611	3,634,134	0.00484	17,589
7	Manufacturing	07	31,185,301	1,197,103	29,988,198	0.00484	145,143
8	Royalties; Child Care	80	1,537,892	143,501	1,394,391	0.00484	6,749
9	Wholesaling	03	162,591,002	52,074,859	110,516,143	0.00484	534,898
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	4,946,483	658,440	4,288,043	0.00484	20,754
11	Public or Nonprofit Hospitals	55	5,913,298	1,258,133	4,655,165	0.015	69,827
12	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	2,509,283	2,503	2,506,781	0.00471	11,807
13	Service & Other Activities	04	83,730,448	20,460,111	63,270,338	0.015	949,055
14	Gambling Contests of Chance (\$50,000 per year or greater)	192	339,796	128,058	211,738	0.016	3,388
15	Retailing of Interstate Transportation Equip.	19	8,887,705	489,596	8,398,109	0.00484	40,647
16	Retailing	02	154,254,000	20,366,376	133,887,624	0.00471	630,611
17	Mfg. of Aluminum/Solar Energy	190	151,568	151	151,417	0.002904	440
18	Wholesaling of Aluminum/Solar Energy	191	36,843	22,112	14,731	0.002904	43
19	Mfg. of Commercial Airplanes or Components	195	544,661	3,127	541,534	0.004235	2,293
20	Whlse of Commercial Airplanes or Components	196	3,005,678	138,111	2,867,567	0.004235	12,144
21	Retailing of Commercial Airplanes or Components	197	1,942,161	344,867	1,597,294	0.004235	6,765
22	Parimutuel Wagering	193	76,669	67,134	9,535	0.001	10
TOTAL B&O TAXES			480,571,343	98,960,390	381,610,953		2,485,087

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
23	Retail Sales Tax	01	\$158,705,321	\$56,551,210	\$102,154,111	0.065	\$6,640,017
24	Use Tax	05	4,404,107	-92	4,404,199	0.065	286,273

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
25	Water Distribution	60	\$770,272	\$62,036	\$708,237	0.05029	\$35,617
26	Sewer Collection	61	399,340	179,923	219,417	0.03852	8,452
27	Power	49	7,167,967	2,492,709	4,675,258	0.03873	181,073
28	Gas Dist., Telegraph	26	1,476,456	23,719	1,452,737	0.03852	55,959
29	Motor Transportation, Railroad, Railroad Car	08	3,599,364	2,421,935	1,177,429	0.01926	22,677
30	Urban Transportation/Vessels Under 65 Feet	12	614,249	168,134	446,115	0.00642	2,864
31	Other Public Service	13	508,615	337,034	171,581	0.01926	3,305
TOTAL PUBLIC UTILITY TAXES			14,536,264	5,685,490	8,850,773		309,947

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
32	Motor Vehicle Sales/Leases	120	\$9,886,195	\$0	\$9,886,195	0.003	\$29,659
33	Litter Tax	36	47,820,909	0	47,820,909	0.00015	7,173
34	Tobacco Products***	20	43,770	13,196	30,574	0.75	27,501
35	Refuse Collection	64	1,226,540	428,089	798,451	0.036	28,744
36	Petroleum Products Tax	57	N/A	N/A	N/A	0.005	N/A
37	Hazardous Substance	65	14,574,192	829,435	13,744,757	0.007	96,213
38	IMR	79	138,080	0	138,080	0.06	8,285
39	Solid Fuel Burning Device Fee	59	Devices		9	\$30/Device	272
40	Syrup Tax	54	Gallons		9,390	\$1.00/Gal	9,390
41	Tire Fee	73	Tires		2,117	\$.90/Tire	1,905
42	Cigar Tax (\$0.67 or more)	194	Cigars		0	\$.50/Cigar	0
43	State Enhanced 911, TRS & WTAP	93	Switched Lines		41,668	\$.44/Line	18,334
44	Wireless State Enhanced 911 Tax	94	Radio Lines		42,998	\$.20/Line	8,600
45	Quality Maintenance Fee on Nursing Facility Operators	78	Days		5,190	\$6.50/Day	33,735
TOTAL OTHER TAXES							269,810

TOTAL STATE TAXES \$9,991,134**

* Reflects reported tax liability prior to any applicable tax credits.

** Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

*** The tobacco products tax rate decreased from 1.2942 to .75 July 1, 2005.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

Table 3-A
County Taxable Retail Sales Comparing
Calendar 2004 to Calendar 2005
(Dollars in Thousands)

County	Calendar 2004	Calendar 2005	Percent Change
Adams	\$164,589	\$162,277	-1.4%
Asotin	159,279	166,172	4.3%
Benton	2,081,377	2,226,436	7.0%
Chelan	1,136,931	1,223,125	7.6%
Clallam	895,866	958,032	6.9%
Clark	4,063,402	4,581,236	12.7%
Columbia	30,402	28,898	-4.9%
Cowlitz	1,095,614	1,278,609	16.7%
Douglas	350,765	361,858	3.2%
Ferry	31,572	32,305	2.3%
Franklin	828,361	862,138	4.1%
Garfield	15,074	17,285	14.7%
Grant	800,596	872,602	9.0%
Grays Harbor	703,531	807,923	14.8%
Island	685,996	767,731	11.9%
Jefferson	337,651	368,923	9.3%
King	36,848,012	39,951,928	8.4%
Kitsap	2,970,706	3,196,323	7.6%
Kittitas	538,556	601,941	11.8%
Klickitat	140,388	126,356	-10.0%
Lewis	895,313	1,007,029	12.5%
Lincoln	71,444	70,005	-2.0%
Mason	432,432	463,562	7.2%
Okanogan	343,582	381,008	10.9%
Pacific	161,507	189,760	17.5%
Pend Oreille	65,071	84,627	30.1%
Pierce	10,123,074	11,266,231	11.3%
San Juan	313,400	344,134	9.8%
Skagit	2,028,517	2,192,208	8.1%
Skamania	71,810	86,929	21.1%
Snohomish	8,614,232	9,716,522	12.8%
Spokane	6,164,481	6,650,437	7.9%
Stevens	272,282	308,535	13.3%
Thurston	3,274,630	3,624,053	10.7%
Wahkiakum	19,756	20,255	2.5%
Walla Walla	570,736	648,203	13.6%
Whatcom	2,603,024	2,851,875	9.6%
Whitman	403,671	366,249	-9.3%
Yakima	2,411,522	2,503,737	3.8%
Total	92,719,153	101,367,459	9.3%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>674</u>	<u>\$59,543,149</u>	<u>646</u>	<u>\$82,618,177</u>
MOTOR VEHICLES & PARTS	441	38	10,815,639	33	11,450,620
NEW & USED AUTO DEALERS	4411	16	3,531,105	12	4,176,409
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	9	3,695,886
AUTOMOTIVE PARTS & TIRE	4413	22	7,284,534	12	3,578,325
FURNITURE & HOME FURNISHING	442	26	1,041,071	25	1,243,781
ELECTRONICS & APPLIANCES	443	70	1,429,783	75	1,604,343
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	861,000	28	674,359
COMPUTERS & SOFTWARE	44312	38	568,783	43	921,629
CAMERA & PHOTO SUPPLIES	44313	D	D	4	8,355
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	38	5,109,186	37	9,954,286
BUILDING MATERIALS	4441	24	4,482,764	29	8,940,904
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	626,422	8	1,013,382
FOOD & BEVERAGE STORES	445	12	2,582,311	7	8,749,023
GROCERY & CONVENIENCE STORES	4451	7	2,545,862	3	8,743,539
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	36,449	4	5,484
DRUG/HEALTH STORES	446	31	999,859	37	2,163,767
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	10,612,611	3	2,006,045
APPAREL & ACCESSORIES	448	32	237,915	37	912,634
CLOTHING & SHOE STORES	4481, 4482	28	224,549	30	392,452
JEWELRY & LUGGAGE STORES	4483	4	13,366	7	520,182
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	41	456,879	47	2,623,795
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	196,112	28	2,346,658
BOOK/PERIODICAL/MUSIC STORE	4512	21	260,767	19	277,137
GENERAL MERCHANDISE STORES	452	6	20,137,841	7	36,393,644
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	20,137,841	7	36,393,644
E-COMMERCE & MAIL ORDER	4541	58	466,897	59	770,494
MISCELLANEOUS RETAILERS	453, 4542, 4543	303	5,653,157	279	4,745,745
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>434,910</u>	<u>3</u>	<u>4,223</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>4,650,906</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>485</u>	<u>20,616,696</u>	<u>298</u>	<u>24,477,607</u>
CONSTRUCTION OF BUILDINGS	236	82	7,813,960	82	10,659,490
HEAVY CONSTRUCTION & HIGHWAYS	237	39	3,497,424	25	1,706,227
SPECIAL TRADE CONTRACTORS	238	364	9,305,312	191	12,111,890
<u>MANUFACTURING</u>	<u>31-33</u>	<u>116</u>	<u>5,793,034</u>	<u>92</u>	<u>2,917,138</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>564</u>	<u>35,728,144</u>	<u>530</u>	<u>13,433,436</u>
DURABLE GOODS	423	409	28,027,050	374	11,349,387
NONDURABLE GOODS	424	148	7,648,067	151	2,032,500
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	53,027	5	51,549
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>338,220</u>	<u>13</u>	<u>1,235,501</u>
<u>INFORMATION</u>	<u>51</u>	<u>167</u>	<u>6,673,747</u>	<u>147</u>	<u>5,160,403</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>1,254,319</u>	<u>37</u>	<u>1,160,384</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>112</u>	<u>3,076,114</u>	<u>102</u>	<u>4,161,451</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>105</u>	<u>1,044,051</u>	<u>92</u>	<u>1,087,881</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>163</u>	<u>2,407,843</u>	<u>139</u>	<u>3,679,879</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>451,633</u>	<u>25</u>	<u>2,429,918</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>64</u>	<u>13,252,714</u>	<u>58</u>	<u>19,295,324</u>
ACCOMMODATIONS	721	10	2,500,585	10	4,282,461
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	54	10,752,129	48	15,012,863
<u>OTHER SERVICES</u>	<u>81</u>	<u>129</u>	<u>6,970,990</u>	<u>109</u>	<u>4,480,520</u>
REPAIR & MAINTENANCE	811	93	5,722,891	65	3,003,444
PERSONAL SERVICE	812	31	1,116,662	37	978,031
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	131,437	7	499,045
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>40,921</u>	<u>6</u>	<u>29,942</u>
TOTAL ALL INDUSTRIES		2,684	\$162,277,391	2,297	\$166,171,784

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,423</u>	<u>\$1,152,180,125</u>	<u>1,755</u>	<u>\$568,091,631</u>
MOTOR VEHICLES & PARTS	441	143	208,098,037	86	149,343,357
NEW & USED AUTO DEALERS	4411	64	144,367,586	34	119,924,894
RV, BOAT, MOTORCYCLE DEALERS	4412	16	27,501,044	14	14,400,009
AUTOMOTIVE PARTS & TIRE	4413	63	36,229,407	38	15,018,454
FURNITURE & HOME FURNISHING	442	101	42,718,131	74	16,701,330
ELECTRONICS & APPLIANCES	443	233	61,249,632	180	15,201,578
APPLIANCES, TV & OTHER ELECTRONICS	44311	70	50,458,153	56	7,619,173
COMPUTERS & SOFTWARE	44312	159	10,189,433	118	6,818,853
CAMERA & PHOTO SUPPLIES	44313	4	602,046	6	763,552
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	117	128,057,548	103	98,782,352
BUILDING MATERIALS	4441	89	119,978,205	77	96,508,297
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	8,079,343	26	2,274,055
FOOD & BEVERAGE STORES	445	65	61,922,145	56	41,552,602
GROCERY & CONVENIENCE STORES	4451	36	60,270,966	29	40,112,207
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	1,651,179	27	1,440,395
DRUG/HEALTH STORES	446	111	24,986,762	85	6,612,353
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	41,351,477	36	13,855,758
APPAREL & ACCESSORIES	448	149	69,377,876	102	18,036,375
CLOTHING & SHOE STORES	4481, 4482	112	56,977,159	78	15,200,152
JEWELRY & LUGGAGE STORES	4483	37	12,400,717	24	2,836,223
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	167	57,785,143	113	25,025,271
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	108	41,134,025	66	17,385,778
BOOK/PERIODICAL/MUSIC STORE	4512	59	16,651,118	47	7,639,493
GENERAL MERCHANDISE STORES	452	21	343,190,589	19	106,584,487
DEPARTMENT STORES	4521	6	116,531,982	3	33,092,976
GENERAL MERCHANDISE STORES	4529	15	226,658,607	16	73,491,511
E-COMMERCE & MAIL ORDER	4541	110	7,707,760	88	2,971,692
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,163	105,735,025	813	73,424,476
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>39</u>	<u>899,102</u>	<u>47</u>	<u>2,360,651</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>324,179</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>2,832,023</u>	<u>12</u>	<u>2,780,071</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,676</u>	<u>356,329,075</u>	<u>1,244</u>	<u>209,218,279</u>
CONSTRUCTION OF BUILDINGS	236	413	156,841,182	363	111,925,013
HEAVY CONSTRUCTION & HIGHWAYS	237	103	42,251,528	70	15,418,423
SPECIAL TRADE CONTRACTORS	238	1,160	157,236,365	811	81,874,843
<u>MANUFACTURING</u>	<u>31-33</u>	<u>382</u>	<u>52,259,769</u>	<u>300</u>	<u>27,024,751</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,527</u>	<u>157,260,438</u>	<u>1,154</u>	<u>100,063,664</u>
DURABLE GOODS	423	1,135	136,285,264	839	68,099,073
NONDURABLE GOODS	424	374	20,759,729	303	31,853,274
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	215,445	12	111,317
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>47</u>	<u>2,465,136</u>	<u>41</u>	<u>4,436,436</u>
<u>INFORMATION</u>	<u>51</u>	<u>357</u>	<u>93,835,667</u>	<u>298</u>	<u>39,937,128</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>116</u>	<u>19,864,466</u>	<u>95</u>	<u>14,492,662</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>340</u>	<u>42,666,255</u>	<u>262</u>	<u>29,038,628</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>485</u>	<u>19,850,356</u>	<u>341</u>	<u>16,148,434</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>623</u>	<u>39,884,103</u>	<u>471</u>	<u>20,611,401</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>112</u>	<u>19,314,004</u>	<u>96</u>	<u>11,577,941</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>326</u>	<u>209,629,862</u>	<u>410</u>	<u>139,565,854</u>
ACCOMMODATIONS	721	36	33,279,083	150	57,524,583
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	290	176,350,779	260	82,041,271
<u>OTHER SERVICES</u>	<u>81</u>	<u>573</u>	<u>53,889,779</u>	<u>476</u>	<u>36,456,497</u>
REPAIR & MAINTENANCE	811	333	38,889,118	294	28,214,869
PERSONAL SERVICE	812	215	13,644,093	155	6,716,788
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	1,356,568	27	1,524,840
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>2,951,921</u>	<u>16</u>	<u>1,321,444</u>
TOTAL ALL INDUSTRIES		9,058	\$2,226,436,260	7,018	\$1,223,125,472

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,614</u>	<u>\$467,798,319</u>	<u>3,865</u>	<u>\$1,954,691,573</u>
MOTOR VEHICLES & PARTS	441	74	103,212,982	200	412,883,944
NEW & USED AUTO DEALERS	4411	20	74,940,024	64	328,024,684
RV, BOAT, MOTORCYCLE DEALERS	4412	14	12,005,548	32	23,243,939
AUTOMOTIVE PARTS & TIRE	4413	40	16,267,410	104	61,615,321
FURNITURE & HOME FURNISHING	442	65	18,874,609	169	70,559,559
ELECTRONICS & APPLIANCES	443	155	7,951,955	363	42,511,689
APPLIANCES, TV & OTHER ELECTRONICS	44311	60	4,889,261	95	15,735,593
COMPUTERS & SOFTWARE	44312	92	2,809,279	263	26,363,248
CAMERA & PHOTO SUPPLIES	44313	3	253,415	5	412,848
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	107	79,078,484	272	298,695,007
BUILDING MATERIALS	4441	76	72,493,324	175	276,871,566
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	6,585,160	97	21,823,441
FOOD & BEVERAGE STORES	445	43	39,113,576	130	150,230,565
GROCERY & CONVENIENCE STORES	4451	26	38,298,140	77	142,013,208
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	815,436	53	8,217,357
DRUG/HEALTH STORES	446	68	13,333,026	154	50,700,458
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	22,944,531	101	67,811,772
APPAREL & ACCESSORIES	448	73	9,372,174	177	95,389,430
CLOTHING & SHOE STORES	4481, 4482	53	7,054,724	127	81,891,646
JEWELRY & LUGGAGE STORES	4483	20	2,317,450	50	13,497,784
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	121	9,875,052	235	49,950,300
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	7,988,953	148	33,473,729
BOOK/PERIODICAL/MUSIC STORE	4512	53	1,886,099	87	16,476,571
GENERAL MERCHANDISE STORES	452	17	119,160,538	38	505,739,229
DEPARTMENT STORES	4521	3	18,593,412	5	159,671,538
GENERAL MERCHANDISE STORES	4529	14	100,567,126	33	346,067,691
E-COMMERCE & MAIL ORDER	4541	81	3,625,185	164	16,587,567
MISCELLANEOUS RETAILERS	453, 4542, 4543	782	41,256,207	1,862	193,632,053
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>55</u>	<u>3,130,922</u>	<u>85</u>	<u>8,768,196</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>1,355,809</u>	<u>16</u>	<u>3,246,480</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>246,691</u>	<u>18</u>	<u>8,021,666</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,123</u>	<u>194,766,162</u>	<u>3,558</u>	<u>1,054,513,042</u>
CONSTRUCTION OF BUILDINGS	236	344	96,727,496	918	487,304,142
HEAVY CONSTRUCTION & HIGHWAYS	237	59	31,114,495	153	82,495,457
SPECIAL TRADE CONTRACTORS	238	720	66,924,171	2,487	484,713,443
<u>MANUFACTURING</u>	<u>31-33</u>	<u>259</u>	<u>26,046,726</u>	<u>708</u>	<u>114,311,710</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>966</u>	<u>48,640,145</u>	<u>2,144</u>	<u>304,109,509</u>
DURABLE GOODS	423	679	37,767,169	1,567	250,389,264
NONDURABLE GOODS	424	277	10,766,200	551	53,183,242
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	106,776	26	537,003
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>49</u>	<u>2,750,820</u>	<u>150</u>	<u>13,345,659</u>
<u>INFORMATION</u>	<u>51</u>	<u>279</u>	<u>33,945,827</u>	<u>507</u>	<u>210,436,842</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>83</u>	<u>5,817,516</u>	<u>159</u>	<u>63,433,277</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>202</u>	<u>17,727,927</u>	<u>510</u>	<u>104,300,600</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>290</u>	<u>8,980,378</u>	<u>894</u>	<u>55,157,711</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>447</u>	<u>16,994,175</u>	<u>1,304</u>	<u>107,622,874</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>87</u>	<u>6,504,485</u>	<u>206</u>	<u>37,355,471</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>337</u>	<u>88,996,250</u>	<u>716</u>	<u>397,012,941</u>
ACCOMMODATIONS	721	119	23,511,021	42	31,086,683
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	218	65,485,229	674	365,926,258
<u>OTHER SERVICES</u>	<u>81</u>	<u>485</u>	<u>34,193,012</u>	<u>1,249</u>	<u>142,905,269</u>
REPAIR & MAINTENANCE	811	311	28,106,062	791	111,806,267
PERSONAL SERVICE	812	150	4,840,232	427	29,737,480
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	1,246,718	31	1,361,522
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>136,591</u>	<u>30</u>	<u>2,003,109</u>
TOTAL ALL INDUSTRIES		6,308	\$958,031,755	16,119	\$4,581,235,929

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	332	\$9,018,369	1,827	\$658,638,856
MOTOR VEHICLES & PARTS	441	13	562,095	105	219,588,356
NEW & USED AUTO DEALERS	4411	6	200,313	36	183,536,049
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	13	12,491,240
AUTOMOTIVE PARTS & TIRE	4413	7	361,782	56	23,561,067
FURNITURE & HOME FURNISHING	442	12	220,217	75	11,735,478
ELECTRONICS & APPLIANCES	443	38	322,037	177	11,782,949
APPLIANCES, TV & OTHER ELECTRONICS	44311	16	41,890	59	6,573,394
COMPUTERS & SOFTWARE	44312	22	280,147	113	4,865,714
CAMERA & PHOTO SUPPLIES	44313	-	-	5	343,841
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	14	2,111,080	142	77,303,909
BUILDING MATERIALS	4441	10	1,291,787	107	70,008,024
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	819,293	35	7,295,885
FOOD & BEVERAGE STORES	445	6	2,245,150	62	44,446,993
GROCERY & CONVENIENCE STORES	4451	6	2,245,150	39	44,118,208
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	23	328,785
DRUG/HEALTH STORES	446	14	194,931	100	11,766,564
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	D	D	51	54,492,956
APPAREL & ACCESSORIES	448	18	30,800	81	12,064,366
CLOTHING & SHOE STORES	4481, 4482	18	30,800	58	6,458,804
JEWELRY & LUGGAGE STORES	4483	D	D	23	5,605,562
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	19	164,405	115	12,932,394
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	8	12,119	70	10,032,667
BOOK/PERIODICAL/MUSIC STORE	4512	11	152,286	45	2,899,727
GENERAL MERCHANDISE STORES	452	3	85,113	22	130,499,509
DEPARTMENT STORES	4521	D	D	4	47,074,891
GENERAL MERCHANDISE STORES	4529	3	85,113	18	83,424,618
E-COMMERCE & MAIL ORDER	4541	41	151,352	83	3,208,832
MISCELLANEOUS RETAILERS	453, 4542, 4543	154	2,931,189	814	68,816,550
AGRICULTURE, FORESTRY, FISHING	11	8	115,450	50	1,069,312
MINING	21	D	D	13	1,261,115
UTILITIES	22	D	D	16	519,267
CONSTRUCTION	23	166	4,732,521	1,553	206,971,340
CONSTRUCTION OF BUILDINGS	236	35	1,436,890	343	113,061,796
HEAVY CONSTRUCTION & HIGHWAYS	237	19	867,383	100	26,421,424
SPECIAL TRADE CONTRACTORS	238	112	2,428,248	1,110	67,488,120
MANUFACTURING	31-33	39	699,322	335	35,075,899
WHOLESALE TRADE	42	247	5,685,647	1,347	89,521,545
DURABLE GOODS	423	168	2,736,259	1,012	74,454,474
NONDURABLE GOODS	424	76	2,947,331	325	14,944,261
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,057	10	122,810
TRANSPORTATION & WAREHOUSING	48-49	6	162,716	73	8,170,329
INFORMATION	51	100	1,584,934	313	46,866,430
FINANCE, INSURANCE	52	13	77,943	99	7,163,631
REAL ESTATE, RENTAL/LEASING	53	47	648,724	273	29,416,868
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	42	493,032	318	16,449,795
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	61	302,268	506	20,927,891
ARTS, ENTERTAINMENT & RECREATION	71	9	636,804	77	9,878,151
ACCOMMODATIONS & FOOD SERVICES	72	30	2,105,891	284	110,312,159
ACCOMMODATIONS	721	11	765,266	47	12,381,131
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	19	1,340,625	237	97,931,028
OTHER SERVICES	81	36	1,736,595	507	35,235,477
REPAIR & MAINTENANCE	811	18	1,600,132	330	26,375,936
PERSONAL SERVICE	812	18	136,463	153	6,852,557
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	24	2,006,984
PUBLIC ADMINISTRATION, OTHER	92.00	7	898,224	14	1,130,703
TOTAL ALL INDUSTRIES		1,143	\$28,898,440	7,605	\$1,278,608,768

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>759</u>	<u>\$200,307,159</u>	<u>381</u>	<u>\$12,227,291</u>
MOTOR VEHICLES & PARTS	441	34	45,377,821	14	2,399,588
NEW & USED AUTO DEALERS	4411	12	30,337,453	5	499,273
RV, BOAT, MOTORCYCLE DEALERS	4412	8	6,524,548	D	D
AUTOMOTIVE PARTS & TIRE	4413	14	8,515,820	9	1,900,315
FURNITURE & HOME FURNISHING	442	28	8,123,514	10	98,704
ELECTRONICS & APPLIANCES	443	88	5,505,732	43	602,570
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	1,108,674	20	375,042
COMPUTERS & SOFTWARE	44312	56	4,237,013	23	227,528
CAMERA & PHOTO SUPPLIES	44313	3	160,045	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	37	2,174,932	21	888,457
BUILDING MATERIALS	4441	29	2,093,370	13	874,609
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	81,562	8	13,848
FOOD & BEVERAGE STORES	445	20	14,495,769	10	2,621,073
GROCERY & CONVENIENCE STORES	4451	12	13,995,670	10	2,621,073
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	500,099	D	D
DRUG/HEALTH STORES	446	39	2,744,335	14	230,035
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	6,651,394	8	2,211,423
APPAREL & ACCESSORIES	448	46	8,772,184	20	160,671
CLOTHING & SHOE STORES	4481, 4482	37	6,277,591	20	160,671
JEWELRY & LUGGAGE STORES	4483	9	2,494,593	-	-
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	3,567,499	25	109,536
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	3,074,228	11	38,660
BOOK/PERIODICAL/MUSIC STORE	4512	22	493,271	14	70,876
GENERAL MERCHANDISE STORES	452	11	85,753,182	D	D
DEPARTMENT STORES	4521	3	22,603,086	D	D
GENERAL MERCHANDISE STORES	4529	8	63,150,096	D	D
E-COMMERCE & MAIL ORDER	4541	64	851,165	47	546,340
MISCELLANEOUS RETAILERS	453, 4542, 4543	330	16,289,632	169	2,358,894
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>646,734</u>	<u>6</u>	<u>70,665</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>386,042</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>598</u>	<u>55,185,218</u>	<u>153</u>	<u>6,677,988</u>
CONSTRUCTION OF BUILDINGS	236	162	19,363,089	37	3,678,853
HEAVY CONSTRUCTION & HIGHWAYS	237	37	7,499,932	18	463,682
SPECIAL TRADE CONTRACTORS	238	399	28,322,197	98	2,535,453
<u>MANUFACTURING</u>	<u>31-33</u>	<u>96</u>	<u>4,667,073</u>	<u>48</u>	<u>477,444</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>528</u>	<u>35,376,221</u>	<u>240</u>	<u>2,642,160</u>
DURABLE GOODS	423	372	29,489,596	170	1,822,198
NONDURABLE GOODS	424	146	5,526,174	66	790,076
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	360,451	4	29,886
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>1,399,751</u>	<u>4</u>	<u>1,185</u>
<u>INFORMATION</u>	<u>51</u>	<u>167</u>	<u>12,324,513</u>	<u>103</u>	<u>2,410,830</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>1,217,907</u>	<u>18</u>	<u>170,309</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>121</u>	<u>8,405,493</u>	<u>37</u>	<u>666,863</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>120</u>	<u>1,666,360</u>	<u>44</u>	<u>152,693</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>215</u>	<u>4,491,414</u>	<u>64</u>	<u>635,590</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>5,739,579</u>	<u>9</u>	<u>111,121</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>70</u>	<u>23,462,414</u>	<u>33</u>	<u>4,824,550</u>
ACCOMMODATIONS	721	5	1,574,019	12	1,384,592
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	21,888,395	21	3,439,958
<u>OTHER SERVICES</u>	<u>81</u>	<u>162</u>	<u>6,408,977</u>	<u>53</u>	<u>1,130,902</u>
REPAIR & MAINTENANCE	811	100	4,125,525	34	909,667
PERSONAL SERVICE	812	56	2,200,770	15	92,173
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	82,682	4	129,062
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>173,132</u>	<u>6</u>	<u>105,547</u>
TOTAL ALL INDUSTRIES		2,977	\$361,857,987	1,199	\$32,305,138

