

**WASHINGTON STATE DEPARTMENT OF REVENUE**

**QUARTERLY BUSINESS REVIEW**

**Quarter 4, 2005**

**A Compilation of Statistics on  
Gross Income, Taxable Retail Sales and Accrued Tax Liability  
as Reported by Washington State Excise Taxpayers  
for Quarter 4, 2005**

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## **OVERVIEW OF BUSINESS ACTIVITY**

**4th Quarter, 2005  
(October, November, December 2005)**

State gross business income increased \$10.7 billion, or 8.2 percent, in the fourth quarter of 2005 compared to the fourth quarter of 2004.

Some of the largest gains were realized in the Petroleum Refining industry, Other Professional Services, and Banks and Credit Unions. The Petroleum Refining industry grew by \$1.1 billion, Other Professional Services realized gains of \$1.6 billion, and Banks and Credit Unions increased \$2.7 billion.

Although the Truck Transportation industry appears to have realized large losses, \$1.0 billion, the losses are actually due to data corrections made during 2005 that distort the comparison between the 2004 and 2005 data.

A few other industries realized strong growth during the fourth quarter of 2005 including Special Trade Contractors, which grew \$0.9 billion and Miscellaneous Retailers, which was up \$0.7 billion.

Overall, Retail Trade grew by \$2.3 billion, Manufacturing was up by \$1.8 billion, Wholesale Trade declined by \$0.5 billion, the Business, Personal and Other Services sector grew by \$3.2 billion, and the Finance, Insurance and Real Estate sector increased by \$3.2 billion.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2004	4TH QUARTER 2005	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3,885</u>	<u>\$1,044,898,388</u>	<u>\$1,012,960,662</u>	<u>-3.1%</u>
CROP & ANIMAL PRODUCTION	111,112	1,100	246,408,445	250,893,864	1.8
FORESTRY & LOGGING	113	1,432	553,350,252	523,116,854	-5.5
FISHING & HUNTING	114	253	82,808,200	70,690,856	-14.6
AG & FORESTRY SUPPORT ACTIVITIES	115	1,100	162,331,491	168,259,088	3.7
<u>MINING</u>	<u>21</u>	<u>176</u>	<u>198,978,943</u>	<u>182,705,094</u>	<u>-8.2</u>
OIL & GAS EXTRACTION	211	D	D	D	0
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	51	101,820,554	77,137,325	-24.2
SAND & GRAVEL, QUARRYING	2123	125	97,158,389	105,567,769	8.7
<u>UTILITIES</u>	<u>22</u>	<u>725</u>	<u>2,642,077,871</u>	<u>3,013,150,349</u>	<u>14</u>
ELECTRIC POWER GENERATION & TRANS.	2211	91	1,838,823,644	2,019,013,979	9.8
NATURAL GAS DISTRIBUTION	2212	14	265,378,881	410,735,741	54.8
WATER & SEWER	2213	620	537,875,346	583,400,629	8.5
<u>CONSTRUCTION</u>	<u>23</u>	<u>39,330</u>	<u>8,414,803,571</u>	<u>10,083,073,911</u>	<u>19.8</u>
RESIDENTIAL BUILDING & REMODELING	2361	11,353	1,848,707,316	2,115,883,318	14.5
NONRESIDENTIAL BUILDING	2362	958	1,473,046,824	1,829,093,250	24.2
HEAVY CONSTRUCTION & HIGHWAYS	237	1,611	1,174,323,651	1,321,925,541	12.6
SPECIAL TRADE CONTRACTORS	238	25,408	3,918,660,924	4,816,171,802	22.9
PLUMBING & HEATING	23822	2,685	802,857,217	926,766,259	15.4
PAINTING	23832	3,008	143,063,157	177,655,193	24.2
ELECTRICAL	23821	2,600	625,416,572	951,826,856	52.2
MASONRY/DRYWALL	23814, 23831	1,880	355,784,217	414,892,854	16.6
ROOFING	23816	850	213,297,510	234,748,808	10.1
OTHER CONTRACTORS	238 not listed above	14,385	1,778,242,251	2,110,281,832	18.7
<u>MANUFACTURING</u>	<u>31-33</u>	<u>11,176</u>	<u>25,480,714,868</u>	<u>27,231,756,091</u>	<u>6.9</u>
FOOD PRODUCTS	311	838	2,559,116,648	2,133,178,424	-16.6
MILLING OF GRAINS	3112	17	63,184,634	68,397,654	8.3
FRUITS & VEGETABLES	3114	58	813,648,624	462,250,053	-43.2
DAIRY PRODUCTS	3115	12	364,018,104	356,874,861	-2
MEAT PRODUCTS	3116	101	365,539,915	345,534,422	-5.5
SEAFOOD PRODUCTS	3117	70	442,537,384	292,863,991	-33.8
BAKERY PRODUCTS	3118	338	176,123,001	207,704,251	17.9
OTHER FOOD ITEMS	3111, 3113, 3119	242	334,064,986	399,553,192	19.6
BEVERAGES	312	239	555,581,143	574,688,882	3.4
TEXTILES	313,314	400	244,232,054	222,248,981	-9
APPAREL	315	207	113,743,191	95,245,826	-16.3
LEATHER & ALLIED PRODUCTS	316	42	17,734,205	18,767,827	5.8
LUMBER & WOOD PRODUCTS	321	776	1,844,960,653	1,908,124,173	3.4
SAWMILLS	3211	129	598,450,636	631,384,155	5.5
PLYWOOD & TRUSSES	3212	62	258,829,522	270,731,461	4.6
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	585	987,680,495	1,006,008,557	1.9
PAPER PRODUCTS	322	104	1,291,547,596	1,081,511,189	-16.3
PULP & PAPER MILLS	3221	29	811,403,397	649,242,685	-20
OTHER PAPER PRODUCTS	3222	75	480,144,199	432,268,504	-10
COMMERCIAL PRINTING	323	893	337,121,924	310,563,774	-7.9
PETROLEUM & COAL PRODUCTS	324	30	3,553,962,518	4,687,442,517	31.9
PETROLEUM REFINING	32411	8	3,448,542,352	4,576,146,026	32.7
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	22	105,420,166	111,296,491	5.6
CHEMICALS	325	290	624,459,677	665,744,757	6.6
CHEMICALS	3251	30	152,943,505	160,240,081	4.8
PESTICIDES & FERTILIZERS	3253	30	45,719,628	23,458,304	-48.7
PHARMACEUTICALS	3254	47	120,253,419	134,835,909	12.1
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	183	305,543,125	347,210,463	13.6
PLASTICS & RUBBER PRODUCTS	326	227	472,904,464	573,579,100	21.3
NONMETALLIC MINERALS	327	358	544,689,039	589,042,054	8.1
PRIMARY METALS	331	133	550,856,494	707,930,079	28.5
IRON & STEEL MILLS	3311, 3312	56	121,856,836	159,313,316	30.7

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4TH QUARTER, 2005

INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2004	4TH QUARTER 2005	PERCENT CHANGE
ALUMINUM SMELTING	3313	20	240,694,542	294,024,292	22.2
OTHER NONFERROUS METALS	3314	10	21,137,254	53,206,873	151.7
FOUNDRIES	3315	47	167,167,862	201,385,598	20.5
FABRICATED METAL PRODUCTS	332	1,230	788,134,456	908,977,691	15.3
MACHINERY	333	703	891,003,281	1,113,670,892	25
FARM & CONSTRUCTION IMPLEMENTS	3331	77	81,787,135	85,333,386	4.3
INDUSTRIAL MACHINERY	3332	111	163,474,571	188,695,975	15.4
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	515	645,741,575	839,641,531	30
COMPUTERS & ELECTRONICS	334	578	2,053,000,068	1,995,728,423	-2.8
COMPUTER HARDWARE	3341	49	389,517,421	345,564,536	-11.3
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	56	99,784,771	204,935,085	105.4
AUDIO & VIDEO EQUIPMENT	3343	28	30,308,304	28,001,558	-7.6
SEMICONDUCTORS	3344	79	522,911,813	405,675,005	-22.4
INSTRUMENTS	3345	187	952,506,454	940,717,164	-1.2
SOFTWARE REPRODUCTION	334611	151	53,928,311	62,308,603	15.5
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	28	4,042,994	8,526,472	110.9
ELECTRICAL EQUIPMENT & APPLIANCES	335	140	251,545,935	289,966,175	15.3
LIGHTING EQUIPMENT	3351	27	24,568,246	18,311,590	-25.5
HOUSEHOLD APPLIANCES	3352	18	57,222,428	84,042,381	46.9
OTHER ELECTRIC EQUIPMENT	3353, 3359	95	169,755,261	187,612,204	10.5
TRANSPORTATION EQUIPMENT	336	657	7,523,087,659	7,967,575,249	5.9
MOTOR VEHICLES & PARTS	3361, 3362, 3363	144	330,880,098	391,867,202	18.4
AIRCRAFT, AEROSPACE & PARTS	3364	139	6,688,586,257	7,222,087,171	8
SHIPS & BOATS	3366	315	468,563,064	327,195,032	-30.2
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	59	35,058,240	26,425,844	-24.6
FURNITURE & RELATED PRODUCTS	337	1,061	325,574,542	353,188,866	8.5
OTHER MANUFACTURING	339	2,270	937,459,321	1,034,581,212	10.4
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>17,279</u>	<u>31,221,935,877</u>	<u>30,686,794,612</u>	<u>-1.7</u>
DURABLE GOODS	423	9,072	14,432,481,937	13,844,223,759	-4.1
MOTOR VEHICLES & PARTS	4231	672	2,246,502,652	2,074,834,443	-7.6
FURNITURE & HOME FURNISHINGS	4232	464	319,477,360	348,258,429	9
LUMBER & CONSTRUCTION MATERIALS	4233	692	1,377,828,630	1,581,758,873	14.8
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,575	2,744,711,473	2,937,786,914	7
ELECTRICAL EQUIPMENT	4236	1,112	1,918,730,821	1,987,939,852	3.6
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	510	594,984,983	649,566,063	9.2
MACHINERY & EQUIPMENT	4238	1,952	1,974,463,462	2,174,322,096	10.1
OTHER DURABLE GOODS	4235, 4239	2,095	3,255,782,556	2,089,757,089	-35.8
NONDURABLE GOODS:	424	7,770	16,400,238,874	16,518,110,658	0.7
PAPER & PAPER PRODUCTS	4241	328	533,454,553	514,792,885	-3.5
DRUGS & SUNDRIES	4242	285	1,772,979,775	1,792,506,724	1.1
APPAREL	4243	407	505,860,699	488,595,930	-3.4
FOOD PRODUCTS	4244	1,712	4,799,199,982	4,617,558,345	-3.8
FARM PRODUCTS	4245	115	229,944,945	181,088,679	-21.2
CHEMICALS & PLASTICS	4246	395	655,142,588	712,750,926	8.8
PETROLEUM PRODUCTS	4247	176	4,639,297,750	4,501,329,345	-3
OTHER NONDURABLE GOODS	4248, 4249	4,352	3,264,358,582	3,709,487,824	13.6
ELECTRONIC MARKETS, AGENTS, BROKERS	425	437	389,215,066	324,460,195	-16.6
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>50,579</u>	<u>25,019,615,427</u>	<u>27,307,160,723</u>	<u>9.1</u>
MOTOR VEHICLES & PARTS	441	3,387	4,666,547,065	4,676,586,652	0.2
NEW & USED AUTO DEALERS	4411	1,503	3,684,921,843	3,657,957,682	-0.7
RV, BOAT, MOTORCYCLE DEALERS	4412	699	421,224,739	404,330,184	-4
AUTOMOTIVE PARTS & TIRES	4413	1,185	560,400,483	614,298,786	9.6
FURNITURE & HOME FURNISHINGS	442	1,916	948,317,395	993,268,005	4.7
ELECTRONICS & APPLIANCES	443	2,509	1,370,118,224	1,545,862,224	12.8
HOUSEHOLD APPLIANCES	443111	314	167,672,784	185,665,474	10.7
RADIO, TV & OTHER ELECTRONICS	443112	568	455,670,889	472,110,872	3.6
COMPUTERS & SOFTWARE	44312	1,580	717,799,725	859,593,222	19.8

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4TH QUARTER, 2005

INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2004	4TH QUARTER 2005	PERCENT CHANGE
CAMERAS & PHOTO SUPPLY	44313	47	28,974,826	28,492,656	-1.7
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,676	1,796,062,568	1,976,318,659	10
BUILDING MATERIALS	4441	1,595	1,589,895,673	1,760,850,334	10.8
LAWN & GARDEN SUPPLIES	4442	1,081	206,166,895	215,468,325	4.5
FOOD & BEVERAGES (OFF-PREMISES)	445	3,094	2,812,590,981	2,944,113,189	4.7
GROCERY & CONVENIENCE STORES	4451	1,878	2,644,776,474	2,748,254,607	3.9
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,004	150,279,610	168,227,466	11.9
BEER, WINE AND LIQUOR STORES	4453	212	17,534,897	27,631,116	57.6
DRUG STORES & PERSONAL CARE STORES	446	1,680	1,154,577,310	1,248,786,036	8.2
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,607	1,715,680,730	2,071,179,466	20.7
APPAREL & ACCESSORIES	448	2,851	1,548,147,372	1,578,265,520	1.9
CLOTHING STORES	4481	1,825	1,188,727,638	1,182,077,099	-0.6
SHOE STORES	4482	170	82,392,266	100,131,047	21.5
JEWELRY & LUGGAGE STORES	4483	856	277,027,468	296,057,374	6.9
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,282	837,542,754	815,587,703	-2.6
SPORTING GOODS	45111	1,316	355,271,944	324,844,079	-8.6
HOBBY & TOY STORES	45112	447	137,713,765	139,666,802	1.4
SEWING SUPPLIES	45113	234	51,652,989	53,880,183	4.3
MUSICAL INSTRUMENTS	45114	188	46,110,879	50,150,273	8.8
BOOK, PERIODICAL & MUSIC STORES	45121	775	153,970,119	166,942,738	8.4
TAPES & CDs	45122	322	92,823,058	80,103,628	-13.7
DEPARTMENT STORES	4521	25	1,088,741,792	1,112,830,659	2.2
GENERAL MERCHANDISE STORES	4529	412	3,162,016,166	3,479,504,330	10
E-COMMERCE & MAIL ORDER	4541	1,675	1,419,393,075	1,673,026,080	17.9
MISCELLANEOUS RETAILERS	453, 4542, 4543	25,465	2,499,879,995	3,191,832,200	27.7
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>6,793</u>	<u>3,271,833,227</u>	<u>2,097,052,369</u>	<u>-35.9</u>
AIR TRANSPORTATION	481	88	25,037,352	25,893,378	3.4
RAILROADS	482	13	54,120,472	51,100,977	-5.6
WATER TRANSPORTATION	483	48	51,833,789	51,314,196	-1
TRUCK TRANSPORTATION	484	3,750	1,977,673,435	973,089,363	-50.8
TRANSIT & GROUND PASSENGER TRANSPORT	485	711	117,791,991	116,832,075	-0.8
PIPELINES	486	4	5,845,443	10,384,507	77.7
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	2,179	1,039,530,745	868,437,873	-16.5
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>264</u>	<u>118,992,324</u>	<u>178,308,785</u>	<u>49.8</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,118</u>	<u>4,020,953,551</u>	<u>3,963,840,745</u>	<u>-1.4</u>
PUBLISHING (EXCEPT INTERNET)	511	1,268	880,580,382	821,099,936	-6.8
NEWSPAPERS	51111	164	244,009,687	255,052,550	4.5
BOOKS & PERIODICALS	51112, 51113	639	114,097,424	132,143,998	15.8
SOFTWARE	5112	303	442,549,312	389,182,178	-12.1
OTHER PUBLISHERS	51114, 51119	162	79,923,959	44,721,210	-44
MOTION PICTURE PRODUCTION	512	1,132	221,774,583	204,852,819	-7.6
RADIO & TV BROADCASTING, CABLE TV	515	168	274,551,263	260,745,231	-5
INTERNET PUBLISHING & BROADCASTING	516	28	1,082,112	1,420,086	31.2
TELEPHONE & TELECOMMUNICATIONS	517	758	2,064,417,394	2,167,876,971	5
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,591	504,977,102	433,272,973	-14.2
OTHER INFORMATION SERVICES	519	173	73,570,715	74,572,729	1.4
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>15,768</u>	<u>7,248,622,293</u>	<u>10,456,122,325</u>	<u>44.2</u>
BANKS & CREDIT UNIONS	522	2,462	2,695,955,231	5,383,264,981	99.7
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,422	788,461,947	1,026,054,158	30.1
INSURANCE AGENTS & BROKERS	524	3,738	1,693,125,919	1,636,029,936	-3.4
REAL ESTATE AGENTS & BROKERS	531	5,599	1,026,504,602	1,265,436,133	23.3
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,491	1,034,570,589	1,134,981,229	9.7
LESSORS OF NONFINANCIAL INTANGIBLES	533	56	10,004,005	10,355,888	3.5
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>129,589</u>	<u>22,111,980,049</u>	<u>25,296,575,610</u>	<u>14.4</u>
LEGAL SERVICES	5411	5,133	1,081,130,555	1,027,137,633	-5
ACCOUNTING SERVICES	5412	4,211	394,513,988	430,917,386	9.2
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	9,037	1,911,229,609	1,892,385,182	-1

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4TH QUARTER, 2005

INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2004	4TH QUARTER 2005	PERCENT CHANGE
COMPUTER SYSTEM DESIGN SERVICES	5415	4,648	1,329,631,642	1,570,352,039	18.1
CONSULTING SERVICES	5416	8,459	1,340,293,059	1,328,719,592	-0.9
ADVERTISING & PUBLIC RELATIONS	5418	1,352	345,750,637	333,350,896	-3.6
OTHER PROFESSIONAL SERVICES	5417, 5419	5,852	977,131,239	2,592,679,983	165.3
MANAGEMENT SERVICES	55	91	73,379,794	71,493,713	-2.6
ADMINISTRATIVE & SUPPORT SERVICES	561	20,284	2,863,237,914	3,337,924,858	16.6
EMPLOYMENT SERVICES	5613	711	407,512,662	532,384,110	30.6
TRAVEL SERVICES	5615	667	234,561,500	247,979,311	5.7
INVESTIGATION & SECURITY SERVICES	5616	790	163,701,473	177,754,529	8.6
BUILDING SERVICES & JANITORIAL	5617	6,547	1,506,162,522	1,750,654,072	16.2
OTHER	5611, 5612, 5614, 5619	11,569	551,299,757	629,152,836	14.1
WASTE TREATMENT/ COLLECTION	562	610	704,044,187	695,438,281	-1.2
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	3,673	345,441,193	386,011,088	11.7
HEALTH SERVICES	62	17,494	5,505,975,390	6,027,593,752	9.5
PHYSICIANS	6211	3,394	1,276,139,994	1,366,194,540	7.1
DENTISTS	6212	3,020	596,215,127	630,228,731	5.7
OTHER PRACTITIONERS	6213	6,636	489,350,507	527,147,714	7.7
HOSPITALS	622	151	1,605,915,828	1,801,021,557	12.1
NURSING & RETIREMENT HOMES	623	543	357,438,391	387,932,899	8.5
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,217	896,549,236	1,037,800,774	15.8
SOCIAL SERVICES & DAY CARE	624	2,533	284,366,307	277,267,537	-2.5
ARTS, ENTERTAINMENT, & RECREATION	71	5,450	609,548,179	663,582,754	8.9
PERFORMING ARTS, SPECTATOR SPORTS	711	3,331	277,035,230	318,469,038	15
MUSEUMS, HISTORICAL SITES, ETC.	712	138	14,025,720	13,636,423	-2.8
AMUSEMENT, GAMBLING, RECREATION	713	1,981	318,487,229	331,477,293	4.1
ACCOMMODATIONS	721	2,093	379,676,563	428,991,222	13
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,551	2,245,655,576	2,231,121,833	-0.6
DRINKING PLACES	7224	1,042	125,042,626	134,979,832	7.9
AUTO REPAIR & SERVICES	8111	6,110	543,158,433	601,430,562	10.7
OTHER REPAIR SERVICES	8112, 8113, 8114	6,053	361,814,347	432,135,531	19.4
PERSONAL SERVICES	812	14,225	694,659,755	791,781,189	14
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	7,962	254,120,737	285,537,152	12.4
LAUNDRY & DRY CLEANING	8123	1,017	94,667,357	95,319,711	0.7
OTHER PERSONAL SERVICES	8122, 8129	5,246	345,871,661	410,924,326	18.8
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,381	166,676,007	200,103,862	20.1
PUBLIC ADMINISTRATION, OTHER	92,00	840	113,989,356	118,444,422	3.9
<b>TOTAL ALL INDUSTRIES</b>		<b>280,684</b>	<b>\$130,795,406,972</b>	<b>\$141,509,513,246</b>	<b>8.2%</b>



**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
QUARTER 4, 2005 (\$000)**

<b>STATE BUSINESS AND OCCUPATION TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$292,581	\$18,384	\$274,197	0.00484	\$1,327
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,010,561	218,930	791,631	0.00138	1,092
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,186,637	98,079	1,088,558	0.00275	2,994
4	Insurance Agents/Brokers	14	570,598	10,023	560,575	0.00484	2,713
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,159,197	34,335	1,124,862	0.00138	1,552
6	Processing for Hire/Printing and Publishing	10	1,076,847	103,980	972,867	0.00484	4,709
7	Manufacturing	07	7,872,167	315,306	7,556,862	0.00484	36,575
8	Royalties; Child Care	80	430,540	80,358	350,182	0.00484	1,695
9	Wholesaling	03	44,721,436	16,419,423	28,302,013	0.00484	136,982
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,326,674	181,686	1,144,987	0.00484	5,542
11	Public or Nonprofit Hospitals	55	1,550,707	327,814	1,222,894	0.015	18,343
12	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	515,719	932	514,787	0.00471	2,425
13	Service & Other Activities	04	24,611,693	6,876,935	17,734,758	0.015	266,021
14	Gambling Contests of Chance (\$50,000 per year or greater)	192	172,946	63,856	109,090	0.016	1,745
15	Retailing of Interstate Transportation Equip.	19	361,173	135,929	225,243	0.00484	1,090
16	Retailing	02	41,581,042	5,296,857	36,284,184	0.00471	170,899
17	Mfg. of Aluminum/Solar Energy	190	86,124	151	85,973	0.002904	250
18	Wholesaling of Aluminum/Solar Energy	191	36,820	22,112	14,707	0.002904	43
19	Mfg. of Commercial Airplanes or Components	195	544,661	3,127	541,534	0.004235	2,293
20	Whlse of Commercial Airplanes or Components	196	3,005,678	138,111	2,867,567	0.004235	12,144
21	Retailing of Commercial Airplanes or Components	197	1,942,161	344,867	1,597,294	0.004235	6,765
22	Parimutual Wagering	193	D	D	D	0.001	D
<b>TOTAL B&amp;O TAXES</b>			<b>128,440,516</b>	<b>30,182,826</b>	<b>98,257,690</b>		<b>655,704</b>

### STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
23	Retail Sales Tax	01	\$44,064,040	\$16,418,177	\$27,645,864	0.065	\$1,796,981
24	Use Tax	05	1,113,521	-22	1,113,543	0.065	72,380

### STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
25	Water Distribution	60	\$204,411	\$17,898	\$186,513	0.05029	\$9,380
26	Sewer Collection	61	107,854	48,810	59,044	0.03852	2,274
27	Power	49	2,884,571	1,663,445	1,221,126	0.03873	47,294
28	Gas Dist., Telegraph	26	511,194	10,087	501,108	0.03852	19,303
29	Motor Transportation, Railroad, Railroad Car	08	911,124	564,039	347,085	0.01926	6,685
30	Urban Transportation/Vessels Under 65 Feet	12	202,543	60,781	141,762	0.00642	910
31	Other Public Service	13	116,034	72,241	43,793	0.01926	843
<b>TOTAL PUBLIC UTILITY TAXES</b>			<b>4,937,731</b>	<b>2,437,301</b>	<b>2,500,430</b>		<b>86,689</b>

### OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
32	Motor Vehicle Sales/Leases	120	\$2,257,480	\$0	\$2,257,480	0.003	\$6,772
33	Litter Tax	36	12,782,593	0	12,782,593	0.00015	1,917
34	Tobacco Products	20	11,622	696	10,927	0.75	8,195
35	Refuse Collection	64	309,574	106,420	203,154	0.036	7,314
36	Petroleum Products Tax	57	N/A	N/A	N/A	0.005	N/A
37	Hazardous Substance	65	3,567,172	206,335	3,360,837	0.007	23,526
38	IMR	79	34,961	0	34,961	0.06	2,098
39	Solid Fuel Burning Device Fee	59	Devices		5	\$30/Device	136
40	Syrup Tax	54	Gallons		2,279	\$1.00/Gal	2,279
41	Tire Fee	73	Tires		1,186	\$.90/Tire	1,068
42	Cigar Tax (\$0.67 or more)	194	Cigars		0	\$.50/Cigar	0
43	State Enhanced 911, TRS & WTAP	93	Switched Lines		10,327	\$.44/Line	4,544
44	Wireless State Enhanced 911 Tax	94	Radio Lines		10,924	\$.20/Line	2,185
45	Quality Maintenance Fee on Nursing Facility Operators	78	Days		1,308	\$6.50/Day	8,502
<b>TOTAL OTHER TAXES</b>							<b>68,536</b>

**TOTAL STATE TAXES\*\* \$2,680,291**

\* Reflects reported tax liability prior to any applicable tax credits.

