

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2004

INDUSTRY	NAICS	CURRENT UNITS	2ND QUARTER 2003	2ND QUARTER 2004	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,909</u>	<u>\$600,377,218</u>	<u>\$834,037,607</u>	<u>38.9%</u>
CROP & ANIMAL PRODUCTION	111,112	419	131,278,319	185,265,906	41.1
FORESTRY & LOGGING	113	802	355,366,775	516,217,093	45.3
FISHING & HUNTING	114	133	27,276,521	23,529,365	-13.7
AG & FORESTRY SUPPORT ACTIVITIES	115	555	86,455,603	109,025,243	26.1
<u>MINING</u>	<u>21</u>	<u>152</u>	<u>128,596,551</u>	<u>151,115,358</u>	<u>17.5</u>
OIL & GAS EXTRACTION	211	4	1,198,974	1,422,869	18.7
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	41	48,597,294	66,162,117	36.1
SAND & GRAVEL, QUARRYING	2123	107	78,800,283	83,530,372	6
<u>UTILITIES</u>	<u>22</u>	<u>617</u>	<u>2,094,744,974</u>	<u>2,019,869,721</u>	<u>-3.6</u>
ELECTRIC POWER GENERATION & TRANS.	2211	89	1,496,947,669	1,374,629,837	-8.2
NATURAL GAS DISTRIBUTION	2212	10	134,331,834	145,605,477	8.4
WATER & SEWER	2213	518	463,465,471	499,634,407	7.8
<u>CONSTRUCTION</u>	<u>23</u>	<u>31,630</u>	<u>6,637,774,561</u>	<u>7,383,215,616</u>	<u>11.2</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,232	1,286,529,200	1,470,793,136	14.3
NONRESIDENTIAL BUILDING	2362	917	1,484,887,885	1,396,254,474	-6
HEAVY CONSTRUCTION & HIGHWAYS	237	1,395	813,955,712	1,020,926,018	25.4
SPECIAL TRADE CONTRACTORS	238	20,085	3,052,400,892	3,495,239,128	14.5
PLUMBING & HEATING	23822	2,378	604,879,388	761,911,143	26
PAINTING	23832	2,351	114,885,288	129,642,704	12.8
ELECTRICAL	23821	2,097	611,448,520	572,281,028	-6.4
MASONRY/DRYWALL	23814, 23831	1,606	295,269,959	336,203,168	13.9
ROOFING	23816	781	168,443,064	199,113,639	18.2
OTHER CONTRACTORS	238 not listed above	10,872	1,257,474,673	1,496,087,446	19
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,662</u>	<u>21,386,746,936</u>	<u>24,206,638,472</u>	<u>13.2</u>
FOOD PRODUCTS	311	631	2,519,764,991	2,475,936,589	-1.7
MILLING OF GRAINS	3112	13	54,309,971	58,063,833	6.9
FRUITS & VEGETABLES	3114	42	627,461,042	692,226,867	10.3
DAIRY PRODUCTS	3115	11	342,539,800	481,985,268	40.7
MEAT PRODUCTS	3116	82	584,100,765	367,854,134	-37
SEAFOOD PRODUCTS	3117	57	385,876,332	418,322,932	8.4
BAKERY PRODUCTS	3118	286	204,296,608	190,048,227	-7
OTHER FOOD ITEMS	3111, 3113, 3119	140	321,180,473	267,435,328	-16.7
BEVERAGES	312	164	510,136,487	531,097,446	4.1
TEXTILES	313,314	216	138,461,640	187,523,656	35.4
APPAREL	315	117	60,969,911	53,187,211	-12.8
LEATHER & ALLIED PRODUCTS	316	22	19,144,829	19,598,878	2.4
LUMBER & WOOD PRODUCTS	321	500	1,470,072,675	1,923,127,307	30.8
SAWMILLS	3211	94	450,078,104	679,594,473	51
PLYWOOD & TRUSSES	3212	54	168,996,715	267,500,108	58.3
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	352	850,997,856	976,032,726	14.7
PAPER PRODUCTS	322	93	1,234,362,284	1,326,695,984	7.5