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,338</u>	<u>\$354,781,235</u>	<u>264</u>	<u>\$7,913,893</u>
MOTOR VEHICLES & PARTS	441	85	197,939,437	11	393,835
NEW & USED AUTO DEALERS	4411	33	159,561,455	5	108,775
RV, BOAT, MOTORCYCLE DEALERS	4412	12	22,600,441	D	D
AUTOMOTIVE PARTS & TIRE	4413	40	15,777,541	6	285,060
FURNITURE & HOME FURNISHING	442	52	8,639,296	11	42,150
ELECTRONICS & APPLIANCES	443	141	7,206,569	36	232,915
APPLIANCES, TV & OTHER ELECTRONICS	44311	45	5,070,860	17	136,409
COMPUTERS & SOFTWARE	44312	93	2,085,987	19	96,506
CAMERA & PHOTO SUPPLIES	44313	3	49,722	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	27,375,942	9	2,034,396
BUILDING MATERIALS	4441	50	20,487,872	9	2,034,396
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	6,888,070	D	D
FOOD & BEVERAGE STORES	445	43	22,887,203	3	925,285
GROCERY & CONVENIENCE STORES	4451	32	22,690,793	3	925,285
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	196,410	D	D
DRUG/HEALTH STORES	446	44	6,984,556	12	305,183
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	29,664,108	D	D
APPAREL & ACCESSORIES	448	85	4,327,136	14	10,861
CLOTHING & SHOE STORES	4481, 4482	72	4,206,825	14	10,861
JEWELRY & LUGGAGE STORES	4483	13	120,311	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	77	5,178,049	15	20,278
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	42	2,126,473	9	16,236
BOOK/PERIODICAL/MUSIC STORE	4512	35	3,051,576	6	4,042
GENERAL MERCHANDISE STORES	452	13	8,476,582	3	1,943,145
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	13	8,476,582	3	1,943,145
E-COMMERCE & MAIL ORDER	4541	80	1,632,581	37	93,998
MISCELLANEOUS RETAILERS	453, 4542, 4543	613	34,469,776	113	1,911,847
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>5,322,166</u>	<u>3</u>	<u>51,300</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>2,523,049</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>659,069</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,054</u>	<u>167,921,158</u>	<u>108</u>	<u>3,786,500</u>
CONSTRUCTION OF BUILDINGS	236	219	68,445,585	22	952,337
HEAVY CONSTRUCTION & HIGHWAYS	237	81	24,755,072	13	973,043
SPECIAL TRADE CONTRACTORS	238	754	74,720,501	73	1,861,120
<u>MANUFACTURING</u>	<u>31-33</u>	<u>205</u>	<u>39,663,599</u>	<u>22</u>	<u>111,592</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,001</u>	<u>117,067,335</u>	<u>170</u>	<u>2,355,063</u>
DURABLE GOODS	423	737	94,555,483	108	1,897,435
NONDURABLE GOODS	424	254	22,159,398	62	457,628
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	352,454	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>4,866,286</u>	<u>4</u>	<u>70,725</u>
<u>INFORMATION</u>	<u>51</u>	<u>249</u>	<u>27,509,191</u>	<u>80</u>	<u>908,824</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>81</u>	<u>5,497,492</u>	<u>11</u>	<u>99,908</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>222</u>	<u>42,058,143</u>	<u>33</u>	<u>468,882</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>198</u>	<u>5,388,293</u>	<u>31</u>	<u>105,556</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>331</u>	<u>10,993,010</u>	<u>44</u>	<u>192,370</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>39</u>	<u>4,833,722</u>	<u>4</u>	<u>13,110</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>150</u>	<u>47,796,123</u>	<u>8</u>	<u>450,093</u>
ACCOMMODATIONS	721	18	12,402,415	3	86,525
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	132	35,393,708	5	363,568
<u>OTHER SERVICES</u>	<u>81</u>	<u>260</u>	<u>25,089,581</u>	<u>30</u>	<u>641,750</u>
REPAIR & MAINTENANCE	811	181	17,944,526	17	542,093
PERSONAL SERVICE	812	70	6,791,515	13	99,657
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	353,540	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>168,893</u>	<u>8</u>	<u>115,759</u>
TOTAL ALL INDUSTRIES		5,219	\$862,138,345	820	\$17,285,325

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,453</u>	<u>\$392,829,020</u>	<u>1,584</u>	<u>\$377,189,136</u>
MOTOR VEHICLES & PARTS	441	108	98,852,464	79	96,896,405
NEW & USED AUTO DEALERS	4411	46	67,364,103	29	73,331,502
RV, BOAT, MOTORCYCLE DEALERS	4412	18	6,734,893	18	1,740,610
AUTOMOTIVE PARTS & TIRE	4413	44	24,753,468	32	21,824,293
FURNITURE & HOME FURNISHING	442	54	9,583,145	60	8,132,674
ELECTRONICS & APPLIANCES	443	151	8,092,299	152	7,987,413
APPLIANCES, TV & OTHER ELECTRONICS	44311	57	5,172,662	49	3,955,718
COMPUTERS & SOFTWARE	44312	91	2,893,473	99	3,928,516
CAMERA & PHOTO SUPPLIES	44313	3	26,164	4	103,179
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	62,479,000	102	51,867,242
BUILDING MATERIALS	4441	64	47,552,993	69	49,475,106
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	14,926,007	33	2,392,136
FOOD & BEVERAGE STORES	445	55	26,318,671	69	35,326,801
GROCERY & CONVENIENCE STORES	4451	35	26,173,266	51	34,140,228
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	145,405	18	1,186,573
DRUG/HEALTH STORES	446	61	4,463,832	59	8,210,818
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	33,595,539	51	36,463,358
APPAREL & ACCESSORIES	448	69	6,393,110	76	8,313,974
CLOTHING & SHOE STORES	4481, 4482	54	4,827,572	58	5,750,623
JEWELRY & LUGGAGE STORES	4483	15	1,565,538	18	2,563,351
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	77	6,866,940	88	7,682,125
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	3,126,274	52	4,956,469
BOOK/PERIODICAL/MUSIC STORE	4512	36	3,740,666	36	2,725,656
GENERAL MERCHANDISE STORES	452	13	88,005,600	15	76,296,447
DEPARTMENT STORES	4521	3	8,592,127	D	D
GENERAL MERCHANDISE STORES	4529	10	79,413,473	15	76,296,447
E-COMMERCE & MAIL ORDER	4541	86	2,256,425	78	2,686,004
MISCELLANEOUS RETAILERS	453, 4542, 4543	641	45,921,995	755	37,325,875
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>40</u>	<u>3,312,285</u>	<u>53</u>	<u>2,613,487</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>559,011</u>	<u>14</u>	<u>800,225</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>14,388,817</u>	<u>10</u>	<u>100,660</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,081</u>	<u>146,908,951</u>	<u>1,067</u>	<u>164,251,927</u>
CONSTRUCTION OF BUILDINGS	236	251	67,097,361	299	86,518,408
HEAVY CONSTRUCTION & HIGHWAYS	237	70	13,243,611	60	12,180,328
SPECIAL TRADE CONTRACTORS	238	760	66,567,979	708	65,553,191
<u>MANUFACTURING</u>	<u>31-33</u>	<u>229</u>	<u>18,310,399</u>	<u>259</u>	<u>16,516,657</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,095</u>	<u>97,727,428</u>	<u>985</u>	<u>43,764,605</u>
DURABLE GOODS	423	793	71,718,391	715	34,040,285
NONDURABLE GOODS	424	292	25,945,151	260	9,605,217
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	63,886	10	119,103
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>37</u>	<u>2,301,189</u>	<u>55</u>	<u>4,309,175</u>
<u>INFORMATION</u>	<u>51</u>	<u>263</u>	<u>33,944,185</u>	<u>261</u>	<u>34,968,089</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>94</u>	<u>8,308,705</u>	<u>80</u>	<u>4,539,430</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>257</u>	<u>16,828,612</u>	<u>231</u>	<u>12,993,385</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>249</u>	<u>8,800,238</u>	<u>237</u>	<u>7,551,643</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>335</u>	<u>14,201,290</u>	<u>381</u>	<u>11,480,683</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>63</u>	<u>7,652,395</u>	<u>73</u>	<u>6,285,884</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>292</u>	<u>75,261,733</u>	<u>356</u>	<u>97,408,516</u>
ACCOMMODATIONS	721	77	16,328,807	112	27,511,467
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	215	58,932,926	244	69,897,049
<u>OTHER SERVICES</u>	<u>81</u>	<u>406</u>	<u>30,814,314</u>	<u>378</u>	<u>23,055,000</u>
REPAIR & MAINTENANCE	811	265	24,653,810	246	17,094,051
PERSONAL SERVICE	812	118	4,747,784	109	3,857,505
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	1,412,720	23	2,103,444
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>453,814</u>	<u>9</u>	<u>81,510</u>
TOTAL ALL INDUSTRIES		5,920	\$872,602,386	6,034	\$807,922,711

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,669</u>	<u>\$323,192,060</u>	<u>1,082</u>	<u>\$117,204,711</u>
MOTOR VEHICLES & PARTS	441	62	60,496,583	45	20,489,928
NEW & USED AUTO DEALERS	4411	18	33,069,515	9	11,344,616
RV, BOAT, MOTORCYCLE DEALERS	4412	13	3,239,605	21	4,012,965
AUTOMOTIVE PARTS & TIRE	4413	31	24,187,463	15	5,132,347
FURNITURE & HOME FURNISHING	442	93	15,860,946	66	5,032,327
ELECTRONICS & APPLIANCES	443	145	8,870,758	87	3,148,129
APPLIANCES, TV & OTHER ELECTRONICS	44311	56	5,129,430	32	1,486,222
COMPUTERS & SOFTWARE	44312	86	3,077,272	55	1,661,907
CAMERA & PHOTO SUPPLIES	44313	3	664,056	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	116	76,943,031	67	23,077,397
BUILDING MATERIALS	4441	87	73,627,282	46	20,260,729
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	3,315,749	21	2,816,668
FOOD & BEVERAGE STORES	445	42	33,462,063	23	12,802,272
GROCERY & CONVENIENCE STORES	4451	18	30,421,607	9	12,466,164
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	3,040,456	14	336,108
DRUG/HEALTH STORES	446	58	7,274,956	53	4,256,682
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	6,980,752	13	7,324,286
APPAREL & ACCESSORIES	448	80	5,639,466	62	2,779,892
CLOTHING & SHOE STORES	4481, 4482	56	3,734,928	45	2,322,612
JEWELRY & LUGGAGE STORES	4483	24	1,904,538	17	457,280
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	109	6,143,927	79	4,457,461
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	4,893,227	47	2,911,841
BOOK/PERIODICAL/MUSIC STORE	4512	49	1,250,700	32	1,545,620
GENERAL MERCHANDISE STORES	452	13	56,415,756	7	8,848,012
DEPARTMENT STORES	4521	3	5,611,213	D	D
GENERAL MERCHANDISE STORES	4529	10	50,804,543	7	8,848,012
E-COMMERCE & MAIL ORDER	4541	95	4,857,943	74	2,264,063
MISCELLANEOUS RETAILERS	453, 4542, 4543	839	40,245,879	506	22,724,262
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>1,558,864</u>	<u>22</u>	<u>1,056,015</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>1,221,410</u>	<u>7</u>	<u>1,138,379</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>1,932,838</u>	<u>5</u>	<u>147,484</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,039</u>	<u>203,332,400</u>	<u>901</u>	<u>115,637,507</u>
CONSTRUCTION OF BUILDINGS	236	526	113,258,743	252	69,019,476
HEAVY CONSTRUCTION & HIGHWAYS	237	93	14,647,920	51	16,152,526
SPECIAL TRADE CONTRACTORS	238	1,420	75,425,737	598	30,465,505
<u>MANUFACTURING</u>	<u>31-33</u>	<u>288</u>	<u>22,333,224</u>	<u>220</u>	<u>15,496,067</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>866</u>	<u>25,815,139</u>	<u>687</u>	<u>17,748,521</u>
DURABLE GOODS	423	616	13,382,206	487	10,308,242
NONDURABLE GOODS	424	236	12,135,262	193	7,420,687
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	297,671	7	19,592
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>1,374,413</u>	<u>26</u>	<u>1,138,712</u>
<u>INFORMATION</u>	<u>51</u>	<u>275</u>	<u>40,451,795</u>	<u>221</u>	<u>16,071,475</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>85</u>	<u>8,028,444</u>	<u>61</u>	<u>2,793,698</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>215</u>	<u>14,073,719</u>	<u>140</u>	<u>4,905,735</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>328</u>	<u>10,212,614</u>	<u>201</u>	<u>4,922,689</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>606</u>	<u>20,730,068</u>	<u>333</u>	<u>7,666,780</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>118</u>	<u>13,011,650</u>	<u>71</u>	<u>4,455,241</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>250</u>	<u>61,090,162</u>	<u>169</u>	<u>46,414,123</u>
ACCOMMODATIONS	721	80	9,912,095	54	13,697,612
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	170	51,178,067	115	32,716,511
<u>OTHER SERVICES</u>	<u>81</u>	<u>429</u>	<u>19,284,569</u>	<u>275</u>	<u>11,920,247</u>
REPAIR & MAINTENANCE	811	278	13,336,655	185	8,732,437
PERSONAL SERVICE	812	131	4,043,399	78	2,731,377
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	1,904,515	12	456,433
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>87,782</u>	<u>12</u>	<u>205,508</u>
TOTAL ALL INDUSTRIES		7,266	\$767,731,151	4,433	\$368,922,892

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>16,297</u>	<u>\$16,304,194,019</u>	<u>3,353</u>	<u>\$1,715,650,071</u>
MOTOR VEHICLES & PARTS	441	841	3,784,500,139	129	435,184,173
NEW & USED AUTO DEALERS	4411	368	3,143,963,682	45	356,902,861
RV, BOAT, MOTORCYCLE DEALERS	4412	185	328,426,795	32	38,210,900
AUTOMOTIVE PARTS & TIRE	4413	288	312,109,662	52	40,070,412
FURNITURE & HOME FURNISHING	442	791	1,007,847,948	167	46,939,591
ELECTRONICS & APPLIANCES	443	1,168	1,294,602,673	306	84,853,031
APPLIANCES, TV & OTHER ELECTRONICS	44311	344	545,319,921	98	69,196,013
COMPUTERS & SOFTWARE	44312	801	694,449,836	202	13,696,306
CAMERA & PHOTO SUPPLIES	44313	23	54,832,916	6	1,960,712
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	739	1,381,556,737	185	245,073,262
BUILDING MATERIALS	4441	519	1,308,040,247	121	212,737,161
LAWN & GARDEN SUPPLIES & EQUIP.	4442	220	73,516,490	64	32,336,101
FOOD & BEVERAGE STORES	445	996	929,462,279	118	118,169,969
GROCERY & CONVENIENCE STORES	4451	696	866,750,855	67	116,290,427
OTHER FOOD & BEVERAGE STORES	4452, 4453	300	62,711,424	51	1,879,542
DRUG/HEALTH STORES	446	568	487,482,511	129	37,700,626
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	417	311,719,477	63	31,483,184
APPAREL & ACCESSORIES	448	1,268	1,562,832,608	192	71,196,030
CLOTHING & SHOE STORES	4481, 4482	891	1,366,438,951	134	53,932,845
JEWELRY & LUGGAGE STORES	4483	377	196,393,657	58	17,263,185
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,063	740,882,663	222	75,696,354
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	630	473,864,302	132	54,186,885
BOOK/PERIODICAL/MUSIC STORE	4512	433	267,018,361	90	21,509,469
GENERAL MERCHANDISE STORES	452	141	2,669,310,214	34	401,302,422
DEPARTMENT STORES	4521	13	1,009,720,356	6	140,006,796
GENERAL MERCHANDISE STORES	4529	128	1,659,589,858	28	261,295,626
E-COMMERCE & MAIL ORDER	4541	547	218,930,730	141	13,381,678
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,758	1,915,066,040	1,667	154,669,751
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>234</u>	<u>31,827,380</u>	<u>63</u>	<u>1,940,616</u>
<u>MINING</u>	<u>21</u>	<u>41</u>	<u>17,492,233</u>	<u>14</u>	<u>2,246,174</u>
<u>UTILITIES</u>	<u>22</u>	<u>53</u>	<u>17,434,254</u>	<u>14</u>	<u>563,462</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>14,766</u>	<u>7,173,301,731</u>	<u>3,265</u>	<u>580,230,758</u>
CONSTRUCTION OF BUILDINGS	236	4,834	4,078,265,729	941	290,684,968
HEAVY CONSTRUCTION & HIGHWAYS	237	495	578,459,136	149	72,583,096
SPECIAL TRADE CONTRACTORS	238	9,437	2,516,576,866	2,175	216,962,694
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,030</u>	<u>887,753,864</u>	<u>559</u>	<u>46,356,785</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>5,131</u>	<u>3,822,635,458</u>	<u>1,539</u>	<u>116,292,698</u>
DURABLE GOODS	423	3,453	3,240,871,750	1,109	84,780,323
NONDURABLE GOODS	424	1,593	570,896,064	417	31,180,675
ELECTRONIC MARKETS, AGENTS & BROKERS	425	85	10,867,644	13	331,700
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>556</u>	<u>194,454,197</u>	<u>72</u>	<u>7,091,223</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,489</u>	<u>1,995,422,196</u>	<u>426</u>	<u>149,472,932</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>407</u>	<u>383,995,248</u>	<u>135</u>	<u>27,878,944</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,645</u>	<u>1,219,563,183</u>	<u>416</u>	<u>65,576,188</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>5,142</u>	<u>1,038,712,294</u>	<u>775</u>	<u>35,653,915</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>6,217</u>	<u>1,102,167,708</u>	<u>1,139</u>	<u>61,075,624</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,329</u>	<u>411,377,020</u>	<u>168</u>	<u>25,022,916</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,373</u>	<u>4,129,579,039</u>	<u>592</u>	<u>259,094,867</u>
ACCOMMODATIONS	721	348	933,111,232	61	17,367,806
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,025	3,196,467,807	531	241,727,061
<u>OTHER SERVICES</u>	<u>81</u>	<u>6,493</u>	<u>1,195,324,294</u>	<u>1,033</u>	<u>97,331,372</u>
REPAIR & MAINTENANCE	811	3,416	739,948,974	638	73,856,896
PERSONAL SERVICE	812	2,776	424,877,451	341	21,623,346
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	301	30,497,869	54	1,851,130
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>126</u>	<u>26,685,771</u>	<u>18</u>	<u>4,844,355</u>
TOTAL ALL INDUSTRIES		68,330	\$39,951,928,499	13,581	\$3,196,322,900

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,137</u>	<u>\$208,436,329</u>	<u>690</u>	<u>\$32,891,447</u>
MOTOR VEHICLES & PARTS	441	45	56,314,464	42	6,291,411
NEW & USED AUTO DEALERS	4411	12	36,019,488	11	781,991
RV, BOAT, MOTORCYCLE DEALERS	4412	9	10,882,285	3	84,811
AUTOMOTIVE PARTS & TIRE	4413	24	9,412,691	28	5,424,609
FURNITURE & HOME FURNISHING	442	57	7,250,205	25	393,467
ELECTRONICS & APPLIANCES	443	116	4,271,853	65	794,363
APPLIANCES, TV & OTHER ELECTRONICS	44311	46	2,112,725	22	252,304
COMPUTERS & SOFTWARE	44312	66	2,126,221	43	542,059
CAMERA & PHOTO SUPPLIES	44313	4	32,907	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	32,584,143	47	4,021,423
BUILDING MATERIALS	4441	52	23,116,764	37	3,670,872
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	9,467,379	10	350,551
FOOD & BEVERAGE STORES	445	28	21,816,059	20	5,980,870
GROCERY & CONVENIENCE STORES	4451	18	21,008,594	14	5,953,987
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	807,465	6	26,883
DRUG/HEALTH STORES	446	43	2,733,321	29	1,742,214
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	14,177,068	16	3,204,235
APPAREL & ACCESSORIES	448	55	3,485,948	32	143,742
CLOTHING & SHOE STORES	4481, 4482	39	2,007,780	27	124,769
JEWELRY & LUGGAGE STORES	4483	16	1,478,168	5	18,973
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	71	2,686,420	48	559,858
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	2,370,666	23	266,377
BOOK/PERIODICAL/MUSIC STORE	4512	32	315,754	25	293,481
GENERAL MERCHANDISE STORES	452	13	40,630,870	6	684,100
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	13	40,630,870	6	684,100
E-COMMERCE & MAIL ORDER	4541	72	2,083,403	59	815,029
MISCELLANEOUS RETAILERS	453, 4542, 4543	537	20,402,575	301	8,260,735
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>33</u>	<u>1,451,541</u>	<u>33</u>	<u>1,753,049</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>196,890</u>	<u>6</u>	<u>1,006,067</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>509,092</u>	<u>6</u>	<u>48,012</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,161</u>	<u>186,899,337</u>	<u>498</u>	<u>36,348,972</u>
CONSTRUCTION OF BUILDINGS	236	298	119,583,664	125	15,975,161
HEAVY CONSTRUCTION & HIGHWAYS	237	61	15,145,493	43	8,677,108
SPECIAL TRADE CONTRACTORS	238	802	52,170,180	330	11,696,703
<u>MANUFACTURING</u>	<u>31-33</u>	<u>208</u>	<u>18,304,847</u>	<u>113</u>	<u>5,470,411</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>785</u>	<u>31,793,058</u>	<u>617</u>	<u>13,741,621</u>
DURABLE GOODS	423	561	20,258,258	461	8,460,826
NONDURABLE GOODS	424	214	11,495,573	152	5,261,421
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	39,227	4	19,374
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>28</u>	<u>1,448,488</u>	<u>24</u>	<u>1,449,895</u>
<u>INFORMATION</u>	<u>51</u>	<u>242</u>	<u>17,605,190</u>	<u>162</u>	<u>7,786,909</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>5,509,522</u>	<u>41</u>	<u>2,257,447</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>190</u>	<u>12,112,651</u>	<u>109</u>	<u>3,893,115</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>215</u>	<u>13,954,271</u>	<u>115</u>	<u>1,082,219</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>302</u>	<u>18,930,682</u>	<u>156</u>	<u>2,921,070</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>52</u>	<u>4,300,333</u>	<u>27</u>	<u>1,660,800</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>196</u>	<u>64,978,950</u>	<u>80</u>	<u>9,446,234</u>
ACCOMMODATIONS	721	44	11,226,266	19	1,693,263
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	152	53,752,684	61	7,752,971
<u>OTHER SERVICES</u>	<u>81</u>	<u>267</u>	<u>15,422,082</u>	<u>139</u>	<u>4,497,457</u>
REPAIR & MAINTENANCE	811	156	12,209,328	91	3,298,139
PERSONAL SERVICE	812	97	2,509,890	39	915,387
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	702,864	9	283,931
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>87,995</u>	<u>10</u>	<u>101,013</u>
TOTAL ALL INDUSTRIES		4,914	\$601,941,258	2,826	\$126,355,738

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,758</u>	<u>\$454,143,118</u>	<u>531</u>	<u>\$24,278,168</u>
MOTOR VEHICLES & PARTS	441	114	135,350,060	29	5,540,256
NEW & USED AUTO DEALERS	4411	42	77,956,710	12	2,856,212
RV, BOAT, MOTORCYCLE DEALERS	4412	16	25,682,342	3	236,467
AUTOMOTIVE PARTS & TIRE	4413	56	31,711,008	14	2,447,577
FURNITURE & HOME FURNISHING	442	72	13,125,912	22	171,593
ELECTRONICS & APPLIANCES	443	161	11,708,385	52	539,630
APPLIANCES, TV & OTHER ELECTRONICS	44311	56	8,290,570	22	185,255
COMPUTERS & SOFTWARE	44312	100	3,202,033	30	354,375
CAMERA & PHOTO SUPPLIES	44313	5	215,782	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	101	32,449,895	33	5,967,531
BUILDING MATERIALS	4441	70	23,740,691	21	2,479,505
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	8,709,204	12	3,488,026
FOOD & BEVERAGE STORES	445	58	33,005,089	16	4,349,020
GROCERY & CONVENIENCE STORES	4451	38	32,106,194	11	4,326,140
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	898,895	5	22,880
DRUG/HEALTH STORES	446	68	8,784,389	29	1,061,931
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	62	26,207,878	10	750,051
APPAREL & ACCESSORIES	448	75	20,334,997	28	329,929
CLOTHING & SHOE STORES	4481, 4482	59	17,948,217	24	268,004
JEWELRY & LUGGAGE STORES	4483	16	2,386,780	4	61,925
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	101	8,458,283	30	335,919
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	69	7,996,623	14	305,742
BOOK/PERIODICAL/MUSIC STORE	4512	32	461,660	16	30,177
GENERAL MERCHANDISE STORES	452	26	104,086,807	3	272,771
DEPARTMENT STORES	4521	3	18,634,943	D	D
GENERAL MERCHANDISE STORES	4529	23	85,451,864	3	272,771
E-COMMERCE & MAIL ORDER	4541	87	2,946,911	57	374,443
MISCELLANEOUS RETAILERS	453, 4542, 4543	833	57,684,512	222	4,585,094
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>65</u>	<u>3,029,309</u>	<u>15</u>	<u>176,295</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>7,173,085</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>806,803</u>	<u>8</u>	<u>95,393</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,354</u>	<u>162,751,082</u>	<u>391</u>	<u>16,336,223</u>
CONSTRUCTION OF BUILDINGS	236	307	98,857,889	87	5,185,460
HEAVY CONSTRUCTION & HIGHWAYS	237	95	18,603,451	34	3,615,587
SPECIAL TRADE CONTRACTORS	238	952	45,289,742	270	7,535,176
<u>MANUFACTURING</u>	<u>31-33</u>	<u>343</u>	<u>20,281,907</u>	<u>68</u>	<u>919,050</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,132</u>	<u>140,966,463</u>	<u>358</u>	<u>11,362,502</u>
DURABLE GOODS	423	820	75,611,888	247	5,350,377
NONDURABLE GOODS	424	303	29,873,806	106	5,999,454
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	35,480,769	5	12,671
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>62</u>	<u>5,705,397</u>	<u>8</u>	<u>430,928</u>
<u>INFORMATION</u>	<u>51</u>	<u>273</u>	<u>35,992,539</u>	<u>136</u>	<u>3,820,554</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>86</u>	<u>2,379,571</u>	<u>38</u>	<u>460,967</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>247</u>	<u>25,351,515</u>	<u>87</u>	<u>1,216,863</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>273</u>	<u>12,783,999</u>	<u>71</u>	<u>835,180</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>405</u>	<u>12,952,543</u>	<u>117</u>	<u>844,377</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>61</u>	<u>10,120,853</u>	<u>21</u>	<u>1,053,606</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>271</u>	<u>80,148,639</u>	<u>45</u>	<u>2,972,136</u>
ACCOMMODATIONS	721	51	8,538,546	9	377,580
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	220	71,610,093	36	2,594,556
<u>OTHER SERVICES</u>	<u>81</u>	<u>463</u>	<u>32,258,962</u>	<u>106</u>	<u>4,721,264</u>
REPAIR & MAINTENANCE	811	311	25,463,722	69	4,090,858
PERSONAL SERVICE	812	128	5,447,854	30	526,187
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	1,347,386	7	104,219
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>183,475</u>	<u>7</u>	<u>481,878</u>
TOTAL ALL INDUSTRIES		6,838	\$1,007,029,260	2,007	\$70,005,384

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,195</u>	<u>\$204,511,118</u>	<u>1,078</u>	<u>\$182,251,750</u>
MOTOR VEHICLES & PARTS	441	58	44,422,181	66	31,967,837
NEW & USED AUTO DEALERS	4411	21	27,448,256	26	21,387,851
RV, BOAT, MOTORCYCLE DEALERS	4412	9	966,428	8	481,065
AUTOMOTIVE PARTS & TIRE	4413	28	16,007,497	32	10,098,921
FURNITURE & HOME FURNISHING	442	57	4,008,625	45	2,900,123
ELECTRONICS & APPLIANCES	443	108	2,594,557	96	3,053,184
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	1,269,482	39	1,560,563
COMPUTERS & SOFTWARE	44312	61	1,311,669	53	1,470,980
CAMERA & PHOTO SUPPLIES	44313	3	13,406	4	21,641
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	86	29,288,124	60	24,862,039
BUILDING MATERIALS	4441	61	25,105,965	41	21,348,923
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	4,182,159	19	3,513,116
FOOD & BEVERAGE STORES	445	32	15,588,263	41	23,979,179
GROCERY & CONVENIENCE STORES	4451	20	15,235,909	28	23,649,999
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	352,354	13	329,180
DRUG/HEALTH STORES	446	36	880,986	46	3,071,571
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	15,240,162	38	14,657,529
APPAREL & ACCESSORIES	448	47	1,047,918	61	4,294,542
CLOTHING & SHOE STORES	4481, 4482	36	658,847	50	3,394,421
JEWELRY & LUGGAGE STORES	4483	11	389,071	11	900,121
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	66	1,102,847	70	3,354,261
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	617,667	37	2,766,920
BOOK/PERIODICAL/MUSIC STORE	4512	32	485,180	33	587,341
GENERAL MERCHANDISE STORES	452	14	63,238,197	14	51,831,956
DEPARTMENT STORES	4521	D	D	3	5,994,930
GENERAL MERCHANDISE STORES	4529	14	63,238,197	11	45,837,026
E-COMMERCE & MAIL ORDER	4541	75	1,966,911	68	1,685,703
MISCELLANEOUS RETAILERS	453, 4542, 4543	584	25,132,347	473	16,593,826
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>36</u>	<u>1,526,573</u>	<u>27</u>	<u>1,377,872</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>896,533</u>	<u>5</u>	<u>165,111</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>192,295</u>	<u>19</u>	<u>1,906,512</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,524</u>	<u>107,332,204</u>	<u>646</u>	<u>68,025,006</u>
CONSTRUCTION OF BUILDINGS	236	389	57,089,867	180	36,579,464
HEAVY CONSTRUCTION & HIGHWAYS	237	81	8,974,197	45	7,502,839
SPECIAL TRADE CONTRACTORS	238	1,054	41,268,140	421	23,942,703
<u>MANUFACTURING</u>	<u>31-33</u>	<u>199</u>	<u>13,051,063</u>	<u>165</u>	<u>5,277,962</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>733</u>	<u>16,959,132</u>	<u>711</u>	<u>24,820,189</u>
DURABLE GOODS	423	526	12,277,608	510	18,284,740
NONDURABLE GOODS	424	198	4,633,948	193	6,489,014
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	47,576	8	46,435
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>2,550,131</u>	<u>29</u>	<u>1,372,174</u>
<u>INFORMATION</u>	<u>51</u>	<u>219</u>	<u>22,798,033</u>	<u>199</u>	<u>15,589,865</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>6,421,308</u>	<u>67</u>	<u>3,785,789</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>156</u>	<u>5,826,310</u>	<u>155</u>	<u>4,700,594</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>205</u>	<u>5,244,912</u>	<u>177</u>	<u>2,789,120</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>412</u>	<u>12,023,338</u>	<u>252</u>	<u>4,733,174</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>41</u>	<u>4,342,708</u>	<u>49</u>	<u>3,490,569</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>167</u>	<u>42,374,915</u>	<u>226</u>	<u>42,516,795</u>
ACCOMMODATIONS	721	28	8,505,008	86	16,079,331
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	139	33,869,907	140	26,437,464
<u>OTHER SERVICES</u>	<u>81</u>	<u>291</u>	<u>17,397,190</u>	<u>269</u>	<u>18,148,661</u>
REPAIR & MAINTENANCE	811	204	14,366,431	180	15,346,710
PERSONAL SERVICE	812	77	2,452,044	71	2,044,962
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	578,715	18	756,989
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>114,705</u>	<u>6</u>	<u>56,814</u>
TOTAL ALL INDUSTRIES		5,300	\$463,562,468	4,080	\$381,007,957