\*\* Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

**Table 3-A**  
**County Taxable Retail Sales Comparing**  
**4th Quarter, 2004 to 4th Quarter, 2005**  
**(Dollars in Thousands)**

County	4th Quarter, 2004	4th Quarter, 2005	Percent Change
Adams	\$40,493	\$36,807	-9.1%
Asotin	41,230	42,888	4.0%
Benton	572,162	583,415	2.0%
Chelan	302,051	322,657	6.8%
Clallam	244,114	249,875	2.4%
Clark	1,111,670	1,254,442	12.8%
Columbia	8,326	8,326	0.0%
Cowlitz	298,213	326,497	9.5%
Douglas	94,136	100,428	6.7%
Ferry	8,809	9,122	3.5%
Franklin	204,965	202,239	-1.3%
Garfield	4,035	5,700	41.3%
Grant	201,447	226,819	12.6%
Grays Harbor	182,363	208,612	14.4%
Island	185,148	203,924	10.1%
Jefferson	86,030	95,187	10.6%
King	9,939,385	10,882,650	9.5%
Kitsap	791,525	868,732	9.8%
Kittitas	145,535	165,141	13.5%
Klickitat	35,223	32,619	-7.4%
Lewis	231,479	267,434	15.5%
Lincoln	17,904	17,266	-3.6%
Mason	109,909	123,673	12.5%
Okanogan	92,264	106,637	15.6%
Pacific	40,023	47,738	19.3%
Pend Oreille	19,032	25,404	33.5%
Pierce	2,739,966	3,014,668	10.0%
San Juan	73,291	81,608	11.3%
Skagit	533,252	577,640	8.3%
Skamania	21,329	19,778	-7.3%
Snohomish	2,369,681	2,747,948	16.0%
Spokane	1,645,953	1,797,084	9.2%
Stevens	74,729	84,263	12.8%
Thurston	870,787	967,516	11.1%
Wahkiakum	5,539	5,552	0.2%
Walla Walla	155,393	172,727	11.2%
Whatcom	704,416	780,275	10.8%
Whitman	102,829	90,604	-11.9%
Yakima	648,670	664,343	2.4%
<b>Total</b>	<b>24,953,307</b>	<b>27,418,236</b>	<b>9.9%</b>

