

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st QUARTER, 2011

INDUSTRY	NAICS	CURRENT UNITS	1st QUARTER 2010	1st QUARTER 2011	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,503</u>	<u>\$542,244,444</u>	<u>\$744,536,320</u>	<u>37.3%</u>
CROP & ANIMAL PRODUCTION	111,112	391	126,389,872	140,088,054	10.8%
FORESTRY & LOGGING	113	531	295,313,128	422,262,448	43.0%
FISHING & HUNTING	114	121	31,201,277	56,326,241	80.5%
AG & FORESTRY SUPPORT ACTIVITIES	115	460	89,340,167	125,859,577	40.9%
<u>MINING</u>	<u>21</u>	<u>147</u>	<u>114,315,826</u>	<u>123,932,227</u>	<u>8.4%</u>
SAND & GRAVEL, QUARRYING	2123	107	63,806,824	67,135,736	5.2%
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	40	50,509,002	56,796,491	12.5%
<u>UTILITIES</u>	<u>22</u>	<u>666</u>	<u>3,197,576,971</u>	<u>3,607,786,201</u>	<u>12.8%</u>
ELECTRIC POWER GENERATION & TRANS.	2211	88	2,439,151,819	2,806,846,141	15.1%
NATURAL GAS DISTRIBUTION	2212	9	139,108,015	155,846,517	12.0%
WATER & SEWER	2213	569	619,317,137	645,093,543	4.2%
<u>CONSTRUCTION</u>	<u>23</u>	<u>31,124</u>	<u>7,135,720,849</u>	<u>7,066,290,121</u>	<u>-1.0%</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,891	1,102,426,926	1,122,230,918	1.8%
NONRESIDENTIAL BUILDING	2362	942	1,859,616,071	1,712,315,952	-7.9%
HEAVY CONSTRUCTION & HIGHWAYS	237	1,057	945,143,143	950,290,173	0.5%
SPECIAL TRADE CONTRACTORS	238	19,234	3,228,534,709	3,281,453,078	1.6%
PLUMBING & HEATING	23822	2,585	683,880,036	680,610,126	-0.5%
PAINTING	23832	2,013	101,501,460	101,864,315	0.4%
ELECTRICAL	23821	2,582	707,332,971	791,196,031	11.9%
MASONRY/DRYWALL	23814, 23831	1,295	235,293,452	211,464,641	-10.1%
ROOFING	23816	801	133,565,182	132,725,031	-0.6%
OTHER CONTRACTORS	238 not listed above	9,958	1,366,961,608	1,363,592,934	-0.3%
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,967</u>	<u>29,013,901,124</u>	<u>31,565,788,642</u>	<u>8.8%</u>
FOOD PRODUCTS	311	688	2,166,698,290	2,525,426,251	16.6%
MILLING OF GRAINS	3112	17	110,554,333	191,097,139	72.9%
FRUITS & VEGETABLES	3114	47	372,260,441	365,800,848	-1.7%
DAIRY PRODUCTS	3115	15	24,835,006	28,562,370	15.0%
MEAT PRODUCTS	3116	75	433,079,824	499,857,803	15.4%
SEAFOOD PRODUCTS	3117	50	506,793,893	576,374,248	13.7%
BAKERY PRODUCTS	3118	313	326,861,969	352,524,375	7.9%
OTHER FOOD ITEMS	3111, 3113, 3119	171	392,312,824	511,209,468	30.3%
BEVERAGES	312	452	489,893,965	547,348,298	11.7%
TEXTILES	313,314	245	282,361,482	212,454,035	-24.8%
APPAREL	315	117	44,441,695	54,876,035	23.5%
LEATHER & ALLIED PRODUCTS	316	27	9,967,421	11,067,119	11.0%
LUMBER & WOOD PRODUCTS	321	430	1,471,634,785	1,664,398,350	13.1%
SAWMILLS	3211	76	557,402,302	605,623,115	8.7%
PLYWOOD & TRUSSES	3212	52	214,926,161	224,530,626	4.5%
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	302	699,306,322	834,244,609	19.3%
PAPER PRODUCTS	322	100	1,568,456,893	1,702,500,877	8.6%