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>844</u>	<u>\$58,363,079</u>	<u>546</u>	<u>\$23,733,479</u>
MOTOR VEHICLES & PARTS	441	44	6,121,310	29	6,194,027
NEW & USED AUTO DEALERS	4411	13	2,441,202	9	4,202,611
RV, BOAT, MOTORCYCLE DEALERS	4412	7	263,814	5	219,087
AUTOMOTIVE PARTS & TIRE	4413	24	3,416,294	15	1,772,329
FURNITURE & HOME FURNISHING	442	33	1,303,567	22	190,971
ELECTRONICS & APPLIANCES	443	74	1,172,578	54	734,850
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	593,060	21	451,336
COMPUTERS & SOFTWARE	44312	41	579,518	33	283,514
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	14,106,663	31	3,446,672
BUILDING MATERIALS	4441	39	13,360,852	24	3,421,899
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	745,811	7	24,773
FOOD & BEVERAGE STORES	445	38	11,603,718	11	6,541,865
GROCERY & CONVENIENCE STORES	4451	26	11,422,456	6	6,535,812
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	181,262	5	6,053
DRUG/HEALTH STORES	446	37	1,788,667	24	515,003
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	5,287,080	12	1,846,985
APPAREL & ACCESSORIES	448	39	555,648	28	60,186
CLOTHING & SHOE STORES	4481, 4482	29	396,459	23	58,033
JEWELRY & LUGGAGE STORES	4483	10	159,189	5	2,153
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	51	1,030,141	33	161,460
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	632,547	12	85,480
BOOK/PERIODICAL/MUSIC STORE	4512	22	397,594	21	75,980
GENERAL MERCHANDISE STORES	452	8	4,506,845	5	375,312
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	8	4,506,845	5	375,312
E-COMMERCE & MAIL ORDER	4541	59	894,948	55	481,361
MISCELLANEOUS RETAILERS	453, 4542, 4543	391	9,991,914	242	3,184,787
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>935,647</u>	<u>14</u>	<u>522,309</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>2,083,592</u>	<u>5</u>	<u>1,410,349</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>81,950</u>	<u>4</u>	<u>95,847</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>541</u>	<u>53,270,811</u>	<u>369</u>	<u>26,248,439</u>
CONSTRUCTION OF BUILDINGS	236	148	29,449,215	91	10,482,241
HEAVY CONSTRUCTION & HIGHWAYS	237	37	5,743,836	26	7,129,974
SPECIAL TRADE CONTRACTORS	238	356	18,077,760	252	8,636,224
<u>MANUFACTURING</u>	<u>31-33</u>	<u>125</u>	<u>4,729,257</u>	<u>87</u>	<u>1,859,746</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>559</u>	<u>8,911,647</u>	<u>373</u>	<u>13,731,383</u>
DURABLE GOODS	423	410	7,345,823	259	10,311,785
NONDURABLE GOODS	424	142	1,541,415	107	2,148,681
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	24,409	7	1,270,917
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>1,860,158</u>	<u>8</u>	<u>47,555</u>
<u>INFORMATION</u>	<u>51</u>	<u>165</u>	<u>8,851,541</u>	<u>129</u>	<u>4,149,732</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>2,986,917</u>	<u>36</u>	<u>681,478</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>1,797,664</u>	<u>64</u>	<u>1,516,519</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>112</u>	<u>1,194,081</u>	<u>82</u>	<u>742,060</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>167</u>	<u>2,721,298</u>	<u>120</u>	<u>947,331</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>33</u>	<u>2,993,697</u>	<u>10</u>	<u>311,899</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>206</u>	<u>32,473,684</u>	<u>55</u>	<u>6,513,811</u>
ACCOMMODATIONS	721	99	13,416,914	20	1,164,344
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	107	19,056,770	35	5,349,467
<u>OTHER SERVICES</u>	<u>81</u>	<u>161</u>	<u>6,220,675</u>	<u>89</u>	<u>2,114,793</u>
REPAIR & MAINTENANCE	811	97	3,885,405	56	1,371,882
PERSONAL SERVICE	812	49	1,320,902	27	371,309
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	1,014,368	6	371,602
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>284,475</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		3,128	\$189,760,173	1,991	\$84,626,730

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>7,368</u>	<u>\$5,573,548,357</u>	<u>836</u>	<u>\$90,153,254</u>
MOTOR VEHICLES & PARTS	441	536	1,867,694,927	22	16,579,114
NEW & USED AUTO DEALERS	4411	231	1,479,636,857	4	874,609
RV, BOAT, MOTORCYCLE DEALERS	4412	101	238,021,241	9	14,568,781
AUTOMOTIVE PARTS & TIRE	4413	204	150,036,829	9	1,135,724
FURNITURE & HOME FURNISHING	442	304	227,661,209	48	1,762,074
ELECTRONICS & APPLIANCES	443	593	256,963,550	73	3,173,717
APPLIANCES, TV & OTHER ELECTRONICS	44311	197	171,925,282	30	2,238,915
COMPUTERS & SOFTWARE	44312	387	77,955,559	43	934,802
CAMERA & PHOTO SUPPLIES	44313	9	7,082,709	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	361	567,560,672	51	17,702,115
BUILDING MATERIALS	4441	249	535,821,174	35	16,592,470
LAWN & GARDEN SUPPLIES & EQUIP.	4442	112	31,739,498	16	1,109,645
FOOD & BEVERAGE STORES	445	324	284,727,704	31	17,798,494
GROCERY & CONVENIENCE STORES	4451	253	275,138,287	15	16,178,258
OTHER FOOD & BEVERAGE STORES	4452, 4453	71	9,589,417	16	1,620,236
DRUG/HEALTH STORES	446	248	131,153,411	29	2,386,011
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	215	145,445,002	7	4,738,034
APPAREL & ACCESSORIES	448	417	325,751,011	58	3,422,684
CLOTHING & SHOE STORES	4481, 4482	307	274,704,544	47	3,175,392
JEWELRY & LUGGAGE STORES	4483	110	51,046,467	11	247,292
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	433	204,076,111	62	3,406,730
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	267	149,416,286	31	2,001,270
BOOK/PERIODICAL/MUSIC STORE	4512	166	54,659,825	31	1,405,460
GENERAL MERCHANDISE STORES	452	61	1,051,703,354	4	379,275
DEPARTMENT STORES	4521	8	415,271,264	D	D
GENERAL MERCHANDISE STORES	4529	53	636,432,090	4	379,275
E-COMMERCE & MAIL ORDER	4541	219	33,070,568	55	2,378,237
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,657	477,740,838	396	16,426,769
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>148</u>	<u>8,850,136</u>	<u>18</u>	<u>2,632,349</u>
<u>MINING</u>	<u>21</u>	<u>24</u>	<u>7,981,049</u>	<u>4</u>	<u>138,875</u>
<u>UTILITIES</u>	<u>22</u>	<u>38</u>	<u>4,278,883</u>	<u>5</u>	<u>121,651</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>7,032</u>	<u>2,051,674,875</u>	<u>710</u>	<u>128,904,386</u>
CONSTRUCTION OF BUILDINGS	236	1,952	964,415,478	227	84,930,489
HEAVY CONSTRUCTION & HIGHWAYS	237	303	283,261,815	41	14,132,899
SPECIAL TRADE CONTRACTORS	238	4,777	803,997,582	442	29,840,998
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,187</u>	<u>328,526,991</u>	<u>158</u>	<u>7,491,289</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,719</u>	<u>694,591,170</u>	<u>480</u>	<u>10,493,011</u>
DURABLE GOODS	423	1,924	582,677,437	327	5,710,580
NONDURABLE GOODS	424	762	110,546,802	146	4,768,786
ELECTRONIC MARKETS, AGENTS & BROKERS	425	33	1,366,931	7	13,645
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>239</u>	<u>38,597,806</u>	<u>28</u>	<u>2,146,490</u>
<u>INFORMATION</u>	<u>51</u>	<u>650</u>	<u>482,855,624</u>	<u>174</u>	<u>8,742,967</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>217</u>	<u>123,730,350</u>	<u>50</u>	<u>1,687,965</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>796</u>	<u>284,496,087</u>	<u>125</u>	<u>7,209,099</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,500</u>	<u>114,617,752</u>	<u>166</u>	<u>6,687,889</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,381</u>	<u>213,863,616</u>	<u>249</u>	<u>12,221,599</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>389</u>	<u>88,791,919</u>	<u>56</u>	<u>6,548,598</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,724</u>	<u>896,397,914</u>	<u>191</u>	<u>51,286,137</u>
ACCOMMODATIONS	721	138	69,596,111	107	28,687,008
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,586	826,801,803	84	22,599,129
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,705</u>	<u>348,786,090</u>	<u>185</u>	<u>7,651,725</u>
REPAIR & MAINTENANCE	811	1,679	265,688,101	116	5,332,780
PERSONAL SERVICE	812	921	75,736,446	62	1,992,650
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	105	7,361,543	7	326,295
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>44</u>	<u>4,642,010</u>	<u>3</u>	<u>16,343</u>
TOTAL ALL INDUSTRIES		29,161	\$11,266,230,629	3,438	\$344,133,627

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
RETAIL TRADE	44-45	2,547	\$1,241,634,088	499	\$13,968,394
MOTOR VEHICLES & PARTS	441	172	488,761,611	25	2,004,128
NEW & USED AUTO DEALERS	4411	60	355,435,193	6	483,988
RV, BOAT, MOTORCYCLE DEALERS	4412	54	101,583,402	5	967,151
AUTOMOTIVE PARTS & TIRE	4413	58	31,743,016	14	552,989
FURNITURE & HOME FURNISHING	442	129	30,462,554	26	221,530
ELECTRONICS & APPLIANCES	443	238	44,057,271	53	336,490
APPLIANCES, TV & OTHER ELECTRONICS	44311	80	34,638,545	23	115,130
COMPUTERS & SOFTWARE	44312	152	8,292,797	30	221,360
CAMERA & PHOTO SUPPLIES	44313	6	1,125,929	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	186	110,400,740	42	1,946,111
BUILDING MATERIALS	4441	126	101,030,672	34	1,735,019
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	9,370,068	8	211,092
FOOD & BEVERAGE STORES	445	86	66,802,653	7	4,104,079
GROCERY & CONVENIENCE STORES	4451	51	62,310,100	7	4,104,079
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	4,492,553	D	D
DRUG/HEALTH STORES	446	100	20,385,378	17	283,426
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	63	33,549,684	D	D
APPAREL & ACCESSORIES	448	151	62,341,640	24	61,262
CLOTHING & SHOE STORES	4481, 4482	110	51,679,615	18	56,807
JEWELRY & LUGGAGE STORES	4483	41	10,662,025	6	4,455
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	33,103,467	32	725,972
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	81	26,914,193	16	297,687
BOOK/PERIODICAL/MUSIC STORE	4512	61	6,189,274	16	428,285
GENERAL MERCHANDISE STORES	452	25	226,699,774	5	218,915
DEPARTMENT STORES	4521	4	66,828,867	D	D
GENERAL MERCHANDISE STORES	4529	21	159,870,907	5	218,915
E-COMMERCE & MAIL ORDER	4541	100	5,807,449	51	295,106
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,155	119,261,867	217	3,771,375
AGRICULTURE, FORESTRY, FISHING	11	72	3,173,000	12	884,633
MINING	21	11	4,081,732	5	79,386
UTILITIES	22	14	510,055	3	76,862
CONSTRUCTION	23	2,359	295,349,008	438	30,030,397
CONSTRUCTION OF BUILDINGS	236	586	153,113,396	97	9,646,377
HEAVY CONSTRUCTION & HIGHWAYS	237	111	26,444,242	32	12,428,516
SPECIAL TRADE CONTRACTORS	238	1,662	115,791,370	309	7,955,504
MANUFACTURING	31-33	468	77,763,841	69	885,213
WHOLESALE TRADE	42	1,407	153,391,021	376	4,008,898
DURABLE GOODS	423	1,011	95,340,183	284	3,091,445
NONDURABLE GOODS	424	386	57,583,042	92	917,453
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	467,796	D	D
TRANSPORTATION & WAREHOUSING	48-49	122	15,802,002	13	365,983
INFORMATION	51	345	63,579,216	124	3,805,491
FINANCE, INSURANCE	52	121	13,483,047	20	925,397
REAL ESTATE, RENTAL/LEASING	53	336	45,124,656	75	1,300,401
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	440	18,934,426	62	309,380
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	749	30,017,848	115	1,093,922
ARTS, ENTERTAINMENT & RECREATION	71	116	20,001,134	8	337,102
ACCOMMODATIONS & FOOD SERVICES	72	428	154,302,546	36	27,322,790
ACCOMMODATIONS	721	70	20,777,662	10	23,896,948
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	358	133,524,884	26	3,425,842
OTHER SERVICES	81	712	54,770,270	81	1,282,644
REPAIR & MAINTENANCE	811	480	41,155,588	56	954,919
PERSONAL SERVICE	812	197	12,160,178	25	327,725
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35	1,454,504	D	D
PUBLIC ADMINISTRATION, OTHER	92.00	21	290,466	8	251,616
TOTAL ALL INDUSTRIES		10,268	\$2,192,208,356	1,944	\$86,928,509

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,664</u>	<u>\$4,885,942,754</u>	<u>4,926</u>	<u>\$3,332,605,694</u>
MOTOR VEHICLES & PARTS	441	442	1,431,450,926	383	831,847,640
NEW & USED AUTO DEALERS	4411	171	1,119,422,669	189	646,152,564
RV, BOAT, MOTORCYCLE DEALERS	4412	82	153,518,964	57	79,616,529
AUTOMOTIVE PARTS & TIRE	4413	189	158,509,293	137	106,078,547
FURNITURE & HOME FURNISHING	442	329	198,667,394	208	138,418,826
ELECTRONICS & APPLIANCES	443	575	277,322,498	467	197,419,239
APPLIANCES, TV & OTHER ELECTRONICS	44311	175	169,906,045	130	140,493,451
COMPUTERS & SOFTWARE	44312	392	101,503,183	329	56,113,822
CAMERA & PHOTO SUPPLIES	44313	8	5,913,270	8	811,966
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	402	512,784,750	252	360,778,070
BUILDING MATERIALS	4441	258	467,954,945	175	329,620,512
LAWN & GARDEN SUPPLIES & EQUIP.	4442	144	44,829,805	77	31,157,558
FOOD & BEVERAGE STORES	445	300	296,593,179	144	216,454,519
GROCERY & CONVENIENCE STORES	4451	203	287,623,203	80	209,966,042
OTHER FOOD & BEVERAGE STORES	4452, 4453	97	8,969,976	64	6,488,477
DRUG/HEALTH STORES	446	237	126,685,276	202	93,762,576
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	176	98,334,904	92	78,651,549
APPAREL & ACCESSORIES	448	362	404,602,014	246	225,280,448
CLOTHING & SHOE STORES	4481, 4482	262	345,947,276	175	194,080,536
JEWELRY & LUGGAGE STORES	4483	100	58,654,738	71	31,199,912
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	411	171,456,922	342	166,743,060
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	265	134,740,848	214	113,277,988
BOOK/PERIODICAL/MUSIC STORE	4512	146	36,716,074	128	53,465,072
GENERAL MERCHANDISE STORES	452	63	922,750,579	42	682,681,769
DEPARTMENT STORES	4521	10	342,802,406	7	232,747,175
GENERAL MERCHANDISE STORES	4529	53	579,948,173	35	449,934,594
E-COMMERCE & MAIL ORDER	4541	218	35,451,449	147	17,835,923
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,149	409,842,863	2,401	322,732,075
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>163</u>	<u>5,729,120</u>	<u>82</u>	<u>3,276,006</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>23,731,500</u>	<u>13</u>	<u>1,065,908</u>
<u>UTILITIES</u>	<u>22</u>	<u>26</u>	<u>6,268,128</u>	<u>17</u>	<u>2,464,622</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>7,583</u>	<u>1,638,003,825</u>	<u>3,153</u>	<u>949,027,441</u>
CONSTRUCTION OF BUILDINGS	236	2,152	789,534,728	909	516,028,413
HEAVY CONSTRUCTION & HIGHWAYS	237	291	147,401,563	162	81,129,845
SPECIAL TRADE CONTRACTORS	238	5,140	701,067,534	2,082	351,869,183
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,288</u>	<u>241,877,836</u>	<u>830</u>	<u>189,175,046</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,587</u>	<u>616,221,920</u>	<u>2,362</u>	<u>529,066,048</u>
DURABLE GOODS	423	1,855	506,812,006	1,723	424,782,519
NONDURABLE GOODS	424	697	108,454,988	602	96,616,098
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	954,926	36	7,661,901
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>241</u>	<u>25,893,492</u>	<u>126</u>	<u>20,494,811</u>
<u>INFORMATION</u>	<u>51</u>	<u>640</u>	<u>460,025,028</u>	<u>562</u>	<u>284,344,508</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>220</u>	<u>126,043,666</u>	<u>201</u>	<u>64,452,543</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>721</u>	<u>224,758,670</u>	<u>565</u>	<u>165,861,425</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,504</u>	<u>120,292,453</u>	<u>1,023</u>	<u>84,491,695</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,535</u>	<u>191,264,341</u>	<u>1,345</u>	<u>151,430,010</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>391</u>	<u>74,248,669</u>	<u>223</u>	<u>40,561,147</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,616</u>	<u>795,256,515</u>	<u>947</u>	<u>613,776,510</u>
ACCOMMODATIONS	721	100	70,084,225	103	114,114,335
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,516	725,172,290	844	499,662,175
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,395</u>	<u>278,361,194</u>	<u>1,684</u>	<u>212,125,943</u>
REPAIR & MAINTENANCE	811	1,515	213,887,617	1,016	138,145,217
PERSONAL SERVICE	812	796	58,218,559	599	64,589,907
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	84	6,255,018	69	9,390,819
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>39</u>	<u>2,602,557</u>	<u>30</u>	<u>6,216,856</u>
TOTAL ALL INDUSTRIES		28,631	\$9,716,521,668	18,090	\$6,650,436,602

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,029</u>	<u>\$154,816,986</u>	<u>3,310</u>	<u>\$1,754,166,328</u>
MOTOR VEHICLES & PARTS	441	54	36,824,623	171	446,192,914
NEW & USED AUTO DEALERS	4411	17	23,313,403	64	350,902,857
RV, BOAT, MOTORCYCLE DEALERS	4412	9	2,503,794	36	49,782,129
AUTOMOTIVE PARTS & TIRE	4413	28	11,007,426	71	45,507,928
FURNITURE & HOME FURNISHING	442	48	4,140,898	158	73,988,114
ELECTRONICS & APPLIANCES	443	102	2,871,248	347	106,005,210
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	1,793,551	100	69,047,187
COMPUTERS & SOFTWARE	44312	56	1,072,399	243	32,988,520
CAMERA & PHOTO SUPPLIES	44313	3	5,298	4	3,969,503
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	15,969,690	210	239,356,661
BUILDING MATERIALS	4441	39	11,277,548	142	222,890,864
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	4,692,142	68	16,465,797
FOOD & BEVERAGE STORES	445	28	11,899,968	107	117,062,580
GROCERY & CONVENIENCE STORES	4451	14	11,576,335	68	113,678,568
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	323,633	39	3,384,012
DRUG/HEALTH STORES	446	45	1,643,949	129	37,221,820
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	8,162,072	86	41,807,534
APPAREL & ACCESSORIES	448	50	1,123,675	171	63,967,475
CLOTHING & SHOE STORES	4481, 4482	38	988,473	134	48,327,254
JEWELRY & LUGGAGE STORES	4483	12	135,202	37	15,640,221
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	75	4,807,734	222	68,775,269
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	3,951,456	138	51,631,990
BOOK/PERIODICAL/MUSIC STORE	4512	34	856,278	84	17,143,279
GENERAL MERCHANDISE STORES	452	10	46,035,335	33	386,462,839
DEPARTMENT STORES	4521	D	D	7	161,157,197
GENERAL MERCHANDISE STORES	4529	10	46,035,335	26	225,305,642
E-COMMERCE & MAIL ORDER	4541	75	1,343,398	132	12,167,203
MISCELLANEOUS RETAILERS	453, 4542, 4543	458	19,994,396	1,544	161,158,709
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>33</u>	<u>982,569</u>	<u>74</u>	<u>2,810,456</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>297,421</u>	<u>14</u>	<u>7,592,226</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>121,196</u>	<u>14</u>	<u>1,695,891</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>788</u>	<u>56,870,204</u>	<u>3,377</u>	<u>691,050,059</u>
CONSTRUCTION OF BUILDINGS	236	194	27,768,271	887	405,135,437
HEAVY CONSTRUCTION & HIGHWAYS	237	59	5,364,230	155	46,015,420
SPECIAL TRADE CONTRACTORS	238	535	23,737,703	2,335	239,899,202
<u>MANUFACTURING</u>	<u>31-33</u>	<u>167</u>	<u>8,114,284</u>	<u>565</u>	<u>79,057,254</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>651</u>	<u>18,994,881</u>	<u>1,668</u>	<u>246,414,357</u>
DURABLE GOODS	423	458	12,687,473	1,199	211,267,395
NONDURABLE GOODS	424	185	6,258,828	453	34,778,439
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	48,580	16	368,523
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>700,074</u>	<u>105</u>	<u>4,581,681</u>
<u>INFORMATION</u>	<u>51</u>	<u>193</u>	<u>13,569,973</u>	<u>451</u>	<u>158,339,778</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>2,798,423</u>	<u>150</u>	<u>27,923,442</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>121</u>	<u>4,934,207</u>	<u>445</u>	<u>68,308,250</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>149</u>	<u>2,917,665</u>	<u>737</u>	<u>63,467,502</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>220</u>	<u>4,750,731</u>	<u>1,141</u>	<u>100,276,368</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>32</u>	<u>3,788,598</u>	<u>146</u>	<u>21,281,095</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>133</u>	<u>21,741,078</u>	<u>595</u>	<u>278,834,332</u>
ACCOMMODATIONS	721	31	4,290,997	39	24,761,708
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	102	17,450,081	556	254,072,624
<u>OTHER SERVICES</u>	<u>81</u>	<u>234</u>	<u>13,064,829</u>	<u>1,041</u>	<u>112,325,641</u>
REPAIR & MAINTENANCE	811	154	10,924,540	661	93,646,395
PERSONAL SERVICE	812	72	1,681,531	321	16,767,149
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	458,758	59	1,912,097
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>72,312</u>	<u>40</u>	<u>5,928,213</u>
TOTAL ALL INDUSTRIES		3,856	\$308,535,431	13,873	\$3,624,052,873

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>327</u>	<u>\$4,999,626</u>	<u>1,325</u>	<u>\$271,163,495</u>
MOTOR VEHICLES & PARTS	441	11	19,317	68	\$67,257,701
NEW & USED AUTO DEALERS	4411	3	2,406	23	49,018,340
RV, BOAT, MOTORCYCLE DEALERS	4412	3	9,773	10	8,204,369
AUTOMOTIVE PARTS & TIRE	4413	5	7,138	35	10,034,992
FURNITURE & HOME FURNISHING	442	11	104,187	57	6,741,219
ELECTRONICS & APPLIANCES	443	34	293,373	156	7,311,397
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	163,546	45	3,554,186
COMPUTERS & SOFTWARE	44312	16	129,827	106	3,624,931
CAMERA & PHOTO SUPPLIES	44313	D	D	5	132,280
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	20	815,179	74	35,228,141
BUILDING MATERIALS	4441	14	740,996	49	29,193,503
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	74,183	25	6,034,638
FOOD & BEVERAGE STORES	445	8	1,094,500	46	28,769,770
GROCERY & CONVENIENCE STORES	4451	4	1,090,045	21	24,832,558
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	4,455	25	3,937,212
DRUG/HEALTH STORES	446	13	183,031	61	11,745,239
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,286,561	22	6,744,804
APPAREL & ACCESSORIES	448	14	24,659	60	5,762,914
CLOTHING & SHOE STORES	4481, 4482	14	24,659	43	3,745,547
JEWELRY & LUGGAGE STORES	4483	D	D	17	2,017,367
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	22	31,324	101	14,246,249
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	9	20,918	58	5,970,651
BOOK/PERIODICAL/MUSIC STORE	4512	13	10,406	43	8,275,598
GENERAL MERCHANDISE STORES	452	4	66,282	15	58,534,847
DEPARTMENT STORES	4521	D	D	4	14,610,967
GENERAL MERCHANDISE STORES	4529	4	66,282	11	43,923,880
E-COMMERCE & MAIL ORDER	4541	45	192,423	79	2,654,408
MISCELLANEOUS RETAILERS	453, 4542, 4543	139	888,790	586	26,166,806
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>53,402</u>	<u>27</u>	<u>947,889</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>95,239</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>31,920</u>	<u>3</u>	<u>178,217</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>171</u>	<u>7,706,227</u>	<u>786</u>	<u>154,600,710</u>
CONSTRUCTION OF BUILDINGS	236	37	4,695,565	215	108,671,086
HEAVY CONSTRUCTION & HIGHWAYS	237	17	620,347	50	4,467,186
SPECIAL TRADE CONTRACTORS	238	117	2,390,315	521	41,462,438
<u>MANUFACTURING</u>	<u>31-33</u>	<u>37</u>	<u>471,231</u>	<u>239</u>	<u>18,900,573</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>221</u>	<u>1,715,877</u>	<u>1,040</u>	<u>62,199,994</u>
DURABLE GOODS	423	159	1,391,728	733	38,909,019
NONDURABLE GOODS	424	62	324,149	297	23,158,557
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	132,418
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>15,640</u>	<u>20</u>	<u>1,546,574</u>
<u>INFORMATION</u>	<u>51</u>	<u>91</u>	<u>1,493,359</u>	<u>266</u>	<u>28,412,312</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>19</u>	<u>235,448</u>	<u>81</u>	<u>3,387,794</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>41</u>	<u>618,400</u>	<u>191</u>	<u>9,508,070</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>40</u>	<u>229,447</u>	<u>247</u>	<u>7,295,642</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>58</u>	<u>285,704</u>	<u>336</u>	<u>10,115,241</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>3</u>	<u>40,905</u>	<u>50</u>	<u>4,022,775</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>20</u>	<u>1,933,902</u>	<u>152</u>	<u>56,413,330</u>
ACCOMMODATIONS	721	8	224,887	22	11,617,034
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12	1,709,015	130	44,796,296
<u>OTHER SERVICES</u>	<u>81</u>	<u>46</u>	<u>285,647</u>	<u>295</u>	<u>17,736,982</u>
REPAIR & MAINTENANCE	811	32	112,098	189	13,136,987
PERSONAL SERVICE	812	14	173,549	90	3,791,044
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	16	808,951
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>43,069</u>	<u>9</u>	<u>1,773,583</u>
TOTAL ALL INDUSTRIES		1,103	\$20,255,043	5,067	\$648,203,181