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>469</u>	<u>\$14,749,609</u>	<u>480</u>	<u>\$21,215,966</u>
MOTOR VEHICLES & PARTS	441	25	2,419,850	25	2,585,337
NEW & USED AUTO DEALERS	4411	11	677,670	9	952,215
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	7	669,931
AUTOMOTIVE PARTS & TIRE	4413	14	1,742,180	9	963,191
FURNITURE & HOME FURNISHING	442	17	258,728	16	317,101
ELECTRONICS & APPLIANCES	443	40	360,081	48	494,208
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	174,535	18	236,800
COMPUTERS & SOFTWARE	44312	21	185,546	27	252,555
CAMERA & PHOTO SUPPLIES	44313	D	D	3	4,853
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	21	1,061,732	26	2,278,420
BUILDING MATERIALS	4441	14	972,319	20	2,115,365
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	89,413	6	163,055
FOOD & BEVERAGE STORES	445	9	599,011	6	2,168,974
GROCERY & CONVENIENCE STORES	4451	6	597,468	3	2,164,633
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	1,543	3	4,341
DRUG/HEALTH STORES	446	20	273,362	32	704,234
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,468,531	3	485,130
APPAREL & ACCESSORIES	448	23	59,572	31	332,200
CLOTHING & SHOE STORES	4481, 4482	23	59,572	26	132,892
JEWELRY & LUGGAGE STORES	4483	D	D	5	199,308
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	30	98,643	37	785,052
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	52,707	21	749,465
BOOK/PERIODICAL/MUSIC STORE	4512	17	45,936	16	35,587
GENERAL MERCHANDISE STORES	452	5	5,526,082	7	9,573,814
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	5,526,082	7	9,573,814
E-COMMERCE & MAIL ORDER	4541	51	140,066	46	223,123
MISCELLANEOUS RETAILERS	453, 4542, 4543	211	1,483,951	203	1,268,373
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>220,854</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>563,966</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>227</u>	<u>4,222,653</u>	<u>202</u>	<u>7,403,094</u>
CONSTRUCTION OF BUILDINGS	236	37	917,621	52	3,622,604
HEAVY CONSTRUCTION & HIGHWAYS	237	19	601,399	17	458,828
SPECIAL TRADE CONTRACTORS	238	171	2,703,633	133	3,321,662
<u>MANUFACTURING</u>	<u>31-33</u>	<u>69</u>	<u>993,950</u>	<u>62</u>	<u>611,924</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>345</u>	<u>7,503,722</u>	<u>334</u>	<u>2,437,302</u>
DURABLE GOODS	423	248	5,466,271	230	1,897,416
NONDURABLE GOODS	424	91	2,004,609	104	539,886
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	32,842	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>83,226</u>	<u>10</u>	<u>357,930</u>
<u>INFORMATION</u>	<u>51</u>	<u>124</u>	<u>1,736,716</u>	<u>120</u>	<u>1,308,332</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>30</u>	<u>268,722</u>	<u>29</u>	<u>299,981</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>76</u>	<u>765,774</u>	<u>81</u>	<u>957,410</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>74</u>	<u>304,672</u>	<u>69</u>	<u>408,323</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>100</u>	<u>628,476</u>	<u>96</u>	<u>1,151,333</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>12</u>	<u>76,689</u>	<u>21</u>	<u>930,313</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>47</u>	<u>2,978,407</u>	<u>42</u>	<u>4,632,469</u>
ACCOMMODATIONS	721	9	484,085	9	1,002,387
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	38	2,494,322	33	3,630,082
<u>OTHER SERVICES</u>	<u>81</u>	<u>91</u>	<u>1,705,915</u>	<u>86</u>	<u>1,154,028</u>
REPAIR & MAINTENANCE	811	61	1,406,494	45	735,226
PERSONAL SERVICE	812	25	261,729	35	281,790
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	37,692	6	137,012
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>3,540</u>	<u>6</u>	<u>19,396</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,693</b>	<b>\$36,806,891</b>	<b>1,638</b>	<b>\$42,887,801</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,856</u>	<u>\$320,973,452</u>	<u>1,336</u>	<u>\$153,041,778</u>
MOTOR VEHICLES & PARTS	441	116	44,889,321	67	35,624,933
NEW & USED AUTO DEALERS	4411	51	31,085,582	26	28,143,124
RV, BOAT, MOTORCYCLE DEALERS	4412	13	3,979,608	12	2,750,428
AUTOMOTIVE PARTS & TIRE	4413	52	9,824,131	29	4,731,381
FURNITURE & HOME FURNISHING	442	68	12,061,646	52	4,722,833
ELECTRONICS & APPLIANCES	443	166	22,443,247	127	4,865,382
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	19,210,650	42	2,797,141
COMPUTERS & SOFTWARE	44312	110	2,997,657	80	1,823,570
CAMERA & PHOTO SUPPLIES	44313	4	234,940	5	244,671
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	87	29,227,199	71	22,648,584
BUILDING MATERIALS	4441	64	27,860,570	54	22,082,783
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,366,629	17	565,801
FOOD & BEVERAGE STORES	445	57	15,035,554	46	9,818,838
GROCERY & CONVENIENCE STORES	4451	30	14,549,100	25	9,386,092
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	486,454	21	432,746
DRUG/HEALTH STORES	446	95	7,879,995	65	1,897,917
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	40	10,056,801	28	3,231,118
APPAREL & ACCESSORIES	448	122	22,445,407	85	5,142,502
CLOTHING & SHOE STORES	4481, 4482	94	17,384,531	63	4,165,539
JEWELRY & LUGGAGE STORES	4483	28	5,060,876	22	976,963
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	139	18,436,767	98	7,757,486
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	92	13,218,796	58	5,272,627
BOOK/PERIODICAL/MUSIC STORE	4512	47	5,217,971	40	2,484,859
GENERAL MERCHANDISE STORES	452	20	106,886,506	15	33,470,291
DEPARTMENT STORES	4521	6	39,479,337	3	11,175,582
GENERAL MERCHANDISE STORES	4529	14	67,407,169	12	22,294,709
E-COMMERCE & MAIL ORDER	4541	87	2,324,172	66	917,613
MISCELLANEOUS RETAILERS	453, 4542, 4543	859	29,286,837	616	22,944,281
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>288,448</u>	<u>37</u>	<u>587,357</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>212,401</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>539,645</u>	<u>8</u>	<u>327,299</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,167</u>	<u>86,206,052</u>	<u>855</u>	<u>59,044,378</u>
CONSTRUCTION OF BUILDINGS	236	289	39,917,681	265	32,121,111
HEAVY CONSTRUCTION & HIGHWAYS	237	68	10,272,615	45	3,626,342
SPECIAL TRADE CONTRACTORS	238	810	36,015,756	545	23,296,925
<u>MANUFACTURING</u>	<u>31-33</u>	<u>262</u>	<u>9,841,737</u>	<u>220</u>	<u>7,242,976</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,078</u>	<u>37,610,653</u>	<u>792</u>	<u>25,641,202</u>
DURABLE GOODS	423	778	32,054,008	564	17,795,245
NONDURABLE GOODS	424	288	5,486,758	218	7,813,374
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	69,887	10	32,583
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>765,401</u>	<u>33</u>	<u>793,265</u>
<u>INFORMATION</u>	<u>51</u>	<u>283</u>	<u>24,548,287</u>	<u>239</u>	<u>10,318,186</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>92</u>	<u>4,854,572</u>	<u>81</u>	<u>3,673,896</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>279</u>	<u>11,815,781</u>	<u>214</u>	<u>6,214,787</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>351</u>	<u>5,894,387</u>	<u>260</u>	<u>4,830,862</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>487</u>	<u>10,918,860</u>	<u>352</u>	<u>5,876,935</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>87</u>	<u>4,649,619</u>	<u>75</u>	<u>2,752,710</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>282</u>	<u>50,130,698</u>	<u>341</u>	<u>33,275,089</u>
ACCOMMODATIONS	721	36	6,892,083	134	12,860,629
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	246	43,238,615	207	20,414,460
<u>OTHER SERVICES</u>	<u>81</u>	<u>465</u>	<u>14,101,822</u>	<u>383</u>	<u>8,816,746</u>
REPAIR & MAINTENANCE	811	258	10,091,469	222	6,513,191
PERSONAL SERVICE	812	186	3,624,103	135	2,004,735
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	386,250	26	298,820
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>63,345</u>	<u>11</u>	<u>219,298</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,775</b>	<b>\$583,415,160</b>	<b>5,237</b>	<b>\$322,656,764</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,245</u>	<u>\$122,708,641</u>	<u>3,104</u>	<u>\$541,892,355</u>
MOTOR VEHICLES & PARTS	441	66	24,213,658	163	93,919,035
NEW & USED AUTO DEALERS	4411	20	17,274,843	48	73,255,110
RV, BOAT, MOTORCYCLE DEALERS	4412	14	2,665,268	26	4,061,666
AUTOMOTIVE PARTS & TIRE	4413	32	4,273,547	89	16,602,259
FURNITURE & HOME FURNISHING	442	47	4,969,405	140	21,077,820
ELECTRONICS & APPLIANCES	443	109	2,403,320	251	12,578,351
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	1,195,492	66	4,516,902
COMPUTERS & SOFTWARE	44312	68	1,144,591	181	7,928,899
CAMERA & PHOTO SUPPLIES	44313	3	63,237	4	132,550
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	84	18,575,416	210	71,316,331
BUILDING MATERIALS	4441	55	17,039,442	141	66,992,207
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	1,535,974	69	4,324,124
FOOD & BEVERAGE STORES	445	34	9,912,908	120	39,220,891
GROCERY & CONVENIENCE STORES	4451	20	9,641,843	71	36,735,001
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	271,065	49	2,485,890
DRUG/HEALTH STORES	446	49	3,867,189	133	15,743,752
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	5,670,027	93	16,079,180
APPAREL & ACCESSORIES	448	59	2,915,295	154	31,230,380
CLOTHING & SHOE STORES	4481, 4482	43	2,084,690	114	25,341,318
JEWELRY & LUGGAGE STORES	4483	16	830,605	40	5,889,062
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	89	2,758,061	202	15,410,154
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	2,214,607	129	10,356,328
BOOK/PERIODICAL/MUSIC STORE	4512	38	543,454	73	5,053,826
GENERAL MERCHANDISE STORES	452	16	33,970,072	31	161,193,744
DEPARTMENT STORES	4521	3	5,474,988	5	52,642,923
GENERAL MERCHANDISE STORES	4529	13	28,495,084	26	108,550,821
E-COMMERCE & MAIL ORDER	4541	65	1,143,794	140	5,140,939
MISCELLANEOUS RETAILERS	453, 4542, 4543	603	12,309,496	1,467	58,981,778
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>46</u>	<u>799,506</u>	<u>64</u>	<u>3,611,366</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>375,553</u>	<u>11</u>	<u>632,488</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>88,821</u>	<u>14</u>	<u>1,573,945</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>793</u>	<u>53,860,543</u>	<u>2,617</u>	<u>299,627,445</u>
CONSTRUCTION OF BUILDINGS	236	251	25,317,770	654	139,215,271
HEAVY CONSTRUCTION & HIGHWAYS	237	39	9,236,137	109	25,689,086
SPECIAL TRADE CONTRACTORS	238	503	19,306,636	1,854	134,723,088
<u>MANUFACTURING</u>	<u>31-33</u>	<u>188</u>	<u>7,083,855</u>	<u>538</u>	<u>31,003,561</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>657</u>	<u>12,907,642</u>	<u>1,633</u>	<u>79,081,770</u>
DURABLE GOODS	423	444	9,865,186	1,192	64,878,377
NONDURABLE GOODS	424	205	3,015,544	424	14,082,719
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	26,912	17	120,674
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>828,077</u>	<u>128</u>	<u>4,100,994</u>
<u>INFORMATION</u>	<u>51</u>	<u>233</u>	<u>8,641,538</u>	<u>430</u>	<u>53,666,165</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>66</u>	<u>1,456,509</u>	<u>126</u>	<u>14,619,002</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>162</u>	<u>4,153,301</u>	<u>430</u>	<u>27,417,863</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>215</u>	<u>2,494,312</u>	<u>693</u>	<u>18,446,001</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>329</u>	<u>5,367,356</u>	<u>1,059</u>	<u>30,661,180</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>79</u>	<u>1,662,125</u>	<u>173</u>	<u>8,534,638</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>281</u>	<u>18,567,379</u>	<u>584</u>	<u>102,068,290</u>
ACCOMMODATIONS	721	101	3,535,674	39	8,903,590
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	180	15,031,705	545	93,164,700
<u>OTHER SERVICES</u>	<u>81</u>	<u>407</u>	<u>8,835,157</u>	<u>1,073</u>	<u>36,579,664</u>
REPAIR & MAINTENANCE	811	254	7,056,761	664	28,080,649
PERSONAL SERVICE	812	132	1,445,913	382	8,159,911
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	332,483	27	339,104
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>44,283</u>	<u>47</u>	<u>925,625</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,762</b>	<b>\$249,874,598</b>	<b>12,724</b>	<b>\$1,254,442,352</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>228</u>	<u>\$2,361,674</u>	<u>1,387</u>	<u>\$171,352,083</u>
MOTOR VEHICLES & PARTS	441	8	125,803	86	43,375,571
NEW & USED AUTO DEALERS	4411	4	41,686	30	34,998,395
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	11	2,487,032
AUTOMOTIVE PARTS & TIRE	4413	4	84,117	45	5,890,144
FURNITURE & HOME FURNISHING	442	8	86,197	45	3,737,553
ELECTRONICS & APPLIANCES	443	23	75,768	122	3,594,459
APPLIANCES, TV & OTHER ELECTRONICS	44311	9	15,195	41	1,636,291
COMPUTERS & SOFTWARE	44312	14	60,573	77	1,858,875
CAMERA & PHOTO SUPPLIES	44313	-	-	4	99,293
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	6	369,409	99	17,294,436
BUILDING MATERIALS	4441	6	369,409	74	16,289,250
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	25	1,005,186
FOOD & BEVERAGE STORES	445	5	568,958	54	12,049,745
GROCERY & CONVENIENCE STORES	4451	5	568,958	34	11,913,130
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	20	136,615
DRUG/HEALTH STORES	446	12	48,718	82	3,303,784
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	D	D	45	13,619,838
APPAREL & ACCESSORIES	448	15	9,856	69	4,526,691
CLOTHING & SHOE STORES	4481, 4482	15	9,856	50	1,866,121
JEWELRY & LUGGAGE STORES	4483	D	D	19	2,660,570
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	12	32,249	87	4,075,754
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	4	3,494	54	3,217,726
BOOK/PERIODICAL/MUSIC STORE	4512	8	28,755	33	858,028
GENERAL MERCHANDISE STORES	452	3	28,497	17	42,075,155
DEPARTMENT STORES	4521	D	D	4	15,628,400
GENERAL MERCHANDISE STORES	4529	3	28,497	13	26,446,755
E-COMMERCE & MAIL ORDER	4541	31	40,652	69	987,465
MISCELLANEOUS RETAILERS	453, 4542, 4543	105	975,567	612	22,711,632
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>113,925</u>	<u>33</u>	<u>372,472</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>11</u>	<u>324,538</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>84,563</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>91</u>	<u>1,341,862</u>	<u>981</u>	<u>47,356,551</u>
CONSTRUCTION OF BUILDINGS	236	20	443,346	211	26,143,621
HEAVY CONSTRUCTION & HIGHWAYS	237	10	313,120	66	5,597,427
SPECIAL TRADE CONTRACTORS	238	61	585,396	704	15,615,503
<u>MANUFACTURING</u>	<u>31-33</u>	<u>29</u>	<u>135,778</u>	<u>228</u>	<u>8,372,753</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>158</u>	<u>1,623,884</u>	<u>950</u>	<u>23,354,359</u>
DURABLE GOODS	423	105	881,359	699	19,323,765
NONDURABLE GOODS	424	50	741,963	245	3,968,645
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	562	6	61,949
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>36,532</u>	<u>57</u>	<u>4,018,874</u>
<u>INFORMATION</u>	<u>51</u>	<u>79</u>	<u>463,912</u>	<u>262</u>	<u>12,357,047</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>8</u>	<u>20,170</u>	<u>76</u>	<u>2,051,321</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>37</u>	<u>262,344</u>	<u>224</u>	<u>7,429,582</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>26</u>	<u>157,677</u>	<u>240</u>	<u>4,118,826</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>39</u>	<u>97,682</u>	<u>376</u>	<u>6,374,537</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>8</u>	<u>372,682</u>	<u>58</u>	<u>1,960,460</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>24</u>	<u>590,702</u>	<u>240</u>	<u>27,010,675</u>
ACCOMMODATIONS	721	10	230,028	46	2,918,712
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	360,674	194	24,091,963
<u>OTHER SERVICES</u>	<u>81</u>	<u>28</u>	<u>636,609</u>	<u>420</u>	<u>9,806,582</u>
REPAIR & MAINTENANCE	811	13	595,755	264	7,526,755
PERSONAL SERVICE	812	15	40,854	137	1,835,648
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	19	444,179
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>110,929</u>	<u>7</u>	<u>151,289</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>770</b>	<b>\$8,326,362</b>	<b>5,559</b>	<b>\$326,496,512</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>571</u>	<u>\$57,228,338</u>	<u>271</u>	<u>\$3,283,974</u>
MOTOR VEHICLES & PARTS	441	28	11,156,473	9	663,955
NEW & USED AUTO DEALERS	4411	9	7,530,836	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	9	1,121,904	D	D
AUTOMOTIVE PARTS & TIRE	4413	10	2,503,733	9	663,955
FURNITURE & HOME FURNISHING	442	19	2,615,025	7	90,968
ELECTRONICS & APPLIANCES	443	54	1,564,157	28	268,362
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	278,762	13	145,088
COMPUTERS & SOFTWARE	44312	36	1,285,395	15	123,274
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	700,955	8	278,103
BUILDING MATERIALS	4441	21	671,426	8	278,103
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	29,529	D	D
FOOD & BEVERAGE STORES	445	19	3,639,673	8	572,308
GROCERY & CONVENIENCE STORES	4451	12	3,485,081	8	572,308
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	154,592	D	D
DRUG/HEALTH STORES	446	33	939,271	11	72,654
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,459,759	7	637,925
APPAREL & ACCESSORIES	448	43	3,029,606	18	52,101
CLOTHING & SHOE STORES	4481, 4482	34	1,995,356	18	52,101
JEWELRY & LUGGAGE STORES	4483	9	1,034,250	-	-
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	40	1,046,202	19	33,026
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	852,784	10	22,938
BOOK/PERIODICAL/MUSIC STORE	4512	15	193,418	9	10,088
GENERAL MERCHANDISE STORES	452	10	25,876,491	D	D
DEPARTMENT STORES	4521	3	7,582,191	D	D
GENERAL MERCHANDISE STORES	4529	7	18,294,300	D	D
E-COMMERCE & MAIL ORDER	4541	49	238,155	39	137,505
MISCELLANEOUS RETAILERS	453, 4542, 4543	242	4,962,571	117	477,067
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>66,384</u>	<u>4</u>	<u>6,057</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>97,046</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>382</u>	<u>15,246,322</u>	<u>98</u>	<u>2,433,166</u>
CONSTRUCTION OF BUILDINGS	236	94	6,686,788	28	1,369,212
HEAVY CONSTRUCTION & HIGHWAYS	237	23	1,439,493	8	163,740
SPECIAL TRADE CONTRACTORS	238	265	7,120,041	62	900,214
<u>MANUFACTURING</u>	<u>31-33</u>	<u>72</u>	<u>1,322,168</u>	<u>29</u>	<u>149,957</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>313</u>	<u>9,199,910</u>	<u>142</u>	<u>547,624</u>
DURABLE GOODS	423	217	7,793,977	106	470,190
NONDURABLE GOODS	424	91	1,304,963	36	77,434
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	100,970	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>647,503</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>140</u>	<u>3,190,141</u>	<u>80</u>	<u>655,190</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>352,867</u>	<u>10</u>	<u>133,516</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>98</u>	<u>2,468,776</u>	<u>26</u>	<u>184,000</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>85</u>	<u>488,477</u>	<u>30</u>	<u>41,618</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>157</u>	<u>1,366,504</u>	<u>38</u>	<u>171,268</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>18</u>	<u>1,133,705</u>	<u>8</u>	<u>50,731</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>56</u>	<u>5,896,750</u>	<u>27</u>	<u>1,068,104</u>
ACCOMMODATIONS	721	4	246,673	10	176,091
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	52	5,650,077	17	892,013
<u>OTHER SERVICES</u>	<u>81</u>	<u>125</u>	<u>1,615,223</u>	<u>41</u>	<u>357,143</u>
REPAIR & MAINTENANCE	811	70	966,081	24	281,370
PERSONAL SERVICE	812	50	598,344	13	40,347
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	50,798	4	35,426
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>107,775</u>	<u>9</u>	<u>39,252</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,111</b>	<b>\$100,427,889</b>	<b>813</b>	<b>\$9,121,600</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>989</u>	<u>\$78,358,734</u>	<u>168</u>	<u>\$2,125,704</u>
MOTOR VEHICLES & PARTS	441	67	41,275,053	6	106,855
NEW & USED AUTO DEALERS	4411	27	34,061,895	3	27,432
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,223,172	D	D
AUTOMOTIVE PARTS & TIRE	4413	30	3,989,986	3	79,423
FURNITURE & HOME FURNISHING	442	35	2,349,184	6	16,465
ELECTRONICS & APPLIANCES	443	90	1,510,173	21	113,411
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	1,003,552	9	83,222
COMPUTERS & SOFTWARE	44312	61	506,621	12	30,189
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	50	6,377,244	6	443,044
BUILDING MATERIALS	4441	32	5,252,058	6	443,044
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,125,186	D	D
FOOD & BEVERAGE STORES	445	36	5,598,812	D	D
GROCERY & CONVENIENCE STORES	4451	26	5,461,655	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	137,157	D	D
DRUG/HEALTH STORES	446	34	2,124,932	7	92,507
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	6,805,407	-	-
APPAREL & ACCESSORIES	448	65	1,176,658	10	3,657
CLOTHING & SHOE STORES	4481, 4482	56	1,151,516	10	3,657
JEWELRY & LUGGAGE STORES	4483	9	25,142	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	832,074	13	8,879
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	474,685	8	6,850
BOOK/PERIODICAL/MUSIC STORE	4512	24	357,389	5	2,029
GENERAL MERCHANDISE STORES	452	11	2,056,443	3	319,414
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	11	2,056,443	3	319,414
E-COMMERCE & MAIL ORDER	4541	62	435,479	24	27,639
MISCELLANEOUS RETAILERS	453, 4542, 4543	464	7,817,275	72	993,833
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>1,026,967</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>285,063</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>680</u>	<u>39,872,024</u>	<u>64</u>	<u>1,997,940</u>
CONSTRUCTION OF BUILDINGS	236	141	15,219,488	8	314,779
HEAVY CONSTRUCTION & HIGHWAYS	237	52	4,723,037	9	761,253
SPECIAL TRADE CONTRACTORS	238	487	19,929,499	47	921,908
<u>MANUFACTURING</u>	<u>31-33</u>	<u>136</u>	<u>9,272,481</u>	<u>11</u>	<u>35,368</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>692</u>	<u>28,546,869</u>	<u>99</u>	<u>559,336</u>
DURABLE GOODS	423	492	23,767,927	64	451,036
NONDURABLE GOODS	424	193	4,726,259	35	108,300
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	52,683	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>1,196,091</u>	<u>3</u>	<u>28,222</u>
<u>INFORMATION</u>	<u>51</u>	<u>206</u>	<u>7,221,515</u>	<u>63</u>	<u>240,241</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>1,256,085</u>	<u>9</u>	<u>70,088</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>179</u>	<u>10,927,477</u>	<u>28</u>	<u>160,252</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>136</u>	<u>1,175,669</u>	<u>19</u>	<u>42,094</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>249</u>	<u>3,447,410</u>	<u>25</u>	<u>63,014</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>28</u>	<u>1,158,235</u>	<u>3</u>	<u>1,264</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>117</u>	<u>11,834,546</u>	<u>6</u>	<u>150,421</u>
ACCOMMODATIONS	721	16	3,128,514	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	101	8,706,032	6	150,421
<u>OTHER SERVICES</u>	<u>81</u>	<u>205</u>	<u>6,031,672</u>	<u>22</u>	<u>183,676</u>
REPAIR & MAINTENANCE	811	138	4,476,952	12	150,666
PERSONAL SERVICE	812	59	1,447,770	10	33,010
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	106,950	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>627,987</u>	<u>8</u>	<u>42,683</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,754</b>	<b>\$202,238,825</b>	<b>528</b>	<b>\$5,700,303</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,091</u>	<u>\$99,987,190</u>	<u>1,206</u>	<u>\$98,931,530</u>
MOTOR VEHICLES & PARTS	441	82	23,350,754	57	22,797,778
NEW & USED AUTO DEALERS	4411	34	15,471,038	22	16,618,281
RV, BOAT, MOTORCYCLE DEALERS	4412	13	1,410,905	13	468,034
AUTOMOTIVE PARTS & TIRE	4413	35	6,468,811	22	5,711,463
FURNITURE & HOME FURNISHING	442	39	2,648,058	49	2,499,637
ELECTRONICS & APPLIANCES	443	98	1,816,024	109	2,504,844
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	953,865	34	1,116,412
COMPUTERS & SOFTWARE	44312	65	862,159	72	1,362,819
CAMERA & PHOTO SUPPLIES	44313	D	D	3	25,613
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	65	14,790,929	65	12,214,242
BUILDING MATERIALS	4441	47	11,386,738	43	11,663,628
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	3,404,191	22	550,614
FOOD & BEVERAGE STORES	445	41	6,027,489	55	8,717,239
GROCERY & CONVENIENCE STORES	4451	27	5,987,402	40	8,429,277
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	40,087	15	287,962
DRUG/HEALTH STORES	446	47	1,194,991	51	2,347,209
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	40	7,738,636	45	9,133,933
APPAREL & ACCESSORIES	448	57	1,932,880	61	2,518,203
CLOTHING & SHOE STORES	4481, 4482	44	1,284,170	47	1,515,379
JEWELRY & LUGGAGE STORES	4483	13	648,710	14	1,002,824
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	1,967,653	73	2,224,235
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	792,141	43	1,491,563
BOOK/PERIODICAL/MUSIC STORE	4512	32	1,175,512	30	732,672
GENERAL MERCHANDISE STORES	452	12	25,334,988	14	22,762,220
DEPARTMENT STORES	4521	3	2,678,935	D	D
GENERAL MERCHANDISE STORES	4529	9	22,656,053	14	22,762,220
E-COMMERCE & MAIL ORDER	4541	71	742,190	63	877,770
MISCELLANEOUS RETAILERS	453, 4542, 4543	476	12,442,598	564	10,334,220
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>994,722</u>	<u>37</u>	<u>451,223</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>303,611</u>	<u>8</u>	<u>274,909</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>2,777,252</u>	<u>9</u>	<u>8,272</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>694</u>	<u>45,854,285</u>	<u>646</u>	<u>46,633,208</u>
CONSTRUCTION OF BUILDINGS	236	166	23,469,044	188	23,624,826
HEAVY CONSTRUCTION & HIGHWAYS	237	44	4,568,368	42	3,580,760
SPECIAL TRADE CONTRACTORS	238	484	17,816,873	416	19,427,622
<u>MANUFACTURING</u>	<u>31-33</u>	<u>161</u>	<u>4,278,202</u>	<u>175</u>	<u>3,872,969</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>747</u>	<u>22,894,713</u>	<u>661</u>	<u>12,427,655</u>
DURABLE GOODS	423	523	16,545,940	460	8,998,997
NONDURABLE GOODS	424	220	6,332,688	193	3,391,835
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	16,085	8	36,823
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>549,444</u>	<u>43</u>	<u>841,855</u>
<u>INFORMATION</u>	<u>51</u>	<u>231</u>	<u>10,230,556</u>	<u>215</u>	<u>8,925,903</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>74</u>	<u>2,262,897</u>	<u>62</u>	<u>1,154,064</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>201</u>	<u>4,392,109</u>	<u>182</u>	<u>3,241,521</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>177</u>	<u>2,947,617</u>	<u>164</u>	<u>2,145,561</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>250</u>	<u>3,286,288</u>	<u>277</u>	<u>2,866,325</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>43</u>	<u>1,377,433</u>	<u>57</u>	<u>1,187,026</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>227</u>	<u>16,344,173</u>	<u>290</u>	<u>19,730,167</u>
ACCOMMODATIONS	721	62	2,587,669	98	4,656,560
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	165	13,756,504	192	15,073,607
<u>OTHER SERVICES</u>	<u>81</u>	<u>336</u>	<u>8,150,369</u>	<u>294</u>	<u>5,875,094</u>
REPAIR & MAINTENANCE	811	205	6,545,466	181	4,202,970
PERSONAL SERVICE	812	109	1,188,243	92	1,083,293
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	416,660	21	588,831
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>187,994</u>	<u>15</u>	<u>44,765</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,302</b>	<b>\$226,818,855</b>	<b>4,341</b>	<b>\$208,612,047</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,297</u>	<u>\$84,214,115</u>	<u>844</u>	<u>\$30,497,611</u>
MOTOR VEHICLES & PARTS	441	49	12,683,843	35	3,994,836
NEW & USED AUTO DEALERS	4411	12	6,779,067	5	1,573,946
RV, BOAT, MOTORCYCLE DEALERS	4412	10	511,938	18	1,094,623
AUTOMOTIVE PARTS & TIRE	4413	27	5,392,838	12	1,326,267
FURNITURE & HOME FURNISHING	442	68	4,286,030	46	1,278,130
ELECTRONICS & APPLIANCES	443	100	2,676,575	62	884,041
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	1,349,728	23	363,406
COMPUTERS & SOFTWARE	44312	57	1,111,520	39	520,635
CAMERA & PHOTO SUPPLIES	44313	3	215,327	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	87	19,408,156	51	5,458,311
BUILDING MATERIALS	4441	62	18,636,712	33	4,930,628
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	771,444	18	527,683
FOOD & BEVERAGE STORES	445	39	7,921,497	21	3,155,567
GROCERY & CONVENIENCE STORES	4451	17	7,176,866	8	3,061,571
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	744,631	13	93,996
DRUG/HEALTH STORES	446	44	2,237,287	41	1,198,705
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,894,649	11	1,724,485
APPAREL & ACCESSORIES	448	62	1,913,181	49	750,593
CLOTHING & SHOE STORES	4481, 4482	50	1,154,131	37	624,517
JEWELRY & LUGGAGE STORES	4483	12	759,050	12	126,076
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	92	1,732,151	62	1,036,054
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	1,274,633	42	751,117
BOOK/PERIODICAL/MUSIC STORE	4512	41	457,518	20	284,937
GENERAL MERCHANDISE STORES	452	11	16,034,147	7	2,608,825
DEPARTMENT STORES	4521	3	1,493,533	D	D
GENERAL MERCHANDISE STORES	4529	8	14,540,614	7	2,608,825
E-COMMERCE & MAIL ORDER	4541	78	1,529,853	60	704,878
MISCELLANEOUS RETAILERS	453, 4542, 4543	651	11,896,746	399	7,703,186
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>32</u>	<u>656,264</u>	<u>14</u>	<u>240,898</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>261,186</u>	<u>4</u>	<u>210,973</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>470,584</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,230</u>	<u>55,548,036</u>	<u>541</u>	<u>27,893,189</u>
CONSTRUCTION OF BUILDINGS	236	330	31,192,600	164	16,283,802
HEAVY CONSTRUCTION & HIGHWAYS	237	58	3,929,679	30	3,108,409
SPECIAL TRADE CONTRACTORS	238	842	20,425,757	347	8,500,978
<u>MANUFACTURING</u>	<u>31-33</u>	<u>202</u>	<u>6,730,581</u>	<u>160</u>	<u>5,191,813</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>593</u>	<u>7,289,113</u>	<u>441</u>	<u>6,043,239</u>
DURABLE GOODS	423	407	3,653,099	303	3,561,393
NONDURABLE GOODS	424	175	3,566,301	132	2,472,924
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	69,713	6	8,922
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>315,738</u>	<u>21</u>	<u>356,651</u>
<u>INFORMATION</u>	<u>51</u>	<u>223</u>	<u>10,316,384</u>	<u>176</u>	<u>4,223,640</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>71</u>	<u>1,875,532</u>	<u>50</u>	<u>614,473</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>169</u>	<u>4,283,324</u>	<u>121</u>	<u>1,745,034</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>234</u>	<u>3,190,097</u>	<u>139</u>	<u>1,436,833</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>450</u>	<u>5,678,339</u>	<u>239</u>	<u>2,690,956</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>105</u>	<u>2,672,719</u>	<u>60</u>	<u>1,077,330</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>215</u>	<u>14,961,627</u>	<u>145</u>	<u>9,434,974</u>
ACCOMMODATIONS	721	76	2,151,966	50	2,551,055
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	139	12,809,661	95	6,883,919
<u>OTHER SERVICES</u>	<u>81</u>	<u>366</u>	<u>5,407,519</u>	<u>216</u>	<u>3,380,261</u>
REPAIR & MAINTENANCE	811	220	3,565,923	139	2,453,645
PERSONAL SERVICE	812	127	1,314,554	66	765,326
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	527,042	11	161,290
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>52,594</u>	<u>8</u>	<u>148,672</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,237</b>	<b>\$203,923,752</b>	<b>3,179</b>	<b>\$95,186,547</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>13,644</u>	<u>\$4,570,539,226</u>	<u>2,727</u>	<u>\$470,135,125</u>
MOTOR VEHICLES & PARTS	441	708	906,630,374	107	98,136,557
NEW & USED AUTO DEALERS	4411	312	762,197,670	37	81,734,843
RV, BOAT, MOTORCYCLE DEALERS	4412	156	62,350,023	27	6,902,068
AUTOMOTIVE PARTS & TIRE	4413	240	82,082,681	43	9,499,646
FURNITURE & HOME FURNISHING	442	692	285,617,725	128	13,503,457
ELECTRONICS & APPLIANCES	443	986	416,373,961	224	28,777,347
APPLIANCES, TV & OTHER ELECTRONICS	44311	294	171,146,683	71	23,295,343
COMPUTERS & SOFTWARE	44312	671	228,768,871	148	5,032,644
CAMERA & PHOTO SUPPLIES	44313	21	16,458,407	5	449,360
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	633	327,816,635	138	56,490,584
BUILDING MATERIALS	4441	444	312,228,276	84	49,713,495
LAWN & GARDEN SUPPLIES & EQUIP.	4442	189	15,588,359	54	6,777,089
FOOD & BEVERAGE STORES	445	869	237,115,917	106	30,554,964
GROCERY & CONVENIENCE STORES	4451	602	219,181,657	64	29,929,114
OTHER FOOD & BEVERAGE STORES	4452, 4453	267	17,934,260	42	625,850
DRUG/HEALTH STORES	446	505	144,283,218	103	11,175,687
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	383	78,511,313	51	7,713,824
APPAREL & ACCESSORIES	448	1,095	489,505,928	163	23,740,090
CLOTHING & SHOE STORES	4481, 4482	766	413,930,669	113	17,281,102
JEWELRY & LUGGAGE STORES	4483	329	75,575,259	50	6,458,988
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	917	218,748,444	188	24,338,501
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	538	141,956,281	113	17,820,470
BOOK/PERIODICAL/MUSIC STORE	4512	379	76,792,163	75	6,518,031
GENERAL MERCHANDISE STORES	452	125	819,591,860	27	124,167,915
DEPARTMENT STORES	4521	11	324,467,755	6	45,556,990
GENERAL MERCHANDISE STORES	4529	114	495,124,105	21	78,610,925
E-COMMERCE & MAIL ORDER	4541	471	69,056,849	119	4,214,504
MISCELLANEOUS RETAILERS	453, 4542, 4543	6,260	577,287,002	1,373	47,321,695
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>194</u>	<u>8,272,025</u>	<u>51</u>	<u>675,016</u>
<u>MINING</u>	<u>21</u>	<u>28</u>	<u>4,528,058</u>	<u>8</u>	<u>525,783</u>
<u>UTILITIES</u>	<u>22</u>	<u>43</u>	<u>4,105,607</u>	<u>13</u>	<u>143,868</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,231</u>	<u>1,937,330,237</u>	<u>2,145</u>	<u>161,465,192</u>
CONSTRUCTION OF BUILDINGS	236	3,692	1,115,644,469	635	92,475,464
HEAVY CONSTRUCTION & HIGHWAYS	237	403	166,817,894	88	15,445,248
SPECIAL TRADE CONTRACTORS	238	7,136	654,867,874	1,422	53,544,480
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,515</u>	<u>231,861,948</u>	<u>425</u>	<u>14,334,215</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,322</u>	<u>1,039,782,919</u>	<u>1,112</u>	<u>31,890,419</u>
DURABLE GOODS	423	2,891	879,966,094	778	22,386,528
NONDURABLE GOODS	424	1,361	156,582,886	326	9,439,453
ELECTRONIC MARKETS, AGENTS & BROKERS	425	70	3,233,939	8	64,438
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>459</u>	<u>49,308,439</u>	<u>58</u>	<u>1,906,869</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,274</u>	<u>496,196,555</u>	<u>360</u>	<u>39,236,410</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>330</u>	<u>94,436,361</u>	<u>115</u>	<u>6,519,215</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,413</u>	<u>315,628,536</u>	<u>353</u>	<u>16,475,476</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>4,256</u>	<u>352,773,176</u>	<u>598</u>	<u>10,333,468</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>5,250</u>	<u>315,468,948</u>	<u>878</u>	<u>17,379,938</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>1,162</u>	<u>97,729,938</u>	<u>148</u>	<u>5,605,971</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>4,573</u>	<u>1,040,838,713</u>	<u>477</u>	<u>65,252,954</u>
ACCOMMODATIONS	721	310	227,211,936	53	3,891,530
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,263	813,626,777	424	61,361,424
<u>OTHER SERVICES</u>	<u>81</u>	<u>5,706</u>	<u>315,044,363</u>	<u>870</u>	<u>25,942,526</u>
REPAIR & MAINTENANCE	811	2,946	189,745,149	516	19,099,174
PERSONAL SERVICE	812	2,483	113,513,006	304	6,291,931
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	277	11,786,208	50	551,421
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>179</u>	<u>8,805,447</u>	<u>11</u>	<u>909,428</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>56,579</b>	<b>\$10,882,650,496</b>	<b>10,349</b>	<b>\$868,731,873</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLIICKITAT COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLIICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>823</u>	<u>\$57,608,856</u>	<u>504</u>	<u>\$9,231,323</u>
MOTOR VEHICLES & PARTS	441	40	13,501,312	32	1,826,070
NEW & USED AUTO DEALERS	4411	11	7,416,786	9	275,984
RV, BOAT, MOTORCYCLE DEALERS	4412	9	3,176,431	3	9,436
AUTOMOTIVE PARTS & TIRE	4413	20	2,908,095	20	1,540,650
FURNITURE & HOME FURNISHING	442	31	2,498,927	13	149,632
ELECTRONICS & APPLIANCES	443	73	1,105,373	41	321,681
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	457,961	12	73,875
COMPUTERS & SOFTWARE	44312	43	640,220	29	247,806
CAMERA & PHOTO SUPPLIES	44313	3	7,192	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	8,432,549	31	1,028,310
BUILDING MATERIALS	4441	32	6,205,251	26	989,688
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	2,227,298	5	38,622
FOOD & BEVERAGE STORES	445	24	5,310,953	19	1,498,525
GROCERY & CONVENIENCE STORES	4451	15	5,092,283	13	1,474,688
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	218,670	6	23,837
DRUG/HEALTH STORES	446	33	853,884	25	482,415
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	3,673,094	13	828,954
APPAREL & ACCESSORIES	448	45	1,222,601	29	67,816
CLOTHING & SHOE STORES	4481, 4482	33	568,474	24	51,194
JEWELRY & LUGGAGE STORES	4483	12	654,127	5	16,622
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	53	756,151	36	142,064
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	694,212	19	49,573
BOOK/PERIODICAL/MUSIC STORE	4512	22	61,939	17	92,491
GENERAL MERCHANDISE STORES	452	12	13,501,175	6	206,232
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	12	13,501,175	6	206,232
E-COMMERCE & MAIL ORDER	4541	59	661,320	49	287,137
MISCELLANEOUS RETAILERS	453, 4542, 4543	380	6,091,517	210	2,392,487
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>530,868</u>	<u>21</u>	<u>606,752</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>25,415</u>	<u>6</u>	<u>335,101</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>249,232</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>733</u>	<u>53,458,932</u>	<u>298</u>	<u>8,367,117</u>
CONSTRUCTION OF BUILDINGS	236	197	30,896,146	81	3,512,143
HEAVY CONSTRUCTION & HIGHWAYS	237	38	5,213,108	29	2,045,221
SPECIAL TRADE CONTRACTORS	238	498	17,349,678	188	2,809,753
<u>MANUFACTURING</u>	<u>31-33</u>	<u>149</u>	<u>4,873,243</u>	<u>79</u>	<u>1,397,407</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>506</u>	<u>9,932,717</u>	<u>379</u>	<u>3,623,922</u>
DURABLE GOODS	423	336	6,602,455	274	2,176,296
NONDURABLE GOODS	424	163	3,319,808	105	1,447,626
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	10,454	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>450,927</u>	<u>16</u>	<u>317,988</u>
<u>INFORMATION</u>	<u>51</u>	<u>184</u>	<u>4,429,317</u>	<u>131</u>	<u>1,928,236</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>1,516,856</u>	<u>30</u>	<u>586,038</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>160</u>	<u>3,787,130</u>	<u>78</u>	<u>1,500,525</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>153</u>	<u>3,321,036</u>	<u>80</u>	<u>330,153</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>210</u>	<u>3,588,140</u>	<u>102</u>	<u>683,865</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>43</u>	<u>2,026,355</u>	<u>22</u>	<u>237,399</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>162</u>	<u>15,018,475</u>	<u>61</u>	<u>2,074,287</u>
ACCOMMODATIONS	721	39	2,511,463	15	316,736
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	123	12,507,012	46	1,757,551
<u>OTHER SERVICES</u>	<u>81</u>	<u>205</u>	<u>4,289,592</u>	<u>115</u>	<u>1,259,272</u>
REPAIR & MAINTENANCE	811	110	3,294,816	75	839,497
PERSONAL SERVICE	812	83	787,776	31	335,285
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	207,000	9	84,490