PULP & PAPER MILLS	3221	28	889,815,433	921,448,011	3.6
OTHER PAPER PRODUCTS	3222	65	344,546,851	405,247,973	17.6
COMMERCIAL PRINTING	323	707	297,767,695	295,130,798	-0.9
PETROLEUM & COAL PRODUCTS	324	31	2,270,464,586	3,180,853,547	40.1
PETROLEUM REFINING	32411	8	2,184,128,249	3,076,341,214	40.8
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	23	86,336,337	104,512,333	21.1
CHEMICALS	325	225	563,572,083	577,172,078	2.4
CHEMICALS	3251	27	149,988,401	125,774,122	-16.1
PESTICIDES & FERTILIZERS	3253	23	41,679,205	53,405,830	28.1
PHARMACEUTICALS	3254	40	101,595,316	85,673,017	-15.7
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	135	270,309,161	312,319,109	15.5
PLASTICS & RUBBER PRODUCTS	326	166	391,154,151	462,167,079	18.2
NONMETALLIC MINERALS	327	243	543,606,856	597,463,144	9.9
PRIMARY METALS	331	126	426,230,529	582,754,983	36.7
IRON & STEEL MILLS	3311, 3312	49	82,879,727	151,784,818	83.1

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ALUMINUM SMELTING	3313	21	197,274,615	241,717,486	22.5
OTHER NONFERROUS METALS	3314	10	17,721,641	19,879,872	12.2
FOUNDRIES	3315	46	128,354,546	169,372,807	32
FABRICATED METAL PRODUCTS	332	957	677,474,341	832,610,823	22.9
MACHINERY	333	514	656,296,976	825,685,049	25.8
FARM & CONSTRUCTION IMPLEMENTS	3331	54	62,130,881	77,634,571	25
INDUSTRIAL MACHINERY	3332	79	148,895,928	174,136,294	17
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	381	445,270,167	573,914,184	28.9
COMPUTERS & ELECTRONICS	334	440	1,473,452,566	1,655,113,051	12.3
COMPUTER HARDWARE	3341	42	313,582,104	276,980,372	-11.7
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	46	81,466,261	95,520,631	17.3
AUDIO & VIDEO EQUIPMENT	3343	20	26,141,002	26,965,396	3.2
SEMICONDUCTORS	3344	65	378,986,217	545,033,650	43.8
INSTRUMENTS	3345	155	603,040,947	659,088,854	9.3
SOFTWARE REPRODUCTION	334611	97	62,331,213	45,916,214	-26.3
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	15	7,904,822	5,607,934	-29.1
ELECTRICAL EQUIPMENT & APPLIANCES	335	115	153,728,532	158,158,267	2.9
LIGHTING EQUIPMENT	3351	24	16,045,180	20,972,651	30.7
HOUSEHOLD APPLIANCES	3352	12	51,754,515	41,332,144	-20.1
OTHER ELECTRIC EQUIPMENT	3353, 3359	79	85,928,837	95,853,472	11.5
TRANSPORTATION EQUIPMENT	336	500	7,110,735,579	7,492,226,223	5.4
MOTOR VEHICLES & PARTS	3361, 3362, 3363	111	198,004,236	303,704,489	53.4
AIRCRAFT, AEROSPACE & PARTS	3364	126	6,657,005,319	6,785,080,093	1.9
SHIPS & BOATS	3366	237	235,113,234	372,715,288	58.5
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	26	20,612,790	30,726,353	49.1
FURNITURE & RELATED PRODUCTS	337	734	287,460,928	318,706,791	10.9
OTHER MANUFACTURING	339	1,161	581,889,297	711,429,568	22.3
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,258</u>	<u>19,837,581,196</u>	<u>24,355,361,999</u>	<u>22.8</u>
DURABLE GOODS	423	7,322	10,644,044,307	13,385,380,280	25.8