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,958</u>	<u>\$1,347,767,867</u>	<u>1,148</u>	<u>\$133,429,213</u>
MOTOR VEHICLES & PARTS	441	160	304,855,989	48	33,078,341
NEW & USED AUTO DEALERS	4411	57	221,977,107	17	24,513,961
RV, BOAT, MOTORCYCLE DEALERS	4412	38	37,259,000	6	762,663
AUTOMOTIVE PARTS & TIRE	4413	65	45,619,882	25	7,801,717
FURNITURE & HOME FURNISHING	442	130	54,231,939	46	2,404,310
ELECTRONICS & APPLIANCES	443	283	62,042,899	130	4,495,598
APPLIANCES, TV & OTHER ELECTRONICS	44311	83	44,869,366	44	2,459,031
COMPUTERS & SOFTWARE	44312	194	15,815,367	82	2,022,835
CAMERA & PHOTO SUPPLIES	44313	6	1,358,166	4	13,732
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	183	197,571,090	72	12,644,810
BUILDING MATERIALS	4441	118	185,752,679	54	8,831,169
LAWN & GARDEN SUPPLIES & EQUIP.	4442	65	11,818,411	18	3,813,641
FOOD & BEVERAGE STORES	445	78	93,496,583	29	16,993,798
GROCERY & CONVENIENCE STORES	4451	45	91,675,691	17	16,923,951
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	1,820,892	12	69,847
DRUG/HEALTH STORES	446	120	34,051,031	60	3,507,713
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	80	39,691,812	17	5,568,030
APPAREL & ACCESSORIES	448	184	69,619,931	52	2,510,401
CLOTHING & SHOE STORES	4481, 4482	136	60,594,273	41	1,520,838
JEWELRY & LUGGAGE STORES	4483	48	9,025,658	11	989,563
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	212	61,876,627	70	14,725,593
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	118	47,627,568	37	1,281,369
BOOK/PERIODICAL/MUSIC STORE	4512	94	14,249,059	33	13,444,224
GENERAL MERCHANDISE STORES	452	27	291,280,222	9	12,820,382
DEPARTMENT STORES	4521	5	93,104,719	D	D
GENERAL MERCHANDISE STORES	4529	22	198,175,503	9	12,820,382
E-COMMERCE & MAIL ORDER	4541	137	14,133,938	72	2,977,347
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,364	124,915,806	543	21,702,890
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>81</u>	<u>3,478,440</u>	<u>19</u>	<u>474,000</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>2,238,805</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>1,358,168</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,513</u>	<u>537,494,191</u>	<u>641</u>	<u>82,643,010</u>
CONSTRUCTION OF BUILDINGS	236	784	256,256,853	146	46,221,984
HEAVY CONSTRUCTION & HIGHWAYS	237	116	58,824,410	52	5,676,620
SPECIAL TRADE CONTRACTORS	238	1,613	222,412,928	443	30,744,406
<u>MANUFACTURING</u>	<u>31-33</u>	<u>615</u>	<u>73,581,807</u>	<u>161</u>	<u>7,132,285</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,704</u>	<u>206,225,837</u>	<u>839</u>	<u>48,702,901</u>
DURABLE GOODS	423	1,243	164,240,777	611	39,119,962
NONDURABLE GOODS	424	445	41,650,587	219	9,500,995
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	334,473	9	81,944
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>109</u>	<u>19,719,749</u>	<u>22</u>	<u>2,374,644</u>
<u>INFORMATION</u>	<u>51</u>	<u>439</u>	<u>113,886,885</u>	<u>238</u>	<u>15,101,007</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>135</u>	<u>22,004,186</u>	<u>56</u>	<u>1,351,509</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>429</u>	<u>56,696,652</u>	<u>139</u>	<u>6,923,742</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>620</u>	<u>28,183,148</u>	<u>200</u>	<u>6,309,922</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>943</u>	<u>63,155,118</u>	<u>231</u>	<u>13,986,166</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>176</u>	<u>25,547,050</u>	<u>36</u>	<u>1,915,614</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>588</u>	<u>260,268,016</u>	<u>113</u>	<u>36,443,431</u>
ACCOMMODATIONS	721	83	30,986,237	17	6,469,959
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	505	229,281,779	96	29,973,472
<u>OTHER SERVICES</u>	<u>81</u>	<u>954</u>	<u>88,785,595</u>	<u>212</u>	<u>9,183,384</u>
REPAIR & MAINTENANCE	811	629	68,972,990	117	6,682,696
PERSONAL SERVICE	812	289	18,079,488	86	2,284,600
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	1,733,117	9	216,088
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20</u>	<u>1,483,703</u>	<u>13</u>	<u>278,340</u>
TOTAL ALL INDUSTRIES		12,305	\$2,851,875,217	4,068	\$366,249,168

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,761</u>	<u>\$1,214,882,516</u>
MOTOR VEHICLES & PARTS	441	275	339,433,720
NEW & USED AUTO DEALERS	4411	135	256,074,344
RV, BOAT, MOTORCYCLE DEALERS	4412	25	27,921,117
AUTOMOTIVE PARTS & TIRE	4413	115	55,438,259
FURNITURE & HOME FURNISHING	442	95	35,551,821
ELECTRONICS & APPLIANCES	443	267	39,189,989
APPLIANCES, TV & OTHER ELECTRONICS	44311	80	25,893,672
COMPUTERS & SOFTWARE	44312	182	13,222,442
CAMERA & PHOTO SUPPLIES	44313	5	73,875
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	143	125,861,557
BUILDING MATERIALS	4441	100	113,258,405
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	12,603,152
FOOD & BEVERAGE STORES	445	149	84,561,532
GROCERY & CONVENIENCE STORES	4451	97	81,688,568
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	2,872,964
DRUG/HEALTH STORES	446	112	39,980,859
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	87	34,870,470
APPAREL & ACCESSORIES	448	151	47,611,295
CLOTHING & SHOE STORES	4481, 4482	120	38,737,938
JEWELRY & LUGGAGE STORES	4483	31	8,873,357
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	177	32,281,985
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	23,906,441
BOOK/PERIODICAL/MUSIC STORE	4512	68	8,375,544
GENERAL MERCHANDISE STORES	452	32	299,760,612
DEPARTMENT STORES	4521	5	81,786,465
GENERAL MERCHANDISE STORES	4529	27	217,974,147
E-COMMERCE & MAIL ORDER	4541	95	6,064,344
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,178	129,714,332
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>68</u>	<u>4,209,977</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>1,059,889</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>1,086,028</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,524</u>	<u>325,369,114</u>
CONSTRUCTION OF BUILDINGS	236	417	164,068,147
HEAVY CONSTRUCTION & HIGHWAYS	237	105	38,918,464
SPECIAL TRADE CONTRACTORS	238	1,002	122,382,503
<u>MANUFACTURING</u>	<u>31-33</u>	<u>470</u>	<u>65,141,953</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,639</u>	<u>293,042,172</u>
DURABLE GOODS	423	1,203	202,762,851
NONDURABLE GOODS	424	419	89,755,547
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	523,774
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>89</u>	<u>5,633,619</u>
<u>INFORMATION</u>	<u>51</u>	<u>355</u>	<u>118,789,023</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>119</u>	<u>19,413,450</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>371</u>	<u>91,624,117</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>455</u>	<u>17,930,686</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>674</u>	<u>50,147,840</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>103</u>	<u>17,337,010</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>575</u>	<u>205,543,895</u>
ACCOMMODATIONS	721	65	34,259,266
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	510	171,284,629
<u>OTHER SERVICES</u>	<u>81</u>	<u>866</u>	<u>71,243,498</u>
REPAIR & MAINTENANCE	811	548	50,329,906
PERSONAL SERVICE	812	286	18,102,381
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	2,811,211
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>21</u>	<u>1,282,088</u>
TOTAL ALL INDUSTRIES		10,110	\$2,503,736,875

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Calendar 2004 to 4th Quarter 2005
(Dollars in Thousands)

City	Calendar 2004	Calendar 2005	Percent Change
Aberdeen	\$358,604	\$394,560	10.0%
Auburn	1,621,634	1,683,714	3.8%
Bellevue	4,252,106	4,744,045	11.6%
Bellingham	1,794,902	1,925,035	7.3%
Bremerton	683,404	702,145	2.7%
Camas	133,969	156,025	16.5%
Centralia	238,200	248,661	4.4%
Chehalis	344,469	379,418	10.1%
Colville	150,236	161,945	7.8%
Des Moines	195,276	196,847	0.8%
Edmonds	505,580	543,638	7.5%
Ellensburg	327,571	364,612	11.3%
Everett	2,113,895	2,350,960	11.2%
Federal Way	1,190,030	1,290,165	8.4%
Fife	727,763	850,721	16.9%
Issaquah	1,064,407	1,150,627	8.1%
Kelso	211,390	216,136	2.2%
Kennewick	1,232,632	1,277,295	3.6%
Kent	2,263,708	2,321,255	2.5%
Kirkland	1,449,620	1,676,563	15.7%
Lacey	620,867	763,330	22.9%
Longview	608,180	703,473	15.7%
Lynnwood	1,884,971	2,005,222	6.4%
Marysville	447,095	502,340	12.4%
Mercer Island	242,597	285,609	17.7%
Moses Lake	393,905	439,470	11.6%
Mount Vernon	523,806	552,686	5.5%
Mountlake Terrace	140,229	154,316	10.0%
Oak Harbor	302,893	328,250	8.4%
Olympia	1,669,401	1,744,047	4.5%
Omak	112,068	123,080	9.8%
Pasco	747,241	781,597	4.6%
Port Angeles	330,119	324,240	-1.8%
Port Townsend	161,409	180,221	11.7%
Pullman	299,872	264,751	-11.7%
Puyallup	1,566,438	1,697,307	8.4%
Redmond	1,734,818	1,856,552	7.0%
Renton	1,853,297	1,951,188	5.3%
Richland	614,555	686,414	11.7%
Sea Tac	873,129	938,960	7.5%
Seattle	12,868,301	14,231,317	10.6%
Shelton	189,657	196,029	3.4%
Spokane	3,291,452	3,478,987	5.7%
Sunnyside	219,082	219,757	0.3%
Tacoma	3,832,668	4,218,012	10.1%
Tukwila	1,844,654	1,917,878	4.0%
Vancouver	2,224,797	2,481,176	11.5%
Walla Walla	418,874	475,453	13.5%
Wenatchee	690,903	715,119	3.5%
Yakima	1,307,846	1,350,618	3.3%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>784</u>	<u>\$252,686,974</u>	<u>1,584</u>	<u>\$859,106,828</u>
MOTOR VEHICLES & PARTS	441	45	73,606,143	96	359,479,578
NEW & USED AUTO DEALERS	4411	21	55,662,455	45	316,240,869
RV, BOAT, MOTORCYCLE DEALERS	4412	7	42,043	12	24,813,121
AUTOMOTIVE PARTS & TIRE	4413	17	17,901,645	39	18,425,588
FURNITURE & HOME FURNISHING	442	31	6,187,479	95	26,695,219
ELECTRONICS & APPLIANCES	443	92	4,777,579	199	56,687,774
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	2,442,769	78	5,462,794
COMPUTERS & SOFTWARE	44312	59	2,334,810	118	50,363,856
CAMERA & PHOTO SUPPLIES	44313	D	D	3	861,124
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	40	30,797,212	118	58,240,972
BUILDING MATERIALS	4441	32	29,347,920	99	51,452,781
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	1,449,292	19	6,788,191
FOOD & BEVERAGE STORES	445	23	20,117,602	44	33,376,034
GROCERY & CONVENIENCE STORES	4451	17	19,411,348	31	31,458,921
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	706,254	13	1,917,113
DRUG/HEALTH STORES	446	39	5,599,674	68	12,899,846
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	4,079,481	20	34,922,570
APPAREL & ACCESSORIES	448	48	6,433,997	99	97,360,490
CLOTHING & SHOE STORES	4481, 4482	35	3,932,664	82	93,429,699
JEWELRY & LUGGAGE STORES	4483	13	2,501,333	17	3,930,791
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	5,449,294	73	6,647,156
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	2,925,724	33	4,073,991
BOOK/PERIODICAL/MUSIC STORE	4512	27	2,523,570	40	2,573,165
GENERAL MERCHANDISE STORES	452	8	74,384,765	16	111,468,220
DEPARTMENT STORES	4521	D	D	5	8,490,930
GENERAL MERCHANDISE STORES	4529	8	74,384,765	11	102,977,290
E-COMMERCE & MAIL ORDER	4541	56	733,854	81	11,524,698
MISCELLANEOUS RETAILERS	453, 4542, 4543	339	20,519,894	675	49,804,271
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>102,518</u>	<u>22</u>	<u>761,961</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>112,117</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>60,088</u>	<u>3</u>	<u>1,496,550</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>422</u>	<u>43,725,351</u>	<u>2,322</u>	<u>209,813,345</u>
CONSTRUCTION OF BUILDINGS	236	104	20,871,398	454	90,495,653
HEAVY CONSTRUCTION & HIGHWAYS	237	24	2,757,090	92	28,317,303
SPECIAL TRADE CONTRACTORS	238	294	20,096,863	1,776	91,000,389
<u>MANUFACTURING</u>	<u>31-33</u>	<u>128</u>	<u>6,807,702</u>	<u>356</u>	<u>45,857,823</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>632</u>	<u>22,131,871</u>	<u>1,179</u>	<u>273,196,323</u>
DURABLE GOODS	423	481	17,741,797	868	239,221,938
NONDURABLE GOODS	424	143	4,340,254	294	33,519,338
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	49,820	17	455,047
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>349,197</u>	<u>35</u>	<u>657,705</u>
<u>INFORMATION</u>	<u>51</u>	<u>196</u>	<u>11,709,472</u>	<u>301</u>	<u>58,264,954</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>46</u>	<u>2,460,283</u>	<u>96</u>	<u>9,413,739</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>126</u>	<u>6,122,066</u>	<u>292</u>	<u>32,719,520</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>125</u>	<u>4,401,513</u>	<u>318</u>	<u>12,923,413</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>212</u>	<u>3,625,005</u>	<u>744</u>	<u>29,959,386</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>1,119,878</u>	<u>39</u>	<u>10,672,114</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>83</u>	<u>30,122,905</u>	<u>205</u>	<u>84,559,155</u>
ACCOMMODATIONS	721	9	2,890,967	8	6,229,981
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	27,231,938	197	78,329,174
<u>OTHER SERVICES</u>	<u>81</u>	<u>167</u>	<u>9,123,980</u>	<u>555</u>	<u>53,439,701</u>
REPAIR & MAINTENANCE	811	96	6,331,804	407	45,549,000
PERSONAL SERVICE	812	61	2,027,084	136	7,306,379
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	765,092	12	584,322
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>11,055</u>	<u>5</u>	<u>759,138</u>
TOTAL ALL INDUSTRIES		2,973	\$394,559,858	8,062	\$1,683,714,230

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	3,089	\$2,409,000,675	2,057	\$1,074,419,914
MOTOR VEHICLES & PARTS	441	108	833,107,149	96	248,210,827
NEW & USED AUTO DEALERS	4411	47	782,706,687	29	187,680,823
RV, BOAT, MOTORCYCLE DEALERS	4412	14	28,130,201	27	30,584,828
AUTOMOTIVE PARTS & TIRE	4413	47	22,270,261	40	29,945,176
FURNITURE & HOME FURNISHING	442	220	138,377,950	88	35,122,479
ELECTRONICS & APPLIANCES	443	400	291,644,975	244	56,085,207
APPLIANCES, TV & OTHER ELECTRONICS	44311	96	182,795,231	71	41,792,385
COMPUTERS & SOFTWARE	44312	298	97,561,192	167	12,960,761
CAMERA & PHOTO SUPPLIES	44313	6	11,288,552	6	1,332,061
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	154	125,387,609	107	144,368,202
BUILDING MATERIALS	4441	126	118,604,126	79	142,357,652
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	6,783,483	28	2,010,550
FOOD & BEVERAGE STORES	445	76	65,111,104	44	58,729,291
GROCERY & CONVENIENCE STORES	4451	40	60,922,015	26	57,600,412
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	4,189,089	18	1,128,879
DRUG/HEALTH STORES	446	132	57,196,577	94	23,354,656
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	28,476,418	35	14,812,128
APPAREL & ACCESSORIES	448	229	402,789,160	147	65,458,662
CLOTHING & SHOE STORES	4481, 4482	170	346,162,785	109	57,201,594
JEWELRY & LUGGAGE STORES	4483	59	56,626,375	38	8,257,068
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	185	99,705,499	156	57,990,367
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	100	72,641,802	84	45,409,460
BOOK/PERIODICAL/MUSIC STORE	4512	85	27,063,697	72	12,580,907
GENERAL MERCHANDISE STORES	452	18	196,057,634	22	273,828,068
DEPARTMENT STORES	4521	7	143,231,302	5	91,577,359
GENERAL MERCHANDISE STORES	4529	11	52,826,332	17	182,250,709
E-COMMERCE & MAIL ORDER	4541	122	17,463,081	104	9,216,376
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,410	153,683,519	920	87,243,651
AGRICULTURE, FORESTRY, FISHING	11	35	877,389	22	464,142
MINING	21	6	213,487	4	299,311
UTILITIES	22	10	3,298,332	8	559,512
CONSTRUCTION	23	4,810	728,695,361	1,737	262,574,721
CONSTRUCTION OF BUILDINGS	236	1,317	521,404,209	504	142,128,813
HEAVY CONSTRUCTION & HIGHWAYS	237	167	36,978,875	71	23,099,417
SPECIAL TRADE CONTRACTORS	238	3,326	170,312,277	1,162	97,346,491
MANUFACTURING	31-33	498	62,630,765	391	31,246,770
WHOLESALE TRADE	42	1,512	339,006,285	1,306	107,042,260
DURABLE GOODS	423	1,079	307,307,917	956	89,253,491
NONDURABLE GOODS	424	409	30,596,669	337	17,646,710
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	1,101,699	13	142,059
TRANSPORTATION & WAREHOUSING	48-49	56	2,263,631	62	13,735,315
INFORMATION	51	526	189,256,902	381	63,656,194
FINANCE, INSURANCE	52	175	53,192,417	114	17,219,896
REAL ESTATE, RENTAL/LEASING	53	480	107,026,141	334	41,798,805
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,004	179,609,698	458	20,885,538
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,642	117,580,224	732	45,944,051
ARTS, ENTERTAINMENT & RECREATION	71	167	69,315,080	99	9,584,031
ACCOMMODATIONS & FOOD SERVICES	72	458	346,878,501	378	180,291,424
ACCOMMODATIONS	721	31	95,562,563	30	19,581,768
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	427	251,315,938	348	160,709,656
OTHER SERVICES	81	899	133,280,591	603	54,448,764
REPAIR & MAINTENANCE	811	555	86,849,044	367	42,007,031
PERSONAL SERVICE	812	315	42,736,530	216	11,978,782
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	3,695,017	20	462,951
PUBLIC ADMINISTRATION, OTHER	92.00	19	1,919,641	14	864,592
TOTAL ALL INDUSTRIES		15,386	\$4,744,045,120	8,700	\$1,925,035,240

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,331</u>	<u>\$403,472,459</u>	<u>789</u>	<u>\$40,822,422</u>
MOTOR VEHICLES & PARTS	441	68	264,671,310	34	7,913,100
NEW & USED AUTO DEALERS	4411	26	240,002,246	9	2,211,306
RV, BOAT, MOTORCYCLE DEALERS	4412	10	12,706,773	5	14,552
AUTOMOTIVE PARTS & TIRE	4413	32	11,962,291	20	5,687,242
FURNITURE & HOME FURNISHING	442	67	13,257,006	47	1,289,998
ELECTRONICS & APPLIANCES	443	153	6,256,018	88	3,227,664
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	2,682,756	34	2,187,138
COMPUTERS & SOFTWARE	44312	98	2,669,688	54	1,040,526
CAMERA & PHOTO SUPPLIES	44313	3	903,574	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	25,372,667	69	9,679,568
BUILDING MATERIALS	4441	51	24,993,253	52	7,430,404
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	379,414	17	2,249,164
FOOD & BEVERAGE STORES	445	45	23,015,675	15	5,758,934
GROCERY & CONVENIENCE STORES	4451	26	22,774,779	9	5,517,911
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	240,896	6	241,023
DRUG/HEALTH STORES	446	72	9,593,034	26	2,094,784
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	7,550,159	3	1,359,983
APPAREL & ACCESSORIES	448	59	3,362,950	43	1,652,265
CLOTHING & SHOE STORES	4481, 4482	44	1,406,830	33	1,080,271
JEWELRY & LUGGAGE STORES	4483	15	1,956,120	10	571,994
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	89	6,991,107	48	303,672
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	45	3,584,808	21	173,467
BOOK/PERIODICAL/MUSIC STORE	4512	44	3,406,299	27	130,205
GENERAL MERCHANDISE STORES	452	13	12,587,010	8	711,983
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	13	12,587,010	8	711,983
E-COMMERCE & MAIL ORDER	4541	77	3,623,417	67	1,208,429
MISCELLANEOUS RETAILERS	453, 4542, 4543	605	27,192,106	341	5,622,042
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>229,415</u>	<u>5</u>	<u>53,756</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>750,750</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>227,172</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,163</u>	<u>75,676,843</u>	<u>1,089</u>	<u>58,133,766</u>
CONSTRUCTION OF BUILDINGS	236	266	31,282,813	188	22,002,415
HEAVY CONSTRUCTION & HIGHWAYS	237	43	6,130,868	39	3,734,217
SPECIAL TRADE CONTRACTORS	238	854	38,263,162	862	32,397,134
<u>MANUFACTURING</u>	<u>31-33</u>	<u>220</u>	<u>11,481,764</u>	<u>148</u>	<u>4,261,895</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>886</u>	<u>39,135,055</u>	<u>632</u>	<u>11,870,107</u>
DURABLE GOODS	423	653	29,272,842	470	9,202,442
NONDURABLE GOODS	424	225	9,785,948	154	2,640,126
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	76,265	8	27,539
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>1,200,746</u>	<u>24</u>	<u>1,077,685</u>
<u>INFORMATION</u>	<u>51</u>	<u>272</u>	<u>27,433,885</u>	<u>202</u>	<u>8,501,841</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>80</u>	<u>4,178,999</u>	<u>52</u>	<u>2,247,550</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>227</u>	<u>27,119,167</u>	<u>130</u>	<u>4,188,951</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>257</u>	<u>5,196,841</u>	<u>142</u>	<u>2,008,991</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>474</u>	<u>14,706,861</u>	<u>311</u>	<u>4,015,962</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>44</u>	<u>1,001,432</u>	<u>22</u>	<u>4,029,964</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>177</u>	<u>64,130,928</u>	<u>42</u>	<u>11,703,814</u>
ACCOMMODATIONS	721	11	8,629,905	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	166	55,501,023	42	11,703,814
<u>OTHER SERVICES</u>	<u>81</u>	<u>353</u>	<u>22,024,498</u>	<u>157</u>	<u>2,813,445</u>
REPAIR & MAINTENANCE	811	230	15,935,021	104	1,218,459
PERSONAL SERVICE	812	108	5,695,894	53	1,594,986
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	393,583	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>4,405,326</u>	<u>4</u>	<u>67,459</u>
TOTAL ALL INDUSTRIES		5,524	\$702,144,969	3,755	\$156,024,780

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>951</u>	<u>\$119,549,662</u>	<u>794</u>	<u>\$233,895,174</u>
MOTOR VEHICLES & PARTS	441	56	39,568,920	44	53,524,056
NEW & USED AUTO DEALERS	4411	23	20,438,634	14	44,069,797
RV, BOAT, MOTORCYCLE DEALERS	4412	8	7,155,297	4	236,533
AUTOMOTIVE PARTS & TIRE	4413	25	11,974,989	26	9,217,726
FURNITURE & HOME FURNISHING	442	41	6,062,188	33	6,449,878
ELECTRONICS & APPLIANCES	443	103	5,628,906	90	4,361,324
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	3,879,219	38	3,278,257
COMPUTERS & SOFTWARE	44312	65	1,539,278	52	1,083,067
CAMERA & PHOTO SUPPLIES	44313	5	210,409	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	43	6,599,702	45	14,858,643
BUILDING MATERIALS	4441	31	5,606,803	39	13,190,440
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	992,899	6	1,668,203
FOOD & BEVERAGE STORES	445	22	12,557,512	13	9,608,295
GROCERY & CONVENIENCE STORES	4451	13	12,016,189	6	9,515,624
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	541,323	7	92,671
DRUG/HEALTH STORES	446	43	5,346,507	33	2,548,059
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	4,776,000	14	6,942,549
APPAREL & ACCESSORIES	448	55	15,159,747	35	4,964,996
CLOTHING & SHOE STORES	4481, 4482	44	14,013,228	28	3,783,972
JEWELRY & LUGGAGE STORES	4483	11	1,146,519	7	1,181,024
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	2,674,740	45	4,696,306
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	2,443,966	30	4,608,090
BOOK/PERIODICAL/MUSIC STORE	4512	23	230,774	15	88,216
GENERAL MERCHANDISE STORES	452	12	1,356,313	13	101,864,081
DEPARTMENT STORES	4521	D	D	3	17,690,169
GENERAL MERCHANDISE STORES	4529	12	1,356,313	10	84,173,912
E-COMMERCE & MAIL ORDER	4541	67	1,370,044	64	775,932
MISCELLANEOUS RETAILERS	453, 4542, 4543	440	18,449,083	365	23,301,055
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>415,029</u>	<u>12</u>	<u>108,418</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>577,160</u>	<u>7</u>	<u>158,891</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>15,045</u>	<u>4</u>	<u>103,664</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>586</u>	<u>25,841,585</u>	<u>529</u>	<u>37,172,719</u>
CONSTRUCTION OF BUILDINGS	236	122	11,462,220	115	24,514,567
HEAVY CONSTRUCTION & HIGHWAYS	237	39	2,388,250	28	1,971,782
SPECIAL TRADE CONTRACTORS	238	425	11,991,115	386	10,686,370
<u>MANUFACTURING</u>	<u>31-33</u>	<u>155</u>	<u>4,867,111</u>	<u>140</u>	<u>2,043,854</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>643</u>	<u>16,942,657</u>	<u>672</u>	<u>45,237,836</u>
DURABLE GOODS	423	469	12,527,406	491	34,517,764
NONDURABLE GOODS	424	168	4,381,018	175	10,685,374
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	34,233	6	34,698
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>705,996</u>	<u>19</u>	<u>2,515,685</u>
<u>INFORMATION</u>	<u>51</u>	<u>188</u>	<u>10,029,160</u>	<u>188</u>	<u>7,674,896</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>56</u>	<u>678,408</u>	<u>53</u>	<u>904,108</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>147</u>	<u>6,872,789</u>	<u>135</u>	<u>13,167,867</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>135</u>	<u>2,581,371</u>	<u>130</u>	<u>7,178,646</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>237</u>	<u>5,570,731</u>	<u>216</u>	<u>2,126,179</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>2,185,868</u>	<u>18</u>	<u>2,142,402</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>101</u>	<u>41,044,262</u>	<u>70</u>	<u>18,046,261</u>
ACCOMMODATIONS	721	10	3,933,903	4	2,070,541
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	91	37,110,359	66	15,975,720
<u>OTHER SERVICES</u>	<u>81</u>	<u>206</u>	<u>10,777,062</u>	<u>167</u>	<u>6,833,802</u>
REPAIR & MAINTENANCE	811	128	7,597,676	115	4,944,122
PERSONAL SERVICE	812	70	2,676,674	46	1,489,387
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	502,712	6	400,293
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>6,779</u>	<u>3</u>	<u>107,671</u>
TOTAL ALL INDUSTRIES		3,455	\$248,660,675	3,157	\$379,418,073

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>577</u>	<u>\$108,670,818</u>	<u>690</u>	<u>\$60,596,191</u>
MOTOR VEHICLES & PARTS	441	25	27,904,667	19	13,447,279
NEW & USED AUTO DEALERS	4411	9	19,268,621	8	12,332,777
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,638,536	4	1,075,205
AUTOMOTIVE PARTS & TIRE	4413	12	6,997,510	7	39,297
FURNITURE & HOME FURNISHING	442	24	3,376,066	49	1,756,194
ELECTRONICS & APPLIANCES	443	74	1,517,021	71	2,657,613
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	1,016,124	36	1,972,439
COMPUTERS & SOFTWARE	44312	42	497,630	35	685,174
CAMERA & PHOTO SUPPLIES	44313	3	3,267	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	23	8,883,037	50	4,478,726
BUILDING MATERIALS	4441	18	7,995,675	46	4,449,256
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	887,362	4	29,470
FOOD & BEVERAGE STORES	445	5	5,596,625	14	14,666,116
GROCERY & CONVENIENCE STORES	4451	D	D	8	14,366,386
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	5,596,625	6	299,730
DRUG/HEALTH STORES	446	30	641,601	31	5,238,194
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	2,677,335	12	4,008,750
APPAREL & ACCESSORIES	448	32	871,728	39	3,894,713
CLOTHING & SHOE STORES	4481, 4482	26	748,367	31	3,642,808
JEWELRY & LUGGAGE STORES	4483	6	123,361	8	251,905
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	41	3,435,644	38	682,844
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	19	2,738,415	16	491,459
BOOK/PERIODICAL/MUSIC STORE	4512	22	697,229	22	191,385
GENERAL MERCHANDISE STORES	452	6	45,494,050	6	2,639,756
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	45,494,050	6	2,639,756
E-COMMERCE & MAIL ORDER	4541	54	557,289	52	1,371,712
MISCELLANEOUS RETAILERS	453, 4542, 4543	255	7,715,755	309	5,754,294
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>359,585</u>	<u>15</u>	<u>1,882,498</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>4</u>	<u>49,836</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>116,013</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>228</u>	<u>9,497,696</u>	<u>1,176</u>	<u>49,840,694</u>
CONSTRUCTION OF BUILDINGS	236	51	3,296,078	242	30,237,911
HEAVY CONSTRUCTION & HIGHWAYS	237	15	1,056,252	41	1,555,130
SPECIAL TRADE CONTRACTORS	238	162	5,145,366	893	18,047,653
<u>MANUFACTURING</u>	<u>31-33</u>	<u>92</u>	<u>3,219,372</u>	<u>126</u>	<u>6,152,956</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>456</u>	<u>9,208,313</u>	<u>379</u>	<u>3,801,644</u>
DURABLE GOODS	423	328	6,938,330	260	3,234,957
NONDURABLE GOODS	424	121	2,246,283	113	542,640
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	23,700	6	24,047
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>411,411</u>	<u>15</u>	<u>3,356,425</u>
<u>INFORMATION</u>	<u>51</u>	<u>147</u>	<u>3,891,244</u>	<u>205</u>	<u>17,698,117</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>2,126,269</u>	<u>57</u>	<u>1,810,293</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>79</u>	<u>2,450,498</u>	<u>113</u>	<u>5,235,290</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>78</u>	<u>739,378</u>	<u>112</u>	<u>1,935,226</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>120</u>	<u>2,520,065</u>	<u>392</u>	<u>4,075,690</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>11</u>	<u>698,286</u>	<u>22</u>	<u>1,429,418</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>39</u>	<u>11,338,577</u>	<u>70</u>	<u>33,683,598</u>
ACCOMMODATIONS	721	3	1,915,209	9	1,345,995
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	36	9,423,368	61	32,337,603
<u>OTHER SERVICES</u>	<u>81</u>	<u>101</u>	<u>6,378,839</u>	<u>212</u>	<u>5,127,679</u>
REPAIR & MAINTENANCE	811	63	5,232,956	147	3,907,339
PERSONAL SERVICE	812	38	1,145,883	62	1,190,598
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	3	29,742
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>318,633</u>	<u>5</u>	<u>171,477</u>
TOTAL ALL INDUSTRIES		2,004	\$161,944,997	3,593	\$196,847,032