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>13</u>	<u>34,216</u>	<u>10</u>	<u>139,622</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,444</b>	<b>\$165,141,307</b>	<b>1,932</b>	<b>\$32,619,007</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,358</u>	<u>\$124,536,105</u>	<u>387</u>	<u>\$5,931,099</u>
MOTOR VEHICLES & PARTS	441	98	29,938,235	17	1,345,372
NEW & USED AUTO DEALERS	4411	36	17,296,325	7	719,677
RV, BOAT, MOTORCYCLE DEALERS	4412	15	5,444,248	3	29,282
AUTOMOTIVE PARTS & TIRE	4413	47	7,197,662	7	596,413
FURNITURE & HOME FURNISHING	442	52	3,819,670	11	33,995
ELECTRONICS & APPLIANCES	443	112	3,073,799	31	162,736
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	2,028,690	12	52,344
COMPUTERS & SOFTWARE	44312	69	991,788	19	110,392
CAMERA & PHOTO SUPPLIES	44313	4	53,321	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	63	12,077,938	25	1,304,534
BUILDING MATERIALS	4441	40	10,094,328	16	580,291
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,983,610	9	724,243
FOOD & BEVERAGE STORES	445	51	8,481,254	14	1,036,370
GROCERY & CONVENIENCE STORES	4451	33	8,185,833	11	1,025,460
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	295,421	3	10,910
DRUG/HEALTH STORES	446	54	2,335,474	23	290,463
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	6,509,090	7	154,497
APPAREL & ACCESSORIES	448	59	5,700,820	27	106,563
CLOTHING & SHOE STORES	4481, 4482	46	4,848,558	24	80,444
JEWELRY & LUGGAGE STORES	4483	13	852,262	3	26,119
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	85	2,580,798	20	84,139
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	2,467,518	10	75,929
BOOK/PERIODICAL/MUSIC STORE	4512	21	113,280	10	8,210
GENERAL MERCHANDISE STORES	452	23	31,254,284	3	99,269
DEPARTMENT STORES	4521	3	5,719,770	D	D
GENERAL MERCHANDISE STORES	4529	20	25,534,514	3	99,269
E-COMMERCE & MAIL ORDER	4541	72	944,329	48	116,726
MISCELLANEOUS RETAILERS	453, 4542, 4543	634	17,820,414	161	1,196,435
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>49</u>	<u>711,589</u>	<u>11</u>	<u>70,238</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>2,190,582</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>125,646</u>	<u>5</u>	<u>68,252</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>798</u>	<u>48,699,243</u>	<u>210</u>	<u>4,207,175</u>
CONSTRUCTION OF BUILDINGS	236	195	27,462,155	48	1,527,270
HEAVY CONSTRUCTION & HIGHWAYS	237	59	8,485,343	23	1,056,050
SPECIAL TRADE CONTRACTORS	238	544	12,751,745	139	1,623,855
<u>MANUFACTURING</u>	<u>31-33</u>	<u>233</u>	<u>4,940,191</u>	<u>44</u>	<u>206,054</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>770</u>	<u>29,742,518</u>	<u>220</u>	<u>2,522,265</u>
DURABLE GOODS	423	544	17,030,152	146	1,068,859
NONDURABLE GOODS	424	221	7,343,157	71	1,447,258
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	5,369,209	3	6,148
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>1,384,531</u>	<u>4</u>	<u>103,697</u>
<u>INFORMATION</u>	<u>51</u>	<u>225</u>	<u>9,126,320</u>	<u>104</u>	<u>919,806</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>685,384</u>	<u>26</u>	<u>63,508</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>192</u>	<u>7,541,366</u>	<u>68</u>	<u>312,538</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>203</u>	<u>3,416,774</u>	<u>48</u>	<u>260,481</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>305</u>	<u>3,507,357</u>	<u>79</u>	<u>274,438</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>48</u>	<u>3,048,713</u>	<u>15</u>	<u>160,760</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>212</u>	<u>19,427,376</u>	<u>31</u>	<u>644,802</u>
ACCOMMODATIONS	721	44	1,798,935	8	109,153
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	168	17,628,441	23	535,649
<u>OTHER SERVICES</u>	<u>81</u>	<u>375</u>	<u>8,322,374</u>	<u>79</u>	<u>1,366,278</u>
REPAIR & MAINTENANCE	811	241	6,539,558	48	1,198,199
PERSONAL SERVICE	812	115	1,449,475	27	147,800
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	333,341	4	20,279
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>27,572</u>	<u>6</u>	<u>154,935</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,912</b>	<b>\$267,433,641</b>	<b>1,337</b>	<b>\$17,266,326</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>926</u>	<u>\$56,202,906</u>	<u>845</u>	<u>\$50,289,772</u>
MOTOR VEHICLES & PARTS	441	45	10,366,984	53	8,171,778
NEW & USED AUTO DEALERS	4411	17	5,876,521	21	4,989,699
RV, BOAT, MOTORCYCLE DEALERS	4412	6	159,942	7	96,831
AUTOMOTIVE PARTS & TIRE	4413	22	4,330,521	25	3,085,248
FURNITURE & HOME FURNISHING	442	36	1,187,273	27	1,018,672
ELECTRONICS & APPLIANCES	443	78	872,445	66	885,538
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	360,189	25	339,365
COMPUTERS & SOFTWARE	44312	46	511,990	41	546,173
CAMERA & PHOTO SUPPLIES	44313	3	266	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	7,101,911	45	6,155,151
BUILDING MATERIALS	4441	42	6,341,368	32	5,083,310
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	760,543	13	1,071,841
FOOD & BEVERAGE STORES	445	26	3,721,122	39	5,968,030
GROCERY & CONVENIENCE STORES	4451	18	3,656,350	26	5,846,305
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	64,772	13	121,725
DRUG/HEALTH STORES	446	30	306,129	36	979,168
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	3,828,204	34	3,630,717
APPAREL & ACCESSORIES	448	37	372,473	53	1,458,638
CLOTHING & SHOE STORES	4481, 4482	32	225,349	43	1,077,112
JEWELRY & LUGGAGE STORES	4483	5	147,124	10	381,526
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	53	302,680	59	827,352
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	162,634	32	665,654
BOOK/PERIODICAL/MUSIC STORE	4512	22	140,046	27	161,698
GENERAL MERCHANDISE STORES	452	13	18,536,269	13	15,464,364
DEPARTMENT STORES	4521	D	D	3	2,002,169
GENERAL MERCHANDISE STORES	4529	13	18,536,269	10	13,462,195
E-COMMERCE & MAIL ORDER	4541	59	589,061	58	512,813
MISCELLANEOUS RETAILERS	453, 4542, 4543	459	9,018,355	362	5,217,551
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>600,441</u>	<u>22</u>	<u>564,989</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>221,483</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>72,754</u>	<u>13</u>	<u>584,413</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>891</u>	<u>30,010,897</u>	<u>411</u>	<u>22,310,983</u>
CONSTRUCTION OF BUILDINGS	236	224	17,099,647	136	12,359,354
HEAVY CONSTRUCTION & HIGHWAYS	237	53	2,137,048	27	2,553,987
SPECIAL TRADE CONTRACTORS	238	614	10,774,202	248	7,397,642
<u>MANUFACTURING</u>	<u>31-33</u>	<u>154</u>	<u>3,497,291</u>	<u>118</u>	<u>1,530,676</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>472</u>	<u>3,899,294</u>	<u>471</u>	<u>6,062,924</u>
DURABLE GOODS	423	335	2,867,473	335	4,433,869
NONDURABLE GOODS	424	134	1,015,974	131	1,615,165
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	15,847	5	13,890
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>621,487</u>	<u>22</u>	<u>455,965</u>
<u>INFORMATION</u>	<u>51</u>	<u>179</u>	<u>5,954,482</u>	<u>165</u>	<u>3,982,100</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>1,740,222</u>	<u>53</u>	<u>1,001,184</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>129</u>	<u>1,567,844</u>	<u>113</u>	<u>1,635,544</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>147</u>	<u>1,495,170</u>	<u>137</u>	<u>961,855</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>290</u>	<u>2,666,015</u>	<u>187</u>	<u>1,607,694</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>34</u>	<u>835,575</u>	<u>39</u>	<u>761,590</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>129</u>	<u>9,637,732</u>	<u>198</u>	<u>9,290,236</u>
ACCOMMODATIONS	721	24	1,589,716	78	3,100,421
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	105	8,048,016	120	6,189,815
<u>OTHER SERVICES</u>	<u>81</u>	<u>221</u>	<u>4,612,086</u>	<u>218</u>	<u>5,539,756</u>
REPAIR & MAINTENANCE	811	146	3,757,465	141	4,638,789
PERSONAL SERVICE	812	66	695,155	60	659,162
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	159,466	17	241,805
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>37,204</u>	<u>6</u>	<u>57,471</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,694</b>	<b>\$123,672,883</b>	<b>3,018</b>	<b>\$106,637,152</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>623</u>	<u>\$14,134,143</u>	<u>389</u>	<u>\$6,304,128</u>
MOTOR VEHICLES & PARTS	441	31	1,357,874	21	1,596,670
NEW & USED AUTO DEALERS	4411	7	537,390	5	993,111
RV, BOAT, MOTORCYCLE DEALERS	4412	4	14,943	4	133,885
AUTOMOTIVE PARTS & TIRE	4413	20	805,541	12	469,674
FURNITURE & HOME FURNISHING	442	19	243,188	13	39,338
ELECTRONICS & APPLIANCES	443	46	393,475	36	268,808
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	193,535	16	156,226
COMPUTERS & SOFTWARE	44312	27	199,940	20	112,582
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	34	3,397,012	24	1,022,716
BUILDING MATERIALS	4441	26	3,319,307	19	1,001,770
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	77,705	5	20,946
FOOD & BEVERAGE STORES	445	33	2,627,781	8	1,484,355
GROCERY & CONVENIENCE STORES	4451	23	2,577,991	4	1,481,853
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	49,790	4	2,502
DRUG/HEALTH STORES	446	30	426,916	18	220,351
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,358,363	12	452,528
APPAREL & ACCESSORIES	448	34	153,693	22	23,440
CLOTHING & SHOE STORES	4481, 4482	24	74,525	18	21,796
JEWELRY & LUGGAGE STORES	4483	10	79,168	4	1,644
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	246,935	23	49,381
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	24	134,965	8	31,267
BOOK/PERIODICAL/MUSIC STORE	4512	19	111,970	15	18,114
GENERAL MERCHANDISE STORES	452	7	1,084,808	4	109,710
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	7	1,084,808	4	109,710
E-COMMERCE & MAIL ORDER	4541	51	278,588	37	150,963
MISCELLANEOUS RETAILERS	453, 4542, 4543	282	2,565,510	171	885,868
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>246,622</u>	<u>10</u>	<u>193,070</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>458,845</u>	<u>4</u>	<u>367,022</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>12,877</u>	<u>3</u>	<u>25,088</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>319</u>	<u>14,862,492</u>	<u>216</u>	<u>8,706,155</u>
CONSTRUCTION OF BUILDINGS	236	93	7,397,528	51	3,412,227
HEAVY CONSTRUCTION & HIGHWAYS	237	27	1,918,775	18	2,461,141
SPECIAL TRADE CONTRACTORS	238	199	5,546,189	147	2,832,787
<u>MANUFACTURING</u>	<u>31-33</u>	<u>92</u>	<u>1,718,305</u>	<u>47</u>	<u>503,295</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>358</u>	<u>2,114,052</u>	<u>244</u>	<u>4,727,820</u>
DURABLE GOODS	423	260	1,809,276	169	3,871,428
NONDURABLE GOODS	424	92	298,811	69	459,755
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	5,965	6	396,637
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>233,546</u>	<u>5</u>	<u>27,509</u>
<u>INFORMATION</u>	<u>51</u>	<u>129</u>	<u>2,236,854</u>	<u>101</u>	<u>1,059,290</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>885,884</u>	<u>27</u>	<u>180,441</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>82</u>	<u>574,921</u>	<u>47</u>	<u>464,211</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>79</u>	<u>564,657</u>	<u>55</u>	<u>269,859</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>121</u>	<u>1,211,094</u>	<u>76</u>	<u>313,045</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>24</u>	<u>677,506</u>	<u>6</u>	<u>70,094</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>172</u>	<u>6,026,775</u>	<u>48</u>	<u>1,501,717</u>
ACCOMMODATIONS	721	86	2,291,109	19	228,919
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	86	3,735,666	29	1,272,798
<u>OTHER SERVICES</u>	<u>81</u>	<u>127</u>	<u>1,711,785</u>	<u>70</u>	<u>691,162</u>
REPAIR & MAINTENANCE	811	72	1,015,385	41	501,956
PERSONAL SERVICE	812	41	336,540	24	108,433
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	359,860	5	80,773
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>67,222</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,203</b>	<b>\$47,737,580</b>	<b>1,348</b>	<b>\$25,403,906</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,890</u>	<u>\$1,511,459,891</u>	<u>648</u>	<u>\$22,085,611</u>
MOTOR VEHICLES & PARTS	441	460	433,270,959	18	3,637,314
NEW & USED AUTO DEALERS	4411	203	355,449,714	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	85	38,730,832	7	3,101,003
AUTOMOTIVE PARTS & TIRE	4413	172	39,090,413	11	536,311
FURNITURE & HOME FURNISHING	442	242	63,075,489	32	396,697
ELECTRONICS & APPLIANCES	443	460	81,712,284	52	1,017,598
APPLIANCES, TV & OTHER ELECTRONICS	44311	158	54,808,440	23	655,555
COMPUTERS & SOFTWARE	44312	294	25,087,580	29	362,043
CAMERA & PHOTO SUPPLIES	44313	8	1,816,264	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	289	132,285,381	35	4,306,761
BUILDING MATERIALS	4441	196	126,287,312	24	3,840,580
LAWN & GARDEN SUPPLIES & EQUIP.	4442	93	5,998,069	11	466,181
FOOD & BEVERAGE STORES	445	277	73,641,139	27	3,628,437
GROCERY & CONVENIENCE STORES	4451	217	70,973,924	12	3,243,604
OTHER FOOD & BEVERAGE STORES	4452, 4453	60	2,667,215	15	384,833
DRUG/HEALTH STORES	446	215	37,786,427	20	620,478
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	189	37,071,357	6	1,376,976
APPAREL & ACCESSORIES	448	350	104,275,792	54	878,958
CLOTHING & SHOE STORES	4481, 4482	259	84,271,419	44	803,476
JEWELRY & LUGGAGE STORES	4483	91	20,004,373	10	75,482
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	355	62,330,970	46	884,944
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	214	47,668,246	23	509,011
BOOK/PERIODICAL/MUSIC STORE	4512	141	14,662,724	23	375,933
GENERAL MERCHANDISE STORES	452	52	333,553,450	D	D
DEPARTMENT STORES	4521	8	136,076,920	D	D
GENERAL MERCHANDISE STORES	4529	44	197,476,530	D	D
E-COMMERCE & MAIL ORDER	4541	182	10,224,196	44	671,977
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,819	142,232,447	314	4,665,471
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>115</u>	<u>1,796,210</u>	<u>16</u>	<u>757,769</u>
<u>MINING</u>	<u>21</u>	<u>19</u>	<u>2,385,351</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>31</u>	<u>1,063,066</u>	<u>4</u>	<u>33,618</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,864</u>	<u>557,507,517</u>	<u>489</u>	<u>34,420,633</u>
CONSTRUCTION OF BUILDINGS	236	1,306	254,504,818	172	20,710,315
HEAVY CONSTRUCTION & HIGHWAYS	237	212	77,803,719	30	5,029,100
SPECIAL TRADE CONTRACTORS	238	3,346	225,198,980	287	8,681,218
<u>MANUFACTURING</u>	<u>31-33</u>	<u>908</u>	<u>85,481,846</u>	<u>110</u>	<u>1,524,764</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,130</u>	<u>177,570,113</u>	<u>270</u>	<u>2,541,532</u>
DURABLE GOODS	423	1,483	146,708,371	184	1,297,400
NONDURABLE GOODS	424	622	30,562,171	86	1,244,132
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	299,571	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>189</u>	<u>11,991,409</u>	<u>21</u>	<u>326,786</u>
<u>INFORMATION</u>	<u>51</u>	<u>542</u>	<u>123,646,974</u>	<u>135</u>	<u>2,268,915</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>184</u>	<u>30,176,917</u>	<u>39</u>	<u>443,384</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>675</u>	<u>76,093,296</u>	<u>97</u>	<u>1,281,718</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,190</u>	<u>32,508,574</u>	<u>126</u>	<u>1,701,724</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,885</u>	<u>58,315,797</u>	<u>192</u>	<u>3,497,199</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>333</u>	<u>23,963,696</u>	<u>47</u>	<u>999,943</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,418</u>	<u>226,385,177</u>	<u>158</u>	<u>7,475,405</u>
ACCOMMODATIONS	721	116	14,573,527	95	3,482,408
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,302	211,811,650	63	3,992,997
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,274</u>	<u>93,104,357</u>	<u>148</u>	<u>2,217,190</u>
REPAIR & MAINTENANCE	811	1,378	69,851,677	91	1,563,721
PERSONAL SERVICE	812	804	21,038,449	51	545,876
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	92	2,214,231	6	107,593
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>59</u>	<u>1,217,520</u>	<u>5</u>	<u>32,246</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>22,706</b>	<b>\$3,014,667,711</b>	<b>2,505</b>	<b>\$81,608,437</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,997</u>	<u>\$324,311,047</u>	<u>337</u>	<u>\$3,404,234</u>
MOTOR VEHICLES & PARTS	441	138	109,298,851	21	582,812
NEW & USED AUTO DEALERS	4411	51	80,481,355	6	135,827
RV, BOAT, MOTORCYCLE DEALERS	4412	44	21,160,533	4	300,574
AUTOMOTIVE PARTS & TIRE	4413	43	7,656,963	11	146,411
FURNITURE & HOME FURNISHING	442	103	8,977,303	13	49,789
ELECTRONICS & APPLIANCES	443	165	14,665,815	32	114,311
APPLIANCES, TV & OTHER ELECTRONICS	44311	57	11,544,188	13	42,954
COMPUTERS & SOFTWARE	44312	103	2,749,778	19	71,357
CAMERA & PHOTO SUPPLIES	44313	5	371,849	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	139	24,891,501	23	393,552
BUILDING MATERIALS	4441	97	23,162,334	20	350,423
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	1,729,167	3	43,129
FOOD & BEVERAGE STORES	445	79	17,208,779	6	929,022
GROCERY & CONVENIENCE STORES	4451	48	15,971,999	6	929,022
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	1,236,780	D	D
DRUG/HEALTH STORES	446	84	5,815,958	13	84,927
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	8,529,424	D	D
APPAREL & ACCESSORIES	448	123	18,714,333	20	17,513
CLOTHING & SHOE STORES	4481, 4482	90	14,247,672	16	15,522
JEWELRY & LUGGAGE STORES	4483	33	4,466,661	4	1,991
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	118	10,365,532	19	68,618
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	65	8,219,756	11	27,835
BOOK/PERIODICAL/MUSIC STORE	4512	53	2,145,776	8	40,783
GENERAL MERCHANDISE STORES	452	22	69,388,670	5	59,089
DEPARTMENT STORES	4521	4	22,479,232	D	D
GENERAL MERCHANDISE STORES	4529	18	46,909,438	5	59,089
E-COMMERCE & MAIL ORDER	4541	81	1,729,976	37	87,317
MISCELLANEOUS RETAILERS	453, 4542, 4543	888	34,724,905	148	1,017,284
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>55</u>	<u>785,013</u>	<u>8</u>	<u>241,084</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>425,974</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>126,477</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,499</u>	<u>87,863,771</u>	<u>239</u>	<u>6,521,372</u>
CONSTRUCTION OF BUILDINGS	236	383	46,628,350	54	2,443,263
HEAVY CONSTRUCTION & HIGHWAYS	237	74	8,263,768	18	2,102,608
SPECIAL TRADE CONTRACTORS	238	1,042	32,971,653	167	1,975,501
<u>MANUFACTURING</u>	<u>31-33</u>	<u>336</u>	<u>19,760,992</u>	<u>35</u>	<u>162,940</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>997</u>	<u>39,042,767</u>	<u>231</u>	<u>995,291</u>
DURABLE GOODS	423	689	23,293,764	169	796,477
NONDURABLE GOODS	424	301	15,626,139	62	198,814
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	122,864	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>90</u>	<u>3,744,969</u>	<u>8</u>	<u>145,202</u>
<u>INFORMATION</u>	<u>51</u>	<u>277</u>	<u>16,493,690</u>	<u>86</u>	<u>967,346</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>98</u>	<u>3,179,679</u>	<u>16</u>	<u>211,852</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>281</u>	<u>11,569,891</u>	<u>58</u>	<u>218,332</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>332</u>	<u>6,527,956</u>	<u>37</u>	<u>127,531</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>558</u>	<u>8,475,023</u>	<u>68</u>	<u>195,831</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>98</u>	<u>4,315,589</u>	<u>7</u>	<u>51,744</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>341</u>	<u>36,688,385</u>	<u>30</u>	<u>6,012,055</u>
ACCOMMODATIONS	721	60	4,349,582	8	5,357,868
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	281	32,338,803	22	654,187
<u>OTHER SERVICES</u>	<u>81</u>	<u>577</u>	<u>14,223,663</u>	<u>54</u>	<u>410,606</u>
REPAIR & MAINTENANCE	811	376	10,548,783	34	296,637
PERSONAL SERVICE	812	173	3,193,860	20	113,969
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	481,020	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>15</u>	<u>105,487</u>	<u>8</u>	<u>112,351</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,569</b>	<b>\$577,640,373</b>	<b>1,222</b>	<b>\$19,777,771</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,487</u>	<u>\$1,375,955,486</u>	<u>4,054</u>	<u>\$917,935,638</u>
MOTOR VEHICLES & PARTS	441	363	335,092,814	333	188,844,595
NEW & USED AUTO DEALERS	4411	142	268,363,334	167	143,869,405
RV, BOAT, MOTORCYCLE DEALERS	4412	64	25,238,491	50	11,748,140
AUTOMOTIVE PARTS & TIRE	4413	157	41,490,989	116	33,227,050
FURNITURE & HOME FURNISHING	442	276	59,282,227	167	39,815,534
ELECTRONICS & APPLIANCES	443	434	93,403,995	371	60,828,957
APPLIANCES, TV & OTHER ELECTRONICS	44311	133	60,660,168	106	43,516,744
COMPUTERS & SOFTWARE	44312	294	30,781,150	258	17,079,561
CAMERA & PHOTO SUPPLIES	44313	7	1,962,677	7	232,652
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	335	118,831,155	204	86,562,331
BUILDING MATERIALS	4441	217	109,295,928	143	79,797,643
LAWN & GARDEN SUPPLIES & EQUIP.	4442	118	9,535,227	61	6,764,688
FOOD & BEVERAGE STORES	445	254	77,475,366	126	55,238,063
GROCERY & CONVENIENCE STORES	4451	172	74,864,800	70	53,243,775
OTHER FOOD & BEVERAGE STORES	4452, 4453	82	2,610,566	56	1,994,288
DRUG/HEALTH STORES	446	208	38,961,958	174	29,128,074
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	161	24,085,919	88	19,232,203
APPAREL & ACCESSORIES	448	315	132,572,462	216	71,191,131
CLOTHING & SHOE STORES	4481, 4482	227	109,603,812	154	59,009,599
JEWELRY & LUGGAGE STORES	4483	88	22,968,650	62	12,181,532
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	347	55,721,538	293	51,948,950
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	218	43,564,881	175	36,194,486
BOOK/PERIODICAL/MUSIC STORE	4512	129	12,156,657	118	15,754,464
GENERAL MERCHANDISE STORES	452	58	302,816,131	39	210,990,861
DEPARTMENT STORES	4521	10	113,536,311	7	76,913,450
GENERAL MERCHANDISE STORES	4529	48	189,279,820	32	134,077,411
E-COMMERCE & MAIL ORDER	4541	180	11,131,107	121	5,505,376
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,556	126,580,814	1,922	98,649,563
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>143</u>	<u>2,470,242</u>	<u>63</u>	<u>791,173</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>6,534,266</u>	<u>10</u>	<u>287,605</u>
<u>UTILITIES</u>	<u>22</u>	<u>22</u>	<u>842,154</u>	<u>13</u>	<u>571,050</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,257</u>	<u>493,367,892</u>	<u>2,450</u>	<u>261,149,567</u>
CONSTRUCTION OF BUILDINGS	236	1,460	250,473,831	693	145,688,081
HEAVY CONSTRUCTION & HIGHWAYS	237	204	50,558,926	121	20,714,756
SPECIAL TRADE CONTRACTORS	238	3,593	192,335,135	1,636	94,746,730
<u>MANUFACTURING</u>	<u>31-33</u>	<u>991</u>	<u>61,385,045</u>	<u>676</u>	<u>48,710,827</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,014</u>	<u>189,690,094</u>	<u>1,825</u>	<u>138,276,786</u>
DURABLE GOODS	423	1,432	160,045,798	1,315	110,689,360
NONDURABLE GOODS	424	558	29,297,217	480	25,525,613
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	347,079	30	2,061,813
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>184</u>	<u>6,512,593</u>	<u>105</u>	<u>5,383,362</u>
<u>INFORMATION</u>	<u>51</u>	<u>536</u>	<u>120,737,216</u>	<u>471</u>	<u>72,709,352</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>180</u>	<u>29,431,507</u>	<u>160</u>	<u>16,474,377</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>619</u>	<u>56,686,873</u>	<u>482</u>	<u>42,506,981</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,174</u>	<u>51,454,375</u>	<u>824</u>	<u>25,559,182</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,001</u>	<u>54,435,714</u>	<u>1,110</u>	<u>40,669,296</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>332</u>	<u>17,871,835</u>	<u>177</u>	<u>9,534,660</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,344</u>	<u>204,588,573</u>	<u>808</u>	<u>157,515,116</u>
ACCOMMODATIONS	721	92	16,807,297	86	28,045,881
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,252	187,781,276	722	129,469,235
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,026</u>	<u>75,168,686</u>	<u>1,471</u>	<u>57,773,416</u>
REPAIR & MAINTENANCE	811	1,257	57,272,124	861	36,725,370
PERSONAL SERVICE	812	694	15,740,630	549	18,294,019
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	75	2,155,932	61	2,754,027
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>32</u>	<u>815,012</u>	<u>41</u>	<u>1,235,441</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>22,360</b>	<b>\$2,747,947,563</b>	<b>14,741</b>	<b>\$1,797,084,218</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>783</u>	<u>\$44,073,263</u>	<u>2,692</u>	<u>\$476,355,889</u>
MOTOR VEHICLES & PARTS	441	41	9,628,878	137	100,331,066
NEW & USED AUTO DEALERS	4411	13	5,564,717	51	80,757,954
RV, BOAT, MOTORCYCLE DEALERS	4412	6	665,458	29	7,979,806
AUTOMOTIVE PARTS & TIRE	4413	22	3,398,703	57	11,593,306
FURNITURE & HOME FURNISHING	442	31	1,231,101	126	19,768,454
ELECTRONICS & APPLIANCES	443	68	833,105	259	32,492,175
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	508,986	83	22,469,011
COMPUTERS & SOFTWARE	44312	31	324,119	172	8,981,667
CAMERA & PHOTO SUPPLIES	44313	D	D	4	1,041,497
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	4,191,260	173	52,869,004
BUILDING MATERIALS	4441	28	2,894,732	115	49,891,236
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	1,296,528	58	2,977,768
FOOD & BEVERAGE STORES	445	23	2,971,417	95	30,734,990
GROCERY & CONVENIENCE STORES	4451	11	2,805,142	62	29,398,210
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	166,275	33	1,336,780
DRUG/HEALTH STORES	446	36	477,687	107	11,337,851
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	1,925,734	75	10,422,101
APPAREL & ACCESSORIES	448	42	353,894	146	20,914,082
CLOTHING & SHOE STORES	4481, 4482	32	289,926	116	14,984,545
JEWELRY & LUGGAGE STORES	4483	10	63,968	30	5,929,537
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	58	1,589,169	192	21,514,537
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	1,289,086	125	16,004,379
BOOK/PERIODICAL/MUSIC STORE	4512	28	300,083	67	5,510,158
GENERAL MERCHANDISE STORES	452	9	13,465,470	29	121,760,091
DEPARTMENT STORES	4521	D	D	7	53,371,085
GENERAL MERCHANDISE STORES	4529	9	13,465,470	22	68,389,006
E-COMMERCE & MAIL ORDER	4541	64	414,441	109	3,856,351
MISCELLANEOUS RETAILERS	453, 4542, 4543	349	6,991,107	1,244	50,355,187
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>243,004</u>	<u>60</u>	<u>808,601</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>82,608</u>	<u>10</u>	<u>1,774,074</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>28,785</u>	<u>11</u>	<u>394,205</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>477</u>	<u>15,535,698</u>	<u>2,249</u>	<u>191,761,072</u>
CONSTRUCTION OF BUILDINGS	236	127	7,888,481	583	109,652,484
HEAVY CONSTRUCTION & HIGHWAYS	237	39	1,963,968	103	13,039,766
SPECIAL TRADE CONTRACTORS	238	311	5,683,249	1,563	69,068,822
<u>MANUFACTURING</u>	<u>31-33</u>	<u>115</u>	<u>1,950,512</u>	<u>419</u>	<u>19,794,122</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>423</u>	<u>3,793,188</u>	<u>1,226</u>	<u>59,160,170</u>
DURABLE GOODS	423	291	2,989,471	867	50,893,721
NONDURABLE GOODS	424	127	785,053	347	8,143,450
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	18,664	12	122,999
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>157,860</u>	<u>80</u>	<u>1,814,166</u>
<u>INFORMATION</u>	<u>51</u>	<u>155</u>	<u>3,597,280</u>	<u>365</u>	<u>40,902,455</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>848,069</u>	<u>122</u>	<u>6,792,097</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>99</u>	<u>1,239,868</u>	<u>362</u>	<u>18,348,080</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>112</u>	<u>1,070,125</u>	<u>558</u>	<u>15,501,942</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>170</u>	<u>1,523,209</u>	<u>923</u>	<u>26,614,419</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>26</u>	<u>1,133,626</u>	<u>126</u>	<u>4,876,580</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>101</u>	<u>5,073,656</u>	<u>467</u>	<u>69,241,752</u>
ACCOMMODATIONS	721	24	687,123	31	5,453,234
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	77	4,386,533	436	63,788,518
<u>OTHER SERVICES</u>	<u>81</u>	<u>198</u>	<u>3,909,334</u>	<u>868</u>	<u>30,691,333</u>
REPAIR & MAINTENANCE	811	127	3,228,502	531	25,315,486
PERSONAL SERVICE	812	64	550,917	285	4,786,271
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	129,915	52	589,576
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>3,257</u>	<u>38</u>	<u>2,684,585</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,760</b>	<b>\$84,263,342</b>	<b>10,576</b>	<b>\$967,515,542</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIAKUM AND WALLA WALLA COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	WAHAKIAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>220</u>	<u>\$1,287,254</u>	<u>998</u>	<u>\$72,054,332</u>
MOTOR VEHICLES & PARTS	441	8	8,376	54	\$15,302,145
NEW & USED AUTO DEALERS	4411	D	D	17	10,980,160
RV, BOAT, MOTORCYCLE DEALERS	4412	3	6,063	9	1,661,471
AUTOMOTIVE PARTS & TIRE	4413	5	2,313	28	2,660,514
FURNITURE & HOME FURNISHING	442	8	24,427	38	1,639,362
ELECTRONICS & APPLIANCES	443	19	87,622	103	1,495,792
APPLIANCES, TV & OTHER ELECTRONICS	44311	11	40,765	31	666,119
COMPUTERS & SOFTWARE	44312	8	46,857	68	822,230
CAMERA & PHOTO SUPPLIES	44313	-	-	4	7,443
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	14	218,352	50	8,022,670
BUILDING MATERIALS	4441	11	201,263	32	7,203,034
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	17,089	18	819,636
FOOD & BEVERAGE STORES	445	7	251,950	44	7,301,524
GROCERY & CONVENIENCE STORES	4451	4	250,723	21	5,998,959
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	1,227	23	1,302,565
DRUG/HEALTH STORES	446	10	48,952	42	3,867,699
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	293,238	20	1,710,471
APPAREL & ACCESSORIES	448	11	9,453	54	1,977,338
CLOTHING & SHOE STORES	4481, 4482	11	9,453	41	1,221,027
JEWELRY & LUGGAGE STORES	4483	D	D	13	756,311
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	11	13,847	83	4,078,158
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	5	12,307	48	1,794,896
BOOK/PERIODICAL/MUSIC STORE	4512	6	1,540	35	2,283,262
GENERAL MERCHANDISE STORES	452	4	21,064	13	17,730,635
DEPARTMENT STORES	4521	D	D	4	4,566,964
GENERAL MERCHANDISE STORES	4529	4	21,064	9	13,163,671
E-COMMERCE & MAIL ORDER	4541	34	52,292	65	769,609
MISCELLANEOUS RETAILERS	453, 4542, 4543	89	257,681	432	8,158,929
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>39,492</u>	<u>21</u>	<u>682,241</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>45,168</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>96</u>	<u>2,348,716</u>	<u>491</u>	<u>41,593,489</u>
CONSTRUCTION OF BUILDINGS	236	24	1,263,996	146	32,080,804
HEAVY CONSTRUCTION & HIGHWAYS	237	11	216,802	32	869,581
SPECIAL TRADE CONTRACTORS	238	61	867,918	313	8,643,104
<u>MANUFACTURING</u>	<u>31-33</u>	<u>18</u>	<u>68,740</u>	<u>162</u>	<u>5,197,118</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>121</u>	<u>459,023</u>	<u>691</u>	<u>15,676,292</u>
DURABLE GOODS	423	80	333,099	466	9,369,963
NONDURABLE GOODS	424	41	125,924	217	6,228,715
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	8	77,614
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>7,823</u>	<u>18</u>	<u>566,866</u>
<u>INFORMATION</u>	<u>51</u>	<u>71</u>	<u>387,119</u>	<u>220</u>	<u>7,715,546</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>14</u>	<u>53,184</u>	<u>63</u>	<u>946,687</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>29</u>	<u>62,257</u>	<u>156</u>	<u>2,707,356</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>27</u>	<u>83,879</u>	<u>188</u>	<u>2,127,915</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>40</u>	<u>101,795</u>	<u>253</u>	<u>2,969,969</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>D</u>	<u>D</u>	<u>39</u>	<u>1,078,196</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>18</u>	<u>430,347</u>	<u>122</u>	<u>14,248,083</u>
ACCOMMODATIONS	721	7	45,038	21	2,791,437
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	385,309	101	11,456,646
<u>OTHER SERVICES</u>	<u>81</u>	<u>30</u>	<u>144,273</u>	<u>226</u>	<u>4,636,527</u>
REPAIR & MAINTENANCE	811	20	65,510	133	3,213,247
PERSONAL SERVICE	812	10	78,763	78	1,135,437
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	15	287,843
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>78,087</u>	<u>7</u>	<u>481,191</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>700</b>	<b>\$5,551,989</b>	<b>3,658</b>	<b>\$172,726,976</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,415</u>	<u>\$373,212,943</u>	<u>848</u>	<u>\$32,613,483</u>
MOTOR VEHICLES & PARTS	441	131	70,268,379	39	8,410,423
NEW & USED AUTO DEALERS	4411	44	52,903,599	13	5,888,275
RV, BOAT, MOTORCYCLE DEALERS	4412	32	5,176,967	3	115,126
AUTOMOTIVE PARTS & TIRE	4413	55	12,187,813	23	2,407,022
FURNITURE & HOME FURNISHING	442	103	16,262,121	30	628,143
ELECTRONICS & APPLIANCES	443	208	20,349,249	82	1,258,889
APPLIANCES, TV & OTHER ELECTRONICS	44311	65	14,914,348	30	654,239
COMPUTERS & SOFTWARE	44312	139	5,151,931	49	601,925
CAMERA & PHOTO SUPPLIES	44313	4	282,970	3	2,725
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	142	47,386,997	46	2,616,174
BUILDING MATERIALS	4441	88	44,669,267	31	1,934,609
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	2,717,730	15	681,565
FOOD & BEVERAGE STORES	445	69	24,785,584	22	4,411,536
GROCERY & CONVENIENCE STORES	4451	42	24,117,682	15	4,401,353
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	667,902	7	10,183
DRUG/HEALTH STORES	446	106	10,322,655	45	1,176,973
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	78	9,364,592	17	1,218,476
APPAREL & ACCESSORIES	448	163	21,934,434	43	717,015
CLOTHING & SHOE STORES	4481, 4482	122	18,202,034	36	424,948
JEWELRY & LUGGAGE STORES	4483	41	3,732,400	7	292,067
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	184	20,346,768	61	2,468,914
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	104	15,706,434	31	254,314
BOOK/PERIODICAL/MUSIC STORE	4512	80	4,640,334	30	2,214,600
GENERAL MERCHANDISE STORES	452	26	90,411,920	9	3,836,690
DEPARTMENT STORES	4521	5	30,632,594	D	D
GENERAL MERCHANDISE STORES	4529	21	59,779,326	9	3,836,690
E-COMMERCE & MAIL ORDER	4541	111	4,301,964	56	810,184
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,094	37,478,280	398	5,060,066
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>68</u>	<u>1,158,736</u>	<u>17</u>	<u>99,772</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>466,137</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>254,416</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,793</u>	<u>153,448,875</u>	<u>411</u>	<u>21,285,843</u>
CONSTRUCTION OF BUILDINGS	236	573	74,948,234	103	12,278,514
HEAVY CONSTRUCTION & HIGHWAYS	237	73	17,401,716	30	933,155
SPECIAL TRADE CONTRACTORS	238	1,147	61,098,925	278	8,074,174
<u>MANUFACTURING</u>	<u>31-33</u>	<u>456</u>	<u>20,129,149</u>	<u>107</u>	<u>1,959,573</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,254</u>	<u>56,631,776</u>	<u>554</u>	<u>10,619,669</u>
DURABLE GOODS	423	894	44,235,610	394	8,157,110
NONDURABLE GOODS	424	351	12,328,949	157	2,449,735
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	67,217	3	12,824
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>85</u>	<u>4,301,418</u>	<u>20</u>	<u>720,417</u>
<u>INFORMATION</u>	<u>51</u>	<u>361</u>	<u>29,593,637</u>	<u>194</u>	<u>3,797,235</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>111</u>	<u>5,534,441</u>	<u>44</u>	<u>334,797</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>364</u>	<u>14,165,932</u>	<u>112</u>	<u>1,553,216</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>489</u>	<u>8,960,910</u>	<u>143</u>	<u>1,419,367</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>742</u>	<u>16,237,821</u>	<u>169</u>	<u>3,529,368</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>143</u>	<u>7,849,566</u>	<u>32</u>	<u>567,327</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>502</u>	<u>64,125,719</u>	<u>101</u>	<u>9,568,814</u>
ACCOMMODATIONS	721	73	6,865,832	15	1,569,108
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	429	57,259,887	86	7,999,706
<u>OTHER SERVICES</u>	<u>81</u>	<u>811</u>	<u>23,745,080</u>	<u>171</u>	<u>2,481,556</u>
REPAIR & MAINTENANCE	811	510	18,301,042	86	1,776,766
PERSONAL SERVICE	812	270	5,135,813	78	623,606
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	308,225	7	81,184
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>13</u>	<u>458,334</u>	<u>12</u>	<u>53,495</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,625</b>	<b>\$780,274,890</b>	<b>2,935</b>	<b>\$90,603,932</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,187</u>	<u>\$324,985,363</u>
MOTOR VEHICLES & PARTS	441	231	76,861,793
NEW & USED AUTO DEALERS	4411	112	57,218,526
RV, BOAT, MOTORCYCLE DEALERS	4412	23	4,929,799
AUTOMOTIVE PARTS & TIRE	4413	96	14,713,468
FURNITURE & HOME FURNISHING	442	75	9,301,818
ELECTRONICS & APPLIANCES	443	188	12,754,273
APPLIANCES, TV & OTHER ELECTRONICS	44311	59	9,226,987
COMPUTERS & SOFTWARE	44312	125	3,510,292
CAMERA & PHOTO SUPPLIES	44313	4	16,994
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	109	28,511,965
BUILDING MATERIALS	4441	75	26,338,584
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	2,173,381
FOOD & BEVERAGE STORES	445	121	21,342,455
GROCERY & CONVENIENCE STORES	4451	76	20,366,177
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	976,278
DRUG/HEALTH STORES	446	91	12,638,974
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	78	8,639,020
APPAREL & ACCESSORIES	448	130	15,501,966
CLOTHING & SHOE STORES	4481, 4482	105	11,368,868
JEWELRY & LUGGAGE STORES	4483	25	4,133,098
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	10,465,807
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	89	7,834,242
BOOK/PERIODICAL/MUSIC STORE	4512	53	2,631,565
GENERAL MERCHANDISE STORES	452	25	90,650,630
DEPARTMENT STORES	4521	5	26,874,617
GENERAL MERCHANDISE STORES	4529	20	63,776,013
E-COMMERCE & MAIL ORDER	4541	81	1,675,757
MISCELLANEOUS RETAILERS	453, 4542, 4543	916	36,640,905
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>54</u>	<u>815,713</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>186,538</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>226,471</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,058</u>	<u>94,422,798</u>
CONSTRUCTION OF BUILDINGS	236	295	48,567,335
HEAVY CONSTRUCTION & HIGHWAYS	237	67	12,199,816
SPECIAL TRADE CONTRACTORS	238	696	33,655,647
<u>MANUFACTURING</u>	<u>31-33</u>	<u>350</u>	<u>15,735,112</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,174</u>	<u>75,731,833</u>
DURABLE GOODS	423	844	52,673,079
NONDURABLE GOODS	424	317	22,772,644
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	286,110
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>69</u>	<u>2,048,078</u>
<u>INFORMATION</u>	<u>51</u>	<u>300</u>	<u>30,444,355</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>93</u>	<u>4,468,692</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>313</u>	<u>22,467,158</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>327</u>	<u>5,764,907</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>522</u>	<u>13,828,801</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>86</u>	<u>3,714,600</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>479</u>	<u>50,798,483</u>
ACCOMMODATIONS	721	58	7,209,236
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	421	43,589,247
<u>OTHER SERVICES</u>	<u>81</u>	<u>736</u>	<u>18,310,090</u>
REPAIR & MAINTENANCE	811	448	12,998,061
PERSONAL SERVICE	812	258	4,587,925
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	724,104
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15</u>	<u>394,038</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,780</b>	<b>\$664,343,030</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