MOTOR VEHICLES & PARTS	4231	559	2,196,896,189	3,202,621,050	45.8
FURNITURE & HOME FURNISHINGS	4232	326	227,167,179	255,999,944	12.7
LUMBER & CONSTRUCTION MATERIALS	4233	553	901,057,248	1,189,224,578	32
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,391	2,133,223,127	2,435,723,818	14.2
ELECTRICAL EQUIPMENT	4236	933	1,343,657,030	1,644,380,118	22.4
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	445	546,841,508	556,504,083	1.8
MACHINERY & EQUIPMENT	4238	1,728	1,781,648,952	1,982,804,942	11.3
OTHER DURABLE GOODS	4235, 4239	1,387	1,513,553,074	2,118,121,747	39.9
NONDURABLE GOODS:	424	4,633	9,080,964,809	10,790,180,076	18.8
PAPER & PAPER PRODUCTS	4241	275	422,037,461	431,082,166	2.1
DRUGS & SUNDRIES	4242	217	1,504,005,768	2,200,548,621	46.3
APPAREL	4243	295	415,694,984	402,057,667	-3.3
FOOD PRODUCTS	4244	1,281	3,446,832,407	3,904,993,696	13.3
FARM PRODUCTS	4245	74	113,357,557	128,520,312	13.4
CHEMICALS & PLASTICS	4246	335	653,898,825	697,637,899	6.7
PETROLEUM PRODUCTS	4247	167	404,664,482	564,219,173	39.4
OTHER NONDURABLE GOODS	4248, 4249	1,989	2,120,473,325	2,461,120,542	16.1
ELECTRONIC MARKETS, AGENTS, BROKERS	425	302	112,422,810	179,800,426	59.9
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,604</u>	<u>20,088,228,758</u>	<u>22,150,839,059</u>	<u>10.3</u>
MOTOR VEHICLES & PARTS	441	2,990	4,830,351,204	4,909,364,673	1.6
NEW & USED AUTO DEALERS	4411	1,427	3,725,438,848	3,746,377,253	0.6
RV, BOAT, MOTORCYCLE DEALERS	4412	542	608,215,978	622,042,952	2.3
AUTOMOTIVE PARTS & TIRES	4413	1,021	496,696,378	540,944,468	8.9
FURNITURE & HOME FURNISHINGS	442	1,506	588,594,439	809,363,694	37.5
ELECTRONICS & APPLIANCES	443	1,924	841,733,446	985,434,619	17.1
HOUSEHOLD APPLIANCES	443111	284	130,483,493	128,415,375	-1.6
RADIO, TV & OTHER ELECTRONICS	443112	433	270,467,689	288,612,482	6.7
COMPUTERS & SOFTWARE	44312	1,166	416,702,607	544,576,496	30.7

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CAMERAS & PHOTO SUPPLY	44313	41	24,079,657	23,830,266	-1
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,181	1,675,860,331	2,019,216,695	20.5
BUILDING MATERIALS	4441	1,458	1,452,467,853	1,776,516,000	22.3
LAWN & GARDEN SUPPLIES	4442	723	223,392,478	242,700,695	8.6
FOOD & BEVERAGES (OFF-PREMISES)	445	2,578	2,844,833,962	3,007,776,053	5.7
GROCERY & CONVENIENCE STORES	4451	1,813	2,695,300,734	2,873,484,110	6.6
OTHER FOOD STORES/SPECIALTY FOODS	4452	631	139,786,534	122,325,017	-12.5
BEER, WINE AND LIQUOR STORES	4453	134	9,746,694	11,966,926	22.8
DRUG STORES & PERSONAL CARE STORES	446	1,178	961,198,829	1,024,091,294	6.5
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,614	1,437,697,821	1,781,502,217	23.9
APPAREL & ACCESSORIES	448	1,872	1,019,464,015	1,058,515,247	3.8
CLOTHING STORES	4481	1,209	822,753,065	838,696,601	1.9
SHOE STORES	4482	160	68,191,281	67,654,208	-0.8