PULP & PAPER MILLS	3221	32	1,039,796,727	1,127,967,091	8.5%
OTHER PAPER PRODUCTS	3222	68	528,660,166	574,533,786	8.7%
COMMERCIAL PRINTING	323	641	248,078,082	262,116,621	5.7%
PETROLEUM & COAL PRODUCTS	324	31	4,788,029,006	6,652,521,390	38.9%
PETROLEUM REFINING	32411	13	4,662,437,434	6,547,702,084	40.4%
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	18	125,591,572	104,819,306	-16.5%
CHEMICALS	325	267	919,783,808	968,847,444	5.3%
CHEMICALS	3251	37	218,393,697	246,379,218	12.8%
PESTICIDES & FERTILIZERS	3253	32	67,802,267	78,016,421	15.1%
PHARMACEUTICALS	3254	43	199,668,317	191,633,184	-4.0%
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	155	433,919,527	452,818,621	4.4%
PLASTICS & RUBBER PRODUCTS	326	222	512,260,864	532,844,245	4.0%
NONMETALLIC MINERALS	327	253	566,380,066	635,014,178	12.1%
PRIMARY METALS	331	124	1,021,400,702	873,486,225	-14.5%
IRON & STEEL MILLS	3311, 3312	54	216,295,893	309,668,920	43.2%

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ALUMINUM SMELTING	3313	18	587,879,202	294,294,387	-49.9%
OTHER NONFERROUS METALS	3314	10	47,114,750	47,308,505	0.4%
FOUNDRIES	3315	42	170,110,857	222,214,413	30.6%
FABRICATED METAL PRODUCTS	332	984	911,179,974	1,014,217,443	11.3%
MACHINERY	333	629	946,571,745	1,235,720,059	30.6%
FARM & CONSTRUCTION IMPLEMENTS	3331	71	76,346,123	94,938,197	24.4%
INDUSTRIAL MACHINERY	3332	124	203,106,794	231,444,777	14.0%
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	434	667,118,828	909,337,085	36.3%
COMPUTERS & ELECTRONICS	334	485	1,997,899,082	2,279,236,993	14.1%
COMPUTER HARDWARE	3341	35	116,595,545	98,007,328	-15.9%
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	56	85,134,603	90,531,331	6.3%
AUDIO & VIDEO EQUIPMENT	3343	22	34,996,579	42,482,920	21.4%
SEMICONDUCTORS	3344	72	555,454,181	675,556,932	21.6%
INSTRUMENTS	3345	199	1,103,935,982	1,293,246,647	17.2%
SOFTWARE REPRODUCTION	334611	85	97,975,749	74,001,244	-24.5%
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	16	3,806,443	5,410,591	42.1%
ELECTRICAL EQUIPMENT & APPLIANCES	335	146	474,276,084	442,088,504	-6.8%
LIGHTING EQUIPMENT	3351	34	79,749,605	81,199,468	1.8%
HOUSEHOLD APPLIANCES	3352	18	148,103,025	61,788,121	-58.3%
OTHER ELECTRIC EQUIPMENT	3353, 3359	94	246,423,454	299,100,915	21.4%
TRANSPORTATION EQUIPMENT	336	486	9,603,129,608	8,685,930,411	-9.6%
MOTOR VEHICLES & PARTS	3361, 3362, 3363	110	191,728,166	347,497,713	81.2%
AIRCRAFT, AEROSPACE & PARTS	3364	125	9,111,245,050	7,891,852,631	-13.4%
SHIPS & BOATS	3366	212	282,588,181	395,241,507	39.9%
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	39	17,568,211	51,338,560	192.2%
FURNITURE & RELATED PRODUCTS	337	599	294,486,575	333,689,830	13.3%
OTHER MANUFACTURING	339	1,041	696,970,997	932,004,334	33.7%
WHOLESALE TRADE	42	13,014	26,397,493,132	28,758,465,501	8.9%