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,381</u>	<u>\$269,405,910</u>	<u>850</u>	<u>\$156,658,060</u>
MOTOR VEHICLES & PARTS	441	43	169,876,220	39	50,094,368
NEW & USED AUTO DEALERS	4411	18	163,123,109	12	33,101,321
RV, BOAT, MOTORCYCLE DEALERS	4412	9	4,468,752	8	8,880,435
AUTOMOTIVE PARTS & TIRE	4413	16	2,284,359	19	8,112,612
FURNITURE & HOME FURNISHING	442	91	6,833,643	36	5,795,934
ELECTRONICS & APPLIANCES	443	137	4,943,450	95	3,046,524
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	2,748,677	35	1,199,716
COMPUTERS & SOFTWARE	44312	85	2,194,773	56	1,817,029
CAMERA & PHOTO SUPPLIES	44313	D	D	4	29,779
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	72	2,172,450	31	16,492,258
BUILDING MATERIALS	4441	59	1,988,847	26	8,676,151
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	183,603	5	7,816,107
FOOD & BEVERAGE STORES	445	37	22,901,024	16	14,255,717
GROCERY & CONVENIENCE STORES	4451	18	21,426,968	10	13,721,698
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	1,474,056	6	534,019
DRUG/HEALTH STORES	446	69	6,830,400	33	2,375,074
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,807,550	20	8,304,674
APPAREL & ACCESSORIES	448	82	19,674,696	47	3,257,640
CLOTHING & SHOE STORES	4481, 4482	66	18,435,986	36	1,912,530
JEWELRY & LUGGAGE STORES	4483	16	1,238,710	11	1,345,110
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	80	3,202,702	54	2,082,641
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	2,467,138	28	1,816,467
BOOK/PERIODICAL/MUSIC STORE	4512	37	735,564	26	266,174
GENERAL MERCHANDISE STORES	452	7	5,954,954	9	37,952,112
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	7	5,954,954	9	37,952,112
E-COMMERCE & MAIL ORDER	4541	79	3,147,625	68	1,524,102
MISCELLANEOUS RETAILERS	453, 4542, 4543	673	21,061,196	402	11,477,016
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>146,816</u>	<u>8</u>	<u>93,205</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>32,874</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>205,380</u>	<u>4</u>	<u>205,747</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,457</u>	<u>100,965,149</u>	<u>547</u>	<u>76,472,575</u>
CONSTRUCTION OF BUILDINGS	236	566	54,934,599	119	52,858,237
HEAVY CONSTRUCTION & HIGHWAYS	237	74	5,121,660	28	1,777,394
SPECIAL TRADE CONTRACTORS	238	1,817	40,908,890	400	21,836,944
<u>MANUFACTURING</u>	<u>31-33</u>	<u>207</u>	<u>7,240,213</u>	<u>123</u>	<u>4,039,172</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>751</u>	<u>17,320,941</u>	<u>619</u>	<u>21,739,299</u>
DURABLE GOODS	423	526	14,390,993	442	15,076,896
NONDURABLE GOODS	424	217	2,902,555	169	6,638,850
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	27,393	8	23,553
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>28</u>	<u>1,086,973</u>	<u>14</u>	<u>518,550</u>
<u>INFORMATION</u>	<u>51</u>	<u>256</u>	<u>26,634,267</u>	<u>180</u>	<u>8,607,047</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>79</u>	<u>4,493,772</u>	<u>51</u>	<u>5,055,778</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>180</u>	<u>10,384,051</u>	<u>133</u>	<u>8,483,115</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>317</u>	<u>8,469,945</u>	<u>154</u>	<u>9,284,516</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>787</u>	<u>16,739,500</u>	<u>209</u>	<u>15,664,604</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>73</u>	<u>7,219,105</u>	<u>35</u>	<u>1,913,918</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>160</u>	<u>56,131,602</u>	<u>96</u>	<u>44,523,641</u>
ACCOMMODATIONS	721	9	3,187,822	12	7,807,428
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	151	52,943,780	84	36,716,213
<u>OTHER SERVICES</u>	<u>81</u>	<u>393</u>	<u>17,059,678</u>	<u>162</u>	<u>11,296,253</u>
REPAIR & MAINTENANCE	811	271	12,987,641	86	9,160,567
PERSONAL SERVICE	812	113	4,050,838	67	1,867,962
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	21,199	9	267,724
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>101,778</u>	<u>10</u>	<u>56,615</u>
TOTAL ALL INDUSTRIES		7,104	\$543,637,954	3,195	\$364,612,095

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,419</u>	<u>\$1,140,989,506</u>	<u>1,557</u>	<u>\$674,426,555</u>
MOTOR VEHICLES & PARTS	441	143	427,274,562	63	73,490,322
NEW & USED AUTO DEALERS	4411	52	353,220,477	21	54,158,747
RV, BOAT, MOTORCYCLE DEALERS	4412	28	37,157,713	6	1,013,625
AUTOMOTIVE PARTS & TIRE	4413	63	36,896,372	36	18,317,950
FURNITURE & HOME FURNISHING	442	128	34,786,825	93	11,119,464
ELECTRONICS & APPLIANCES	443	314	69,645,032	207	52,071,936
APPLIANCES, TV & OTHER ELECTRONICS	44311	92	50,488,169	73	39,815,019
COMPUTERS & SOFTWARE	44312	217	16,341,887	131	11,352,105
CAMERA & PHOTO SUPPLIES	44313	5	2,814,976	3	904,812
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	145	83,920,921	79	80,300,010
BUILDING MATERIALS	4441	119	77,713,230	67	79,530,412
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	6,207,691	12	769,598
FOOD & BEVERAGE STORES	445	97	53,385,532	43	50,996,312
GROCERY & CONVENIENCE STORES	4451	72	52,076,336	25	47,568,975
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	1,309,196	18	3,427,337
DRUG/HEALTH STORES	446	99	26,256,747	86	18,822,613
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	53	21,569,984	21	11,309,102
APPAREL & ACCESSORIES	448	108	35,139,721	83	44,301,789
CLOTHING & SHOE STORES	4481, 4482	77	26,388,582	64	38,542,290
JEWELRY & LUGGAGE STORES	4483	31	8,751,139	19	5,759,499
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	152	38,585,522	83	32,890,992
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	81	31,537,214	40	21,509,112
BOOK/PERIODICAL/MUSIC STORE	4512	71	7,048,308	43	11,381,880
GENERAL MERCHANDISE STORES	452	23	234,896,714	22	236,862,560
DEPARTMENT STORES	4521	5	89,572,298	4	77,529,357
GENERAL MERCHANDISE STORES	4529	18	145,324,416	18	159,333,203
E-COMMERCE & MAIL ORDER	4541	89	5,902,069	81	3,198,308
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,068	109,625,877	696	59,063,147
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>234,085</u>	<u>17</u>	<u>175,539</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>10,384,522</u>	<u>4</u>	<u>1,054,973</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>2,112,572</u>	<u>6</u>	<u>231,380</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,376</u>	<u>356,298,925</u>	<u>2,357</u>	<u>181,155,765</u>
CONSTRUCTION OF BUILDINGS	236	744	236,959,678	507	97,315,677
HEAVY CONSTRUCTION & HIGHWAYS	237	127	30,156,962	82	34,269,391
SPECIAL TRADE CONTRACTORS	238	2,505	89,182,285	1,768	49,570,697
<u>MANUFACTURING</u>	<u>31-33</u>	<u>426</u>	<u>60,073,439</u>	<u>263</u>	<u>9,500,830</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,470</u>	<u>201,244,698</u>	<u>925</u>	<u>58,214,431</u>
DURABLE GOODS	423	1,097	156,373,649	679	51,949,841
NONDURABLE GOODS	424	353	44,622,779	234	5,576,640
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	248,270	12	687,950
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>76</u>	<u>8,159,620</u>	<u>31</u>	<u>901,039</u>
<u>INFORMATION</u>	<u>51</u>	<u>395</u>	<u>115,618,709</u>	<u>288</u>	<u>67,398,277</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>140</u>	<u>59,453,856</u>	<u>103</u>	<u>12,061,388</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>384</u>	<u>59,248,568</u>	<u>265</u>	<u>26,771,554</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>547</u>	<u>22,495,312</u>	<u>376</u>	<u>32,454,059</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,144</u>	<u>48,277,067</u>	<u>821</u>	<u>30,252,368</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>103</u>	<u>16,202,172</u>	<u>53</u>	<u>28,579,568</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>436</u>	<u>178,542,152</u>	<u>258</u>	<u>135,685,107</u>
ACCOMMODATIONS	721	20	10,394,787	15	17,125,572
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	416	168,147,365	243	118,559,535
<u>OTHER SERVICES</u>	<u>81</u>	<u>806</u>	<u>70,471,166</u>	<u>557</u>	<u>30,807,090</u>
REPAIR & MAINTENANCE	811	558	52,381,301	363	24,439,144
PERSONAL SERVICE	812	222	15,263,982	179	6,091,112
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	2,825,883	15	276,834
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>1,153,368</u>	<u>7</u>	<u>494,586</u>
TOTAL ALL INDUSTRIES		11,777	\$2,350,959,737	7,888	\$1,290,164,509

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>612</u>	<u>\$558,685,843</u>	<u>1,410</u>	<u>\$602,184,716</u>
MOTOR VEHICLES & PARTS	441	45	436,683,042	49	82,111,891
NEW & USED AUTO DEALERS	4411	17	320,581,296	14	61,770,614
RV, BOAT, MOTORCYCLE DEALERS	4412	11	106,329,044	13	14,419,921
AUTOMOTIVE PARTS & TIRE	4413	17	9,772,702	22	5,921,356
FURNITURE & HOME FURNISHING	442	39	31,194,467	103	22,293,015
ELECTRONICS & APPLIANCES	443	74	1,286,529	177	13,773,194
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	383,536	62	5,330,785
COMPUTERS & SOFTWARE	44312	47	902,993	115	8,442,409
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	40	13,453,052	85	95,736,880
BUILDING MATERIALS	4441	35	13,447,502	67	93,056,899
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	5,550	18	2,679,981
FOOD & BEVERAGE STORES	445	9	645,184	20	20,953,598
GROCERY & CONVENIENCE STORES	4451	5	636,454	7	20,687,658
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	8,730	13	265,940
DRUG/HEALTH STORES	446	21	3,992,163	64	10,214,388
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	3,773,984	10	8,714,397
APPAREL & ACCESSORIES	448	20	111,790	76	20,791,125
CLOTHING & SHOE STORES	4481, 4482	20	111,790	58	19,071,965
JEWELRY & LUGGAGE STORES	4483	D	D	18	1,719,160
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	29	14,999,182	86	21,473,815
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	16	14,964,394	41	12,584,280
BOOK/PERIODICAL/MUSIC STORE	4512	13	34,788	45	8,889,535
GENERAL MERCHANDISE STORES	452	6	17,307,688	13	245,622,304
DEPARTMENT STORES	4521	-	-	3	42,119,440
GENERAL MERCHANDISE STORES	4529	6	17,307,688	10	203,502,864
E-COMMERCE & MAIL ORDER	4541	45	1,352,788	77	3,944,135
MISCELLANEOUS RETAILERS	453, 4542, 4543	273	33,885,974	650	56,555,974
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>78,452</u>	<u>19</u>	<u>2,510,169</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>1,215,334</u>	<u>4</u>	<u>11,826</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>121,479</u>	<u>5</u>	<u>286,755</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>754</u>	<u>83,109,951</u>	<u>2,608</u>	<u>194,893,872</u>
CONSTRUCTION OF BUILDINGS	236	130	39,643,553	562	91,303,899
HEAVY CONSTRUCTION & HIGHWAYS	237	40	10,246,088	95	16,526,375
SPECIAL TRADE CONTRACTORS	238	584	33,220,310	1,951	87,063,598
<u>MANUFACTURING</u>	<u>31-33</u>	<u>134</u>	<u>33,328,590</u>	<u>242</u>	<u>18,823,296</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>523</u>	<u>87,014,473</u>	<u>880</u>	<u>127,785,539</u>
DURABLE GOODS	423	392	73,570,917	640	121,181,546
NONDURABLE GOODS	424	126	13,405,841	232	6,571,293
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	37,715	8	32,700
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>1,835,266</u>	<u>29</u>	<u>1,421,918</u>
<u>INFORMATION</u>	<u>51</u>	<u>154</u>	<u>10,266,213</u>	<u>296</u>	<u>39,247,146</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>919,135</u>	<u>84</u>	<u>7,381,094</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>138</u>	<u>19,167,778</u>	<u>224</u>	<u>17,534,615</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>110</u>	<u>2,631,289</u>	<u>344</u>	<u>10,589,525</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>259</u>	<u>7,331,395</u>	<u>786</u>	<u>23,741,764</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>6</u>	<u>1,174,499</u>	<u>54</u>	<u>4,059,913</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>67</u>	<u>30,613,901</u>	<u>157</u>	<u>72,833,213</u>
ACCOMMODATIONS	721	19	8,451,673	4	5,088,626
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	48	22,162,228	153	67,744,587
<u>OTHER SERVICES</u>	<u>81</u>	<u>182</u>	<u>13,190,715</u>	<u>397</u>	<u>27,296,095</u>
REPAIR & MAINTENANCE	811	152	11,508,436	263	20,376,074
PERSONAL SERVICE	812	30	1,682,279	123	6,525,303
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	11	394,718
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>36,964</u>	<u>5</u>	<u>25,206</u>
TOTAL ALL INDUSTRIES		3,033	\$850,721,277	7,544	\$1,150,626,662

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>705</u>	<u>\$128,475,165</u>	<u>1,594</u>	<u>\$794,762,754</u>
MOTOR VEHICLES & PARTS	441	39	32,387,133	109	130,153,052
NEW & USED AUTO DEALERS	4411	13	26,336,524	46	86,341,691
RV, BOAT, MOTORCYCLE DEALERS	4412	7	4,464,491	15	23,255,750
AUTOMOTIVE PARTS & TIRE	4413	19	1,586,118	48	20,555,611
FURNITURE & HOME FURNISHING	442	31	2,928,380	74	29,585,942
ELECTRONICS & APPLIANCES	443	75	3,474,566	158	38,730,524
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	2,297,423	55	33,968,566
COMPUTERS & SOFTWARE	44312	44	1,177,143	103	4,761,958
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	4,687,154	72	78,228,499
BUILDING MATERIALS	4441	38	4,536,538	58	75,130,038
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	150,616	14	3,098,461
FOOD & BEVERAGE STORES	445	13	9,357,807	33	27,363,770
GROCERY & CONVENIENCE STORES	4451	9	9,316,141	17	26,761,368
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	41,666	16	602,402
DRUG/HEALTH STORES	446	28	2,952,176	78	16,416,981
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	4,061,260	24	22,118,842
APPAREL & ACCESSORIES	448	43	6,717,869	111	66,281,948
CLOTHING & SHOE STORES	4481, 4482	35	3,375,443	86	55,063,154
JEWELRY & LUGGAGE STORES	4483	8	3,342,426	25	11,218,794
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	46	3,139,712	122	45,706,745
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	1,856,354	76	33,074,526
BOOK/PERIODICAL/MUSIC STORE	4512	26	1,283,358	46	12,632,219
GENERAL MERCHANDISE STORES	452	8	46,078,165	16	268,590,335
DEPARTMENT STORES	4521	4	46,067,185	6	110,882,896
GENERAL MERCHANDISE STORES	4529	4	10,980	10	157,707,439
E-COMMERCE & MAIL ORDER	4541	60	702,148	89	4,172,076
MISCELLANEOUS RETAILERS	453, 4542, 4543	303	11,988,795	708	67,414,040
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>73,029</u>	<u>10</u>	<u>40,728</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>19,060</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>28,507</u>	<u>3</u>	<u>396,310</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>466</u>	<u>12,918,847</u>	<u>1,115</u>	<u>122,532,093</u>
CONSTRUCTION OF BUILDINGS	236	95	5,246,629	247	53,405,638
HEAVY CONSTRUCTION & HIGHWAYS	237	22	1,096,156	55	6,490,645
SPECIAL TRADE CONTRACTORS	238	349	6,576,062	813	62,635,810
<u>MANUFACTURING</u>	<u>31-33</u>	<u>106</u>	<u>2,955,260</u>	<u>225</u>	<u>14,652,789</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>608</u>	<u>17,781,855</u>	<u>1,031</u>	<u>74,257,948</u>
DURABLE GOODS	423	444	13,925,476	757	65,349,333
NONDURABLE GOODS	424	159	3,834,619	264	8,842,799
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	21,760	10	65,816
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>853,935</u>	<u>31</u>	<u>1,143,936</u>
<u>INFORMATION</u>	<u>51</u>	<u>133</u>	<u>5,985,343</u>	<u>286</u>	<u>42,210,744</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>1,082,516</u>	<u>89</u>	<u>14,270,250</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>113</u>	<u>3,919,279</u>	<u>234</u>	<u>17,142,267</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>85</u>	<u>1,688,020</u>	<u>292</u>	<u>10,929,115</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>163</u>	<u>1,868,360</u>	<u>425</u>	<u>20,571,983</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>12</u>	<u>3,165,993</u>	<u>65</u>	<u>9,396,161</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>57</u>	<u>28,949,814</u>	<u>188</u>	<u>120,865,736</u>
ACCOMMODATIONS	721	9	7,595,068	16	15,504,905
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	48	21,354,746	172	105,360,831
<u>OTHER SERVICES</u>	<u>81</u>	<u>130</u>	<u>6,232,540</u>	<u>342</u>	<u>33,927,912</u>
REPAIR & MAINTENANCE	811	85	4,012,198	204	25,756,716
PERSONAL SERVICE	812	40	1,135,244	125	7,347,268
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	1,085,098	13	823,928
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>138,514</u>	<u>9</u>	<u>194,592</u>
TOTAL ALL INDUSTRIES		2,664	\$216,136,037	5,939	\$1,277,295,318

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,180</u>	<u>\$986,381,277</u>	<u>1,819</u>	<u>\$800,193,447</u>
MOTOR VEHICLES & PARTS	441	109	123,825,516	69	323,320,707
NEW & USED AUTO DEALERS	4411	41	90,568,406	24	300,103,056
RV, BOAT, MOTORCYCLE DEALERS	4412	14	10,216,140	7	1,122,452
AUTOMOTIVE PARTS & TIRE	4413	54	23,040,970	38	22,095,199
FURNITURE & HOME FURNISHING	442	127	130,639,109	117	20,358,885
ELECTRONICS & APPLIANCES	443	273	53,895,180	249	37,998,184
APPLIANCES, TV & OTHER ELECTRONICS	44311	85	10,472,147	76	11,768,347
COMPUTERS & SOFTWARE	44312	183	43,329,318	173	26,229,837
CAMERA & PHOTO SUPPLIES	44313	5	93,715	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	141	146,624,820	131	18,992,234
BUILDING MATERIALS	4441	121	135,889,658	99	18,084,446
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	10,735,162	32	907,788
FOOD & BEVERAGE STORES	445	73	49,636,966	41	35,451,384
GROCERY & CONVENIENCE STORES	4451	47	48,571,702	21	34,116,206
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	1,065,264	20	1,335,178
DRUG/HEALTH STORES	446	78	23,316,563	88	22,686,957
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	34	24,457,310	21	9,869,284
APPAREL & ACCESSORIES	448	89	19,882,512	97	11,049,642
CLOTHING & SHOE STORES	4481, 4482	64	16,734,811	71	7,278,390
JEWELRY & LUGGAGE STORES	4483	25	3,147,701	26	3,771,252
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	126	13,431,553	101	38,632,318
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	10,540,696	49	23,777,436
BOOK/PERIODICAL/MUSIC STORE	4512	51	2,890,857	52	14,854,882
GENERAL MERCHANDISE STORES	452	28	94,979,243	12	199,900,703
DEPARTMENT STORES	4521	3	37,434,213	4	1,298,879
GENERAL MERCHANDISE STORES	4529	25	57,545,030	8	198,601,824
E-COMMERCE & MAIL ORDER	4541	100	16,546,877	96	10,963,888
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,002	289,145,628	797	70,969,261
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>234,332</u>	<u>21</u>	<u>287,103</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>283,713</u>	<u>5</u>	<u>47,781</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>3,408,900</u>	<u>7</u>	<u>377,024</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,052</u>	<u>263,981,065</u>	<u>3,606</u>	<u>287,698,043</u>
CONSTRUCTION OF BUILDINGS	236	652	129,927,803	867	155,833,721
HEAVY CONSTRUCTION & HIGHWAYS	237	116	21,368,082	125	29,477,470
SPECIAL TRADE CONTRACTORS	238	2,284	112,685,180	2,614	102,386,852
<u>MANUFACTURING</u>	<u>31-33</u>	<u>514</u>	<u>116,691,205</u>	<u>315</u>	<u>17,364,534</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,568</u>	<u>448,666,107</u>	<u>1,067</u>	<u>136,732,323</u>
DURABLE GOODS	423	1,135	298,888,738	778	131,284,058
NONDURABLE GOODS	424	411	147,989,332	271	4,834,107
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	1,788,037	18	614,158
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>63</u>	<u>5,000,987</u>	<u>41</u>	<u>2,316,049</u>
<u>INFORMATION</u>	<u>51</u>	<u>375</u>	<u>100,891,122</u>	<u>362</u>	<u>65,581,325</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>113</u>	<u>18,510,255</u>	<u>108</u>	<u>15,000,962</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>367</u>	<u>93,962,104</u>	<u>297</u>	<u>37,414,734</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>500</u>	<u>27,205,855</u>	<u>540</u>	<u>62,780,682</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>976</u>	<u>37,165,552</u>	<u>1,118</u>	<u>35,947,811</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>71</u>	<u>11,253,502</u>	<u>68</u>	<u>12,392,066</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>366</u>	<u>131,073,988</u>	<u>277</u>	<u>155,274,819</u>
ACCOMMODATIONS	721	18	14,155,644	9	18,808,763
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	348	116,918,344	268	136,466,056
<u>OTHER SERVICES</u>	<u>81</u>	<u>771</u>	<u>59,073,584</u>	<u>630</u>	<u>46,931,417</u>
REPAIR & MAINTENANCE	811	541	44,939,754	421	35,257,790
PERSONAL SERVICE	812	215	13,651,416	197	11,293,997
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	482,414	12	379,630
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>17,468,080</u>	<u>6</u>	<u>223,037</u>
TOTAL ALL INDUSTRIES		10,979	\$2,321,254,525	10,287	\$1,676,563,157

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,112</u>	<u>\$361,999,663</u>	<u>1,173</u>	<u>\$408,101,954</u>
MOTOR VEHICLES & PARTS	441	51	47,972,526	66	168,567,484
NEW & USED AUTO DEALERS	4411	19	9,783,959	23	143,130,048
RV, BOAT, MOTORCYCLE DEALERS	4412	6	20,320,600	8	7,324,894
AUTOMOTIVE PARTS & TIRE	4413	26	17,867,967	35	18,112,542
FURNITURE & HOME FURNISHING	442	72	22,870,852	47	7,079,777
ELECTRONICS & APPLIANCES	443	130	10,309,494	135	6,253,147
APPLIANCES, TV & OTHER ELECTRONICS	44311	46	3,487,611	44	3,109,564
COMPUTERS & SOFTWARE	44312	84	6,821,883	86	2,803,303
CAMERA & PHOTO SUPPLIES	44313	D	D	5	340,280
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	15,199,686	85	47,798,527
BUILDING MATERIALS	4441	57	14,913,797	65	44,537,952
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	285,889	20	3,260,575
FOOD & BEVERAGE STORES	445	24	28,699,495	27	22,247,518
GROCERY & CONVENIENCE STORES	4451	14	28,458,644	15	22,068,830
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	240,851	12	178,688
DRUG/HEALTH STORES	446	37	6,360,829	67	5,183,105
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	5,132,650	23	19,147,551
APPAREL & ACCESSORIES	448	51	4,905,359	48	4,974,675
CLOTHING & SHOE STORES	4481, 4482	39	2,192,847	36	2,755,045
JEWELRY & LUGGAGE STORES	4483	12	2,712,512	12	2,219,630
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	67	10,748,662	75	8,720,154
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	36	10,459,555	44	7,555,945
BOOK/PERIODICAL/MUSIC STORE	4512	31	289,107	31	1,164,209
GENERAL MERCHANDISE STORES	452	16	167,545,482	15	83,853,095
DEPARTMENT STORES	4521	4	63,176,497	D	D
GENERAL MERCHANDISE STORES	4529	12	104,368,985	15	83,853,095
E-COMMERCE & MAIL ORDER	4541	63	1,491,815	69	1,542,867
MISCELLANEOUS RETAILERS	453, 4542, 4543	522	40,762,813	516	32,734,054
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>19,158</u>	<u>12</u>	<u>32,395</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>44,474</u>	<u>5</u>	<u>215,937</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>120,041</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,361</u>	<u>188,804,932</u>	<u>741</u>	<u>81,543,946</u>
CONSTRUCTION OF BUILDINGS	236	293	124,296,030	178	58,112,620
HEAVY CONSTRUCTION & HIGHWAYS	237	51	11,703,141	42	2,468,237
SPECIAL TRADE CONTRACTORS	238	1,017	52,805,761	521	20,963,089
<u>MANUFACTURING</u>	<u>31-33</u>	<u>180</u>	<u>17,226,818</u>	<u>200</u>	<u>8,931,546</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>701</u>	<u>32,051,771</u>	<u>986</u>	<u>49,923,161</u>
DURABLE GOODS	423	511	28,499,368	758	45,173,903
NONDURABLE GOODS	424	184	3,448,163	224	4,714,567
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	104,240	4	34,691
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>231,678</u>	<u>36</u>	<u>3,882,394</u>
<u>INFORMATION</u>	<u>51</u>	<u>205</u>	<u>21,833,308</u>	<u>244</u>	<u>24,272,211</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>77</u>	<u>5,490,322</u>	<u>80</u>	<u>5,091,164</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>202</u>	<u>15,738,546</u>	<u>203</u>	<u>17,963,078</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>216</u>	<u>5,316,494</u>	<u>215</u>	<u>11,644,868</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>442</u>	<u>21,331,552</u>	<u>317</u>	<u>11,164,892</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>33</u>	<u>4,296,010</u>	<u>40</u>	<u>4,103,774</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>132</u>	<u>68,985,430</u>	<u>136</u>	<u>54,627,778</u>
ACCOMMODATIONS	721	7	4,543,078	9	1,040,008
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	125	64,442,352	127	53,587,770
<u>OTHER SERVICES</u>	<u>81</u>	<u>293</u>	<u>19,804,919</u>	<u>305</u>	<u>21,266,357</u>
REPAIR & MAINTENANCE	811	194	15,607,660	192	16,964,861
PERSONAL SERVICE	812	90	3,971,589	98	3,821,340
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	225,670	15	480,156
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>155,144</u>	<u>4</u>	<u>587,422</u>
TOTAL ALL INDUSTRIES		4,993	\$763,330,219	4,703	\$703,472,918