JEWELRY & LUGGAGE STORES	4483	503	128,519,669	152,164,438	18.4
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,990	550,772,813	586,878,506	6.6
SPORTING GOODS	45111	834	243,490,229	275,843,980	13.3
HOBBY & TOY STORES	45112	253	68,074,184	64,805,115	-4.8
SEWING SUPPLIES	45113	142	31,781,105	36,023,756	13.3
MUSICAL INSTRUMENTS	45114	137	33,747,637	36,234,413	7.4
BOOK, PERIODICAL & MUSIC STORES	45121	419	113,687,575	110,371,757	-2.9
TAPES & CDs	45122	205	59,992,083	63,599,485	6
DEPARTMENT STORES	4521	24	773,797,233	744,213,607	-3.8
GENERAL MERCHANDISE STORES	4529	297	1,972,994,870	2,337,510,762	18.5
E-COMMERCE & MAIL ORDER	4541	568	769,772,362	865,339,028	12.4
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,882	1,821,157,433	2,021,632,664	11
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>3,951</u>	<u>1,677,743,499</u>	<u>1,941,709,286</u>	<u>15.7</u>
AIR TRANSPORTATION	481	55	17,219,179	19,299,348	12.1
RAILROADS	482	9	84,169,862	39,742,079	-52.8
WATER TRANSPORTATION	483	44	42,825,641	50,337,122	17.5
TRUCK TRANSPORTATION	484	2,258	737,286,696	878,682,684	19.2
TRANSIT & GROUND PASSENGER TRANSPORT	485	224	88,512,791	102,242,908	15.5
PIPELINES	486	4	3,287,744	5,008,442	52.3
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	1,357	704,441,586	846,396,703	20.2
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>170</u>	<u>96,776,389</u>	<u>97,496,611</u>	<u>0.7</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,896</u>	<u>3,366,632,332</u>	<u>3,594,646,449</u>	<u>6.8</u>
PUBLISHING (EXCEPT INTERNET)	511	675	708,006,310	842,258,910	19
NEWSPAPERS	51111	136	214,140,548	221,751,137	3.6
BOOKS & PERIODICALS	51112, 51113	288	90,747,628	90,410,389	-0.4
SOFTWARE	5112	181	362,335,787	457,905,884	26.4
OTHER PUBLISHERS	51114, 51119	70	40,782,347	72,191,500	77
MOTION PICTURE PRODUCTION	512	539	129,363,536	168,189,579	30
RADIO & TV BROADCASTING, CABLE TV	515	136	218,484,074	241,011,435	10.3
INTERNET PUBLISHING & BROADCASTING	516	11	896,943	902,635	0.6
TELEPHONE & TELECOMMUNICATIONS	517	691	1,934,113,913	1,971,036,980	1.9
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	748	341,111,876	315,528,977	-7.5
OTHER INFORMATION SERVICES	519	96	34,655,680	55,717,933	60.8
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,149</u>	<u>7,554,389,354</u>	<u>8,292,586,517</u>	<u>9.8</u>
BANKS & CREDIT UNIONS	522	1,661	4,140,347,830	4,017,440,127	-3
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	937	535,125,041	610,345,382	14.1
INSURANCE AGENTS & BROKERS	524	2,269	1,322,133,849	1,346,908,014	1.9
REAL ESTATE AGENTS & BROKERS	531	3,411	708,421,692	858,940,528	21.2
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,828	841,028,393	1,447,717,837	72.1
LESSORS OF NONFINANCIAL INTANGIBLES	533	43	7,332,549	11,234,629	53.2