DURABLE GOODS	423	7,326	12,402,641,269	13,450,893,467	8.5%
MOTOR VEHICLES & PARTS	4231	548	1,349,776,548	1,548,475,343	14.7%
FURNITURE & HOME FURNISHINGS	4232	419	277,238,758	296,964,857	7.1%
LUMBER & CONSTRUCTION MATERIALS	4233	644	1,060,675,029	1,032,749,813	-2.6%
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,382	2,426,301,387	2,554,403,756	5.3%
ELECTRICAL EQUIPMENT	4236	944	1,662,761,461	2,033,121,988	22.3%
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	482	625,348,172	615,244,240	-1.6%
MACHINERY & EQUIPMENT	4238	1,659	2,130,345,488	2,614,702,972	22.7%
OTHER DURABLE GOODS	4235, 4239	1,248	2,870,194,426	2,755,230,498	-4.0%
NONDURABLE GOODS:	424	5,373	13,613,577,650	14,972,026,413	10.0%
PAPER & PAPER PRODUCTS	4241	272	400,801,265	493,631,686	23.2%
DRUGS & SUNDRIES	4242	294	1,785,851,450	1,824,756,352	2.2%
APPAREL	4243	374	630,596,706	734,429,197	16.5%
FOOD PRODUCTS	4244	1,517	5,468,115,903	6,134,861,337	12.2%
FARM PRODUCTS	4245	75	179,982,792	224,465,060	24.7%
CHEMICALS & PLASTICS	4246	367	645,256,231	725,603,375	12.5%
PETROLEUM PRODUCTS	4247	137	1,926,860,818	2,180,498,932	13.2%
OTHER NONDURABLE GOODS	4248, 4249	2,337	2,576,112,485	2,653,780,474	3.0%
ELECTRONIC MARKETS, AGENTS, BROKERS	425	315	381,274,213	335,545,621	-12.0%
RETAIL TRADE	44-45	29,437	25,527,039,520	27,233,910,926	6.7%
MOTOR VEHICLES & PARTS	441	2,774	3,631,509,587	4,231,503,725	16.5%
NEW & USED AUTO DEALERS	4411	1,279	2,754,544,834	3,310,607,419	20.2%
RV, BOAT, MOTORCYCLE DEALERS	4412	535	305,964,337	306,627,125	0.2%
AUTOMOTIVE PARTS & TIRES	4413	960	571,000,416	614,269,181	7.6%
FURNITURE & HOME FURNISHINGS	442	1,294	578,523,499	594,520,316	2.8%
ELECTRONICS & APPLIANCES	443	1,819	1,255,637,119	1,272,123,235	1.3%
HOUSEHOLD APPLIANCES	443111	209	99,205,354	96,783,129	-2.4%
RADIO, TV & OTHER ELECTRONICS	443112	430	420,256,457	450,163,521	7.1%
COMPUTERS & SOFTWARE	44312	1,156	724,829,449	712,635,521	-1.7%

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CAMERAS & PHOTO SUPPLY	44313	24	11,345,859	12,541,064	10.5%
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,968	1,355,560,260	1,276,980,887	-5.8%
BUILDING MATERIALS	4441	1,356	1,178,176,903	1,106,766,600	-6.1%
LAWN & GARDEN SUPPLIES	4442	612	177,383,357	170,214,287	-4.0%
FOOD & BEVERAGES (OFF-PREMISES)	445	3,101	3,204,210,394	3,368,817,087	5.1%
GROCERY & CONVENIENCE STORES	4451	1,979	2,978,260,929	3,135,087,322	5.3%
OTHER FOOD STORES/SPECIALTY FOODS	4452	718	196,624,586	202,060,821	2.8%
BEER, WINE AND LIQUOR STORES	4453	404	29,324,879	31,668,944	8.0%
DRUG STORES & PERSONAL CARE STORES	446	1,297	1,319,679,076	1,331,637,642	0.9%
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,528	2,265,978,040	2,670,022,890	17.8%
APPAREL & ACCESSORIES	448	1,986	1,057,942,867	1,035,168,230	-2.2%
CLOTHING STORES	4481	1,332	788,523,450	803,849,962	1.9%