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,732</u>	<u>\$1,379,873,106</u>	<u>1,212</u>	<u>\$225,802,772</u>
MOTOR VEHICLES & PARTS	441	95	353,955,884	63	47,122,329
NEW & USED AUTO DEALERS	4411	43	281,212,035	19	25,221,429
RV, BOAT, MOTORCYCLE DEALERS	4412	10	49,210,635	13	7,704,573
AUTOMOTIVE PARTS & TIRE	4413	42	23,533,214	31	14,196,327
FURNITURE & HOME FURNISHING	442	131	98,206,536	81	7,959,788
ELECTRONICS & APPLIANCES	443	212	111,984,811	123	10,985,802
APPLIANCES, TV & OTHER ELECTRONICS	44311	70	93,025,220	48	9,087,493
COMPUTERS & SOFTWARE	44312	137	16,239,271	75	1,898,309
CAMERA & PHOTO SUPPLIES	44313	5	2,720,320	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	110	64,624,001	104	20,544,405
BUILDING MATERIALS	4441	90	56,502,929	82	17,230,448
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	8,121,072	22	3,313,957
FOOD & BEVERAGE STORES	445	37	20,761,873	26	28,106,017
GROCERY & CONVENIENCE STORES	4451	22	19,353,377	16	27,813,595
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	1,408,496	10	292,422
DRUG/HEALTH STORES	446	82	27,145,917	49	7,878,731
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	7,024,941	26	9,908,778
APPAREL & ACCESSORIES	448	125	237,747,311	48	9,759,598
CLOTHING & SHOE STORES	4481, 4482	101	208,033,724	39	7,128,360
JEWELRY & LUGGAGE STORES	4483	24	29,713,587	9	2,631,238
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	97,571,753	72	4,724,514
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	61	75,410,639	37	3,521,944
BOOK/PERIODICAL/MUSIC STORE	4512	47	22,161,114	35	1,202,570
GENERAL MERCHANDISE STORES	452	18	265,640,218	10	41,214,475
DEPARTMENT STORES	4521	7	193,419,134	3	4,345,392
GENERAL MERCHANDISE STORES	4529	11	72,221,084	7	36,869,083
E-COMMERCE & MAIL ORDER	4541	78	4,389,980	77	2,028,364
MISCELLANEOUS RETAILERS	453, 4542, 4543	714	90,819,881	533	35,569,971
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>84,677</u>	<u>11</u>	<u>57,483</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>283,248</u>	<u>7</u>	<u>82,935</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>1,968,861</u>	<u>5</u>	<u>1,091,313</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,659</u>	<u>143,972,976</u>	<u>1,870</u>	<u>75,254,986</u>
CONSTRUCTION OF BUILDINGS	236	547	69,247,320	394	29,362,847
HEAVY CONSTRUCTION & HIGHWAYS	237	93	5,403,312	62	2,599,206
SPECIAL TRADE CONTRACTORS	238	2,019	69,322,344	1,414	43,292,933
<u>MANUFACTURING</u>	<u>31-33</u>	<u>277</u>	<u>18,072,455</u>	<u>225</u>	<u>23,056,446</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>994</u>	<u>62,635,805</u>	<u>814</u>	<u>33,748,761</u>
DURABLE GOODS	423	730	54,672,229	594	26,546,751
NONDURABLE GOODS	424	251	7,797,982	211	7,158,136
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	165,594	9	43,874
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>36</u>	<u>1,274,164</u>	<u>36</u>	<u>2,105,303</u>
<u>INFORMATION</u>	<u>51</u>	<u>273</u>	<u>48,132,294</u>	<u>242</u>	<u>23,915,999</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>112</u>	<u>32,235,176</u>	<u>71</u>	<u>5,359,742</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>277</u>	<u>32,457,841</u>	<u>195</u>	<u>18,275,455</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>377</u>	<u>25,901,100</u>	<u>221</u>	<u>3,876,937</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>887</u>	<u>25,039,096</u>	<u>581</u>	<u>10,823,662</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>62</u>	<u>11,412,365</u>	<u>36</u>	<u>1,964,767</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>276</u>	<u>164,443,858</u>	<u>125</u>	<u>50,853,863</u>
ACCOMMODATIONS	721	14	23,566,123	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	262	140,877,735	125	50,853,863
<u>OTHER SERVICES</u>	<u>81</u>	<u>551</u>	<u>57,358,708</u>	<u>376</u>	<u>26,044,255</u>
REPAIR & MAINTENANCE	811	398	45,243,855	275	21,956,593
PERSONAL SERVICE	812	144	11,842,412	94	4,017,242
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	272,441	7	70,420
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>75,834</u>	<u>3</u>	<u>25,576</u>
TOTAL ALL INDUSTRIES		8,552	\$2,005,221,564	6,030	\$502,340,255

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>831</u>	<u>\$46,631,388</u>	<u>955</u>	<u>\$239,914,454</u>
MOTOR VEHICLES & PARTS	441	13	204,102	63	64,763,588
NEW & USED AUTO DEALERS	4411	4	44,066	24	50,296,653
RV, BOAT, MOTORCYCLE DEALERS	4412	5	26,133	8	3,255,194
AUTOMOTIVE PARTS & TIRE	4413	4	133,903	31	11,211,741
FURNITURE & HOME FURNISHING	442	75	2,671,894	36	6,317,192
ELECTRONICS & APPLIANCES	443	99	2,385,548	108	5,727,359
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	1,318,188	44	4,100,878
COMPUTERS & SOFTWARE	44312	55	1,067,360	61	1,615,972
CAMERA & PHOTO SUPPLIES	44313	D	D	3	10,509
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	3,389,218	48	38,648,413
BUILDING MATERIALS	4441	51	2,253,396	37	35,789,756
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	1,135,822	11	2,858,657
FOOD & BEVERAGE STORES	445	8	3,766,357	19	9,538,345
GROCERY & CONVENIENCE STORES	4451	D	D	10	9,505,548
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	3,766,357	9	32,797
DRUG/HEALTH STORES	446	32	7,512,400	44	2,833,240
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	2,356,169	18	11,396,879
APPAREL & ACCESSORIES	448	53	2,111,738	49	4,430,099
CLOTHING & SHOE STORES	4481, 4482	38	1,902,287	38	3,546,973
JEWELRY & LUGGAGE STORES	4483	15	209,451	11	883,126
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	2,032,481	58	5,880,629
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	19	391,186	32	2,652,141
BOOK/PERIODICAL/MUSIC STORE	4512	31	1,641,295	26	3,228,488
GENERAL MERCHANDISE STORES	452	4	9,263,381	9	60,026,589
DEPARTMENT STORES	4521	D	D	3	7,957,525
GENERAL MERCHANDISE STORES	4529	4	9,263,381	6	52,069,064
E-COMMERCE & MAIL ORDER	4541	63	2,659,763	66	1,084,982
MISCELLANEOUS RETAILERS	453, 4542, 4543	358	8,278,337	437	29,267,139
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>123,059</u>	<u>7</u>	<u>203,739</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>26,193</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>605,517</u>	<u>5</u>	<u>6,676,649</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,223</u>	<u>151,394,743</u>	<u>565</u>	<u>37,075,933</u>
CONSTRUCTION OF BUILDINGS	236	513	105,612,045	118	12,888,823
HEAVY CONSTRUCTION & HIGHWAYS	237	79	5,421,346	27	2,029,232
SPECIAL TRADE CONTRACTORS	238	1,631	40,361,352	420	22,157,878
<u>MANUFACTURING</u>	<u>31-33</u>	<u>157</u>	<u>3,119,993</u>	<u>128</u>	<u>7,488,705</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>521</u>	<u>10,276,392</u>	<u>757</u>	<u>47,853,515</u>
DURABLE GOODS	423	373	8,171,943	562	32,398,735
NONDURABLE GOODS	424	139	1,980,412	192	15,431,772
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	124,037	3	23,008
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>601,681</u>	<u>21</u>	<u>693,015</u>
<u>INFORMATION</u>	<u>51</u>	<u>181</u>	<u>14,128,868</u>	<u>218</u>	<u>12,108,544</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>4,192,552</u>	<u>71</u>	<u>4,733,626</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>141</u>	<u>7,291,873</u>	<u>160</u>	<u>8,356,257</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>245</u>	<u>5,038,501</u>	<u>151</u>	<u>3,398,225</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>637</u>	<u>18,068,458</u>	<u>216</u>	<u>8,946,618</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>41</u>	<u>2,223,065</u>	<u>30</u>	<u>2,211,370</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>60</u>	<u>15,578,589</u>	<u>128</u>	<u>45,484,966</u>
ACCOMMODATIONS	721	5	630,319	24	8,455,337
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	55	14,948,270	104	37,029,629
<u>OTHER SERVICES</u>	<u>81</u>	<u>235</u>	<u>6,248,869</u>	<u>201</u>	<u>14,027,190</u>
REPAIR & MAINTENANCE	811	152	3,085,712	129	11,076,716
PERSONAL SERVICE	812	79	3,159,103	63	2,549,317
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	4,054	9	401,157
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>59,083</u>	<u>9</u>	<u>297,342</u>
TOTAL ALL INDUSTRIES		5,382	\$285,608,824	3,622	\$439,470,148

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,205</u>	<u>\$308,868,974</u>	<u>667</u>	<u>\$54,591,748</u>
MOTOR VEHICLES & PARTS	441	64	96,513,054	19	671,027
NEW & USED AUTO DEALERS	4411	23	62,849,656	3	248,857
RV, BOAT, MOTORCYCLE DEALERS	4412	13	24,525,170	4	86,229
AUTOMOTIVE PARTS & TIRE	4413	28	9,138,228	12	335,941
FURNITURE & HOME FURNISHING	442	69	11,418,348	34	755,729
ELECTRONICS & APPLIANCES	443	144	13,010,790	90	21,842,747
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	8,917,241	34	493,034
COMPUTERS & SOFTWARE	44312	91	3,368,736	56	21,349,713
CAMERA & PHOTO SUPPLIES	44313	3	724,813	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	43,653,140	48	915,817
BUILDING MATERIALS	4441	68	41,912,909	42	839,148
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	1,740,231	6	76,669
FOOD & BEVERAGE STORES	445	30	24,520,930	22	12,611,730
GROCERY & CONVENIENCE STORES	4451	17	24,161,626	17	12,586,496
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	359,304	5	25,234
DRUG/HEALTH STORES	446	49	6,230,106	27	2,390,970
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	6,314,338	6	1,917,532
APPAREL & ACCESSORIES	448	59	8,829,832	31	1,305,714
CLOTHING & SHOE STORES	4481, 4482	42	8,064,795	27	1,289,747
JEWELRY & LUGGAGE STORES	4483	17	765,037	4	15,967
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	73	8,423,077	37	480,556
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	6,647,251	18	442,321
BOOK/PERIODICAL/MUSIC STORE	4512	38	1,775,826	19	38,235
GENERAL MERCHANDISE STORES	452	12	55,087,713	5	3,376,967
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	12	55,087,713	5	3,376,967
E-COMMERCE & MAIL ORDER	4541	74	1,297,791	57	719,445
MISCELLANEOUS RETAILERS	453, 4542, 4543	521	33,569,855	291	7,603,514
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>83,570</u>	<u>9</u>	<u>42,548</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>68,911</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>36,938</u>	<u>3</u>	<u>18,652</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,156</u>	<u>73,259,091</u>	<u>930</u>	<u>23,275,569</u>
CONSTRUCTION OF BUILDINGS	236	241	37,918,650	168	13,366,031
HEAVY CONSTRUCTION & HIGHWAYS	237	57	7,414,304	35	642,583
SPECIAL TRADE CONTRACTORS	238	858	27,926,137	727	9,266,955
<u>MANUFACTURING</u>	<u>31-33</u>	<u>202</u>	<u>10,464,714</u>	<u>108</u>	<u>3,674,027</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>784</u>	<u>33,151,046</u>	<u>449</u>	<u>14,752,933</u>
DURABLE GOODS	423	574	24,464,689	323	14,012,629
NONDURABLE GOODS	424	203	8,456,476	121	733,101
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	229,881	5	7,203
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>31</u>	<u>1,764,193</u>	<u>19</u>	<u>565,592</u>
<u>INFORMATION</u>	<u>51</u>	<u>224</u>	<u>15,965,162</u>	<u>161</u>	<u>16,295,698</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>74</u>	<u>4,888,482</u>	<u>51</u>	<u>1,458,097</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>187</u>	<u>15,459,830</u>	<u>117</u>	<u>8,997,012</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>234</u>	<u>5,468,692</u>	<u>131</u>	<u>4,009,258</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>415</u>	<u>13,382,611</u>	<u>389</u>	<u>8,411,909</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>39</u>	<u>5,097,905</u>	<u>19</u>	<u>2,862,448</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>124</u>	<u>48,498,728</u>	<u>57</u>	<u>12,375,739</u>
ACCOMMODATIONS	721	9	5,710,405	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	42,788,323	57	12,375,739
<u>OTHER SERVICES</u>	<u>81</u>	<u>312</u>	<u>16,148,312</u>	<u>163</u>	<u>2,655,420</u>
REPAIR & MAINTENANCE	811	212	11,523,878	114	1,637,901
PERSONAL SERVICE	812	81	4,146,936	49	1,017,519
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	477,498	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>78,957</u>	<u>7</u>	<u>329,149</u>
TOTAL ALL INDUSTRIES		5,017	\$552,686,116	3,280	\$154,315,799

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>813</u>	<u>\$186,659,280</u>	<u>2,142</u>	<u>\$992,019,539</u>
MOTOR VEHICLES & PARTS	441	34	52,370,326	99	351,476,749
NEW & USED AUTO DEALERS	4411	11	32,104,371	43	324,929,086
RV, BOAT, MOTORCYCLE DEALERS	4412	4	415,957	19	13,748,851
AUTOMOTIVE PARTS & TIRE	4413	19	19,849,998	37	12,798,812
FURNITURE & HOME FURNISHING	442	41	8,241,636	115	35,541,361
ELECTRONICS & APPLIANCES	443	87	4,853,329	263	79,495,578
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	3,317,574	77	57,202,405
COMPUTERS & SOFTWARE	44312	48	1,535,755	182	19,388,866
CAMERA & PHOTO SUPPLIES	44313	D	D	4	2,904,307
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	23,013,845	113	136,740,045
BUILDING MATERIALS	4441	36	22,818,124	84	132,910,183
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	195,721	29	3,829,862
FOOD & BEVERAGE STORES	445	18	15,343,533	44	51,032,810
GROCERY & CONVENIENCE STORES	4451	8	14,000,607	27	49,139,812
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	1,342,926	17	1,892,998
DRUG/HEALTH STORES	446	31	2,598,267	95	19,693,125
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,560,546	34	13,450,035
APPAREL & ACCESSORIES	448	42	3,869,646	124	54,394,280
CLOTHING & SHOE STORES	4481, 4482	29	2,041,019	98	43,074,995
JEWELRY & LUGGAGE STORES	4483	13	1,828,627	26	11,319,285
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	56	1,954,094	152	52,084,761
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	1,603,615	82	36,522,164
BOOK/PERIODICAL/MUSIC STORE	4512	22	350,479	70	15,562,597
GENERAL MERCHANDISE STORES	452	9	51,914,541	17	99,887,852
DEPARTMENT STORES	4521	D	D	5	92,683,474
GENERAL MERCHANDISE STORES	4529	9	51,914,541	12	7,204,378
E-COMMERCE & MAIL ORDER	4541	68	1,856,318	97	8,347,477
MISCELLANEOUS RETAILERS	453, 4542, 4543	376	19,083,199	989	89,875,466
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>153,480</u>	<u>31</u>	<u>704,032</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>416,760</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>351,859</u>	<u>8</u>	<u>248,892</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>647</u>	<u>39,702,502</u>	<u>1,965</u>	<u>196,331,994</u>
CONSTRUCTION OF BUILDINGS	236	142	17,771,011	473	106,743,867
HEAVY CONSTRUCTION & HIGHWAYS	237	30	3,061,056	73	9,597,440
SPECIAL TRADE CONTRACTORS	238	475	18,870,435	1,419	79,990,687
<u>MANUFACTURING</u>	<u>31-33</u>	<u>129</u>	<u>8,105,951</u>	<u>342</u>	<u>26,770,899</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>564</u>	<u>13,515,179</u>	<u>1,231</u>	<u>132,894,324</u>
DURABLE GOODS	423	402	6,920,748	890	117,584,272
NONDURABLE GOODS	424	153	6,341,111	327	15,103,505
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	253,320	14	206,547
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>128,669</u>	<u>55</u>	<u>2,712,261</u>
<u>INFORMATION</u>	<u>51</u>	<u>203</u>	<u>13,451,007</u>	<u>361</u>	<u>77,659,337</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>5,191,198</u>	<u>119</u>	<u>19,188,826</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>132</u>	<u>6,566,871</u>	<u>304</u>	<u>30,111,893</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>134</u>	<u>4,296,735</u>	<u>472</u>	<u>31,887,080</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>287</u>	<u>5,923,246</u>	<u>782</u>	<u>34,009,888</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>26</u>	<u>1,892,266</u>	<u>73</u>	<u>6,739,644</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>87</u>	<u>35,058,478</u>	<u>294</u>	<u>132,789,386</u>
ACCOMMODATIONS	721	5	3,829,250	16	15,085,717
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	82	31,229,228	278	117,703,669
<u>OTHER SERVICES</u>	<u>81</u>	<u>207</u>	<u>6,716,618</u>	<u>580</u>	<u>58,111,230</u>
REPAIR & MAINTENANCE	811	131	4,213,147	359	49,674,623
PERSONAL SERVICE	812	68	1,874,535	181	7,401,964
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	628,936	40	1,034,643
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>536,854</u>	<u>33</u>	<u>1,451,124</u>
TOTAL ALL INDUSTRIES		3,315	\$328,250,193	8,797	\$1,744,047,109

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
RETAIL TRADE	44-45	452	\$84,272,914	1,200	\$335,942,982
MOTOR VEHICLES & PARTS	441	27	18,481,630	79	195,483,894
NEW & USED AUTO DEALERS	4411	11	13,769,978	31	159,111,814
RV, BOAT, MOTORCYCLE DEALERS	4412	5	289,685	10	22,566,762
AUTOMOTIVE PARTS & TIRE	4413	11	4,421,967	38	13,805,318
FURNITURE & HOME FURNISHING	442	15	1,607,385	50	8,550,185
ELECTRONICS & APPLIANCES	443	50	970,879	130	6,534,918
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	312,979	40	4,530,270
COMPUTERS & SOFTWARE	44312	29	648,797	87	1,956,904
CAMERA & PHOTO SUPPLIES	44313	3	9,103	3	47,744
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	11	2,055,442	63	25,490,434
BUILDING MATERIALS	4441	11	2,055,442	46	20,049,264
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	17	5,441,170
FOOD & BEVERAGE STORES	445	5	3,208,614	33	21,020,489
GROCERY & CONVENIENCE STORES	4451	D	D	24	20,829,735
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	3,208,614	9	190,754
DRUG/HEALTH STORES	446	23	1,557,922	42	6,867,297
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,713,183	25	23,294,315
APPAREL & ACCESSORIES	448	31	1,098,751	81	4,244,655
CLOTHING & SHOE STORES	4481, 4482	28	460,835	68	4,126,469
JEWELRY & LUGGAGE STORES	4483	3	637,916	13	118,186
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	29	509,524	68	5,036,706
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	14	308,406	38	2,035,093
BOOK/PERIODICAL/MUSIC STORE	4512	15	201,118	30	3,001,613
GENERAL MERCHANDISE STORES	452	8	47,461,250	10	6,625,890
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	8	47,461,250	10	6,625,890
E-COMMERCE & MAIL ORDER	4541	47	342,817	75	1,469,784
MISCELLANEOUS RETAILERS	453, 4542, 4543	195	4,265,517	544	31,324,415
AGRICULTURE, FORESTRY, FISHING	11	3	117,819	14	2,510,244
MINING	21	D	D	D	D
UTILITIES	22	4	512,641	4	357,467
CONSTRUCTION	23	183	9,280,467	910	151,346,936
CONSTRUCTION OF BUILDINGS	236	41	6,184,406	187	64,027,902
HEAVY CONSTRUCTION & HIGHWAYS	237	11	323,045	57	19,998,472
SPECIAL TRADE CONTRACTORS	238	131	2,773,016	666	67,320,562
MANUFACTURING	31-33	61	534,765	177	35,289,507
WHOLESALE TRADE	42	315	3,809,589	885	98,359,817
DURABLE GOODS	423	231	2,059,911	650	81,598,202
NONDURABLE GOODS	424	80	1,733,014	225	16,413,036
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	16,664	10	348,579
TRANSPORTATION & WAREHOUSING	48-49	9	194,471	38	4,468,709
INFORMATION	51	118	2,671,484	238	21,303,252
FINANCE, INSURANCE	52	40	1,558,949	72	4,586,486
REAL ESTATE, RENTAL/LEASING	53	77	1,864,577	206	39,782,845
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	67	433,232	178	4,453,452
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	92	1,338,930	301	8,911,872
ARTS, ENTERTAINMENT & RECREATION	71	13	874,862	34	4,437,950
ACCOMMODATIONS & FOOD SERVICES	72	43	11,968,608	133	44,865,356
ACCOMMODATIONS	721	4	1,603,555	15	10,912,464
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	39	10,365,053	118	33,952,892
OTHER SERVICES	81	79	3,643,081	222	22,921,826
REPAIR & MAINTENANCE	811	48	2,880,724	150	16,963,841
PERSONAL SERVICE	812	28	731,358	64	5,605,290
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	30,999	8	352,695
PUBLIC ADMINISTRATION, OTHER	92.00	3	3,118	6	2,057,833
TOTAL ALL INDUSTRIES		1,559	\$123,079,507	4,618	\$781,596,534

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>969</u>	<u>\$140,630,465</u>	<u>773</u>	<u>\$61,054,196</u>
MOTOR VEHICLES & PARTS	441	40	38,964,518	25	7,326,797
NEW & USED AUTO DEALERS	4411	10	33,118,646	4	1,686,883
RV, BOAT, MOTORCYCLE DEALERS	4412	7	440,493	12	1,759,778
AUTOMOTIVE PARTS & TIRE	4413	23	5,405,379	9	3,880,136
FURNITURE & HOME FURNISHING	442	43	7,082,185	40	1,637,456
ELECTRONICS & APPLIANCES	443	112	4,490,854	67	2,491,407
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	2,551,093	27	1,194,074
COMPUTERS & SOFTWARE	44312	67	1,693,337	40	1,297,333
CAMERA & PHOTO SUPPLIES	44313	3	246,424	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	15,800,036	41	5,579,862
BUILDING MATERIALS	4441	43	15,304,391	31	4,535,103
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	495,645	10	1,044,759
FOOD & BEVERAGE STORES	445	15	14,875,569	9	10,860,765
GROCERY & CONVENIENCE STORES	4451	9	14,698,589	3	10,801,841
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	176,980	6	58,924
DRUG/HEALTH STORES	446	45	6,407,456	45	4,147,074
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	12,124,427	6	2,005,619
APPAREL & ACCESSORIES	448	47	4,925,992	52	2,598,521
CLOTHING & SHOE STORES	4481, 4482	37	3,814,624	40	2,162,872
JEWELRY & LUGGAGE STORES	4483	10	1,111,368	12	435,649
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	76	6,436,743	55	3,725,312
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	5,000,854	35	2,372,624
BOOK/PERIODICAL/MUSIC STORE	4512	36	1,435,889	20	1,352,688
GENERAL MERCHANDISE STORES	452	12	16,378,349	4	3,392,127
DEPARTMENT STORES	4521	3	7,788,021	D	D
GENERAL MERCHANDISE STORES	4529	9	8,590,328	4	3,392,127
E-COMMERCE & MAIL ORDER	4541	64	1,820,486	66	1,381,926
MISCELLANEOUS RETAILERS	453, 4542, 4543	447	11,323,850	363	15,907,330
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>1,379,983</u>	<u>6</u>	<u>172,136</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>23,696</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>5,159</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>568</u>	<u>46,485,805</u>	<u>437</u>	<u>45,051,763</u>
CONSTRUCTION OF BUILDINGS	236	144	15,778,781	117	35,427,832
HEAVY CONSTRUCTION & HIGHWAYS	237	26	13,647,977	22	1,684,924
SPECIAL TRADE CONTRACTORS	238	398	17,059,047	298	7,939,007
<u>MANUFACTURING</u>	<u>31-33</u>	<u>136</u>	<u>14,724,847</u>	<u>136</u>	<u>11,481,652</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>690</u>	<u>27,996,998</u>	<u>524</u>	<u>8,571,855</u>
DURABLE GOODS	423	492	23,378,220	370	6,806,116
NONDURABLE GOODS	424	191	4,545,418	150	1,757,254
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	73,360	4	8,485
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>784,733</u>	<u>13</u>	<u>715,263</u>
<u>INFORMATION</u>	<u>51</u>	<u>215</u>	<u>12,494,259</u>	<u>193</u>	<u>7,027,442</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>63</u>	<u>3,882,320</u>	<u>52</u>	<u>1,942,511</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>137</u>	<u>7,071,905</u>	<u>93</u>	<u>2,229,110</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>174</u>	<u>3,918,196</u>	<u>135</u>	<u>2,688,036</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>277</u>	<u>7,598,331</u>	<u>200</u>	<u>3,263,919</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>35</u>	<u>1,936,259</u>	<u>45</u>	<u>3,016,485</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>138</u>	<u>43,054,151</u>	<u>107</u>	<u>27,682,241</u>
ACCOMMODATIONS	721	28	9,976,999	33	6,447,133
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	110	33,077,152	74	21,235,108
<u>OTHER SERVICES</u>	<u>81</u>	<u>243</u>	<u>12,179,273</u>	<u>162</u>	<u>5,315,612</u>
REPAIR & MAINTENANCE	811	160	9,350,469	103	3,729,256
PERSONAL SERVICE	812	72	2,099,403	55	1,549,388
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	729,401	4	36,968
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>74,101</u>	<u>6</u>	<u>8,854</u>
TOTAL ALL INDUSTRIES		3,698	\$324,240,481	2,882	\$180,221,075

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>822</u>	<u>\$99,273,393</u>	<u>2,292</u>	<u>\$1,147,328,174</u>
MOTOR VEHICLES & PARTS	441	35	27,505,474	104	437,720,150
NEW & USED AUTO DEALERS	4411	14	21,970,369	46	418,671,867
RV, BOAT, MOTORCYCLE DEALERS	4412	5	747,620	11	4,842,784
AUTOMOTIVE PARTS & TIRE	4413	16	4,787,485	47	14,205,499
FURNITURE & HOME FURNISHING	442	36	1,453,919	112	28,017,894
ELECTRONICS & APPLIANCES	443	100	3,024,569	221	54,396,113
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	1,576,171	82	45,061,060
COMPUTERS & SOFTWARE	44312	62	1,436,800	134	8,288,636
CAMERA & PHOTO SUPPLIES	44313	3	11,598	5	1,046,417
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	35	6,466,045	109	121,275,412
BUILDING MATERIALS	4441	29	6,156,486	82	119,494,698
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	309,559	27	1,780,714
FOOD & BEVERAGE STORES	445	9	12,197,866	34	20,118,411
GROCERY & CONVENIENCE STORES	4451	4	12,187,602	16	19,088,640
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	10,264	18	1,029,771
DRUG/HEALTH STORES	446	40	2,864,452	92	12,080,511
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	4,735,074	26	10,574,039
APPAREL & ACCESSORIES	448	46	2,151,436	135	64,624,449
CLOTHING & SHOE STORES	4481, 4482	39	1,229,315	108	56,404,602
JEWELRY & LUGGAGE STORES	4483	7	922,121	27	8,219,847
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	53	14,377,021	155	26,555,216
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	1,033,661	101	16,752,361
BOOK/PERIODICAL/MUSIC STORE	4512	27	13,343,360	54	9,802,855
GENERAL MERCHANDISE STORES	452	6	11,897,957	22	287,979,309
DEPARTMENT STORES	4521	D	D	6	107,834,650
GENERAL MERCHANDISE STORES	4529	6	11,897,957	16	180,144,659
E-COMMERCE & MAIL ORDER	4541	65	2,425,886	98	4,444,870
MISCELLANEOUS RETAILERS	453, 4542, 4543	390	10,173,694	1,184	79,541,800
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>70,813</u>	<u>25</u>	<u>179,713</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>100,914</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>273,023</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>420</u>	<u>63,605,459</u>	<u>2,452</u>	<u>193,893,624</u>
CONSTRUCTION OF BUILDINGS	236	100	41,256,994	511	88,029,141
HEAVY CONSTRUCTION & HIGHWAYS	237	31	1,133,551	92	13,264,465
SPECIAL TRADE CONTRACTORS	238	289	21,214,914	1,849	92,600,018
<u>MANUFACTURING</u>	<u>31-33</u>	<u>112</u>	<u>4,668,016</u>	<u>334</u>	<u>18,941,059</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>635</u>	<u>24,289,953</u>	<u>1,081</u>	<u>63,760,895</u>
DURABLE GOODS	423	454	20,678,931	788	54,337,086
NONDURABLE GOODS	424	172	3,541,421	280	9,239,664
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	69,601	13	184,145
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>1,435,526</u>	<u>36</u>	<u>1,319,426</u>
<u>INFORMATION</u>	<u>51</u>	<u>197</u>	<u>9,019,284</u>	<u>303</u>	<u>37,420,922</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>979,660</u>	<u>113</u>	<u>19,836,861</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>103</u>	<u>4,337,700</u>	<u>282</u>	<u>25,045,478</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>146</u>	<u>4,901,528</u>	<u>364</u>	<u>10,324,714</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>163</u>	<u>12,678,264</u>	<u>808</u>	<u>25,811,492</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>1,512,661</u>	<u>66</u>	<u>8,107,299</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>72</u>	<u>31,804,057</u>	<u>214</u>	<u>111,731,718</u>
ACCOMMODATIONS	721	8	5,395,823	8	1,588,558
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	26,408,234	206	110,143,160
<u>OTHER SERVICES</u>	<u>81</u>	<u>113</u>	<u>6,013,882</u>	<u>572</u>	<u>33,171,644</u>
REPAIR & MAINTENANCE	811	61	4,405,446	369	22,143,447
PERSONAL SERVICE	812	47	1,533,233	186	9,734,646
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	75,203	17	1,293,551
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>161,075</u>	<u>14</u>	<u>60,088</u>
TOTAL ALL INDUSTRIES		2,869	\$264,751,271	8,966	\$1,697,307,044