**Table 4-A**  
**City Taxable Retail Sales Comparing**  
**4th Quarter, 2004 to 4th Quarter 2005**  
**(Dollars in Thousands)**

City	4th Quarter, 2004	4th Quarter, 2005	Percent Change
Aberdeen	\$93,714	\$111,636	19.1%
Auburn	413,477	445,096	7.6%
Bellevue	1,206,789	1,339,905	11.0%
Bellingham	482,501	526,041	9.0%
Bremerton	167,307	171,055	2.2%
Camas	34,316	46,666	36.0%
Centralia	62,212	63,197	1.6%
Chehalis	92,811	106,429	14.7%
Colville	40,606	45,797	12.8%
Des Moines	49,471	49,113	-0.7%
Edmonds	137,637	152,245	10.6%
Ellensburg	86,639	94,630	9.2%
Everett	563,603	681,405	20.9%
Federal Way	325,809	364,845	12.0%
Fife	194,192	217,315	11.9%
Issaquah	289,995	311,839	7.5%
Kelso	61,341	58,643	-4.4%
Kennewick	343,896	349,972	1.8%
Kent	605,808	627,091	3.5%
Kirkland	379,652	464,592	22.4%
Lacey	173,584	214,781	23.7%
Longview	156,918	179,939	14.7%
Lynnwood	561,260	565,792	0.8%
Marysville	122,711	138,624	13.0%
Mercer Island	72,102	78,566	9.0%
Moses Lake	105,933	113,384	7.0%
Mount Vernon	132,722	157,084	18.4%
Mountlake Terrace	39,375	43,878	11.4%
Oak Harbor	83,559	85,836	2.7%
Olympia	439,102	464,412	5.8%
Omak	30,325	34,639	14.2%
Pasco	185,985	184,056	-1.0%
Port Angeles	86,735	87,122	0.4%
Port Townsend	39,975	45,411	13.6%
Pullman	77,050	67,409	-12.5%
Puyallup	432,205	460,329	6.5%
Redmond	457,404	523,746	14.5%
Renton	479,798	506,182	5.5%
Richland	166,155	179,046	7.8%
Sea Tac	222,886	199,622	-10.4%
Seattle	3,509,917	3,892,590	10.9%
Shelton	49,932	51,420	3.0%
Spokane	881,167	958,936	8.8%
Sunnyside	58,892	59,124	0.4%
Tacoma	1,030,011	1,144,548	11.1%
Tukwila	507,980	541,949	6.7%
Vancouver	604,798	695,275	15.0%
Walla Walla	115,915	127,007	9.6%
Wenatchee	184,133	192,303	4.4%
Yakima	353,302	356,242	0.8%