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>77,403</u>	<u>16,820,749,807</u>	<u>18,296,596,990</u>	<u>8.8</u>
LEGAL SERVICES	5411	4,055	833,649,403	821,151,449	-1.5
ACCOUNTING SERVICES	5412	2,234	381,237,023	415,651,388	9
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	4,900	1,253,800,938	1,474,539,894	17.6

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COMPUTER SYSTEM DESIGN SERVICES	5415	2,406	955,598,227	1,050,725,818	10
CONSULTING SERVICES	5416	4,163	652,516,289	781,511,103	19.8
ADVERTISING & PUBLIC RELATIONS	5418	876	207,862,767	234,553,658	12.8
OTHER PROFESSIONAL SERVICES	5417, 5419	2,817	649,314,826	694,850,354	7
MANAGEMENT SERVICES	55	25	2,765,098	25,942,955	838.2
ADMINISTRATIVE & SUPPORT SERVICES	561	11,050	1,883,582,630	2,157,959,456	14.6
EMPLOYMENT SERVICES	5613	481	237,219,322	311,593,272	31.4
TRAVEL SERVICES	5615	340	194,447,485	237,698,272	22.2
INVESTIGATION & SECURITY SERVICES	5616	516	130,260,339	133,809,334	2.7
BUILDING SERVICES & JANITORIAL	5617	3,540	916,703,670	1,011,118,377	10.3
OTHER	5611, 5612, 5614, 5619	6,173	404,951,814	463,740,201	14.5
WASTE TREATMENT/ COLLECTION	562	460	615,599,622	696,287,038	13.1
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,480	207,520,118	223,017,624	7.5
HEALTH SERVICES	62	12,059	4,724,395,507	4,938,012,892	4.5
PHYSICIANS	6211	3,047	1,156,027,082	1,256,736,076	8.7
DENTISTS	6212	2,914	578,282,344	615,820,017	6.5
OTHER PRACTITIONERS	6213	3,878	342,030,565	391,559,829	14.5
HOSPITALS	622	137	1,432,548,152	1,507,444,569	5.2
NURSING & RETIREMENT HOMES	623	379	255,601,633	262,020,336	2.5
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	749	841,696,874	772,642,119	-8.2
SOCIAL SERVICES & DAY CARE	624	955	118,208,857	131,789,946	11.5
ARTS, ENTERTAINMENT, & RECREATION	71	2,442	543,766,725	559,065,560	2.8
PERFORMING ARTS, SPECTATOR SPORTS	711	978	207,232,580	217,650,946	5
MUSEUMS, HISTORICAL SITES, ETC.	712	59	15,813,492	16,776,507	6.1
AMUSEMENT, GAMBLING, RECREATION	713	1,405	320,720,653	324,638,107	1.2
ACCOMMODATIONS	721	1,656	424,190,700	437,838,894	3.2
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	10,575	1,989,569,952	2,165,868,134	8.9
DRINKING PLACES	7224	1,052	122,897,513	124,587,729	1.4
AUTO REPAIR & SERVICES	8111	4,995	510,588,693	537,001,343	5.2
OTHER REPAIR SERVICES	8112, 8113, 8114	3,284	268,586,974	316,908,714	18
PERSONAL SERVICES	812	5,948	445,079,961	482,188,495	8.3
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,001	135,057,343	145,103,342	7.4
LAUNDRY & DRY CLEANING	8123	911	87,864,528	91,151,592	3.7
OTHER PERSONAL SERVICES	8122, 8129	2,036	222,158,090	245,933,561	10.7
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	680	97,778,477	100,226,672	2.5
PUBLIC ADMINISTRATION, OTHER	92,00	246	50,448,364	58,707,820	16.4
<b>TOTAL ALL INDUSTRIES</b>		<b>178,401</b>	<b>\$100,290,736,736</b>	<b>\$113,324,113,685</b>	<b>13.0%</b>