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,847</u>	<u>\$684,328,946</u>	<u>1,829</u>	<u>\$1,082,186,256</u>
MOTOR VEHICLES & PARTS	441	47	45,145,083	89	452,366,889
NEW & USED AUTO DEALERS	4411	13	27,294,249	\$37	394,832,755
RV, BOAT, MOTORCYCLE DEALERS	4412	6	4,397,859	11	37,136,404
AUTOMOTIVE PARTS & TIRE	4413	28	13,452,975	41	20,397,730
FURNITURE & HOME FURNISHING	442	133	39,706,868	106	143,244,220
ELECTRONICS & APPLIANCES	443	286	74,857,507	244	127,497,223
APPLIANCES, TV & OTHER ELECTRONICS	44311	73	16,904,747	81	6,817,968
COMPUTERS & SOFTWARE	44312	210	56,916,878	159	120,640,075
CAMERA & PHOTO SUPPLIES	44313	3	1,035,882	4	39,180
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	116	73,927,246	112	34,491,194
BUILDING MATERIALS	4441	91	68,269,880	93	33,962,150
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	5,657,366	19	529,044
FOOD & BEVERAGE STORES	445	36	30,040,799	54	34,793,935
GROCERY & CONVENIENCE STORES	4451	17	26,606,406	39	33,662,271
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	3,434,393	15	1,131,664
DRUG/HEALTH STORES	446	82	15,339,912	95	30,678,787
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	4,971,391	28	12,690,338
APPAREL & ACCESSORIES	448	106	57,121,895	77	12,207,460
CLOTHING & SHOE STORES	4481, 4482	84	53,635,752	58	5,837,173
JEWELRY & LUGGAGE STORES	4483	22	3,486,143	19	6,370,287
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	114	48,408,004	98	7,296,383
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	63	37,909,725	51	6,626,154
BOOK/PERIODICAL/MUSIC STORE	4512	51	10,498,279	47	670,229
GENERAL MERCHANDISE STORES	452	15	174,568,788	18	127,380,220
DEPARTMENT STORES	4521	6	135,412,625	D	D
GENERAL MERCHANDISE STORES	4529	9	39,156,163	18	127,380,220
E-COMMERCE & MAIL ORDER	4541	97	26,051,737	100	5,496,071
MISCELLANEOUS RETAILERS	453, 4542, 4543	807	94,189,716	808	94,043,536
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>318,148</u>	<u>23</u>	<u>320,045</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>4,035,979</u>	<u>13</u>	<u>502,611</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>201,090</u>	<u>8</u>	<u>2,702,376</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,198</u>	<u>326,158,797</u>	<u>3,209</u>	<u>285,201,011</u>
CONSTRUCTION OF BUILDINGS	236	740	173,569,703	698	138,858,090
HEAVY CONSTRUCTION & HIGHWAYS	237	116	23,753,409	138	29,395,178
SPECIAL TRADE CONTRACTORS	238	2,342	128,835,685	2,373	116,947,743
<u>MANUFACTURING</u>	<u>31-33</u>	<u>396</u>	<u>41,376,340</u>	<u>341</u>	<u>45,553,263</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,255</u>	<u>250,275,657</u>	<u>1,198</u>	<u>116,810,140</u>
DURABLE GOODS	423	920	237,935,983	886	95,131,408
NONDURABLE GOODS	424	322	12,098,339	297	21,589,950
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	241,335	15	88,782
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>41</u>	<u>2,676,269</u>	<u>56</u>	<u>2,934,977</u>
<u>INFORMATION</u>	<u>51</u>	<u>345</u>	<u>114,790,161</u>	<u>346</u>	<u>67,242,346</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>101</u>	<u>12,080,543</u>	<u>111</u>	<u>31,633,550</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>294</u>	<u>50,565,747</u>	<u>303</u>	<u>57,305,179</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>592</u>	<u>64,592,602</u>	<u>446</u>	<u>24,625,498</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,056</u>	<u>68,509,203</u>	<u>974</u>	<u>36,308,091</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>73</u>	<u>4,697,368</u>	<u>65</u>	<u>10,024,039</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>227</u>	<u>181,315,760</u>	<u>288</u>	<u>145,824,742</u>
ACCOMMODATIONS	721	5	14,233,516	11	19,057,556
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	222	167,082,244	277	126,767,186
<u>OTHER SERVICES</u>	<u>81</u>	<u>553</u>	<u>50,364,002</u>	<u>649</u>	<u>41,883,670</u>
REPAIR & MAINTENANCE	811	373	34,272,027	453	30,997,090
PERSONAL SERVICE	812	168	15,557,895	184	10,101,119
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	534,080	12	785,461
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>265,775</u>	<u>9</u>	<u>130,331</u>
TOTAL ALL INDUSTRIES		10,023	\$1,856,552,387	9,868	\$1,951,188,125

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,233</u>	<u>\$292,003,459</u>	<u>613</u>	<u>\$84,196,244</u>
MOTOR VEHICLES & PARTS	441	44	50,193,471	24	26,992,032
NEW & USED AUTO DEALERS	4411	18	33,316,966	14	7,653,772
RV, BOAT, MOTORCYCLE DEALERS	4412	5	4,213,742	4	615,701
AUTOMOTIVE PARTS & TIRE	4413	21	12,662,763	6	18,722,559
FURNITURE & HOME FURNISHING	442	49	12,474,831	35	610,574
ELECTRONICS & APPLIANCES	443	134	20,521,151	68	1,347,776
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	15,882,322	37	659,464
COMPUTERS & SOFTWARE	44312	95	4,638,829	31	688,312
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	59	43,072,189	42	897,331
BUILDING MATERIALS	4441	45	40,046,558	33	813,575
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	3,025,631	9	83,756
FOOD & BEVERAGE STORES	445	21	28,114,871	16	12,414,142
GROCERY & CONVENIENCE STORES	4451	9	27,420,543	13	12,393,404
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	694,328	3	20,738
DRUG/HEALTH STORES	446	64	8,240,540	22	567,195
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	11,211,290	10	3,265,612
APPAREL & ACCESSORIES	448	60	2,418,712	23	205,047
CLOTHING & SHOE STORES	4481, 4482	43	1,301,567	19	193,287
JEWELRY & LUGGAGE STORES	4483	17	1,117,145	4	11,760
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	76	11,778,764	32	226,727
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	7,897,832	13	70,687
BOOK/PERIODICAL/MUSIC STORE	4512	33	3,880,932	19	156,040
GENERAL MERCHANDISE STORES	452	10	73,822,411	3	59,550
DEPARTMENT STORES	4521	3	4,880,016	D	D
GENERAL MERCHANDISE STORES	4529	7	68,942,395	3	59,550
E-COMMERCE & MAIL ORDER	4541	77	2,558,022	38	887,668
MISCELLANEOUS RETAILERS	453, 4542, 4543	622	27,597,207	300	36,722,590
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>48,555</u>	<u>7</u>	<u>10,108</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>170,969</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>1,810,449</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>977</u>	<u>149,688,973</u>	<u>977</u>	<u>289,329,467</u>
CONSTRUCTION OF BUILDINGS	236	225	74,180,105	177	103,167,445
HEAVY CONSTRUCTION & HIGHWAYS	237	60	27,812,684	59	33,060,591
SPECIAL TRADE CONTRACTORS	238	692	47,696,184	741	153,101,431
<u>MANUFACTURING</u>	<u>31-33</u>	<u>186</u>	<u>13,936,247</u>	<u>109</u>	<u>5,038,035</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>946</u>	<u>55,008,615</u>	<u>364</u>	<u>15,894,764</u>
DURABLE GOODS	423	707	48,612,517	266	10,244,990
NONDURABLE GOODS	424	227	6,266,564	92	5,640,480
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	129,534	6	9,294
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>622,093</u>	<u>39</u>	<u>55,854,290</u>
<u>INFORMATION</u>	<u>51</u>	<u>243</u>	<u>31,282,376</u>	<u>138</u>	<u>25,288,700</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>72</u>	<u>3,258,829</u>	<u>44</u>	<u>727,991</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>197</u>	<u>20,689,373</u>	<u>146</u>	<u>185,586,828</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>259</u>	<u>6,978,375</u>	<u>118</u>	<u>14,055,750</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>366</u>	<u>14,000,225</u>	<u>319</u>	<u>7,321,535</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>8,432,418</u>	<u>17</u>	<u>602,044</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>111</u>	<u>74,245,699</u>	<u>116</u>	<u>224,880,850</u>
ACCOMMODATIONS	721	11	16,563,070	33	137,378,465
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	100	57,682,629	83	87,502,385
<u>OTHER SERVICES</u>	<u>81</u>	<u>222</u>	<u>14,326,643</u>	<u>196</u>	<u>29,510,864</u>
REPAIR & MAINTENANCE	811	132	8,931,985	137	7,762,092
PERSONAL SERVICE	812	82	5,085,055	54	21,356,452
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	309,603	5	392,320
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>81,190</u>	<u>6</u>	<u>491,695</u>
TOTAL ALL INDUSTRIES		4,890	\$686,413,519	3,212	\$938,960,134

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>8,339</u>	<u>\$4,767,220,436</u>	<u>745</u>	<u>\$109,909,646</u>
MOTOR VEHICLES & PARTS	441	328	887,110,329	33	13,341,929
NEW & USED AUTO DEALERS	4411	104	664,256,146	8	5,018,809
RV, BOAT, MOTORCYCLE DEALERS	4412	110	155,110,961	6	599,766
AUTOMOTIVE PARTS & TIRE	4413	114	67,743,222	19	7,723,354
FURNITURE & HOME FURNISHING	442	461	263,645,934	34	2,562,510
ELECTRONICS & APPLIANCES	443	685	359,181,240	84	1,800,924
APPLIANCES, TV & OTHER ELECTRONICS	44311	187	139,731,698	31	905,687
COMPUTERS & SOFTWARE	44312	483	193,030,600	53	895,237
CAMERA & PHOTO SUPPLIES	44313	15	26,418,942	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	348	352,805,545	44	13,290,622
BUILDING MATERIALS	4441	263	339,791,697	36	13,102,999
LAWN & GARDEN SUPPLIES & EQUIP.	4442	85	13,013,848	8	187,623
FOOD & BEVERAGE STORES	445	515	342,871,483	13	6,367,061
GROCERY & CONVENIENCE STORES	4451	368	306,733,663	7	6,337,100
OTHER FOOD & BEVERAGE STORES	4452, 4453	147	36,137,820	6	29,961
DRUG/HEALTH STORES	446	277	182,367,929	27	537,944
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	156	78,225,837	15	1,881,511
APPAREL & ACCESSORIES	448	730	612,315,763	34	561,586
CLOTHING & SHOE STORES	4481, 4482	514	543,788,198	28	190,164
JEWELRY & LUGGAGE STORES	4483	216	68,527,565	6	371,422
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	552	336,141,027	41	541,640
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	282	188,793,919	17	110,571
BOOK/PERIODICAL/MUSIC STORE	4512	270	147,347,108	24	431,069
GENERAL MERCHANDISE STORES	452	69	591,048,230	9	59,657,736
DEPARTMENT STORES	4521	9	274,487,730	D	D
GENERAL MERCHANDISE STORES	4529	60	316,560,500	9	59,657,736
E-COMMERCE & MAIL ORDER	4541	273	88,421,201	66	1,028,036
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,945	673,085,918	345	8,338,147
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>73</u>	<u>1,676,193</u>	<u>5</u>	<u>171,678</u>
<u>MINING</u>	<u>21</u>	<u>16</u>	<u>1,233,018</u>	<u>5</u>	<u>21,561</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>2,006,352</u>	<u>3</u>	<u>167,006</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>9,111</u>	<u>2,764,217,338</u>	<u>628</u>	<u>22,007,112</u>
CONSTRUCTION OF BUILDINGS	236	2,834	1,776,062,800	121	8,873,535
HEAVY CONSTRUCTION & HIGHWAYS	237	279	132,584,195	36	1,825,605
SPECIAL TRADE CONTRACTORS	238	5,998	855,570,343	471	11,307,972
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,612</u>	<u>345,850,714</u>	<u>119</u>	<u>2,798,575</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,156</u>	<u>1,295,647,292</u>	<u>580</u>	<u>8,990,794</u>
DURABLE GOODS	423	2,187	1,064,310,175	422	7,635,879
NONDURABLE GOODS	424	925	226,998,329	152	1,327,406
ELECTRONIC MARKETS, AGENTS & BROKERS	425	44	4,338,788	6	27,509
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>280</u>	<u>105,974,828</u>	<u>7</u>	<u>66,418</u>
<u>INFORMATION</u>	<u>51</u>	<u>994</u>	<u>792,862,568</u>	<u>185</u>	<u>7,186,955</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>266</u>	<u>157,227,484</u>	<u>51</u>	<u>4,594,701</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>961</u>	<u>412,160,521</u>	<u>113</u>	<u>3,556,570</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,786</u>	<u>389,198,756</u>	<u>129</u>	<u>3,633,924</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,410</u>	<u>496,808,829</u>	<u>234</u>	<u>2,445,722</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>661</u>	<u>143,474,051</u>	<u>19</u>	<u>899,396</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,709</u>	<u>2,030,989,559</u>	<u>78</u>	<u>21,041,319</u>
ACCOMMODATIONS	721	138	525,041,824	5	872,932
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,571	1,505,947,735	73	20,168,387
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,973</u>	<u>520,497,240</u>	<u>157</u>	<u>8,517,911</u>
REPAIR & MAINTENANCE	811	1,604	267,527,893	103	6,368,277
PERSONAL SERVICE	812	1,201	233,557,211	49	1,679,134
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	168	19,412,136	5	470,500
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>80</u>	<u>4,269,597</u>	<u>7</u>	<u>19,979</u>
TOTAL ALL INDUSTRIES		37,443	\$14,231,317,268	3,065	\$196,029,267

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,351</u>	<u>\$1,690,217,395</u>	<u>619</u>	<u>\$124,221,907</u>
MOTOR VEHICLES & PARTS	441	212	315,532,212	39	30,243,543
NEW & USED AUTO DEALERS	4411	99	267,892,737	13	18,210,945
RV, BOAT, MOTORCYCLE DEALERS	4412	21	3,986,457	4	2,616,794
AUTOMOTIVE PARTS & TIRE	4413	92	43,653,018	22	9,415,804
FURNITURE & HOME FURNISHING	442	153	99,181,072	20	2,012,413
ELECTRONICS & APPLIANCES	443	378	124,382,772	71	1,804,258
APPLIANCES, TV & OTHER ELECTRONICS	44311	98	78,186,036	25	1,271,370
COMPUTERS & SOFTWARE	44312	273	45,713,052	43	512,946
CAMERA & PHOTO SUPPLIES	44313	7	483,684	3	19,942
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	139	147,279,116	33	11,797,278
BUILDING MATERIALS	4441	104	127,129,497	24	9,144,817
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	20,149,619	9	2,652,461
FOOD & BEVERAGE STORES	445	83	120,520,819	31	6,639,667
GROCERY & CONVENIENCE STORES	4451	53	117,066,420	21	6,533,762
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	3,454,399	10	105,905
DRUG/HEALTH STORES	446	150	59,193,534	29	1,458,802
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	34,724,900	10	2,378,596
APPAREL & ACCESSORIES	448	193	159,487,317	39	3,357,358
CLOTHING & SHOE STORES	4481, 4482	142	136,763,980	33	3,305,176
JEWELRY & LUGGAGE STORES	4483	51	22,723,337	6	52,182
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	223	97,674,341	31	318,207
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	132	62,746,102	14	237,452
BOOK/PERIODICAL/MUSIC STORE	4512	91	34,928,239	17	80,755
GENERAL MERCHANDISE STORES	452	30	334,398,739	8	52,345,029
DEPARTMENT STORES	4521	7	152,712,305	D	D
GENERAL MERCHANDISE STORES	4529	23	181,686,434	8	52,345,029
E-COMMERCE & MAIL ORDER	4541	115	12,323,812	44	388,198
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,628	185,518,761	264	11,478,558
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>589,605</u>	<u>8</u>	<u>51,285</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>237,372</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>940,885</u>	<u>4</u>	<u>103,908</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,278</u>	<u>418,947,988</u>	<u>388</u>	<u>26,070,463</u>
CONSTRUCTION OF BUILDINGS	236	621	231,828,097	95	15,559,846
HEAVY CONSTRUCTION & HIGHWAYS	237	100	24,148,646	25	718,565
SPECIAL TRADE CONTRACTORS	238	1,557	162,971,245	268	9,792,052
<u>MANUFACTURING</u>	<u>31-33</u>	<u>541</u>	<u>67,960,426</u>	<u>87</u>	<u>2,162,982</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,938</u>	<u>337,838,792</u>	<u>485</u>	<u>21,594,228</u>
DURABLE GOODS	423	1,429	271,436,582	346	10,675,867
NONDURABLE GOODS	424	477	62,704,762	136	10,892,304
ELECTRONIC MARKETS, AGENTS & BROKERS	425	31	3,691,918	3	26,057
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>77</u>	<u>6,401,358</u>	<u>16</u>	<u>468,933</u>
<u>INFORMATION</u>	<u>51</u>	<u>484</u>	<u>166,717,360</u>	<u>143</u>	<u>8,407,460</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>167</u>	<u>48,509,599</u>	<u>46</u>	<u>1,379,510</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>451</u>	<u>96,992,323</u>	<u>103</u>	<u>4,085,793</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>722</u>	<u>55,053,924</u>	<u>101</u>	<u>1,710,932</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>997</u>	<u>84,334,318</u>	<u>151</u>	<u>7,023,380</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>119</u>	<u>18,267,168</u>	<u>7</u>	<u>503,649</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>554</u>	<u>361,360,635</u>	<u>76</u>	<u>16,398,603</u>
ACCOMMODATIONS	721	48	74,491,064	6	1,668,822
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	506	286,869,571	70	14,729,781
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,028</u>	<u>119,467,217</u>	<u>131</u>	<u>5,574,431</u>
REPAIR & MAINTENANCE	811	581	66,643,005	78	3,553,905
PERSONAL SERVICE	812	397	45,318,376	49	1,812,368
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	7,505,836	4	208,158
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>5,150,371</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		12,761	\$3,478,986,736	2,365	\$219,757,464

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,597</u>	<u>\$2,057,722,561</u>	<u>1,200</u>	<u>\$1,147,733,993</u>
MOTOR VEHICLES & PARTS	441	191	635,689,288	41	108,816,841
NEW & USED AUTO DEALERS	4411	89	545,555,507	17	77,310,509
RV, BOAT, MOTORCYCLE DEALERS	4412	29	48,858,283	5	20,487,539
AUTOMOTIVE PARTS & TIRE	4413	73	41,275,498	19	11,018,793
FURNITURE & HOME FURNISHING	442	185	74,049,110	103	141,814,224
ELECTRONICS & APPLIANCES	443	398	151,507,189	189	129,342,061
APPLIANCES, TV & OTHER ELECTRONICS	44311	117	98,745,268	53	88,626,707
COMPUTERS & SOFTWARE	44312	274	47,171,260	136	40,715,354
CAMERA & PHOTO SUPPLIES	44313	7	5,590,661	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	170	151,089,441	68	96,611,346
BUILDING MATERIALS	4441	140	144,452,074	56	95,775,793
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	6,637,367	12	835,553
FOOD & BEVERAGE STORES	445	154	84,971,665	34	9,989,234
GROCERY & CONVENIENCE STORES	4451	129	82,076,719	27	8,577,278
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	2,894,946	7	1,411,956
DRUG/HEALTH STORES	446	140	51,286,426	56	11,297,747
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	73	55,667,203	17	6,450,538
APPAREL & ACCESSORIES	448	204	194,658,139	97	188,742,855
CLOTHING & SHOE STORES	4481, 4482	153	162,730,868	79	155,902,230
JEWELRY & LUGGAGE STORES	4483	51	31,927,271	18	32,840,625
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	199	112,179,354	73	73,088,068
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	103	80,440,713	43	58,272,041
BOOK/PERIODICAL/MUSIC STORE	4512	96	31,738,641	30	14,816,027
GENERAL MERCHANDISE STORES	452	33	384,243,556	11	301,723,753
DEPARTMENT STORES	4521	6	205,255,005	6	211,457,129
GENERAL MERCHANDISE STORES	4529	27	178,988,551	5	90,266,624
E-COMMERCE & MAIL ORDER	4541	125	11,582,508	56	2,099,475
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,725	150,798,682	455	77,757,851
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>44</u>	<u>1,162,636</u>	<u>7</u>	<u>89,183</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>505,479</u>	<u>6</u>	<u>110,479</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>1,469,015</u>	<u>5</u>	<u>1,507,352</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,944</u>	<u>689,115,041</u>	<u>1,368</u>	<u>72,061,057</u>
CONSTRUCTION OF BUILDINGS	236	942	338,598,204	252	33,147,464
HEAVY CONSTRUCTION & HIGHWAYS	237	166	138,270,361	77	5,439,078
SPECIAL TRADE CONTRACTORS	238	2,836	212,246,476	1,039	33,474,515
<u>MANUFACTURING</u>	<u>31-33</u>	<u>615</u>	<u>149,216,169</u>	<u>234</u>	<u>70,153,404</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,863</u>	<u>292,705,650</u>	<u>805</u>	<u>273,856,031</u>
DURABLE GOODS	423	1,362	250,295,872	597	260,740,028
NONDURABLE GOODS	424	478	42,019,848	199	12,785,139
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	389,930	9	330,864
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>105</u>	<u>22,672,150</u>	<u>32</u>	<u>1,082,344</u>
<u>INFORMATION</u>	<u>51</u>	<u>475</u>	<u>184,086,080</u>	<u>207</u>	<u>45,708,969</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>154</u>	<u>60,104,564</u>	<u>67</u>	<u>8,504,407</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>487</u>	<u>124,466,048</u>	<u>208</u>	<u>53,008,877</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>775</u>	<u>66,510,888</u>	<u>236</u>	<u>24,917,049</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,342</u>	<u>77,700,923</u>	<u>450</u>	<u>17,334,942</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>138</u>	<u>27,293,661</u>	<u>32</u>	<u>9,326,675</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>705</u>	<u>342,875,961</u>	<u>168</u>	<u>172,229,210</u>
ACCOMMODATIONS	721	36	35,491,605	24	47,242,615
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	669	307,384,356	144	124,986,595
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,166</u>	<u>119,566,944</u>	<u>289</u>	<u>20,247,576</u>
REPAIR & MAINTENANCE	811	770	86,741,665	215	9,606,145
PERSONAL SERVICE	812	346	28,658,061	71	10,474,300
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	4,167,218	3	167,131
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>24</u>	<u>838,288</u>	<u>4</u>	<u>6,685</u>
TOTAL ALL INDUSTRIES		15,454	\$4,218,012,058	5,318	\$1,917,878,233

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,652</u>	<u>\$1,121,472,059</u>	<u>1,078</u>	<u>\$197,888,140</u>
MOTOR VEHICLES & PARTS	441	126	247,691,397	55	64,236,427
NEW & USED AUTO DEALERS	4411	36	224,404,730	18	46,370,160
RV, BOAT, MOTORCYCLE DEALERS	4412	16	2,455,030	9	8,130,477
AUTOMOTIVE PARTS & TIRE	4413	74	20,831,637	28	9,735,790
FURNITURE & HOME FURNISHING	442	128	44,356,651	45	4,130,772
ELECTRONICS & APPLIANCES	443	301	31,767,084	137	6,344,970
APPLIANCES, TV & OTHER ELECTRONICS	44311	72	8,948,438	38	3,165,029
COMPUTERS & SOFTWARE	44312	224	22,409,050	94	3,049,709
CAMERA & PHOTO SUPPLIES	44313	5	409,596	5	130,232
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	155	121,736,362	54	13,939,711
BUILDING MATERIALS	4441	123	118,121,081	40	13,191,276
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	3,615,281	14	748,435
FOOD & BEVERAGE STORES	445	86	69,190,886	23	22,994,302
GROCERY & CONVENIENCE STORES	4451	49	64,854,920	11	22,081,472
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	4,335,966	12	912,830
DRUG/HEALTH STORES	446	120	30,571,279	53	11,663,103
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	30,510,782	15	4,353,043
APPAREL & ACCESSORIES	448	131	86,127,931	50	5,204,603
CLOTHING & SHOE STORES	4481, 4482	95	77,527,536	37	3,206,708
JEWELRY & LUGGAGE STORES	4483	36	8,600,395	13	1,997,895
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	166	36,118,928	81	13,594,626
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	20,692,351	49	5,693,531
BOOK/PERIODICAL/MUSIC STORE	4512	71	15,426,577	32	7,901,095
GENERAL MERCHANDISE STORES	452	23	286,435,274	13	29,720,146
DEPARTMENT STORES	4521	5	144,140,701	4	14,390,478
GENERAL MERCHANDISE STORES	4529	18	142,294,573	9	15,329,668
E-COMMERCE & MAIL ORDER	4541	121	12,296,101	73	1,963,929
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,238	124,669,384	479	19,742,508
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>2,236,049</u>	<u>14</u>	<u>815,183</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>243,500</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>2,944,977</u>	<u>3</u>	<u>132,583</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,537</u>	<u>452,307,174</u>	<u>547</u>	<u>108,074,560</u>
CONSTRUCTION OF BUILDINGS	236	579	241,490,679	152	82,278,443
HEAVY CONSTRUCTION & HIGHWAYS	237	97	29,781,674	28	1,600,969
SPECIAL TRADE CONTRACTORS	238	1,861	181,034,821	367	24,195,148
<u>MANUFACTURING</u>	<u>31-33</u>	<u>497</u>	<u>46,930,441</u>	<u>169</u>	<u>11,333,399</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,788</u>	<u>183,948,485</u>	<u>861</u>	<u>39,361,606</u>
DURABLE GOODS	423	1,317	160,450,117	612	26,612,427
NONDURABLE GOODS	424	450	23,132,344	241	12,632,852
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	366,024	8	116,327
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>98</u>	<u>6,242,383</u>	<u>11</u>	<u>995,148</u>
<u>INFORMATION</u>	<u>51</u>	<u>437</u>	<u>118,585,278</u>	<u>236</u>	<u>19,294,461</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>144</u>	<u>53,090,324</u>	<u>69</u>	<u>2,642,090</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>411</u>	<u>61,360,230</u>	<u>160</u>	<u>6,420,748</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>640</u>	<u>34,584,626</u>	<u>191</u>	<u>6,331,437</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>989</u>	<u>65,081,554</u>	<u>265</u>	<u>7,764,152</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>120</u>	<u>14,265,577</u>	<u>36</u>	<u>3,828,747</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>459</u>	<u>246,471,120</u>	<u>117</u>	<u>53,301,655</u>
ACCOMMODATIONS	721	24	24,501,077	14	11,346,336
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	435	221,970,043	103	41,955,319
<u>OTHER SERVICES</u>	<u>81</u>	<u>781</u>	<u>69,870,721</u>	<u>228</u>	<u>15,570,302</u>
REPAIR & MAINTENANCE	811	487	49,690,005	140	11,829,641
PERSONAL SERVICE	812	267	18,879,772	74	2,967,008
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	1,300,944	14	773,653
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>1,541,056</u>	<u>7</u>	<u>1,698,441</u>
TOTAL ALL INDUSTRIES		11,605	\$2,481,175,554	3,992	\$475,452,652