SHOE STORES	4482	143	82,175,497	93,217,682	13.4%
JEWELRY & LUGGAGE STORES	4483	511	187,243,920	138,100,586	-26.3%
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,915	653,707,562	676,387,785	3.5%
SPORTING GOODS	45111	893	350,662,855	367,332,478	4.8%
HOBBY & TOY STORES	45112	224	75,144,686	79,006,556	5.1%
SEWING SUPPLIES	45113	137	37,107,537	38,302,660	3.2%
MUSICAL INSTRUMENTS	45114	149	34,726,840	35,583,886	2.5%
BOOK, PERIODICAL & MUSIC STORES	45121	367	118,563,932	113,382,142	-4.4%
TAPES & CDs	45122	145	37,501,712	42,780,063	14.1%
DEPARTMENT STORES	4521	22	760,813,428	751,113,892	-1.3%
GENERAL MERCHANDISE STORES	4529	219	3,583,853,345	3,777,908,366	5.4%
E-COMMERCE & MAIL ORDER	4541	901	3,333,982,393	3,513,499,541	5.4%
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,613	2,525,641,950	2,734,227,330	8.3%
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,249</u>	<u>2,145,701,454</u>	<u>2,336,643,331</u>	<u>8.9%</u>
AIR TRANSPORTATION	481	55	26,782,708	19,073,150	-28.8%
RAILROADS	482	9	30,781,202	32,736,060	6.4%
WATER TRANSPORTATION	483	43	65,905,780	69,323,870	5.2%
TRUCK TRANSPORTATION	484	2,248	1,018,390,999	1,114,964,212	9.5%
TRANSIT & GROUND PASSENGER TRANSPORT	485	287	133,285,964	143,356,824	7.6%
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,607	870,554,801	957,189,215	10.0%
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>198</u>	<u>140,200,605</u>	<u>157,569,027</u>	<u>12.4%</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,945</u>	<u>3,805,187,293</u>	<u>4,185,156,664</u>	<u>10.0%</u>
PUBLISHING (EXCEPT INTERNET)	511	699	622,535,811	766,897,793	23.2%
NEWSPAPERS	51111	116	141,222,900	137,788,587	-2.4%
BOOKS & PERIODICALS	51112, 51113	279	104,450,205	133,427,312	27.7%
SOFTWARE	5112	212	332,343,188	462,857,082	39.3%
OTHER PUBLISHERS	51114, 51119	92	44,519,518	32,824,812	-26.3%
MOTION PICTURE PRODUCTION	512	562	153,460,081	153,966,794	0.3%
RADIO & TV BROADCASTING, CABLE TV	515	129	239,746,376	261,073,323	8.9%
TELEPHONE & TELECOMMUNICATIONS	517	612	2,326,418,518	2,352,562,023	1.1%
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	742	332,313,455	495,711,883	49.2%
OTHER INFORMATION SERVICES	519	201	130,713,052	154,944,848	18.5%
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,104</u>	<u>6,990,345,631</u>	<u>7,885,013,875</u>	<u>12.8%</u>
BANKS & CREDIT UNIONS	522	1,351	2,599,848,905	3,213,575,580	23.6%
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,303	1,073,047,513	1,629,563,599	51.9%
INSURANCE AGENTS & BROKERS	524	2,310	1,469,166,011	1,403,467,740	-4.5%
REAL ESTATE AGENTS & BROKERS	531	3,356	675,826,496	732,364,709	8.4%
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,680	1,151,489,581	852,383,450	-26.0%
LESSORS OF NONFINANCIAL INTANGIBLES	533	104	20,967,125	53,658,797	155.9%
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>85,978</u>	<u>28,341,727,380</u>	<u>29,820,787,418</u>	<u>5.2%</u>