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>588</u>	<u>\$68,380,718</u>	<u>1,218</u>	<u>\$227,706,822</u>
MOTOR VEHICLES & PARTS	441	31	17,668,184	81	78,888,068
NEW & USED AUTO DEALERS	4411	15	12,904,418	35	70,404,567
RV, BOAT, MOTORCYCLE DEALERS	4412	4	7,695	10	3,667,796
AUTOMOTIVE PARTS & TIRE	4413	12	4,756,071	36	4,815,705
FURNITURE & HOME FURNISHING	442	24	1,956,691	66	8,552,224
ELECTRONICS & APPLIANCES	443	58	1,426,087	146	18,225,817
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	596,187	56	1,659,113
COMPUTERS & SOFTWARE	44312	40	829,900	87	16,348,281
CAMERA & PHOTO SUPPLIES	44313	D	D	3	218,423
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	7,282,929	85	13,600,561
BUILDING MATERIALS	4441	18	6,916,170	70	12,276,263
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	366,759	15	1,324,298
FOOD & BEVERAGE STORES	445	20	5,299,625	38	8,379,208
GROCERY & CONVENIENCE STORES	4451	14	5,127,376	26	7,826,315
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	172,249	12	552,893
DRUG/HEALTH STORES	446	34	1,660,977	54	4,026,754
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	993,730	19	9,392,656
APPAREL & ACCESSORIES	448	43	2,097,571	84	30,925,497
CLOTHING & SHOE STORES	4481, 4482	31	1,107,916	72	29,124,871
JEWELRY & LUGGAGE STORES	4483	12	989,655	12	1,800,626
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	1,769,023	56	1,783,823
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	1,081,659	25	957,426
BOOK/PERIODICAL/MUSIC STORE	4512	18	687,364	31	826,397
GENERAL MERCHANDISE STORES	452	8	22,178,800	14	34,667,382
DEPARTMENT STORES	4521	D	D	3	2,574,681
GENERAL MERCHANDISE STORES	4529	8	22,178,800	11	32,092,701
E-COMMERCE & MAIL ORDER	4541	44	221,664	56	2,827,113
MISCELLANEOUS RETAILERS	453, 4542, 4543	254	5,825,437	519	16,437,719
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>15,549</u>	<u>15</u>	<u>50,081</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>53,476</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>3,427</u>	<u>3</u>	<u>229,505</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>255</u>	<u>17,750,110</u>	<u>1,327</u>	<u>60,276,485</u>
CONSTRUCTION OF BUILDINGS	236	62	9,917,033	248	31,168,425
HEAVY CONSTRUCTION & HIGHWAYS	237	14	332,619	56	4,314,547
SPECIAL TRADE CONTRACTORS	238	179	7,500,458	1,023	24,793,513
<u>MANUFACTURING</u>	<u>31-33</u>	<u>83</u>	<u>1,840,345</u>	<u>257</u>	<u>11,628,155</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>395</u>	<u>6,469,006</u>	<u>825</u>	<u>72,775,224</u>
DURABLE GOODS	423	288	4,149,257	598	64,011,028
NONDURABLE GOODS	424	103	2,306,816	215	8,641,465
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	12,933	12	122,731
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>55,808</u>	<u>24</u>	<u>266,151</u>
<u>INFORMATION</u>	<u>51</u>	<u>159</u>	<u>2,872,186</u>	<u>248</u>	<u>12,810,538</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>620,050</u>	<u>79</u>	<u>2,364,096</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>99</u>	<u>1,516,301</u>	<u>227</u>	<u>8,174,921</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>87</u>	<u>1,305,382</u>	<u>216</u>	<u>3,235,000</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>157</u>	<u>1,071,063</u>	<u>526</u>	<u>6,692,649</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>12</u>	<u>273,914</u>	<u>28</u>	<u>2,267,328</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>70</u>	<u>7,148,197</u>	<u>159</u>	<u>21,915,268</u>
ACCOMMODATIONS	721	7	580,509	8	1,376,241
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	63	6,567,688	151	20,539,027
<u>OTHER SERVICES</u>	<u>81</u>	<u>120</u>	<u>2,314,427</u>	<u>414</u>	<u>13,857,980</u>
REPAIR & MAINTENANCE	811	60	1,533,648	295	11,132,616
PERSONAL SERVICE	812	51	561,442	109	2,555,786
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	219,337	10	169,578
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>791,956</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,090</b>	<b>\$111,636,483</b>	<b>5,577</b>	<b>\$445,095,635</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,294</u>	<u>\$696,202,110</u>	<u>1,635</u>	<u>\$300,397,639</u>
MOTOR VEHICLES & PARTS	441	88	214,804,591	80	56,011,949
NEW & USED AUTO DEALERS	4411	40	205,284,057	23	43,952,656
RV, BOAT, MOTORCYCLE DEALERS	4412	12	3,504,612	23	4,102,823
AUTOMOTIVE PARTS & TIRE	4413	36	6,015,922	34	7,956,470
FURNITURE & HOME FURNISHING	442	162	39,766,206	69	10,718,945
ELECTRONICS & APPLIANCES	443	298	90,558,888	172	18,385,980
APPLIANCES, TV & OTHER ELECTRONICS	44311	72	58,916,305	57	13,913,018
COMPUTERS & SOFTWARE	44312	222	28,160,237	112	4,193,779
CAMERA & PHOTO SUPPLIES	44313	4	3,482,346	3	279,183
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	111	29,186,488	71	35,043,896
BUILDING MATERIALS	4441	86	27,547,689	50	34,565,064
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	1,638,799	21	478,832
FOOD & BEVERAGE STORES	445	61	15,030,104	38	15,869,470
GROCERY & CONVENIENCE STORES	4451	36	13,600,419	23	15,524,188
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	1,429,685	15	345,282
DRUG/HEALTH STORES	446	113	16,308,195	75	7,236,716
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	7,249,991	34	3,549,064
APPAREL & ACCESSORIES	448	192	130,276,597	133	20,635,743
CLOTHING & SHOE STORES	4481, 4482	141	108,643,666	100	17,183,865
JEWELRY & LUGGAGE STORES	4483	51	21,632,931	33	3,451,878
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	146	32,663,247	130	19,210,996
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	78	24,195,172	74	15,026,874
BOOK/PERIODICAL/MUSIC STORE	4512	68	8,468,075	56	4,184,122
GENERAL MERCHANDISE STORES	452	15	65,376,229	21	85,574,440
DEPARTMENT STORES	4521	6	47,403,857	5	30,208,252
GENERAL MERCHANDISE STORES	4529	9	17,972,372	16	55,366,188
E-COMMERCE & MAIL ORDER	4541	91	5,647,882	83	2,612,411
MISCELLANEOUS RETAILERS	453, 4542, 4543	984	49,333,692	729	25,548,029
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>244,975</u>	<u>13</u>	<u>68,852</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>35,409</u>	<u>4</u>	<u>68,715</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>1,017,702</u>	<u>5</u>	<u>150,827</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,007</u>	<u>199,894,627</u>	<u>1,160</u>	<u>73,748,969</u>
CONSTRUCTION OF BUILDINGS	236	783	139,246,842	343	42,778,630
HEAVY CONSTRUCTION & HIGHWAYS	237	110	11,340,075	39	4,863,431
SPECIAL TRADE CONTRACTORS	238	2,114	49,307,710	778	26,106,908
<u>MANUFACTURING</u>	<u>31-33</u>	<u>344</u>	<u>17,341,584</u>	<u>281</u>	<u>7,638,885</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,131</u>	<u>86,453,776</u>	<u>944</u>	<u>29,675,554</u>
DURABLE GOODS	423	797	77,343,861	685	24,212,834
NONDURABLE GOODS	424	314	8,736,734	251	5,417,719
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	373,181	8	45,001
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>697,411</u>	<u>47</u>	<u>2,600,884</u>
<u>INFORMATION</u>	<u>51</u>	<u>429</u>	<u>49,816,810</u>	<u>312</u>	<u>16,516,481</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>134</u>	<u>13,499,318</u>	<u>92</u>	<u>3,885,334</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>379</u>	<u>29,613,262</u>	<u>277</u>	<u>10,119,520</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>728</u>	<u>67,661,908</u>	<u>342</u>	<u>6,294,861</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,249</u>	<u>34,865,017</u>	<u>561</u>	<u>11,421,725</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>128</u>	<u>17,847,049</u>	<u>82</u>	<u>2,589,933</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>373</u>	<u>90,736,093</u>	<u>328</u>	<u>46,343,978</u>
ACCOMMODATIONS	721	22	23,508,320	26	4,365,689
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	351	67,227,773	302	41,978,289
<u>OTHER SERVICES</u>	<u>81</u>	<u>732</u>	<u>33,649,405</u>	<u>506</u>	<u>14,221,795</u>
REPAIR & MAINTENANCE	811	419	20,705,289	290	10,635,513
PERSONAL SERVICE	812	288	11,607,470	199	3,449,116
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	1,336,646	17	137,166
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>19</u>	<u>328,891</u>	<u>9</u>	<u>297,129</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,028</b>	<b>\$1,339,905,347</b>	<b>6,598</b>	<b>\$526,041,081</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,020</u>	<u>\$92,655,679</u>	<u>561</u>	<u>\$11,858,010</u>
MOTOR VEHICLES & PARTS	441	54	59,060,907	27	2,205,566
NEW & USED AUTO DEALERS	4411	23	54,172,793	6	604,424
RV, BOAT, MOTORCYCLE DEALERS	4412	8	2,282,298	3	6,708
AUTOMOTIVE PARTS & TIRE	4413	23	2,605,816	18	1,594,434
FURNITURE & HOME FURNISHING	442	42	3,463,599	30	468,671
ELECTRONICS & APPLIANCES	443	111	1,783,302	57	1,260,421
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	646,874	24	679,950
COMPUTERS & SOFTWARE	44312	70	1,047,258	33	580,471
CAMERA & PHOTO SUPPLIES	44313	3	89,170	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	40	2,972,480	48	2,242,025
BUILDING MATERIALS	4441	33	2,913,874	38	1,723,762
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	58,606	10	518,263
FOOD & BEVERAGE STORES	445	37	5,726,123	12	1,631,288
GROCERY & CONVENIENCE STORES	4451	23	5,602,878	7	1,570,059
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	123,245	5	61,229
DRUG/HEALTH STORES	446	56	2,844,913	17	579,730
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,906,435	D	D
APPAREL & ACCESSORIES	448	48	916,821	34	556,872
CLOTHING & SHOE STORES	4481, 4482	37	401,753	28	337,529
JEWELRY & LUGGAGE STORES	4483	11	515,068	6	219,343
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	68	1,311,964	39	108,124
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	36	745,265	17	55,722
BOOK/PERIODICAL/MUSIC STORE	4512	32	566,699	22	52,402
GENERAL MERCHANDISE STORES	452	10	4,386,269	5	403,302
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	10	4,386,269	5	403,302
E-COMMERCE & MAIL ORDER	4541	62	1,125,088	49	339,735
MISCELLANEOUS RETAILERS	453, 4542, 4543	475	7,157,778	243	2,062,276
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>37,109</u>	<u>3</u>	<u>23,660</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>218,994</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>685</u>	<u>23,571,672</u>	<u>647</u>	<u>19,774,635</u>
CONSTRUCTION OF BUILDINGS	236	145	11,048,266	101	8,738,745
HEAVY CONSTRUCTION & HIGHWAYS	237	25	1,312,098	22	2,065,089
SPECIAL TRADE CONTRACTORS	238	515	11,211,308	524	8,970,801
<u>MANUFACTURING</u>	<u>31-33</u>	<u>146</u>	<u>3,196,473</u>	<u>98</u>	<u>1,594,939</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>604</u>	<u>9,155,518</u>	<u>414</u>	<u>2,941,629</u>
DURABLE GOODS	423	437	6,707,536	308	2,194,632
NONDURABLE GOODS	424	161	2,420,486	102	740,578
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	27,496	4	6,419
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>373,579</u>	<u>16</u>	<u>366,306</u>
<u>INFORMATION</u>	<u>51</u>	<u>219</u>	<u>6,623,433</u>	<u>163</u>	<u>1,994,754</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>966,455</u>	<u>43</u>	<u>508,869</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>183</u>	<u>6,769,458</u>	<u>94</u>	<u>1,010,582</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>187</u>	<u>1,404,153</u>	<u>91</u>	<u>930,433</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>331</u>	<u>3,739,286</u>	<u>229</u>	<u>1,104,483</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>38</u>	<u>336,551</u>	<u>20</u>	<u>816,221</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>136</u>	<u>16,021,513</u>	<u>35</u>	<u>2,849,628</u>
ACCOMMODATIONS	721	9	1,746,693	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	127	14,274,820	35	2,849,628
<u>OTHER SERVICES</u>	<u>81</u>	<u>269</u>	<u>5,258,547</u>	<u>115</u>	<u>836,520</u>
REPAIR & MAINTENANCE	811	170	3,713,018	71	386,268
PERSONAL SERVICE	812	85	1,410,188	44	450,252
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	135,341	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>727,055</u>	<u>5</u>	<u>54,867</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,911</b>	<b>\$171,055,475</b>	<b>2,534</b>	<b>\$46,665,536</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>693</u>	<u>\$29,688,137</u>	<u>586</u>	<u>\$70,254,045</u>
MOTOR VEHICLES & PARTS	441	48	9,016,858	33	11,951,213
NEW & USED AUTO DEALERS	4411	20	4,560,876	10	9,466,296
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,359,488	D	D
AUTOMOTIVE PARTS & TIRE	4413	21	3,096,494	23	2,484,917
FURNITURE & HOME FURNISHING	442	22	1,892,489	23	1,738,234
ELECTRONICS & APPLIANCES	443	73	1,494,590	61	1,127,061
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	914,741	27	880,831
COMPUTERS & SOFTWARE	44312	44	527,059	34	246,230
CAMERA & PHOTO SUPPLIES	44313	4	52,790	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	1,375,865	24	8,032,303
BUILDING MATERIALS	4441	18	1,224,142	19	7,760,722
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	151,723	5	271,581
FOOD & BEVERAGE STORES	445	19	3,279,252	13	2,491,759
GROCERY & CONVENIENCE STORES	4451	11	3,139,139	6	2,464,496
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	140,113	7	27,263
DRUG/HEALTH STORES	446	31	1,350,389	26	760,439
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	1,084,118	9	1,565,659
APPAREL & ACCESSORIES	448	48	4,150,487	31	1,483,083
CLOTHING & SHOE STORES	4481, 4482	38	3,743,642	26	1,055,120
JEWELRY & LUGGAGE STORES	4483	10	406,845	5	427,963
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	33	766,669	36	1,504,639
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	699,317	24	1,476,595
BOOK/PERIODICAL/MUSIC STORE	4512	11	67,352	12	28,044
GENERAL MERCHANDISE STORES	452	11	347,592	11	30,659,140
DEPARTMENT STORES	4521	D	D	3	5,478,198
GENERAL MERCHANDISE STORES	4529	11	347,592	8	25,180,942
E-COMMERCE & MAIL ORDER	4541	52	448,809	50	248,042
MISCELLANEOUS RETAILERS	453, 4542, 4543	314	4,481,019	269	8,692,473
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>114,769</u>	<u>4</u>	<u>50,630</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>44,853</u>	<u>5</u>	<u>42,674</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>4,416</u>	<u>4</u>	<u>20,540</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>317</u>	<u>6,876,163</u>	<u>294</u>	<u>9,717,424</u>
CONSTRUCTION OF BUILDINGS	236	67	3,988,061	62	6,564,678
HEAVY CONSTRUCTION & HIGHWAYS	237	15	313,937	13	408,972
SPECIAL TRADE CONTRACTORS	238	235	2,574,165	219	2,743,774
<u>MANUFACTURING</u>	<u>31-33</u>	<u>99</u>	<u>1,306,183</u>	<u>81</u>	<u>375,219</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>404</u>	<u>4,640,314</u>	<u>429</u>	<u>9,641,879</u>
DURABLE GOODS	423	290	3,510,844	311	7,372,860
NONDURABLE GOODS	424	110	1,122,857	118	2,269,019
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	6,613	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>4</u>	<u>40,287</u>	<u>10</u>	<u>340,561</u>
<u>INFORMATION</u>	<u>51</u>	<u>153</u>	<u>2,566,447</u>	<u>150</u>	<u>2,042,919</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>163,326</u>	<u>43</u>	<u>232,626</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>2,239,419</u>	<u>109</u>	<u>3,943,172</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>90</u>	<u>812,648</u>	<u>84</u>	<u>1,970,634</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>169</u>	<u>1,505,414</u>	<u>146</u>	<u>694,929</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>19</u>	<u>585,286</u>	<u>15</u>	<u>478,116</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>81</u>	<u>9,872,156</u>	<u>52</u>	<u>4,779,351</u>
ACCOMMODATIONS	721	9	844,382	3	436,046
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	72	9,027,774	49	4,343,305
<u>OTHER SERVICES</u>	<u>81</u>	<u>155</u>	<u>2,736,727</u>	<u>130</u>	<u>1,828,309</u>
REPAIR & MAINTENANCE	811	89	1,950,687	84	1,323,776
PERSONAL SERVICE	812	61	657,503	42	401,311
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	128,537	4	103,222
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>15,625</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,345</b>	<b>\$63,196,545</b>	<b>2,147</b>	<b>\$106,428,653</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>430</u>	<u>\$31,592,325</u>	<u>512</u>	<u>\$15,002,703</u>
MOTOR VEHICLES & PARTS	441	19	7,524,647	13	2,441,479
NEW & USED AUTO DEALERS	4411	7	4,747,779	4	2,290,858
RV, BOAT, MOTORCYCLE DEALERS	4412	3	420,398	4	145,086
AUTOMOTIVE PARTS & TIRE	4413	9	2,356,470	5	5,535
FURNITURE & HOME FURNISHING	442	14	1,075,477	34	630,458
ELECTRONICS & APPLIANCES	443	47	484,170	46	610,126
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	308,347	19	328,418
COMPUTERS & SOFTWARE	44312	23	175,823	27	281,708
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	17	2,541,479	35	1,077,448
BUILDING MATERIALS	4441	13	2,122,881	35	1,077,448
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	418,598	D	D
FOOD & BEVERAGE STORES	445	4	1,390,024	14	3,982,917
GROCERY & CONVENIENCE STORES	4451	D	D	8	3,861,278
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	1,390,024	6	121,639
DRUG/HEALTH STORES	446	25	168,363	24	1,512,122
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	639,068	10	873,903
APPAREL & ACCESSORIES	448	28	267,430	32	1,067,408
CLOTHING & SHOE STORES	4481, 4482	23	211,740	26	961,725
JEWELRY & LUGGAGE STORES	4483	5	55,690	6	105,683
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	1,202,272	27	57,207
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	15	1,004,153	11	12,233
BOOK/PERIODICAL/MUSIC STORE	4512	16	198,119	16	44,974
GENERAL MERCHANDISE STORES	452	5	13,307,370	6	833,690
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	13,307,370	6	833,690
E-COMMERCE & MAIL ORDER	4541	45	176,196	42	388,690
MISCELLANEOUS RETAILERS	453, 4542, 4543	188	2,815,829	229	1,527,255
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>57,386</u>	<u>7</u>	<u>298,478</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>128</u>	<u>2,856,285</u>	<u>601</u>	<u>13,015,928</u>
CONSTRUCTION OF BUILDINGS	236	26	1,159,403	125	8,677,133
HEAVY CONSTRUCTION & HIGHWAYS	237	11	488,889	19	574,916
SPECIAL TRADE CONTRACTORS	238	91	1,207,993	457	3,763,879
<u>MANUFACTURING</u>	<u>31-33</u>	<u>64</u>	<u>950,534</u>	<u>74</u>	<u>1,356,383</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>279</u>	<u>1,630,245</u>	<u>239</u>	<u>760,379</u>
DURABLE GOODS	423	196	1,504,107	158	621,462
NONDURABLE GOODS	424	79	118,344	77	135,288
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	7,794	4	3,629
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>95,884</u>	<u>10</u>	<u>1,066,780</u>
<u>INFORMATION</u>	<u>51</u>	<u>113</u>	<u>1,071,777</u>	<u>172</u>	<u>4,647,224</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>30</u>	<u>713,717</u>	<u>43</u>	<u>409,871</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>62</u>	<u>615,418</u>	<u>83</u>	<u>1,518,151</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>56</u>	<u>277,991</u>	<u>77</u>	<u>553,601</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>88</u>	<u>824,796</u>	<u>257</u>	<u>1,122,086</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>9</u>	<u>162,846</u>	<u>14</u>	<u>317,691</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>31</u>	<u>2,891,857</u>	<u>52</u>	<u>7,723,755</u>
ACCOMMODATIONS	721	3	441,516	6	301,358
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	28	2,450,341	46	7,422,397
<u>OTHER SERVICES</u>	<u>81</u>	<u>84</u>	<u>1,946,531</u>	<u>139</u>	<u>1,247,476</u>
REPAIR & MAINTENANCE	811	49	1,610,822	86	926,113
PERSONAL SERVICE	812	35	335,709	50	303,598
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	3	17,765
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>109,094</u>	<u>4</u>	<u>72,476</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,391</b>	<b>\$45,796,686</b>	<b>2,284</b>	<b>\$49,112,982</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,021</u>	<u>\$75,170,346</u>	<u>600</u>	<u>\$43,668,356</u>
MOTOR VEHICLES & PARTS	441	30	44,385,363	34	12,165,128
NEW & USED AUTO DEALERS	4411	14	43,085,460	11	7,315,529
RV, BOAT, MOTORCYCLE DEALERS	4412	5	735,314	8	2,269,208
AUTOMOTIVE PARTS & TIRE	4413	11	564,589	15	2,580,391
FURNITURE & HOME FURNISHING	442	64	2,055,026	16	1,635,172
ELECTRONICS & APPLIANCES	443	106	1,524,655	57	706,728
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	717,754	20	180,017
COMPUTERS & SOFTWARE	44312	64	806,901	37	526,711
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	585,128	19	4,553,541
BUILDING MATERIALS	4441	46	524,668	15	2,650,791
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	60,460	4	1,902,750
FOOD & BEVERAGE STORES	445	31	6,044,970	13	3,481,722
GROCERY & CONVENIENCE STORES	4451	15	5,627,985	8	3,334,229
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	416,985	5	147,493
DRUG/HEALTH STORES	446	52	2,083,870	24	729,306
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	775,642	18	2,199,657
APPAREL & ACCESSORIES	448	69	6,705,214	40	1,172,947
CLOTHING & SHOE STORES	4481, 4482	57	6,294,609	32	540,236
JEWELRY & LUGGAGE STORES	4483	12	410,605	8	632,711
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	62	1,006,127	40	563,434
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	36	749,253	22	514,162
BOOK/PERIODICAL/MUSIC STORE	4512	26	256,874	18	49,272
GENERAL MERCHANDISE STORES	452	6	2,036,312	9	12,709,124
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	2,036,312	9	12,709,124
E-COMMERCE & MAIL ORDER	4541	63	957,730	52	458,347
MISCELLANEOUS RETAILERS	453, 4542, 4543	472	7,010,309	278	3,293,250
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>37,143</u>	<u>3</u>	<u>10,287</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>61,327</u>	<u>3</u>	<u>54,761</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,368</u>	<u>31,281,369</u>	<u>344</u>	<u>17,712,651</u>
CONSTRUCTION OF BUILDINGS	236	297	18,460,204	79	10,636,219
HEAVY CONSTRUCTION & HIGHWAYS	237	38	2,038,107	18	416,671
SPECIAL TRADE CONTRACTORS	238	1,033	10,783,058	247	6,659,761
<u>MANUFACTURING</u>	<u>31-33</u>	<u>136</u>	<u>2,430,724</u>	<u>86</u>	<u>932,585</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>503</u>	<u>4,694,909</u>	<u>397</u>	<u>6,768,210</u>
DURABLE GOODS	423	351	3,649,908	265	4,800,239
NONDURABLE GOODS	424	145	1,038,375	127	1,963,527
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	6,626	5	4,444
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>266,021</u>	<u>8</u>	<u>185,350</u>
<u>INFORMATION</u>	<u>51</u>	<u>204</u>	<u>6,920,162</u>	<u>136</u>	<u>2,067,177</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>983,824</u>	<u>39</u>	<u>1,396,443</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>135</u>	<u>2,332,233</u>	<u>107</u>	<u>2,290,837</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>222</u>	<u>2,672,711</u>	<u>109</u>	<u>2,481,691</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>577</u>	<u>4,889,015</u>	<u>150</u>	<u>3,053,752</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>54</u>	<u>1,819,049</u>	<u>26</u>	<u>821,177</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>120</u>	<u>14,111,088</u>	<u>80</u>	<u>10,237,548</u>
ACCOMMODATIONS	721	9	764,179	11	1,619,015
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	111	13,346,909	69	8,618,533
<u>OTHER SERVICES</u>	<u>81</u>	<u>290</u>	<u>4,529,934</u>	<u>128</u>	<u>2,941,123</u>
REPAIR & MAINTENANCE	811	180	3,404,811	63	2,306,184
PERSONAL SERVICE	812	102	1,109,313	58	555,177
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	15,810	7	79,762
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>44,866</u>	<u>9</u>	<u>7,893</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,737</b>	<b>\$152,244,721</b>	<b>2,225</b>	<b>\$94,629,841</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,882</u>	<u>\$314,110,993</u>	<u>1,161</u>	<u>\$194,546,957</u>
MOTOR VEHICLES & PARTS	441	113	98,154,168	46	17,631,948
NEW & USED AUTO DEALERS	4411	47	83,163,334	15	12,626,580
RV, BOAT, MOTORCYCLE DEALERS	4412	19	5,600,310	6	241,689
AUTOMOTIVE PARTS & TIRE	4413	47	9,390,524	25	4,763,679
FURNITURE & HOME FURNISHING	442	93	11,298,655	60	2,775,207
ELECTRONICS & APPLIANCES	443	214	27,606,578	140	18,098,157
APPLIANCES, TV & OTHER ELECTRONICS	44311	68	20,856,176	49	13,795,413
COMPUTERS & SOFTWARE	44312	141	6,037,095	91	4,302,744
CAMERA & PHOTO SUPPLIES	44313	5	713,307	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	19,221,665	57	18,337,790
BUILDING MATERIALS	4441	94	18,266,823	48	18,195,918
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	954,842	9	141,872
FOOD & BEVERAGE STORES	445	77	13,942,012	33	13,242,813
GROCERY & CONVENIENCE STORES	4451	57	13,533,873	23	12,453,536
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	408,139	10	789,277
DRUG/HEALTH STORES	446	82	8,507,558	65	5,992,687
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	5,530,050	20	2,930,378
APPAREL & ACCESSORIES	448	97	12,742,375	72	13,702,821
CLOTHING & SHOE STORES	4481, 4482	70	9,300,586	56	11,474,501
JEWELRY & LUGGAGE STORES	4483	27	3,441,789	16	2,228,320
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	117	13,291,477	70	10,985,325
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	10,818,307	34	7,576,340
BOOK/PERIODICAL/MUSIC STORE	4512	55	2,473,170	36	3,408,985
GENERAL MERCHANDISE STORES	452	18	70,283,659	17	71,889,703
DEPARTMENT STORES	4521	5	30,101,324	4	26,005,820
GENERAL MERCHANDISE STORES	4529	13	40,182,335	13	45,883,883
E-COMMERCE & MAIL ORDER	4541	71	1,816,285	63	1,004,793
MISCELLANEOUS RETAILERS	453, 4542, 4543	841	31,716,511	518	17,955,335
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>105,374</u>	<u>15</u>	<u>88,024</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>2,526,229</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>61,506</u>	<u>5</u>	<u>73,667</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,006</u>	<u>138,926,891</u>	<u>1,304</u>	<u>56,676,431</u>
CONSTRUCTION OF BUILDINGS	236	423	100,871,654	264	31,671,256
HEAVY CONSTRUCTION & HIGHWAYS	237	82	11,823,163	46	11,236,580
SPECIAL TRADE CONTRACTORS	238	1,501	26,232,074	994	13,768,595
<u>MANUFACTURING</u>	<u>31-33</u>	<u>293</u>	<u>15,111,446</u>	<u>171</u>	<u>2,131,873</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,057</u>	<u>57,990,202</u>	<u>635</u>	<u>14,692,513</u>
DURABLE GOODS	423	772	47,030,591	450	13,013,918
NONDURABLE GOODS	424	271	10,887,430	175	1,517,341
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	72,181	10	161,254
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>51</u>	<u>1,760,531</u>	<u>20</u>	<u>245,029</u>
<u>INFORMATION</u>	<u>51</u>	<u>325</u>	<u>30,215,925</u>	<u>226</u>	<u>15,146,275</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>115</u>	<u>14,460,952</u>	<u>84</u>	<u>2,830,578</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>310</u>	<u>15,986,570</u>	<u>208</u>	<u>6,592,818</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>377</u>	<u>7,927,070</u>	<u>255</u>	<u>16,537,308</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>858</u>	<u>12,350,985</u>	<u>592</u>	<u>8,464,910</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>84</u>	<u>3,743,649</u>	<u>40</u>	<u>3,999,212</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>361</u>	<u>46,471,157</u>	<u>206</u>	<u>34,635,945</u>
ACCOMMODATIONS	721	18	2,423,797	14	4,041,168
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	343	44,047,360	192	30,594,777
<u>OTHER SERVICES</u>	<u>81</u>	<u>614</u>	<u>19,192,790</u>	<u>424</u>	<u>7,921,814</u>
REPAIR & MAINTENANCE	811	411	13,636,481	261	6,045,340
PERSONAL SERVICE	812	181	4,356,586	151	1,745,412
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	1,199,723	12	131,062
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>463,103</u>	<u>8</u>	<u>261,888</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,369</b>	<b>\$681,405,373</b>	<b>5,354</b>	<b>\$364,845,242</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>426</u>	<u>\$137,835,880</u>	<u>1,057</u>	<u>\$165,535,328</u>
MOTOR VEHICLES & PARTS	441	38	103,889,867	35	18,660,374
NEW & USED AUTO DEALERS	4411	16	84,404,393	9	13,866,343
RV, BOAT, MOTORCYCLE DEALERS	4412	10	16,916,976	12	3,164,551
AUTOMOTIVE PARTS & TIRE	4413	12	2,568,498	14	1,629,480
FURNITURE & HOME FURNISHING	442	22	9,001,086	73	6,584,323
ELECTRONICS & APPLIANCES	443	52	315,478	112	4,105,392
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	90,600	42	1,566,867
COMPUTERS & SOFTWARE	44312	33	224,878	70	2,538,525
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	3,269,232	60	22,518,220
BUILDING MATERIALS	4441	25	3,269,232	47	22,038,633
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	13	479,587
FOOD & BEVERAGE STORES	445	8	166,826	16	5,466,377
GROCERY & CONVENIENCE STORES	4451	4	162,368	7	5,404,451
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	4,458	9	61,926
DRUG/HEALTH STORES	446	15	811,968	51	3,115,273
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	971,292	9	2,143,111
APPAREL & ACCESSORIES	448	16	28,006	66	6,255,130
CLOTHING & SHOE STORES	4481, 4482	16	28,006	54	5,596,219
JEWELRY & LUGGAGE STORES	4483	D	D	12	658,911
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	15	4,579,813	64	6,684,231
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	10	4,572,609	28	3,898,049
BOOK/PERIODICAL/MUSIC STORE	4512	5	7,204	36	2,786,182
GENERAL MERCHANDISE STORES	452	5	4,287,657	10	71,883,296
DEPARTMENT STORES	4521	-	-	3	13,451,359
GENERAL MERCHANDISE STORES	4529	5	4,287,657	7	58,431,937
E-COMMERCE & MAIL ORDER	4541	31	378,949	63	1,202,074
MISCELLANEOUS RETAILERS	453, 4542, 4543	190	10,135,706	498	16,917,527
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>49,142</u>	<u>11</u>	<u>429,170</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>25,157</u>	<u>5</u>	<u>72,639</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>425</u>	<u>23,726,783</u>	<u>1,492</u>	<u>53,611,884</u>
CONSTRUCTION OF BUILDINGS	236	69	11,269,515	298	25,568,405
HEAVY CONSTRUCTION & HIGHWAYS	237	26	3,034,220	46	4,131,612
SPECIAL TRADE CONTRACTORS	238	330	9,423,048	1,148	23,911,867
<u>MANUFACTURING</u>	<u>31-33</u>	<u>90</u>	<u>8,744,166</u>	<u>157</u>	<u>4,656,613</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>343</u>	<u>23,474,580</u>	<u>579</u>	<u>36,370,995</u>
DURABLE GOODS	423	252	19,658,838	411	34,828,391
NONDURABLE GOODS	424	86	3,797,218	161	1,531,942
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	18,524	7	10,662
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>756,972</u>	<u>20</u>	<u>435,770</u>
<u>INFORMATION</u>	<u>51</u>	<u>111</u>	<u>2,682,963</u>	<u>239</u>	<u>9,489,857</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>246,396</u>	<u>61</u>	<u>1,835,021</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>105</u>	<u>5,573,652</u>	<u>174</u>	<u>4,793,424</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>65</u>	<u>588,707</u>	<u>238</u>	<u>2,417,178</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>173</u>	<u>2,584,660</u>	<u>560</u>	<u>6,509,391</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>5</u>	<u>318,585</u>	<u>44</u>	<u>1,108,830</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>52</u>	<u>6,882,735</u>	<u>132</u>	<u>18,056,929</u>