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,231</u>	<u>\$395,419,903</u>	<u>1,765</u>	<u>\$687,667,121</u>
MOTOR VEHICLES & PARTS	441	64	96,637,437	152	230,842,484
NEW & USED AUTO DEALERS	4411	27	72,017,179	68	181,003,567
RV, BOAT, MOTORCYCLE DEALERS	4412	6	13,448,766	17	17,668,749
AUTOMOTIVE PARTS & TIRE	4413	31	11,171,492	67	32,170,168
FURNITURE & HOME FURNISHING	442	53	11,934,379	70	26,823,856
ELECTRONICS & APPLIANCES	443	147	11,099,559	197	29,673,989
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	5,651,243	49	21,566,459
COMPUTERS & SOFTWARE	44312	97	4,685,965	143	8,058,199
CAMERA & PHOTO SUPPLIES	44313	6	762,351	5	49,331
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	73,480,734	83	67,863,288
BUILDING MATERIALS	4441	46	72,240,469	62	64,699,243
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	1,240,265	21	3,164,045
FOOD & BEVERAGE STORES	445	24	21,621,290	57	48,524,398
GROCERY & CONVENIENCE STORES	4451	14	21,387,972	36	47,669,214
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	233,318	21	855,184
DRUG/HEALTH STORES	446	73	5,104,762	83	22,220,997
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	4,612,310	40	17,540,498
APPAREL & ACCESSORIES	448	68	13,237,073	96	12,444,654
CLOTHING & SHOE STORES	4481, 4482	56	11,913,492	74	8,328,589
JEWELRY & LUGGAGE STORES	4483	12	1,323,581	22	4,116,065
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	17,122,717	120	21,496,861
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	10,499,712	70	18,083,021
BOOK/PERIODICAL/MUSIC STORE	4512	35	6,623,005	50	3,413,840
GENERAL MERCHANDISE STORES	452	14	99,380,161	19	146,326,835
DEPARTMENT STORES	4521	3	32,592,308	3	24,513,697
GENERAL MERCHANDISE STORES	4529	11	66,787,853	16	121,813,138
E-COMMERCE & MAIL ORDER	4541	76	1,808,312	84	3,925,021
MISCELLANEOUS RETAILERS	453, 4542, 4543	564	39,381,169	764	59,984,240
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>284,386</u>	<u>15</u>	<u>127,858</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>805,021</u>	<u>3</u>	<u>28,744</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>726</u>	<u>71,353,383</u>	<u>937</u>	<u>104,712,179</u>
CONSTRUCTION OF BUILDINGS	236	189	34,372,380	231	42,610,040
HEAVY CONSTRUCTION & HIGHWAYS	237	38	2,614,590	50	15,546,308
SPECIAL TRADE CONTRACTORS	238	499	34,366,413	656	46,555,831
<u>MANUFACTURING</u>	<u>31-33</u>	<u>196</u>	<u>15,337,810</u>	<u>292</u>	<u>39,996,759</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>933</u>	<u>70,486,474</u>	<u>1,249</u>	<u>158,508,868</u>
DURABLE GOODS	423	686	49,821,525	921	114,409,446
NONDURABLE GOODS	424	237	20,599,365	312	43,699,173
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	65,584	16	400,249
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>223,157</u>	<u>47</u>	<u>3,564,677</u>
<u>INFORMATION</u>	<u>51</u>	<u>265</u>	<u>22,700,758</u>	<u>303</u>	<u>55,798,835</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>85</u>	<u>12,526,759</u>	<u>100</u>	<u>12,044,282</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>187</u>	<u>18,220,393</u>	<u>271</u>	<u>63,100,285</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>228</u>	<u>9,565,086</u>	<u>302</u>	<u>10,113,909</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>320</u>	<u>11,423,443</u>	<u>505</u>	<u>29,286,825</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>39</u>	<u>1,968,282</u>	<u>60</u>	<u>7,605,151</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>152</u>	<u>62,049,765</u>	<u>299</u>	<u>132,328,789</u>
ACCOMMODATIONS	721	20	16,152,974	34	24,806,092
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	132	45,896,791	265	107,522,697
<u>OTHER SERVICES</u>	<u>81</u>	<u>288</u>	<u>22,250,771</u>	<u>503</u>	<u>44,533,353</u>
REPAIR & MAINTENANCE	811	178	17,347,867	292	32,008,981
PERSONAL SERVICE	812	94	4,763,949	191	11,341,312
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	138,955	20	1,183,060
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>504,037</u>	<u>16</u>	<u>1,200,685</u>
TOTAL ALL INDUSTRIES		4,692	\$715,119,428	6,667	\$1,350,618,320

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2005

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$3,268,363,035</u>	<u>\$2,532,802,424</u>	<u>\$14,273,997</u>
CROP & ANIMAL PRODUCTION	111,112	756,444,371	541,744,483	2,819,626
FORESTRY & LOGGING	113	1,823,010,672	1,527,757,888	7,740,834
FISHING & HUNTING	114	179,904,104	82,995,365	457,250
AG & FORESTRY SUPPORT ACTIVITIES	115	509,003,888	380,304,688	3,256,287
<u>MINING</u>	<u>21</u>	<u>713,796,696</u>	<u>605,124,991</u>	<u>3,189,007</u>
OIL & GAS EXTRACTION	211	D	D	D
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	317,713,364	261,153,469	1,390,732
SAND & GRAVEL, QUARRYING	2123	389,405,628	337,293,818	1,766,562
<u>UTILITIES</u>	<u>22</u>	<u>2,001,433,581</u>	<u>1,249,765,726</u>	<u>17,237,573</u>
ELECTRIC POWER GENERATION & TRANS.	2211	323,688,435	318,668,136	4,346,028
NATURAL GAS DISTRIBUTION	2212	700,191,841	43,499,446	347,843
WATER & SEWER	2213	977,553,305	887,598,144	12,543,702
<u>CONSTRUCTION</u>	<u>23</u>	<u>35,791,076,121</u>	<u>31,897,281,193</u>	<u>156,495,939</u>
RESIDENTIAL BUILDING & REMODELING	2361	7,299,823,564	6,863,505,807	33,440,349
NONRESIDENTIAL BUILDING	2362	6,576,272,107	5,659,101,497	27,017,002
HEAVY CONSTRUCTION & HIGHWAYS	237	4,568,594,481	3,858,324,937	20,111,974
SPECIAL TRADE CONTRACTORS	238	17,346,385,969	15,516,348,952	75,926,614
PLUMBING & HEATING	23822	3,414,450,847	3,156,441,430	15,490,860
PAINTING	23832	617,333,506	569,486,290	2,781,685
ELECTRICAL	23821	3,339,871,580	2,480,851,892	12,331,459
MASONRY/DRYWALL	23814, 23831	1,521,897,279	1,456,593,308	7,010,231
ROOFING	23816	875,879,879	842,539,582	4,034,143
OTHER CONTRACTORS	238 not listed above	7,576,952,878	7,010,436,450	34,278,236
<u>MANUFACTURING</u>	<u>31-33</u>	<u>105,277,640,912</u>	<u>80,294,946,269</u>	<u>391,255,129</u>
FOOD PRODUCTS	311	8,729,042,404	5,092,528,945	16,034,820
MILLING OF GRAINS	3112	255,950,687	157,635,501	579,162
FRUITS & VEGETABLES	3114	2,348,607,857	1,502,738,646	3,815,400
DAIRY PRODUCTS	3115	1,453,720,377	837,247,902	1,630,599
MEAT PRODUCTS	3116	1,188,533,827	704,068,452	1,278,577
SEAFOOD PRODUCTS	3117	1,433,956,853	464,493,999	1,890,469
BAKERY PRODUCTS	3118	741,756,366	637,279,754	3,078,394
OTHER FOOD ITEMS	3111, 3113, 3119	1,306,516,437	789,064,691	3,762,219
BEVERAGES	312	2,243,645,669	1,467,303,119	7,135,968
TEXTILES	313,314	902,386,782	340,507,485	1,673,827
APPAREL	315	287,709,407	128,248,656	623,492
LEATHER & ALLIED PRODUCTS	316	75,747,261	19,386,156	93,295
LUMBER & WOOD PRODUCTS	321	7,509,089,181	5,880,239,761	29,650,813
SAWMILLS	3211	2,688,226,196	1,995,958,680	9,792,098
PLYWOOD & TRUSSES	3212	1,098,652,709	676,341,804	3,269,009
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	3,722,210,276	3,207,939,277	16,589,706
PAPER PRODUCTS	322	4,493,075,198	3,295,375,827	15,988,723
PULP & PAPER MILLS	3221	2,648,032,185	2,115,992,381	10,272,223
OTHER PAPER PRODUCTS	3222	1,845,043,013	1,179,383,446	5,716,500
COMMERCIAL PRINTING	323	1,003,608,637	904,284,165	4,434,590
PETROLEUM & COAL PRODUCTS	324	18,017,788,640	16,525,756,036	79,870,072
PETROLEUM REFINING	32411	17,594,871,066	16,214,047,378	78,331,847
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	422,917,574	311,708,658	1,538,225
CHEMICALS	325	2,732,515,106	1,954,120,626	9,580,653
CHEMICALS	3251	715,678,779	527,570,182	2,571,788
PESTICIDES & FERTILIZERS	3253	151,432,529	112,353,447	565,530
PHARMACEUTICALS	3254	494,014,666	344,967,741	1,684,954
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	1,371,389,132	969,229,256	4,758,381
PLASTICS & RUBBER PRODUCTS	326	2,183,927,161	1,479,840,306	7,215,663
NONMETALLIC MINERALS	327	2,407,181,964	1,836,123,847	8,921,333
PRIMARY METALS	331	2,772,720,717	2,206,193,647	10,447,209

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2005

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
IRON & STEEL MILLS	3311, 3312	650,114,308	614,606,354	2,973,934
ALUMINUM SMELTING	3313	1,179,945,867	989,667,650	4,535,378
OTHER NONFERROUS METALS	3314	159,936,420	155,672,681	754,845
FOUNDRIES	3315	782,724,122	446,246,962	2,183,052
FABRICATED METAL PRODUCTS	332	3,530,962,372	2,551,679,795	12,393,936
MACHINERY	333	4,117,132,836	2,773,622,452	13,591,001
FARM & CONSTRUCTION IMPLEMENTS	3331	359,413,323	193,999,208	949,592
INDUSTRIAL MACHINERY	3332	719,316,689	387,380,592	1,888,155
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	3,038,402,824	2,192,242,652	10,753,254
COMPUTERS & ELECTRONICS	334	7,748,885,356	4,586,188,873	23,788,566
COMPUTER HARDWARE	3341	1,011,152,486	224,835,406	1,443,154
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	742,367,590	520,652,361	2,691,984
AUDIO & VIDEO EQUIPMENT	3343	104,739,840	73,499,638	379,231
SEMICONDUCTORS	3344	1,847,160,245	1,029,763,970	4,965,717
INSTRUMENTS	3345	3,744,610,971	2,598,531,592	13,188,060
SOFTWARE REPRODUCTION	334611	269,788,524	118,072,946	996,193
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	29,065,700	20,832,960	124,227
ELECTRICAL EQUIPMENT & APPLIANCES	335	1,025,030,019	580,717,602	2,860,709
LIGHTING EQUIPMENT	3351	65,680,389	14,932,554	72,244
HOUSEHOLD APPLIANCES	3352	266,008,511	149,759,884	727,174
OTHER ELECTRIC EQUIPMENT	3353, 3359	693,341,119	416,025,164	2,061,291
TRANSPORTATION EQUIPMENT	336	30,464,861,302	25,564,445,007	131,192,028
MOTOR VEHICLES & PARTS	3361, 3362, 3363	1,570,780,162	1,481,259,032	7,390,808
AIRCRAFT, AEROSPACE & PARTS	3364	27,312,695,282	22,965,750,775	118,357,128
SHIPS & BOATS	3366	1,445,586,896	1,022,531,491	4,977,366
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	135,798,962	94,903,709	466,726
FURNITURE & RELATED PRODUCTS	337	1,378,023,210	1,000,449,468	4,846,324
OTHER MANUFACTURING	339	3,654,307,690	2,107,934,496	10,912,107
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>101,312,310,792</u>	<u>72,336,942,762</u>	<u>345,219,760</u>
DURABLE GOODS	423	50,295,448,020	38,613,525,876	193,307,633
MOTOR VEHICLES & PARTS	4231	7,756,446,497	6,853,582,572	33,665,487
FURNITURE & HOME FURNISHINGS	4232	1,180,623,801	907,916,759	4,544,403
LUMBER & CONSTRUCTION MATERIALS	4233	5,809,722,648	3,939,780,643	19,195,193
PROFESSIONAL & COMMERCIAL EQUIP.	4234	9,588,527,393	7,876,143,240	39,656,322
ELECTRICAL EQUIPMENT	4236	7,627,382,529	5,901,526,220	30,861,755
HARDWARE, PLUMBING, HEATING EQUIP.	4237	2,411,048,400	1,933,325,398	9,485,658
MACHINERY & EQUIPMENT	4238	8,555,137,247	6,589,070,631	32,294,973
OTHER DURABLE GOODS	4235, 4239	7,366,559,505	4,612,180,413	23,603,842
NONDURABLE GOODS:	424	49,906,788,892	33,177,424,866	148,713,436
PAPER & PAPER PRODUCTS	4241	2,254,480,177	1,729,649,146	8,404,005
DRUGS & SUNDRIES	4242	7,055,038,030	6,361,093,569	22,104,118
APPAREL	4243	2,099,504,861	863,061,636	4,333,592
FOOD PRODUCTS	4244	17,532,583,582	11,468,594,638	51,626,233
FARM PRODUCTS	4245	559,396,184	363,775,311	2,026,561
CHEMICALS & PLASTICS	4246	2,805,716,748	2,355,526,844	11,584,789
PETROLEUM PRODUCTS	4247	6,198,948,901	1,908,291,006	9,297,333
OTHER NONDURABLE GOODS	4248, 4249	11,401,120,409	8,127,432,716	39,336,805
ELECTRONIC MARKETS, AGENTS, BROKERS	425	1,110,068,350	545,986,490	3,198,665
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>93,866,012,249</u>	<u>81,725,843,063</u>	<u>400,782,992</u>
MOTOR VEHICLES & PARTS	441	20,014,796,545	18,244,083,048	89,654,381
NEW & USED AUTO DEALERS	4411	15,609,735,883	14,412,707,799	70,782,299
RV, BOAT, MOTORCYCLE DEALERS	4412	2,134,096,922	1,804,362,815	8,904,518
AUTOMOTIVE PARTS & TIRES	4413	2,270,963,740	2,027,012,434	9,967,564
FURNITURE & HOME FURNISHINGS	442	3,123,440,300	2,735,578,815	13,169,035
ELECTRONICS & APPLIANCES	443	4,916,273,831	3,690,586,455	19,865,691
HOUSEHOLD APPLIANCES	443111	636,020,909	622,082,064	3,032,642

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2005

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
RADIO, TV & OTHER ELECTRONICS	443112	1,475,276,011	1,229,217,739	6,034,975
COMPUTERS & SOFTWARE	44312	2,707,833,581	1,749,794,357	10,375,183
CAMERAS & PHOTO SUPPLY	44313	97,143,330	89,492,295	422,891
BLDG. MATERIALS, GARDEN SUPPLIES	444	7,992,996,059	7,288,701,125	34,971,202
BUILDING MATERIALS	4441	7,184,182,540	6,597,594,876	31,624,020
LAWN & GARDEN SUPPLIES	4442	808,813,519	691,106,249	3,347,182
FOOD & BEVERAGES (OFF-PREMISES)	445	11,283,532,031	10,804,661,190	51,649,018
GROCERY & CONVENIENCE STORES	4451	10,657,072,271	10,308,692,566	49,169,308
OTHER FOOD STORES/SPECIALTY FOODS	4452	544,299,255	422,508,811	2,077,918
BEER, WINE AND LIQUOR STORES	4453	82,160,505	73,459,813	401,792
DRUG STORES & PERSONAL CARE STORES	446	4,440,708,400	3,864,041,741	18,797,713
GAS STATIONS (INCL. CONVENIENCE STORES)	447	8,160,573,929	6,717,835,916	32,328,492
APPAREL & ACCESSORIES	448	4,109,506,154	3,473,000,212	16,700,841
CLOTHING STORES	4481	3,001,589,920	2,615,890,900	12,572,688
SHOE STORES	4482	357,851,185	316,762,936	1,518,819
JEWELRY & LUGGAGE STORES	4483	750,065,049	540,346,376	2,609,334
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,629,974,410	2,212,527,191	10,871,432
SPORTING GOODS	45111	1,176,789,953	898,369,778	4,430,658
HOBBY & TOY STORES	45112	341,909,289	311,099,745	1,471,427
SEWING SUPPLIES	45113	167,952,513	152,625,858	729,693
MUSICAL INSTRUMENTS	45114	168,989,814	152,381,271	776,136
BOOK, PERIODICAL & MUSIC STORES	45121	528,879,410	472,747,863	2,356,087
TAPES & CDs	45122	245,453,431	225,302,676	1,107,431
DEPARTMENT STORES	4521	3,398,067,450	3,219,359,467	15,473,845
GENERAL MERCHANDISE STORES	4529	11,858,937,636	11,081,390,053	52,644,560
E-COMMERCE & MAIL ORDER	4541	1,998,459,030	641,733,330	4,061,574
MISCELLANEOUS RETAILERS	453, 4542, 4543	9,938,746,474	7,752,344,520	40,595,208
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>3,566,362,683</u>	<u>2,771,723,339</u>	<u>18,152,729</u>
AIR TRANSPORTATION	481	65,146,443	56,044,737	593,770
RAILROADS	482	73,761,006	73,755,425	544,278
WATER TRANSPORTATION	483	154,083,608	99,752,513	381,872
TRUCK TRANSPORTATION	484	739,084,576	524,518,673	3,736,044
TRANSIT & GROUND PASSENGER TRANSPORT	485	112,190,585	106,599,782	1,290,195
PIPELINES	486	22,111,982	21,987,699	313,840
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	2,399,984,483	1,889,064,510	11,292,730
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>471,758,407</u>	<u>390,855,020</u>	<u>2,216,407</u>
<u>INFORMATION</u>	<u>51</u>	<u>15,280,928,133</u>	<u>13,286,884,783</u>	<u>113,108,011</u>
PUBLISHING (EXCEPT INTERNET)	511	3,261,440,888	2,938,711,228	26,137,950
NEWSPAPERS	51111	880,116,172	868,781,755	4,569,864
BOOKS & PERIODICALS	51112, 51113	421,568,821	350,402,778	2,998,290
SOFTWARE	5112	1,758,858,776	1,546,950,005	16,336,593
OTHER PUBLISHERS	51114, 51119	200,897,119	172,576,690	2,233,203
MOTION PICTURE PRODUCTION	512	687,913,886	580,690,337	5,974,239
RADIO & TV BROADCASTING, CABLE TV	515	959,853,466	489,686,785	5,094,335
INTERNET PUBLISHING & BROADCASTING	516	3,719,928	3,075,424	37,069
TELEPHONE & TELECOMMUNICATIONS	517	8,491,018,694	7,946,411,427	59,800,384
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,641,256,853	1,200,424,992	14,589,460
OTHER INFORMATION SERVICES	519	235,724,418	127,884,590	1,474,574
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>33,950,590,095</u>	<u>21,767,916,001</u>	<u>245,735,025</u>
BANKS & CREDIT UNIONS	522	16,639,998,490	8,712,511,480	121,940,167
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	3,010,529,719	2,532,469,670	26,325,313
INSURANCE AGENTS & BROKERS	524	5,984,514,749	2,839,842,398	22,605,322
REAL ESTATE AGENTS & BROKERS	531	4,232,327,939	4,043,003,886	55,635,518
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	4,043,561,445	3,603,741,632	18,967,394
LESSORS OF NONFINANCIAL INTANGIBLES	533	39,657,753	36,346,935	261,311
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>85,076,713,097</u>	<u>72,755,833,365</u>	<u>777,451,764</u>

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2005

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
LEGAL SERVICES	5411	3,681,216,009	3,522,943,353	51,416,531
ACCOUNTING SERVICES	5412	1,655,037,160	1,583,074,670	23,411,646
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	7,088,879,782	5,893,325,251	65,519,330
COMPUTER SYSTEM DESIGN SERVICES	5415	5,230,896,239	3,847,477,254	40,891,738
CONSULTING SERVICES	5416	3,900,136,962	3,202,624,873	42,218,419
ADVERTISING & PUBLIC RELATIONS	5418	1,118,252,139	813,205,305	9,787,703
OTHER PROFESSIONAL SERVICES	5417, 5419	4,172,429,498	3,267,557,341	30,057,816
MANAGEMENT SERVICES	55	221,813,003	183,233,178	1,939,457
ADMINISTRATIVE & SUPPORT SERVICES	561	10,884,557,476	9,196,950,907	86,448,910
EMPLOYMENT SERVICES	5613	1,783,049,894	1,500,616,559	20,178,325
TRAVEL SERVICES	5615	988,015,774	920,669,827	3,778,907
INVESTIGATION & SECURITY SERVICES	5616	618,090,890	577,090,686	6,721,958
BUILDING SERVICES & JANITORIAL	5617	5,400,147,239	4,161,196,526	38,489,467
OTHER	5611, 5612, 5614, 5619	2,095,253,679	2,037,377,309	17,280,253
WASTE TREATMENT/ COLLECTION	562	2,991,523,799	2,829,403,805	26,073,511
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,136,823,554	673,180,803	8,726,385
HEALTH SERVICES	62	22,313,744,007	18,901,820,228	271,635,369
PHYSICIANS	6211	5,382,958,238	4,781,131,397	70,949,554
DENTISTS	6212	2,532,436,873	2,520,937,736	37,759,977
OTHER PRACTITIONERS	6213	1,751,293,825	1,597,455,635	22,494,618
HOSPITALS	622	6,845,966,501	5,312,026,468	78,088,266
NURSING & RETIREMENT HOMES	623	1,383,032,227	1,294,448,913	15,584,628
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	3,709,005,120	2,982,638,041	41,700,131
SOCIAL SERVICES & DAY CARE	624	709,051,223	413,182,038	5,058,195
ARTS, ENTERTAINMENT, & RECREATION	71	2,422,255,646	1,856,683,477	17,638,947
PERFORMING ARTS, SPECTATOR SPORTS	711	1,038,556,094	674,118,927	8,107,835
MUSEUMS, HISTORICAL SITES, ETC.	712	45,098,881	15,593,053	107,619
AMUSEMENT, GAMBLING, RECREATION	713	1,338,600,671	1,166,971,497	9,423,493
ACCOMMODATIONS	721	1,839,280,976	1,782,659,456	8,856,125
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	8,881,877,586	8,470,096,822	43,805,140
DRINKING PLACES	7224	535,498,276	448,157,854	2,843,968
AUTO REPAIR & SERVICES	8111	2,317,207,320	2,190,634,806	10,617,460
OTHER REPAIR SERVICES	8112, 8113, 8114	1,437,760,271	1,256,419,084	6,328,642
PERSONAL SERVICES	812	2,411,434,797	2,265,068,682	22,591,662
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	769,131,859	756,883,921	9,841,838
LAUNDRY & DRY CLEANING	8123	370,810,478	349,958,835	2,147,504
OTHER PERSONAL SERVICES	8122, 8129	1,271,492,460	1,158,225,926	10,602,320
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	540,755,061	324,373,225	3,710,015
PUBLIC ADMINISTRATION, OTHER	92,00	295,333,536	246,942,991	2,932,990
TOTAL ALL INDUSTRIES		480,577,277,100	381,616,195,764	2,485,122,028

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
CALENDAR 2005

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$79,662,981,245</u>	<u>\$46,187,508,200</u>	<u>\$3,002,189,881</u>
MOTOR VEHICLES & PARTS	441	15,297,069,132	12,049,173,832	783,196,672
NEW & USED AUTO DEALERS	4411	12,081,773,970	9,457,180,715	614,717,009
RV, BOAT, MOTORCYCLE DEALERS	4412	1,713,884,715	1,263,764,784	82,144,776
AUTOMOTIVE PARTS & TIRE	4413	1,501,410,447	1,328,228,333	86,334,887
FURNITURE & HOME FURNISHINGS	442	2,679,177,949	2,091,863,348	135,971,201
ELECTRONICS & APPLIANCES	443	3,629,189,249	2,598,411,264	168,896,833
APPLIANCES, TV & OTHER ELECTRONICS	44311	1,587,663,616	1,410,994,558	91,714,667
COMPUTERS & SOFTWARE	44312	1,949,715,167	1,106,293,146	71,909,136
CAMERA & PHOTO SUPPLIES	44313	91,810,466	81,123,560	5,273,030
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	5,217,098,333	4,936,022,736	320,841,556
BUILDING MATERIALS	4441	4,753,098,202	4,542,695,635	295,275,253
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	464,000,131	393,327,101	25,566,303
FOOD & BEVERAGE STORES	445	10,794,891,295	2,920,445,718	189,829,137
GROCERY & CONVENIENCE STORES	4451	10,457,992,712	2,789,011,882	181,285,900
OTHER FOOD & BEVERAGE STORES	4452, 4453	336,898,583	131,433,836	8,543,237
DRUG/HEALTH STORES	446	4,074,229,593	1,196,897,310	77,798,358
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6,775,307,250	1,269,033,040	82,487,252
APPAREL & ACCESSORIES	448	4,338,229,034	3,136,151,255	203,849,922
CLOTHING & SHOE STORES	4481, 4482	3,613,766,414	2,675,372,767	173,899,319
JEWELRY & LUGGAGE STORES	4483	724,462,620	460,778,488	29,950,603
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	2,030,822,870	1,814,933,345	117,970,672
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	1,425,249,426	1,245,769,759	80,975,039
BOOK/PERIODICAL/MUSIC STORE	4512	605,573,444	569,163,586	36,995,633
GENERAL MERCHANDISE STORES	452	14,531,135,265	8,907,049,031	578,958,201
DEPARTMENT STORES	4521	3,361,154,593	3,027,992,937	196,819,550
GENERAL MERCHANDISE STORES	4529	11,169,980,672	5,879,056,094	382,138,651
E-COMMERCE & MAIL ORDER	4541	3,705,294,142	446,385,863	29,015,091
MISCELLANEOUS RETAILERS	453, 4542, 4543	6,590,537,133	4,821,141,458	313,374,986
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>168,486,444</u>	<u>114,904,407</u>	<u>7,468,847</u>
<u>MINING</u>	<u>21</u>	<u>229,281,131</u>	<u>95,027,058</u>	<u>6,176,770</u>
<u>UTILITIES</u>	<u>22</u>	<u>82,232,916</u>	<u>77,077,071</u>	<u>5,045,332</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>22,034,004,550</u>	<u>18,515,382,892</u>	<u>1,203,364,634</u>
CONSTRUCTION OF BUILDINGS	236	11,659,506,340	9,769,050,731	634,988,988
HEAVY CONSTRUCTION & HIGHWAYS	237	2,371,078,795	1,748,591,642	113,519,661
SPECIAL TRADE CONTRACTORS	238	8,003,419,415	6,997,740,519	454,855,985
<u>MANUFACTURING</u>	<u>31-33</u>	<u>10,023,011,111</u>	<u>2,491,993,533</u>	<u>161,979,923</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>13,870,069,142</u>	<u>8,239,811,378</u>	<u>535,618,669</u>
DURABLE GOODS	423	10,794,566,552	6,689,219,804	434,797,770
NONDURABLE GOODS	424	2,973,021,513	1,487,929,529	96,747,869
ELECTRONIC MARKETS, AGENTS & BROKERS	425	102,475,547	62,656,515	4,072,671
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>558,817,433</u>	<u>409,481,475</u>	<u>26,616,376</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,906,416,319</u>	<u>4,627,782,944</u>	<u>300,806,003</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>1,333,060,338</u>	<u>989,009,803</u>	<u>64,285,714</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>3,105,199,467</u>	<u>2,653,622,633</u>	<u>172,485,552</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,550,939,562</u>	<u>1,757,579,657</u>	<u>114,243,005</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,522,446,399</u>	<u>2,378,533,648</u>	<u>154,605,276</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>968,973,643</u>	<u>914,764,456</u>	<u>59,459,794</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>9,955,151,844</u>	<u>9,520,313,248</u>	<u>618,821,186</u>
ACCOMMODATIONS	721	1,774,214,701	1,703,785,366	110,746,125
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	8,180,937,143	7,816,527,882	508,075,061
<u>OTHER SERVICES</u>	<u>81</u>	<u>3,639,781,656</u>	<u>3,124,257,982</u>	<u>203,077,334</u>
REPAIR & MAINTENANCE	811	2,587,049,256	2,203,097,655	143,201,703
PERSONAL SERVICE	812	949,764,019	833,865,603	54,201,446
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	102,968,381	87,294,724	5,674,185
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>94,446,518</u>	<u>57,039,355</u>	<u>3,707,571</u>
TOTAL ALL INDUSTRIES		\$158,705,321,416	\$102,154,111,438	\$6,639,953,276

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
CALENDAR 2005

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$887,964,123</u>	<u>\$765,727,821</u>	<u>\$37,116,973</u>
WATER SUPPLY		800,874,588	695,328,528	33,813,833
MISCELLANEOUS		87,089,535	70,399,293	3,303,140
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>208,549,311</u>	<u>90,868,890</u>	<u>3,498,676</u>
SEWERAGE SYSTEMS		198,376,682	81,176,129	3,126,507
MISCELLANEOUS		10,172,629	9,692,761	372,169
<u>POWER</u>	<u>3.873%</u>	<u>5,281,599,791</u>	<u>2,908,603,111</u>	<u>113,125,138</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>3,416,845,717</u>	<u>3,272,818,856</u>	<u>126,514,004</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>3,951,192,450</u>	<u>1,488,548,235</u>	<u>24,892,357</u>
LOCAL/SUBURBAN TRANSIT		379,911,617	144,772,644	2,032,706
TRUCKING		2,618,781,656	792,735,152	13,724,519
RAILROADS		106,155,179	82,738,853	1,593,552
MISCELLANEOUS		846,343,998	468,301,586	7,541,580
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>327,538,623</u>	<u>160,284,428</u>	<u>1,037,714</u>
LOCAL/SUBURBAN TRANSIT		131,836,139	44,114,850	290,417
TRUCKING		65,699,533	39,829,629	253,271
MISCELLANEOUS		130,002,951	76,339,949	494,026
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>462,573,951</u>	<u>163,922,133</u>	<u>3,584,043</u>
WATER TRANSPORT		296,066,164	101,392,668	1,952,783
MISCELLANEOUS		166,507,787	62,529,465	1,631,260
TOTAL		\$14,536,263,966	\$8,850,773,474	\$309,768,905

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**