LEGAL SERVICES	5411	4,478	952,153,762	981,009,499	3.0%
ACCOUNTING SERVICES	5412	2,525	538,372,117	670,686,410	24.6%
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	4,982	2,162,449,956	2,331,430,457	7.8%

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COMPUTER SYSTEM DESIGN SERVICES	5415	3,343	2,299,776,703	2,041,358,392	-11.2%
CONSULTING SERVICES	5416	5,513	1,574,843,104	1,617,896,817	2.7%
ADVERTISING & PUBLIC RELATIONS	5418	905	309,887,034	311,436,946	0.5%
OTHER PROFESSIONAL SERVICES	5417, 5419	3,540	1,471,093,533	1,482,555,205	0.8%
MANAGEMENT SERVICES	55	239	68,092,040	73,704,797	8.2%
ADMINISTRATIVE & SUPPORT SERVICES	561	12,002	2,810,663,067	2,884,757,762	2.6%
EMPLOYMENT SERVICES	5613	803	344,177,834	474,466,776	37.9%
TRAVEL SERVICES	5615	269	194,987,678	104,752,406	-46.3%
INVESTIGATION & SECURITY SERVICES	5616	616	185,195,695	206,607,734	11.6%
BUILDING SERVICES & JANITORIAL	5617	3,463	1,617,680,873	1,637,749,389	1.2%
OTHER	5611, 5612, 5614, 5619	6,851	468,620,987	461,181,457	-1.6%
WASTE TREATMENT/ COLLECTION	562	439	657,909,467	744,413,460	13.2%
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,940	429,817,393	470,104,999	9.4%
HEALTH SERVICES	62	13,252	7,912,636,601	8,417,664,524	6.4%
PHYSICIANS	6211	3,069	1,760,091,904	1,839,716,158	4.5%
DENTISTS	6212	3,195	788,392,189	797,886,133	1.2%
OTHER PRACTITIONERS	6213	4,458	579,926,195	619,318,246	6.8%
HOSPITALS	622	88	2,751,149,246	3,048,000,345	10.8%
NURSING & RETIREMENT HOMES	623	479	488,757,671	478,140,893	-2.2%
SOCIAL SERVICES & DAY CARE	624	983	189,810,005	204,517,726	7.8%
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	980	1,354,509,391	1,430,085,023	5.6%
ARTS, ENTERTAINMENT, & RECREATION	71	2,781	558,782,784	561,325,355	0.5%
PERFORMING ARTS, SPECTATOR SPORTS	711	960	185,638,946	179,621,905	-3.2%
MUSEUMS, HISTORICAL SITES, ETC.	712	62	9,109,067	9,330,938	2.4%
AMUSEMENT, GAMBLING, RECREATION	713	1,759	364,034,771	372,372,512	2.3%
ACCOMMODATIONS	721	1,858	448,779,288	486,557,212	8.4%
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,417	2,604,897,249	2,803,364,882	7.6%
DRINKING PLACES	7224	1,290	190,567,588	204,136,888	7.1%
AUTO REPAIR & SERVICES	8111	4,949	565,577,051	586,819,381	3.8%
OTHER REPAIR SERVICES	8112, 8113, 8114	3,293	287,133,677	309,516,637	7.8%
PERSONAL SERVICES	812	6,279	645,028,825	684,996,084	6.2%
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,815	207,006,052	202,761,327	-2.1%
LAUNDRY & DRY CLEANING	8123	816	88,645,378	90,400,883	2.0%
OTHER PERSONAL SERVICES	8122, 8129	1,648	349,377,395	391,833,874	12.2%
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	761	117,187,596	126,411,458	7.9%
PUBLIC ADMINISTRATION, OTHER	92,00	192	45,316,663	47,882,223	5.7%
TOTAL ALL INDUSTRIES		187,345	\$131,664,360,099	\$141,503,941,891	7.5%