ACCOMMODATIONS	721	14	1,656,447	3	1,218,893
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	38	5,226,288	129	16,838,036
<u>OTHER SERVICES</u>	<u>81</u>	<u>132</u>	<u>3,797,182</u>	<u>293</u>	<u>6,508,764</u>
REPAIR & MAINTENANCE	811	109	3,252,804	180	4,628,944
PERSONAL SERVICE	812	23	544,378	102	1,759,603
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	11	120,217
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>27,749</u>	<u>4</u>	<u>6,789</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,990</b>	<b>\$217,315,309</b>	<b>5,066</b>	<b>\$311,838,582</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>494</u>	<u>\$37,188,315</u>	<u>1,209</u>	<u>\$226,319,847</u>
MOTOR VEHICLES & PARTS	441	27	7,966,596	87	27,322,548
NEW & USED AUTO DEALERS	4411	9	6,764,837	37	18,324,612
RV, BOAT, MOTORCYCLE DEALERS	4412	7	794,980	12	3,649,202
AUTOMOTIVE PARTS & TIRE	4413	11	406,779	38	5,348,734
FURNITURE & HOME FURNISHING	442	20	940,500	49	8,696,356
ELECTRONICS & APPLIANCES	443	48	957,564	108	15,316,921
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	524,230	42	13,624,303
COMPUTERS & SOFTWARE	44312	30	433,334	66	1,692,618
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	1,012,508	52	17,933,287
BUILDING MATERIALS	4441	22	992,491	40	17,440,848
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	20,017	12	492,439
FOOD & BEVERAGE STORES	445	12	2,232,052	27	6,838,697
GROCERY & CONVENIENCE STORES	4451	8	2,212,733	13	6,659,829
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	19,319	14	178,868
DRUG/HEALTH STORES	446	23	831,690	59	5,219,140
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,043,684	20	5,532,469
APPAREL & ACCESSORIES	448	36	2,594,166	96	21,319,885
CLOTHING & SHOE STORES	4481, 4482	30	982,922	78	16,741,932
JEWELRY & LUGGAGE STORES	4483	6	1,611,244	18	4,577,953
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	999,259	101	15,124,744
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	571,116	67	11,048,494
BOOK/PERIODICAL/MUSIC STORE	4512	14	428,143	34	4,076,250
GENERAL MERCHANDISE STORES	452	7	15,316,377	16	82,218,530
DEPARTMENT STORES	4521	4	15,313,178	6	37,963,587
GENERAL MERCHANDISE STORES	4529	3	3,199	10	44,254,943
E-COMMERCE & MAIL ORDER	4541	44	210,694	66	1,216,388
MISCELLANEOUS RETAILERS	453, 4542, 4543	211	3,083,225	528	19,580,882
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>23,387</u>	<u>6</u>	<u>17,665</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>8,512</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>4,513</u>	<u>3</u>	<u>100,921</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>251</u>	<u>3,304,879</u>	<u>739</u>	<u>30,917,505</u>
CONSTRUCTION OF BUILDINGS	236	54	1,446,178	159	12,812,449
HEAVY CONSTRUCTION & HIGHWAYS	237	11	93,731	39	1,788,815
SPECIAL TRADE CONTRACTORS	238	186	1,764,970	541	16,316,241
<u>MANUFACTURING</u>	<u>31-33</u>	<u>63</u>	<u>614,066</u>	<u>152</u>	<u>3,587,817</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>380</u>	<u>3,938,218</u>	<u>698</u>	<u>19,610,264</u>
DURABLE GOODS	423	269	2,861,744	492	17,306,861
NONDURABLE GOODS	424	107	1,065,798	197	2,285,766
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	10,676	9	17,637
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>209,507</u>	<u>21</u>	<u>449,108</u>
<u>INFORMATION</u>	<u>51</u>	<u>108</u>	<u>1,595,067</u>	<u>225</u>	<u>10,840,151</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>29</u>	<u>286,846</u>	<u>65</u>	<u>3,574,153</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>82</u>	<u>1,226,164</u>	<u>193</u>	<u>5,369,860</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>60</u>	<u>454,920</u>	<u>200</u>	<u>3,022,579</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>120</u>	<u>576,052</u>	<u>320</u>	<u>5,559,046</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>8</u>	<u>515,371</u>	<u>48</u>	<u>2,314,920</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>51</u>	<u>7,063,014</u>	<u>154</u>	<u>29,280,773</u>
ACCOMMODATIONS	721	8	1,890,709	16	3,157,067
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	43	5,172,305	138	26,123,706
<u>OTHER SERVICES</u>	<u>81</u>	<u>97</u>	<u>1,580,031</u>	<u>268</u>	<u>8,952,648</u>
REPAIR & MAINTENANCE	811	61	1,057,808	150	6,704,676
PERSONAL SERVICE	812	33	316,530	106	2,012,904
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	205,693	12	235,068
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>54,113</u>	<u>7</u>	<u>54,305</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,776</b>	<b>\$58,642,975</b>	<b>4,308</b>	<b>\$349,971,562</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,641</u>	<u>\$275,138,590</u>	<u>1,385</u>	<u>\$206,146,357</u>
MOTOR VEHICLES & PARTS	441	78	27,899,685	55	78,141,116
NEW & USED AUTO DEALERS	4411	28	19,780,736	18	71,646,245
RV, BOAT, MOTORCYCLE DEALERS	4412	10	2,244,066	6	129,797
AUTOMOTIVE PARTS & TIRE	4413	40	5,874,883	31	6,365,074
FURNITURE & HOME FURNISHING	442	90	40,967,969	86	5,315,565
ELECTRONICS & APPLIANCES	443	185	14,267,445	178	10,299,512
APPLIANCES, TV & OTHER ELECTRONICS	44311	58	3,340,834	55	2,958,823
COMPUTERS & SOFTWARE	44312	124	10,909,104	123	7,340,689
CAMERA & PHOTO SUPPLIES	44313	3	17,507	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	100	35,741,425	86	4,704,020
BUILDING MATERIALS	4441	85	33,259,455	61	4,385,915
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	2,481,970	25	318,105
FOOD & BEVERAGE STORES	445	61	12,989,144	37	9,911,605
GROCERY & CONVENIENCE STORES	4451	42	12,683,098	20	9,575,645
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	306,046	17	335,960
DRUG/HEALTH STORES	446	57	11,078,832	68	5,595,676
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	6,376,620	19	2,406,588
APPAREL & ACCESSORIES	448	76	6,434,102	80	3,161,516
CLOTHING & SHOE STORES	4481, 4482	55	5,346,568	61	2,039,807
JEWELRY & LUGGAGE STORES	4483	21	1,087,534	19	1,121,709
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	3,795,792	80	10,433,282
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	2,953,546	41	6,796,910
BOOK/PERIODICAL/MUSIC STORE	4512	38	842,246	39	3,636,372
GENERAL MERCHANDISE STORES	452	23	31,020,704	9	52,381,366
DEPARTMENT STORES	4521	3	12,134,311	3	335,747
GENERAL MERCHANDISE STORES	4529	20	18,886,393	6	52,045,619
E-COMMERCE & MAIL ORDER	4541	76	4,939,434	79	3,712,323
MISCELLANEOUS RETAILERS	453, 4542, 4543	767	79,627,438	608	20,083,788
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>32,331</u>	<u>14</u>	<u>80,408</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>48,772</u>	<u>4</u>	<u>28,508</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>590,467</u>	<u>6</u>	<u>68,511</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,829</u>	<u>76,603,275</u>	<u>2,110</u>	<u>81,496,625</u>
CONSTRUCTION OF BUILDINGS	236	380	37,180,718	469	38,291,520
HEAVY CONSTRUCTION & HIGHWAYS	237	77	6,627,899	78	15,234,770
SPECIAL TRADE CONTRACTORS	238	1,372	32,794,658	1,563	27,970,335
<u>MANUFACTURING</u>	<u>31-33</u>	<u>374</u>	<u>25,759,684</u>	<u>219</u>	<u>4,604,124</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,160</u>	<u>117,848,958</u>	<u>767</u>	<u>50,390,003</u>
DURABLE GOODS	423	825	77,515,722	549	48,793,273
NONDURABLE GOODS	424	318	40,011,299	204	1,524,374
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	321,937	14	72,356
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>47</u>	<u>1,339,231</u>	<u>33</u>	<u>638,712</u>
<u>INFORMATION</u>	<u>51</u>	<u>310</u>	<u>26,356,598</u>	<u>297</u>	<u>16,874,841</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>97</u>	<u>4,774,551</u>	<u>85</u>	<u>3,347,634</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>293</u>	<u>22,647,470</u>	<u>239</u>	<u>9,823,329</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>339</u>	<u>8,770,717</u>	<u>371</u>	<u>27,549,227</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>706</u>	<u>10,389,017</u>	<u>855</u>	<u>10,478,521</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>50</u>	<u>2,756,225</u>	<u>47</u>	<u>3,187,638</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>290</u>	<u>33,984,270</u>	<u>223</u>	<u>37,225,451</u>
ACCOMMODATIONS	721	18	3,114,941	7	4,194,562
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	272	30,869,329	216	33,030,889
<u>OTHER SERVICES</u>	<u>81</u>	<u>574</u>	<u>15,183,666</u>	<u>485</u>	<u>12,567,155</u>
REPAIR & MAINTENANCE	811	394	11,701,490	306	9,197,411
PERSONAL SERVICE	812	170	3,382,618	169	3,242,306
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	99,558	10	127,438
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>13</u>	<u>4,867,088</u>	<u>5</u>	<u>84,828</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,755</b>	<b>\$627,090,910</b>	<b>7,145</b>	<b>\$464,591,872</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>821</u>	<u>\$108,858,613</u>	<u>872</u>	<u>\$102,626,815</u>
MOTOR VEHICLES & PARTS	441	37	10,022,050	53	31,643,051
NEW & USED AUTO DEALERS	4411	9	2,106,414	20	25,523,118
RV, BOAT, MOTORCYCLE DEALERS	4412	6	3,281,426	6	1,436,764
AUTOMOTIVE PARTS & TIRE	4413	22	4,634,210	27	4,683,169
FURNITURE & HOME FURNISHING	442	52	5,676,265	28	2,215,597
ELECTRONICS & APPLIANCES	443	84	3,138,023	88	2,073,328
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	964,465	31	833,114
COMPUTERS & SOFTWARE	44312	54	2,173,558	54	1,142,366
CAMERA & PHOTO SUPPLIES	44313	D	D	3	97,848
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	41	7,285,253	57	10,723,235
BUILDING MATERIALS	4441	35	7,226,651	45	10,251,421
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	58,602	12	471,814
FOOD & BEVERAGE STORES	445	19	7,365,831	24	6,677,635
GROCERY & CONVENIENCE STORES	4451	11	7,295,805	13	6,588,556
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	70,026	11	89,079
DRUG/HEALTH STORES	446	27	1,894,891	55	1,459,517
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,295,079	22	5,170,577
APPAREL & ACCESSORIES	448	44	1,771,329	44	1,814,710
CLOTHING & SHOE STORES	4481, 4482	35	665,404	33	806,170
JEWELRY & LUGGAGE STORES	4483	9	1,105,925	11	1,008,540
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	3,474,218	52	2,840,416
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	3,421,053	31	2,483,580
BOOK/PERIODICAL/MUSIC STORE	4512	20	53,165	21	356,836
GENERAL MERCHANDISE STORES	452	13	54,404,695	11	26,570,174
DEPARTMENT STORES	4521	4	20,092,263	D	D
GENERAL MERCHANDISE STORES	4529	9	34,312,432	11	26,570,174
E-COMMERCE & MAIL ORDER	4541	50	449,915	53	468,560
MISCELLANEOUS RETAILERS	453, 4542, 4543	395	12,081,064	385	10,970,015
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>8,443</u>	<u>4</u>	<u>4,817</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>1,915</u>	<u>4</u>	<u>56,226</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>18,107</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>791</u>	<u>48,287,655</u>	<u>450</u>	<u>18,257,671</u>
CONSTRUCTION OF BUILDINGS	236	167	29,051,289	112	12,247,609
HEAVY CONSTRUCTION & HIGHWAYS	237	22	3,832,599	23	631,866
SPECIAL TRADE CONTRACTORS	238	602	15,403,767	315	5,378,196
<u>MANUFACTURING</u>	<u>31-33</u>	<u>119</u>	<u>4,560,751</u>	<u>138</u>	<u>2,350,928</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>462</u>	<u>9,435,763</u>	<u>663</u>	<u>13,736,946</u>
DURABLE GOODS	423	328	8,386,990	505	12,494,683
NONDURABLE GOODS	424	130	1,025,530	154	1,229,211
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	23,243	4	13,052
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>62,216</u>	<u>26</u>	<u>3,075,483</u>
<u>INFORMATION</u>	<u>51</u>	<u>163</u>	<u>6,477,056</u>	<u>198</u>	<u>6,458,824</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>1,517,741</u>	<u>62</u>	<u>1,457,324</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>157</u>	<u>4,396,089</u>	<u>170</u>	<u>4,748,426</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>153</u>	<u>1,718,042</u>	<u>161</u>	<u>3,059,821</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>325</u>	<u>5,745,041</u>	<u>229</u>	<u>3,263,664</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>23</u>	<u>764,263</u>	<u>28</u>	<u>999,266</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>98</u>	<u>17,957,012</u>	<u>109</u>	<u>13,969,713</u>
ACCOMMODATIONS	721	5	1,106,433	9	282,795
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	93	16,850,579	100	13,686,918
<u>OTHER SERVICES</u>	<u>81</u>	<u>220</u>	<u>4,960,478</u>	<u>255</u>	<u>5,854,781</u>
REPAIR & MAINTENANCE	811	139	3,937,184	156	4,755,196
PERSONAL SERVICE	812	73	979,301	87	1,001,721
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	43,993	12	97,864
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>30,348</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,424</b>	<b>\$214,781,426</b>	<b>3,373</b>	<b>\$179,938,812</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,340</u>	<u>\$405,306,015</u>	<u>905</u>	<u>\$61,500,819</u>
MOTOR VEHICLES & PARTS	441	73	83,216,302	50	9,277,205
NEW & USED AUTO DEALERS	4411	30	68,625,183	14	4,950,581
RV, BOAT, MOTORCYCLE DEALERS	4412	7	8,382,879	10	746,089
AUTOMOTIVE PARTS & TIRE	4413	36	6,208,240	26	3,580,535
FURNITURE & HOME FURNISHING	442	93	28,387,036	52	2,348,824
ELECTRONICS & APPLIANCES	443	146	38,806,830	86	3,296,501
APPLIANCES, TV & OTHER ELECTRONICS	44311	48	32,122,325	35	2,608,518
COMPUTERS & SOFTWARE	44312	94	5,641,634	51	687,983
CAMERA & PHOTO SUPPLIES	44313	4	1,042,871	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	80	16,297,595	71	5,391,013
BUILDING MATERIALS	4441	66	13,263,184	56	4,839,979
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	3,034,411	15	551,034
FOOD & BEVERAGE STORES	445	33	5,770,561	21	7,420,802
GROCERY & CONVENIENCE STORES	4451	20	5,206,560	14	7,363,494
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	564,001	7	57,308
DRUG/HEALTH STORES	446	67	8,915,346	40	2,519,058
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	1,629,759	24	2,501,447
APPAREL & ACCESSORIES	448	111	73,983,109	40	3,641,015
CLOTHING & SHOE STORES	4481, 4482	89	62,332,051	32	2,667,476
JEWELRY & LUGGAGE STORES	4483	22	11,651,058	8	973,539
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	83	32,044,294	51	1,556,090
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	24,775,263	27	1,264,525
BOOK/PERIODICAL/MUSIC STORE	4512	31	7,269,031	24	291,565
GENERAL MERCHANDISE STORES	452	17	85,453,838	8	12,269,988
DEPARTMENT STORES	4521	7	63,962,627	3	1,495,040
GENERAL MERCHANDISE STORES	4529	10	21,491,211	5	10,774,948
E-COMMERCE & MAIL ORDER	4541	64	1,626,516	61	659,713
MISCELLANEOUS RETAILERS	453, 4542, 4543	552	29,174,829	401	10,619,163
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>52,426</u>	<u>5</u>	<u>19,076</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>337,330</u>	<u>4</u>	<u>114,009</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,510</u>	<u>33,207,181</u>	<u>1,081</u>	<u>25,211,422</u>
CONSTRUCTION OF BUILDINGS	236	291	14,941,819	196	11,213,282
HEAVY CONSTRUCTION & HIGHWAYS	237	49	679,426	37	1,027,580
SPECIAL TRADE CONTRACTORS	238	1,170	17,585,936	848	12,970,560
<u>MANUFACTURING</u>	<u>31-33</u>	<u>191</u>	<u>4,509,220</u>	<u>147</u>	<u>4,689,382</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>679</u>	<u>18,429,634</u>	<u>553</u>	<u>9,556,147</u>
DURABLE GOODS	423	491	16,249,443	392	7,445,941
NONDURABLE GOODS	424	178	2,073,251	155	2,097,942
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	106,940	6	12,264
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>26</u>	<u>367,597</u>	<u>20</u>	<u>531,967</u>
<u>INFORMATION</u>	<u>51</u>	<u>219</u>	<u>13,050,953</u>	<u>202</u>	<u>6,184,301</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>88</u>	<u>7,704,118</u>	<u>52</u>	<u>1,215,563</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>226</u>	<u>7,851,854</u>	<u>159</u>	<u>5,087,317</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>260</u>	<u>7,191,506</u>	<u>145</u>	<u>1,174,092</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>669</u>	<u>6,714,618</u>	<u>407</u>	<u>3,148,041</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>43</u>	<u>3,226,576</u>	<u>24</u>	<u>537,535</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>230</u>	<u>43,057,005</u>	<u>102</u>	<u>13,111,310</u>
ACCOMMODATIONS	721	12	5,569,878	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	218	37,487,127	102	13,111,310
<u>OTHER SERVICES</u>	<u>81</u>	<u>416</u>	<u>14,504,377</u>	<u>278</u>	<u>6,517,652</u>
REPAIR & MAINTENANCE	811	288	11,363,331	193	5,432,817
PERSONAL SERVICE	812	122	3,049,121	81	1,080,977
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	91,925	4	3,858
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>282,004</u>	<u>3</u>	<u>25,555</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,924</b>	<b>\$565,792,414</b>	<b>4,087</b>	<b>\$138,624,188</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>608</u>	<u>\$14,147,708</u>	<u>703</u>	<u>\$62,953,137</u>
MOTOR VEHICLES & PARTS	441	9	130,318	49	15,258,522
NEW & USED AUTO DEALERS	4411	D	D	19	11,630,303
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,467	6	600,438
AUTOMOTIVE PARTS & TIRE	4413	6	128,851	24	3,027,781
FURNITURE & HOME FURNISHING	442	51	848,294	23	1,774,758
ELECTRONICS & APPLIANCES	443	70	853,965	67	1,186,407
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	349,218	25	775,467
COMPUTERS & SOFTWARE	44312	40	504,747	42	410,940
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	985,031	37	9,204,734
BUILDING MATERIALS	4441	35	684,333	27	8,447,657
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	300,698	10	757,077
FOOD & BEVERAGE STORES	445	7	987,266	16	2,392,401
GROCERY & CONVENIENCE STORES	4451	D	D	9	2,379,164
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	987,266	7	13,237
DRUG/HEALTH STORES	446	26	2,094,595	32	752,317
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	553,273	14	2,899,442
APPAREL & ACCESSORIES	448	43	733,650	41	1,293,171
CLOTHING & SHOE STORES	4481, 4482	33	655,449	32	926,652
JEWELRY & LUGGAGE STORES	4483	10	78,201	9	366,519
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	39	665,754	47	1,660,331
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	127,656	25	651,334
BOOK/PERIODICAL/MUSIC STORE	4512	22	538,098	22	1,008,997
GENERAL MERCHANDISE STORES	452	4	2,892,340	8	17,516,523
DEPARTMENT STORES	4521	D	D	3	2,467,563
GENERAL MERCHANDISE STORES	4529	4	2,892,340	5	15,048,960
E-COMMERCE & MAIL ORDER	4541	53	882,581	52	382,352
MISCELLANEOUS RETAILERS	453, 4542, 4543	253	2,520,641	317	8,632,179
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>27,428</u>	<u>3</u>	<u>122,574</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>152,175</u>	<u>4</u>	<u>1,019,389</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,266</u>	<u>40,286,136</u>	<u>351</u>	<u>12,112,865</u>
CONSTRUCTION OF BUILDINGS	236	291	26,711,989	72	4,991,919
HEAVY CONSTRUCTION & HIGHWAYS	237	52	1,080,867	12	560,106
SPECIAL TRADE CONTRACTORS	238	923	12,493,280	267	6,560,840
<u>MANUFACTURING</u>	<u>31-33</u>	<u>100</u>	<u>852,491</u>	<u>89</u>	<u>1,589,359</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>339</u>	<u>2,616,382</u>	<u>505</u>	<u>10,696,342</u>
DURABLE GOODS	423	241	2,205,182	353	7,545,053
NONDURABLE GOODS	424	91	383,665	152	3,151,289
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	27,535	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>149,742</u>	<u>14</u>	<u>168,896</u>
<u>INFORMATION</u>	<u>51</u>	<u>143</u>	<u>3,526,827</u>	<u>187</u>	<u>3,291,298</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>938,921</u>	<u>57</u>	<u>1,420,767</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>116</u>	<u>2,184,772</u>	<u>125</u>	<u>2,069,276</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>158</u>	<u>1,550,007</u>	<u>99</u>	<u>871,429</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>443</u>	<u>5,868,061</u>	<u>160</u>	<u>2,226,325</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>31</u>	<u>610,033</u>	<u>20</u>	<u>606,732</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>48</u>	<u>3,881,153</u>	<u>97</u>	<u>10,684,314</u>
ACCOMMODATIONS	721	4	172,151	18	1,644,564
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	44	3,709,002	79	9,039,750
<u>OTHER SERVICES</u>	<u>81</u>	<u>170</u>	<u>1,758,970</u>	<u>155</u>	<u>3,370,637</u>
REPAIR & MAINTENANCE	811	106	841,780	93	2,634,138
PERSONAL SERVICE	812	64	917,190	55	642,357
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	7	94,142
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>15,207</u>	<u>6</u>	<u>180,824</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,496</b>	<b>\$78,566,013</b>	<b>2,575</b>	<b>\$113,384,164</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>879</u>	<u>\$87,087,990</u>	<u>487</u>	<u>\$16,009,387</u>
MOTOR VEHICLES & PARTS	441	49	22,841,459	12	256,406
NEW & USED AUTO DEALERS	4411	17	15,125,011	3	51,390
RV, BOAT, MOTORCYCLE DEALERS	4412	12	5,477,101	4	18,045
AUTOMOTIVE PARTS & TIRE	4413	20	2,239,347	5	186,971
FURNITURE & HOME FURNISHING	442	48	3,371,131	25	225,407
ELECTRONICS & APPLIANCES	443	100	3,983,341	57	7,097,535
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	2,773,385	20	210,812
COMPUTERS & SOFTWARE	44312	61	1,005,911	37	6,886,723
CAMERA & PHOTO SUPPLIES	44313	3	204,045	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	11,453,658	29	350,233
BUILDING MATERIALS	4441	46	10,936,386	24	285,319
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	517,272	5	64,914
FOOD & BEVERAGE STORES	445	28	6,593,044	18	3,211,012
GROCERY & CONVENIENCE STORES	4451	17	6,472,606	14	3,204,651
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	120,438	4	6,361
DRUG/HEALTH STORES	446	40	1,705,627	25	699,091
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	1,598,976	6	491,965
APPAREL & ACCESSORIES	448	46	3,227,755	29	173,655
CLOTHING & SHOE STORES	4481, 4482	35	2,939,159	25	172,531
JEWELRY & LUGGAGE STORES	4483	11	288,596	4	1,124
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	52	3,103,694	25	112,580
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	2,541,257	12	95,398
BOOK/PERIODICAL/MUSIC STORE	4512	26	562,437	13	17,182
GENERAL MERCHANDISE STORES	452	11	16,381,380	4	1,073,517
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	11	16,381,380	4	1,073,517
E-COMMERCE & MAIL ORDER	4541	52	351,445	48	201,134
MISCELLANEOUS RETAILERS	453, 4542, 4543	376	12,476,480	209	2,116,852
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>42,697</u>	<u>5</u>	<u>15,679</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>10,967</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>659</u>	<u>22,010,410</u>	<u>488</u>	<u>6,432,177</u>
CONSTRUCTION OF BUILDINGS	236	132	12,857,352	88	2,818,543
HEAVY CONSTRUCTION & HIGHWAYS	237	35	1,352,211	14	290,512
SPECIAL TRADE CONTRACTORS	238	492	7,800,847	386	3,323,122
<u>MANUFACTURING</u>	<u>31-33</u>	<u>129</u>	<u>3,917,582</u>	<u>67</u>	<u>865,792</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>499</u>	<u>10,455,974</u>	<u>298</u>	<u>3,770,336</u>
DURABLE GOODS	423	352	7,633,031	214	3,589,905
NONDURABLE GOODS	424	141	2,723,732	80	177,595
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	99,211	4	2,836
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>514,645</u>	<u>13</u>	<u>99,004</u>
<u>INFORMATION</u>	<u>51</u>	<u>178</u>	<u>4,038,757</u>	<u>130</u>	<u>4,745,218</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>1,116,887</u>	<u>43</u>	<u>344,677</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>149</u>	<u>4,212,526</u>	<u>94</u>	<u>1,979,528</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>165</u>	<u>2,059,504</u>	<u>76</u>	<u>1,704,392</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>299</u>	<u>3,620,717</u>	<u>262</u>	<u>3,461,679</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>30</u>	<u>1,350,944</u>	<u>13</u>	<u>652,332</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>99</u>	<u>12,049,716</u>	<u>44</u>	<u>3,049,528</u>
ACCOMMODATIONS	721	8	1,192,118	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	91	10,857,598	44	3,049,528
<u>OTHER SERVICES</u>	<u>81</u>	<u>243</u>	<u>4,583,776</u>	<u>114</u>	<u>691,637</u>
REPAIR & MAINTENANCE	811	154	3,304,319	73	418,233
PERSONAL SERVICE	812	74	1,120,177	41	273,404
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	159,280	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>10,640</u>	<u>7</u>	<u>56,141</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,431</b>	<b>\$157,083,732</b>	<b>2,141</b>	<b>\$43,877,507</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>623</u>	<u>\$48,716,365</u>	<u>1,667</u>	<u>\$265,084,809</u>
MOTOR VEHICLES & PARTS	441	28	10,742,367	74	80,239,078
NEW & USED AUTO DEALERS	4411	7	6,389,753	33	75,017,050
RV, BOAT, MOTORCYCLE DEALERS	4412	3	76,236	13	1,875,775
AUTOMOTIVE PARTS & TIRE	4413	18	4,276,378	28	3,346,253
FURNITURE & HOME FURNISHING	442	31	2,290,122	89	10,725,922
ELECTRONICS & APPLIANCES	443	59	1,497,918	188	25,435,029
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	917,414	60	19,236,501
COMPUTERS & SOFTWARE	44312	33	580,504	124	5,501,762
CAMERA & PHOTO SUPPLIES	44313	D	D	4	696,766
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	33	6,567,677	85	27,659,744
BUILDING MATERIALS	4441	28	6,430,602	61	27,107,618
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	137,075	24	552,126
FOOD & BEVERAGE STORES	445	16	3,772,696	40	13,520,915
GROCERY & CONVENIENCE STORES	4451	7	3,430,288	26	12,940,424
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	342,408	14	580,491
DRUG/HEALTH STORES	446	23	792,194	77	6,221,935
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	449,369	29	3,298,921
APPAREL & ACCESSORIES	448	33	1,296,173	106	17,026,297
CLOTHING & SHOE STORES	4481, 4482	25	580,949	85	13,070,923
JEWELRY & LUGGAGE STORES	4483	8	715,224	21	3,955,374
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	45	429,727	123	16,220,594
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	336,977	72	11,153,682
BOOK/PERIODICAL/MUSIC STORE	4512	18	92,750	51	5,066,912
GENERAL MERCHANDISE STORES	452	8	14,943,757	15	33,993,248
DEPARTMENT STORES	4521	D	D	5	31,516,928
GENERAL MERCHANDISE STORES	4529	8	14,943,757	10	2,476,320
E-COMMERCE & MAIL ORDER	4541	53	552,604	81	2,635,295
MISCELLANEOUS RETAILERS	453, 4542, 4543	288	5,381,761	760	28,107,831
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>126,502</u>	<u>19</u>	<u>186,670</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>45,590</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>49,243</u>	<u>4</u>	<u>71,745</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>371</u>	<u>10,327,443</u>	<u>1,204</u>	<u>59,364,623</u>
CONSTRUCTION OF BUILDINGS	236	77	4,855,235	275	32,341,891
HEAVY CONSTRUCTION & HIGHWAYS	237	17	822,394	44	2,700,372
SPECIAL TRADE CONTRACTORS	238	277	4,649,814	885	24,322,360
<u>MANUFACTURING</u>	<u>31-33</u>	<u>86</u>	<u>2,113,781</u>	<u>240</u>	<u>7,333,054</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>378</u>	<u>3,937,674</u>	<u>868</u>	<u>29,919,658</u>
DURABLE GOODS	423	260	1,840,201	619	26,072,132
NONDURABLE GOODS	424	110	2,039,148	238	3,771,802
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	58,325	11	75,724
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>4</u>	<u>65,697</u>	<u>39</u>	<u>1,055,107</u>
<u>INFORMATION</u>	<u>51</u>	<u>164</u>	<u>3,407,476</u>	<u>291</u>	<u>18,759,188</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>1,267,565</u>	<u>95</u>	<u>4,486,082</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>101</u>	<u>1,741,409</u>	<u>245</u>	<u>8,995,660</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>87</u>	<u>1,233,534</u>	<u>341</u>	<u>8,449,248</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>195</u>	<u>1,578,588</u>	<u>606</u>	<u>9,261,031</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>20</u>	<u>479,492</u>	<u>61</u>	<u>1,626,499</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>70</u>	<u>8,721,390</u>	<u>229</u>	<u>32,953,889</u>
ACCOMMODATIONS	721	5	702,272	13	3,245,849
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	8,019,118	216	29,708,040
<u>OTHER SERVICES</u>	<u>81</u>	<u>168</u>	<u>1,957,506</u>	<u>455</u>	<u>16,371,816</u>
REPAIR & MAINTENANCE	811	95	1,218,307	269	13,946,595
PERSONAL SERVICE	812	65	570,541	152	2,073,600
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	168,658	34	351,621
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>112,772</u>	<u>29</u>	<u>447,713</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,330</b>	<b>\$85,836,437</b>	<b>6,396</b>	<b>\$464,412,382</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>330</u>	<u>\$23,910,312</u>	<u>882</u>	<u>\$74,391,129</u>
MOTOR VEHICLES & PARTS	441	22	4,636,232	61	40,721,854
NEW & USED AUTO DEALERS	4411	9	3,144,123	25	33,949,289
RV, BOAT, MOTORCYCLE DEALERS	4412	5	67,599	8	3,194,463
AUTOMOTIVE PARTS & TIRE	4413	8	1,424,510	28	3,578,102
FURNITURE & HOME FURNISHING	442	7	488,136	33	2,325,327
ELECTRONICS & APPLIANCES	443	31	303,951	84	1,383,333
APPLIANCES, TV & OTHER ELECTRONICS	44311	11	69,648	27	905,568
COMPUTERS & SOFTWARE	44312	20	234,303	57	477,765
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	9	531,488	40	6,141,656
BUILDING MATERIALS	4441	9	531,488	28	5,154,329
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	12	987,327
FOOD & BEVERAGE STORES	445	5	806,759	28	5,145,718
GROCERY & CONVENIENCE STORES	4451	D	D	20	5,012,799
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	806,759	8	132,919
DRUG/HEALTH STORES	446	16	507,872	32	2,093,722
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	641,363	22	5,487,986
APPAREL & ACCESSORIES	448	23	121,530	60	1,152,769
CLOTHING & SHOE STORES	4481, 4482	23	121,530	51	1,127,639
JEWELRY & LUGGAGE STORES	4483	D	D	9	25,130
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	17	140,104	46	796,824
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	8	89,624	25	447,287
BOOK/PERIODICAL/MUSIC STORE	4512	9	50,480	21	349,537
GENERAL MERCHANDISE STORES	452	7	13,973,943	9	1,689,408
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	7	13,973,943	9	1,689,408
E-COMMERCE & MAIL ORDER	4541	38	119,446	54	380,329
MISCELLANEOUS RETAILERS	453, 4542, 4543	145	1,639,488	413	7,072,203
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>53,630</u>	<u>13</u>	<u>385,043</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>154,596</u>	<u>3</u>	<u>150,843</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>94</u>	<u>2,926,380</u>	<u>588</u>	<u>36,242,078</u>
CONSTRUCTION OF BUILDINGS	236	24	2,240,885	117	14,392,828
HEAVY CONSTRUCTION & HIGHWAYS	237	7	30,298	36	3,512,567
SPECIAL TRADE CONTRACTORS	238	63	655,197	435	18,336,683
<u>MANUFACTURING</u>	<u>31-33</u>	<u>45</u>	<u>251,220</u>	<u>112</u>	<u>8,458,922</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>192</u>	<u>1,036,688</u>	<u>611</u>	<u>24,521,266</u>
DURABLE GOODS	423	138	484,015	440	20,617,413
NONDURABLE GOODS	424	54	552,673	164	3,852,923
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	7	50,930
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>38,499</u>	<u>27</u>	<u>1,150,270</u>
<u>INFORMATION</u>	<u>51</u>	<u>100</u>	<u>734,877</u>	<u>194</u>	<u>5,666,616</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>28</u>	<u>435,915</u>	<u>59</u>	<u>1,036,045</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>57</u>	<u>582,394</u>	<u>164</u>	<u>10,177,665</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>48</u>	<u>150,739</u>	<u>121</u>	<u>942,282</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>65</u>	<u>409,394</u>	<u>228</u>	<u>2,721,293</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>8</u>	<u>217,280</u>	<u>22</u>	<u>1,074,991</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>33</u>	<u>2,859,916</u>	<u>103</u>	<u>10,965,430</u>
ACCOMMODATIONS	721	3	339,317	13	2,627,912
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	30	2,520,599	90	8,337,518
<u>OTHER SERVICES</u>	<u>81</u>	<u>57</u>	<u>870,776</u>	<u>176</u>	<u>5,684,869</u>
REPAIR & MAINTENANCE	811	30	655,022	118	4,198,404
PERSONAL SERVICE	812	24	196,811	50	1,380,319
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	18,943	8	106,146
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>6,453</u>	<u>5</u>	<u>487,499</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,074</b>	<b>\$34,639,069</b>	<b>3,308</b>	<b>\$184,056,241</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>710</u>	<u>\$37,922,428</u>	<u>591</u>	<u>\$16,332,577</u>
MOTOR VEHICLES & PARTS	441	33	8,691,990	19	1,920,305
NEW & USED AUTO DEALERS	4411	10	7,366,795	3	390,303
RV, BOAT, MOTORCYCLE DEALERS	4412	7	39,673	10	498,659
AUTOMOTIVE PARTS & TIRE	4413	16	1,285,522	6	1,031,343
FURNITURE & HOME FURNISHING	442	27	2,025,831	25	432,245
ELECTRONICS & APPLIANCES	443	72	1,329,331	46	677,334
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	664,210	20	278,783
COMPUTERS & SOFTWARE	44312	44	602,546	26	398,551
CAMERA & PHOTO SUPPLIES	44313	3	62,575	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	33	4,271,614	30	1,228,550
BUILDING MATERIALS	4441	25	4,147,162	23	1,073,185
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	124,452	7	155,365
FOOD & BEVERAGE STORES	445	13	3,817,490	9	2,707,738
GROCERY & CONVENIENCE STORES	4451	8	3,735,214	3	2,681,053
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	82,276	6	26,685
DRUG/HEALTH STORES	446	32	1,792,296	32	1,131,291
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	3,228,080	6	448,229
APPAREL & ACCESSORIES	448	37	1,493,973	43	685,184
CLOTHING & SHOE STORES	4481, 4482	31	1,067,660	34	571,206
JEWELRY & LUGGAGE STORES	4483	6	426,313	9	113,978
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	54	1,895,678	45	884,368
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	1,491,275	32	638,237
BOOK/PERIODICAL/MUSIC STORE	4512	24	404,403	13	246,131
GENERAL MERCHANDISE STORES	452	11	4,753,755	4	1,025,137
DEPARTMENT STORES	4521	3	2,260,524	D	D
GENERAL MERCHANDISE STORES	4529	8	2,493,231	4	1,025,137
E-COMMERCE & MAIL ORDER	4541	52	571,234	53	426,328
MISCELLANEOUS RETAILERS	453, 4542, 4543	331	4,051,156	279	4,765,868
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>260,156</u>	<u>4</u>	<u>59,503</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>378</u>	<u>14,819,095</u>	<u>242</u>	<u>9,071,067</u>
CONSTRUCTION OF BUILDINGS	236	94	5,757,531	66	6,221,009
HEAVY CONSTRUCTION & HIGHWAYS	237	16	3,141,167	13	828,340
SPECIAL TRADE CONTRACTORS	238	268	5,920,397	163	2,021,718
<u>MANUFACTURING</u>	<u>31-33</u>	<u>91</u>	<u>3,772,338</u>	<u>95</u>	<u>3,795,394</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>441</u>	<u>7,795,329</u>	<u>321</u>	<u>2,564,886</u>
DURABLE GOODS	423	308	6,486,479	223	1,980,032
NONDURABLE GOODS	424	127	1,290,889	95	579,601
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	17,961	3	5,253
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>211,416</u>	<u>12</u>	<u>232,038</u>
<u>INFORMATION</u>	<u>51</u>	<u>174</u>	<u>3,066,714</u>	<u>153</u>	<u>1,851,072</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>981,198</u>	<u>39</u>	<u>440,041</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>106</u>	<u>1,432,840</u>	<u>80</u>	<u>1,068,603</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>115</u>	<u>1,095,046</u>	<u>91</u>	<u>816,189</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>192</u>	<u>2,294,545</u>	<u>143</u>	<u>1,091,321</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>30</u>	<u>500,812</u>	<u>38</u>	<u>734,946</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>111</u>	<u>9,535,018</u>	<u>94</u>	<u>5,788,208</u>
ACCOMMODATIONS	721	24	1,927,263	30	1,197,409
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	87	7,607,755	64	4,590,799
<u>OTHER SERVICES</u>	<u>81</u>	<u>194</u>	<u>3,392,156</u>	<u>120</u>	<u>1,564,155</u>
REPAIR & MAINTENANCE	811	124	2,548,056	70	1,124,842
PERSONAL SERVICE	812	60	631,634	47	402,450
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	212,466	3	36,863
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>42,610</u>	<u>3</u>	<u>1,480</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,628</b>	<b>\$87,121,701</b>	<b>2,026</b>	<b>\$45,411,480</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>600</u>	<u>\$24,504,577</u>	<u>1,620</u>	<u>\$317,789,552</u>
MOTOR VEHICLES & PARTS	441	28	6,992,079	83	99,409,445
NEW & USED AUTO DEALERS	4411	10	5,255,400	35	94,930,446
RV, BOAT, MOTORCYCLE DEALERS	4412	3	112,915	8	1,057,667
AUTOMOTIVE PARTS & TIRE	4413	15	1,623,764	40	3,421,332
FURNITURE & HOME FURNISHING	442	24	358,884	85	7,795,514
ELECTRONICS & APPLIANCES	443	67	942,600	154	19,621,368
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	491,994	52	15,564,720
COMPUTERS & SOFTWARE	44312	42	450,606	99	3,680,721
CAMERA & PHOTO SUPPLIES	44313	D	D	3	375,927
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	19	1,361,420	68	27,257,172
BUILDING MATERIALS	4441	14	1,307,604	53	27,014,272
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	53,816	15	242,900
FOOD & BEVERAGE STORES	445	7	3,235,847	25	5,250,200
GROCERY & CONVENIENCE STORES	4451	4	3,231,606	13	5,018,266
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	4,241	12	231,934
DRUG/HEALTH STORES	446	31	983,450	68	3,864,615
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	999,468	24	2,714,077
APPAREL & ACCESSORIES	448	40	642,733	101	22,512,315
CLOTHING & SHOE STORES	4481, 4482	35	377,326	81	18,871,114
JEWELRY & LUGGAGE STORES	4483	5	265,407	20	3,641,201
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	2,385,168	108	9,887,667
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	191,731	71	6,770,322
BOOK/PERIODICAL/MUSIC STORE	4512	22	2,193,437	37	3,117,345
GENERAL MERCHANDISE STORES	452	6	3,603,670	17	94,447,734
DEPARTMENT STORES	4521	D	D	6	37,424,359
GENERAL MERCHANDISE STORES	4529	6	3,603,670	11	57,023,375
E-COMMERCE & MAIL ORDER	4541	48	642,061	75	1,474,020
MISCELLANEOUS RETAILERS	453, 4542, 4543	280	2,357,197	812	23,555,425
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>16,841</u>	<u>16</u>	<u>62,766</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>3</u>	<u>18,811</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>106,233</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>260</u>	<u>16,507,655</u>	<u>1,447</u>	<u>52,097,051</u>
CONSTRUCTION OF BUILDINGS	236	68	10,729,804	261	22,778,444
HEAVY CONSTRUCTION & HIGHWAYS	237	15	328,784	52	2,935,763
SPECIAL TRADE CONTRACTORS	238	177	5,449,067	1,134	26,382,844
<u>MANUFACTURING</u>	<u>31-33</u>	<u>69</u>	<u>1,343,010</u>	<u>207</u>	<u>4,880,768</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>419</u>	<u>6,291,411</u>	<u>745</u>	<u>13,650,570</u>
DURABLE GOODS	423	292	5,279,899	525	11,343,078
NONDURABLE GOODS	424	124	1,004,096	210	2,247,356
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	7,416	10	60,136
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>425,965</u>	<u>24</u>	<u>433,535</u>
<u>INFORMATION</u>	<u>51</u>	<u>152</u>	<u>2,304,449</u>	<u>242</u>	<u>9,419,599</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>240,815</u>	<u>95</u>	<u>4,380,663</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>79</u>	<u>1,078,047</u>	<u>224</u>	<u>6,960,278</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>100</u>	<u>1,064,230</u>	<u>241</u>	<u>3,124,618</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>121</u>	<u>3,107,258</u>	<u>587</u>	<u>7,286,348</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>16</u>	<u>459,601</u>	<u>44</u>	<u>1,809,308</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>65</u>	<u>8,423,283</u>	<u>159</u>	<u>29,531,126</u>
ACCOMMODATIONS	721	7	1,322,196	4	332,960
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	58	7,101,087	155	29,198,166
<u>OTHER SERVICES</u>	<u>81</u>	<u>88</u>	<u>1,604,433</u>	<u>428</u>	<u>8,715,938</u>
REPAIR & MAINTENANCE	811	40	1,150,860	259	5,509,709
PERSONAL SERVICE	812	45	407,220	155	2,863,084
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	46,353	14	343,145
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>37,340</u>	<u>16</u>	<u>61,595</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,021</b>	<b>\$67,408,915</b>	<b>6,101</b>	<b>\$460,328,759</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,378</u>	<u>\$196,444,680</u>	<u>1,382</u>	<u>\$280,970,194</u>
MOTOR VEHICLES & PARTS	441	36	9,963,421	68	104,245,505
NEW & USED AUTO DEALERS	4411	11	5,925,741	\$28	92,588,406
RV, BOAT, MOTORCYCLE DEALERS	4412	5	602,147	10	6,286,570
AUTOMOTIVE PARTS & TIRE	4413	20	3,435,533	30	5,370,529
FURNITURE & HOME FURNISHING	442	90	10,886,109	68	36,574,020
ELECTRONICS & APPLIANCES	443	204	21,198,802	176	39,062,697
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	4,791,998	62	1,939,284
COMPUTERS & SOFTWARE	44312	152	16,406,804	111	37,113,025
CAMERA & PHOTO SUPPLIES	44313	D	D	3	10,388
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	17,621,420	76	8,256,907
BUILDING MATERIALS	4441	58	16,743,871	62	8,099,667
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	877,549	14	157,240
FOOD & BEVERAGE STORES	445	32	7,839,916	43	8,971,481
GROCERY & CONVENIENCE STORES	4451	16	6,569,514	30	8,697,240
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	1,270,402	13	274,241
DRUG/HEALTH STORES	446	58	4,561,107	72	8,777,685
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,153,081	26	3,175,601
APPAREL & ACCESSORIES	448	87	16,705,384	67	4,457,613
CLOTHING & SHOE STORES	4481, 4482	70	15,329,849	50	1,827,661
JEWELRY & LUGGAGE STORES	4483	17	1,375,535	17	2,629,952
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	91	14,453,325	73	2,025,121
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	11,068,451	38	1,910,055
BOOK/PERIODICAL/MUSIC STORE	4512	41	3,384,874	35	115,066
GENERAL MERCHANDISE STORES	452	13	55,906,057	15	38,172,169
DEPARTMENT STORES	4521	6	41,556,742	D	D
GENERAL MERCHANDISE STORES	4529	7	14,349,315	15	38,172,169
E-COMMERCE & MAIL ORDER	4541	80	7,451,615	77	1,789,060
MISCELLANEOUS RETAILERS	453, 4542, 4543	600	28,704,443	621	25,462,335
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>108,109</u>	<u>15</u>	<u>167,274</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>1,542,029</u>	<u>7</u>	<u>63,587</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>67,827</u>	<u>6</u>	<u>368,625</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,893</u>	<u>98,406,494</u>	<u>1,848</u>	<u>72,904,673</u>
CONSTRUCTION OF BUILDINGS	236	415	55,389,208	373	35,637,960
HEAVY CONSTRUCTION & HIGHWAYS	237	75	6,967,248	84	7,386,920
SPECIAL TRADE CONTRACTORS	238	1,403	36,050,038	1,391	29,879,793
<u>MANUFACTURING</u>	<u>31-33</u>	<u>276</u>	<u>10,611,848</u>	<u>228</u>	<u>12,994,155</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>874</u>	<u>65,797,631</u>	<u>870</u>	<u>28,428,326</u>
DURABLE GOODS	423	623	61,832,742	628	22,696,609
NONDURABLE GOODS	424	242	3,942,624	228	5,702,305
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	22,265	14	29,412
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>811,377</u>	<u>39</u>	<u>1,090,475</u>
<u>INFORMATION</u>	<u>51</u>	<u>272</u>	<u>28,183,912</u>	<u>287</u>	<u>16,814,727</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>83</u>	<u>2,837,337</u>	<u>90</u>	<u>7,935,777</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>230</u>	<u>13,793,814</u>	<u>235</u>	<u>14,127,935</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>404</u>	<u>24,676,398</u>	<u>306</u>	<u>8,135,453</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>793</u>	<u>20,364,314</u>	<u>678</u>	<u>11,009,771</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>54</u>	<u>1,316,060</u>	<u>48</u>	<u>2,610,392</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>175</u>	<u>45,769,429</u>	<u>227</u>	<u>37,424,414</u>
ACCOMMODATIONS	721	3	3,745,567	11	4,253,553
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	172	42,023,862	216	33,170,861
<u>OTHER SERVICES</u>	<u>81</u>	<u>408</u>	<u>12,968,124</u>	<u>473</u>	<u>11,074,981</u>
REPAIR & MAINTENANCE	811	255	8,794,132	307	8,060,176
PERSONAL SERVICE	812	141	4,035,826	157	2,781,150
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	138,166	9	233,655
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>47,022</u>	<u>10</u>	<u>61,220</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,899</b>	<b>\$523,746,405</b>	<b>6,749</b>	<b>\$506,181,979</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>891</u>	<u>\$78,661,564</u>	<u>409</u>	<u>\$20,843,238</u>
MOTOR VEHICLES & PARTS	441	32	10,648,414	18	6,778,560
NEW & USED AUTO DEALERS	4411	12	6,875,747	10	1,707,714
RV, BOAT, MOTORCYCLE DEALERS	4412	4	324,116	4	99,241
AUTOMOTIVE PARTS & TIRE	4413	16	3,448,551	4	4,971,605
FURNITURE & HOME FURNISHING	442	32	3,204,528	23	157,603
ELECTRONICS & APPLIANCES	443	91	6,560,076	40	360,305
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	5,489,922	22	114,641
COMPUTERS & SOFTWARE	44312	65	1,070,154	18	245,664
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	9,730,228	26	222,798
BUILDING MATERIALS	4441	34	9,286,001	21	197,720
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	444,227	5	25,078
FOOD & BEVERAGE STORES	445	18	6,644,298	14	3,145,662
GROCERY & CONVENIENCE STORES	4451	8	6,472,901	11	3,140,232
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	171,397	3	5,430
DRUG/HEALTH STORES	446	52	2,566,389	14	135,467
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,688,208	10	814,829
APPAREL & ACCESSORIES	448	46	801,821	13	101,825
CLOTHING & SHOE STORES	4481, 4482	32	349,723	13	101,825
JEWELRY & LUGGAGE STORES	4483	14	452,098	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	61	3,229,978	20	83,634
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	2,140,862	8	19,002
BOOK/PERIODICAL/MUSIC STORE	4512	27	1,089,116	12	64,632
GENERAL MERCHANDISE STORES	452	10	24,416,233	3	19,184
DEPARTMENT STORES	4521	3	1,267,234	D	D
GENERAL MERCHANDISE STORES	4529	7	23,148,999	3	19,184
E-COMMERCE & MAIL ORDER	4541	58	756,367	24	89,599
MISCELLANEOUS RETAILERS	453, 4542, 4543	429	7,415,024	204	8,933,772
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>27,515</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>247,010</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>660</u>	<u>39,582,421</u>	<u>526</u>	<u>45,431,431</u>
CONSTRUCTION OF BUILDINGS	236	164	20,615,138	85	23,265,026
HEAVY CONSTRUCTION & HIGHWAYS	237	38	6,744,593	29	7,447,759
SPECIAL TRADE CONTRACTORS	238	458	12,222,690	412	14,718,646
<u>MANUFACTURING</u>	<u>31-33</u>	<u>122</u>	<u>3,649,859</u>	<u>62</u>	<u>1,487,633</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>633</u>	<u>13,368,925</u>	<u>213</u>	<u>3,412,063</u>
DURABLE GOODS	423	466	11,569,701	149	1,934,554
NONDURABLE GOODS	424	159	1,752,124	61	1,474,986
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	47,100	3	2,523
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>209,758</u>	<u>26</u>	<u>14,315,202</u>
<u>INFORMATION</u>	<u>51</u>	<u>185</u>	<u>8,497,055</u>	<u>114</u>	<u>4,965,837</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>56</u>	<u>760,630</u>	<u>37</u>	<u>198,782</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>152</u>	<u>4,898,095</u>	<u>114</u>	<u>42,585,569</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>173</u>	<u>2,241,574</u>	<u>70</u>	<u>3,004,271</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>278</u>	<u>3,839,872</u>	<u>202</u>	<u>2,064,829</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>29</u>	<u>1,963,871</u>	<u>11</u>	<u>46,161</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>100</u>	<u>17,443,095</u>	<u>98</u>	<u>53,706,847</u>
ACCOMMODATIONS	721	11	3,464,844	31	32,722,140
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	89	13,978,251	67	20,984,707
<u>OTHER SERVICES</u>	<u>81</u>	<u>170</u>	<u>3,654,470</u>	<u>136</u>	<u>7,443,191</u>
REPAIR & MAINTENANCE	811	94	2,317,588	89	1,870,417
PERSONAL SERVICE	812	68	1,243,664	43	5,477,266
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	93,218	4	95,508
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>116,557</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,472</b>	<b>\$179,045,714</b>	<b>2,025</b>	<b>\$199,621,611</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,755</u>	<u>\$1,359,801,490</u>	<u>554</u>	<u>\$30,462,114</u>
MOTOR VEHICLES & PARTS	441	263	211,689,758	23	3,154,950
NEW & USED AUTO DEALERS	4411	81	161,819,173	5	1,119,614
RV, BOAT, MOTORCYCLE DEALERS	4412	88	32,728,980	3	86,342
AUTOMOTIVE PARTS & TIRE	4413	94	17,141,605	15	1,948,994
FURNITURE & HOME FURNISHING	442	384	79,560,906	24	726,318
ELECTRONICS & APPLIANCES	443	543	125,045,008	57	571,636
APPLIANCES, TV & OTHER ELECTRONICS	44311	151	42,551,965	19	216,650
COMPUTERS & SOFTWARE	44312	379	74,813,184	38	354,986
CAMERA & PHOTO SUPPLIES	44313	13	7,679,859	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	287	86,291,211	29	3,029,228
BUILDING MATERIALS	4441	218	82,995,466	23	2,991,885
LAWN & GARDEN SUPPLIES & EQUIP.	4442	69	3,295,745	6	37,343
FOOD & BEVERAGE STORES	445	442	87,142,269	13	1,632,983
GROCERY & CONVENIENCE STORES	4451	311	76,896,584	7	1,623,091
OTHER FOOD & BEVERAGE STORES	4452, 4453	131	10,245,685	6	9,892
DRUG/HEALTH STORES	446	237	51,023,614	21	153,238
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	141	19,117,776	10	499,093
APPAREL & ACCESSORIES	448	628	188,471,078	27	211,285
CLOTHING & SHOE STORES	4481, 4482	451	162,438,016	24	67,684
JEWELRY & LUGGAGE STORES	4483	177	26,033,062	3	143,601
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	472	95,747,665	32	168,250
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	238	54,179,787	14	40,519
BOOK/PERIODICAL/MUSIC STORE	4512	234	41,567,878	18	127,731
GENERAL MERCHANDISE STORES	452	60	184,983,275	9	17,478,568
DEPARTMENT STORES	4521	9	87,331,248	D	D
GENERAL MERCHANDISE STORES	4529	51	97,652,027	9	17,478,568
E-COMMERCE & MAIL ORDER	4541	230	28,839,886	51	301,111
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,068	201,889,044	258	2,535,454
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>50</u>	<u>514,716</u>	<u>5</u>	<u>96,872</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>331,322</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>960,208</u>	<u>3</u>	<u>71,319</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,461</u>	<u>776,207,740</u>	<u>335</u>	<u>4,473,085</u>
CONSTRUCTION OF BUILDINGS	236	2,038	502,272,094	62	1,430,810
HEAVY CONSTRUCTION & HIGHWAYS	237	214	39,602,748	18	577,286
SPECIAL TRADE CONTRACTORS	238	4,209	234,332,898	255	2,464,989
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,297</u>	<u>91,277,480</u>	<u>84</u>	<u>654,679</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,498</u>	<u>347,948,234</u>	<u>360</u>	<u>2,222,700</u>
DURABLE GOODS	423	1,707	284,452,531	263	1,891,794
NONDURABLE GOODS	424	756	61,939,736	97	330,906
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	1,555,967	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>234</u>	<u>25,287,627</u>	<u>5</u>	<u>27,786</u>
<u>INFORMATION</u>	<u>51</u>	<u>833</u>	<u>190,207,912</u>	<u>152</u>	<u>1,939,960</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>217</u>	<u>39,239,583</u>	<u>41</u>	<u>1,215,573</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>819</u>	<u>109,087,672</u>	<u>90</u>	<u>984,716</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>2,189</u>	<u>118,934,880</u>	<u>89</u>	<u>963,952</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,789</u>	<u>143,504,426</u>	<u>162</u>	<u>731,515</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>568</u>	<u>35,301,770</u>	<u>13</u>	<u>264,370</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>2,294</u>	<u>510,440,491</u>	<u>56</u>	<u>5,131,144</u>
ACCOMMODATIONS	721	125	129,487,201	4	198,069
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,169	380,953,290	52	4,933,075
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,539</u>	<u>141,393,460</u>	<u>114</u>	<u>2,161,043</u>
REPAIR & MAINTENANCE	811	1,347	71,124,213	66	1,636,545
PERSONAL SERVICE	812	1,046	62,169,952	44	406,513
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	146	8,099,295	4	117,985
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>120</u>	<u>2,150,723</u>	<u>6</u>	<u>18,772</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>29,687</b>	<b>\$3,892,589,734</b>	<b>2,069</b>	<b>\$51,419,600</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,702</u>	<u>\$483,277,178</u>	<u>445</u>	<u>\$31,732,017</u>
MOTOR VEHICLES & PARTS	441	182	73,897,893	27	6,315,512
NEW & USED AUTO DEALERS	4411	86	60,087,173	7	3,374,513
RV, BOAT, MOTORCYCLE DEALERS	4412	19	453,967	4	375,788
AUTOMOTIVE PARTS & TIRE	4413	77	13,356,753	16	2,565,211
FURNITURE & HOME FURNISHING	442	117	28,468,886	16	541,769
ELECTRONICS & APPLIANCES	443	293	36,409,855	53	590,686
APPLIANCES, TV & OTHER ELECTRONICS	44311	77	21,963,068	21	425,230
COMPUTERS & SOFTWARE	44312	210	14,281,912	29	162,350
CAMERA & PHOTO SUPPLIES	44313	6	164,875	3	3,106
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	111	37,752,180	22	2,913,855
BUILDING MATERIALS	4441	86	33,311,964	15	2,269,840
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	4,440,216	7	644,015
FOOD & BEVERAGE STORES	445	73	30,962,961	25	1,590,282
GROCERY & CONVENIENCE STORES	4451	48	29,988,998	17	1,547,415
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	973,963	8	42,867
DRUG/HEALTH STORES	446	129	17,560,978	21	448,094
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	8,871,034	8	602,342
APPAREL & ACCESSORIES	448	168	50,728,187	29	945,328
CLOTHING & SHOE STORES	4481, 4482	124	42,114,324	26	920,976
JEWELRY & LUGGAGE STORES	4483	44	8,613,863	3	24,352
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	188	30,367,067	18	65,773
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	106	20,442,873	8	49,396
BOOK/PERIODICAL/MUSIC STORE	4512	82	9,924,194	10	16,377
GENERAL MERCHANDISE STORES	452	28	108,697,044	6	15,094,648
DEPARTMENT STORES	4521	7	50,066,812	D	D
GENERAL MERCHANDISE STORES	4529	21	58,630,232	6	15,094,648
E-COMMERCE & MAIL ORDER	4541	95	3,855,974	38	125,789
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,272	55,705,119	182	2,497,939
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>125,753</u>	<u>5</u>	<u>15,652</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>88,988</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>230,770</u>	<u>4</u>	<u>13,623</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,653</u>	<u>113,954,824</u>	<u>222</u>	<u>10,047,188</u>
CONSTRUCTION OF BUILDINGS	236	429	62,773,703	51	7,384,087
HEAVY CONSTRUCTION & HIGHWAYS	237	66	7,101,527	13	89,134
SPECIAL TRADE CONTRACTORS	238	1,158	44,079,594	158	2,573,967
<u>MANUFACTURING</u>	<u>31-33</u>	<u>413</u>	<u>17,431,360</u>	<u>56</u>	<u>644,939</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,455</u>	<u>89,470,396</u>	<u>297</u>	<u>5,107,289</u>
DURABLE GOODS	423	1,062	70,963,670	208	2,403,336
NONDURABLE GOODS	424	368	17,521,049	89	2,703,953
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	985,677	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>62</u>	<u>1,786,318</u>	<u>11</u>	<u>228,627</u>
<u>INFORMATION</u>	<u>51</u>	<u>406</u>	<u>42,491,827</u>	<u>113</u>	<u>2,172,149</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>132</u>	<u>12,233,537</u>	<u>33</u>	<u>325,617</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>369</u>	<u>23,993,448</u>	<u>83</u>	<u>1,075,228</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>564</u>	<u>16,530,550</u>	<u>63</u>	<u>570,279</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>801</u>	<u>23,577,216</u>	<u>106</u>	<u>1,879,795</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>94</u>	<u>4,897,211</u>	<u>5</u>	<u>147,514</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>470</u>	<u>95,270,832</u>	<u>63</u>	<u>3,770,994</u>
ACCOMMODATIONS	721	41	19,332,377	6	322,125
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	429	75,938,455	57	3,448,869
<u>OTHER SERVICES</u>	<u>81</u>	<u>884</u>	<u>32,656,809</u>	<u>101</u>	<u>1,384,616</u>
REPAIR & MAINTENANCE	811	479	16,996,618	55	887,876
PERSONAL SERVICE	812	362	13,340,204	42	441,802
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	43	2,319,987	4	54,938
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>20</u>	<u>918,537</u>	<u>3</u>	<u>8,155</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,052</b>	<b>\$958,935,554</b>	<b>1,610</b>	<b>\$59,123,682</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,785</u>	<u>\$566,421,835</u>	<u>874</u>	<u>\$333,059,392</u>
MOTOR VEHICLES & PARTS	441	156	150,289,433	32	26,505,616
NEW & USED AUTO DEALERS	4411	71	131,732,936	12	19,749,236
RV, BOAT, MOTORCYCLE DEALERS	4412	26	8,041,329	4	3,850,661
AUTOMOTIVE PARTS & TIRE	4413	59	10,515,168	16	2,905,719
FURNITURE & HOME FURNISHING	442	141	19,204,418	79	34,734,960
ELECTRONICS & APPLIANCES	443	292	47,173,674	132	40,919,420
APPLIANCES, TV & OTHER ELECTRONICS	44311	92	31,124,018	41	30,099,751
COMPUTERS & SOFTWARE	44312	193	14,725,716	91	10,819,669
CAMERA & PHOTO SUPPLIES	44313	7	1,323,940	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	132	34,414,406	48	22,145,953
BUILDING MATERIALS	4441	107	33,552,557	39	22,005,040
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	861,849	9	140,913
FOOD & BEVERAGE STORES	445	129	22,013,567	26	2,367,918
GROCERY & CONVENIENCE STORES	4451	111	21,222,197	21	2,071,811
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	791,370	5	296,107
DRUG/HEALTH STORES	446	116	14,606,080	43	3,749,279
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	59	14,459,576	15	1,652,227
APPAREL & ACCESSORIES	448	176	61,151,786	82	60,173,800
CLOTHING & SHOE STORES	4481, 4482	131	48,741,910	65	46,780,556
JEWELRY & LUGGAGE STORES	4483	45	12,409,876	17	13,393,244
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	170	33,237,997	50	23,517,136
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	86	24,893,242	30	18,705,376
BOOK/PERIODICAL/MUSIC STORE	4512	84	8,344,755	20	4,811,760
GENERAL MERCHANDISE STORES	452	29	120,222,717	10	92,665,807
DEPARTMENT STORES	4521	6	65,532,795	6	69,762,357
GENERAL MERCHANDISE STORES	4529	23	54,689,922	4	22,903,450
E-COMMERCE & MAIL ORDER	4541	100	3,436,553	41	785,754
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,285	46,211,628	316	23,841,522
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>380,048</u>	<u>3</u>	<u>1,403</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>121,132</u>	<u>3</u>	<u>15,465</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>381,004</u>	<u>3</u>	<u>197,663</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,515</u>	<u>194,271,031</u>	<u>755</u>	<u>17,934,518</u>
CONSTRUCTION OF BUILDINGS	236	591	87,323,338	133	8,926,752
HEAVY CONSTRUCTION & HIGHWAYS	237	99	41,599,533	43	730,653
SPECIAL TRADE CONTRACTORS	238	1,825	65,348,160	579	8,277,113
<u>MANUFACTURING</u>	<u>31-33</u>	<u>444</u>	<u>38,842,258</u>	<u>163</u>	<u>19,017,270</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,389</u>	<u>76,943,261</u>	<u>554</u>	<u>79,413,364</u>
DURABLE GOODS	423	1,010	65,912,084	407	75,230,352
NONDURABLE GOODS	424	363	10,954,126	143	3,908,132
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	77,051	4	274,880
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>83</u>	<u>6,766,774</u>	<u>21</u>	<u>302,270</u>
<u>INFORMATION</u>	<u>51</u>	<u>390</u>	<u>46,869,386</u>	<u>165</u>	<u>12,803,385</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>130</u>	<u>15,166,827</u>	<u>51</u>	<u>1,728,905</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>398</u>	<u>32,170,231</u>	<u>173</u>	<u>14,231,417</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>577</u>	<u>18,333,500</u>	<u>155</u>	<u>7,354,517</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,033</u>	<u>21,186,134</u>	<u>298</u>	<u>4,705,822</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>113</u>	<u>5,625,487</u>	<u>23</u>	<u>1,776,205</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>570</u>	<u>87,651,310</u>	<u>139</u>	<u>44,686,348</u>
ACCOMMODATIONS	721	32	7,881,374	21	10,877,447
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	538	79,769,936	118	33,808,901
<u>OTHER SERVICES</u>	<u>81</u>	<u>952</u>	<u>33,157,067</u>	<u>195</u>	<u>4,721,287</u>
REPAIR & MAINTENANCE	811	614	23,926,958	138	2,087,906
PERSONAL SERVICE	812	293	8,051,541	54	2,505,228
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	45	1,178,568	3	128,153
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>33</u>	<u>260,312</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,454</b>	<b>\$1,144,547,597</b>	<b>3,575</b>	<b>\$541,949,231</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,088</u>	<u>\$320,896,445</u>	<u>795</u>	<u>\$52,030,118</u>
MOTOR VEHICLES & PARTS	441	97	54,028,386	45	14,299,491
NEW & USED AUTO DEALERS	4411	23	48,029,960	15	10,077,819
RV, BOAT, MOTORCYCLE DEALERS	4412	12	354,258	8	1,612,092
AUTOMOTIVE PARTS & TIRE	4413	62	5,644,168	22	2,609,580
FURNITURE & HOME FURNISHING	442	107	13,686,853	29	1,115,650
ELECTRONICS & APPLIANCES	443	198	8,915,833	91	1,290,842
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	2,420,929	26	591,135
COMPUTERS & SOFTWARE	44312	144	6,363,262	61	694,201
CAMERA & PHOTO SUPPLIES	44313	4	131,642	4	5,506
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	121	29,432,603	39	3,550,764
BUILDING MATERIALS	4441	98	28,762,335	28	3,444,865
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	670,268	11	105,899
FOOD & BEVERAGE STORES	445	76	17,922,953	22	5,623,841
GROCERY & CONVENIENCE STORES	4451	42	16,595,028	11	5,359,304
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	1,327,925	11	264,537
DRUG/HEALTH STORES	446	101	9,925,405	36	3,838,450
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	7,576,309	15	997,701
APPAREL & ACCESSORIES	448	119	27,795,621	44	1,799,219
CLOTHING & SHOE STORES	4481, 4482	89	23,887,109	35	1,054,770
JEWELRY & LUGGAGE STORES	4483	30	3,908,512	9	744,449
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	129	11,055,504	65	3,848,112
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	6,320,809	39	1,688,772
BOOK/PERIODICAL/MUSIC STORE	4512	54	4,734,695	26	2,159,340
GENERAL MERCHANDISE STORES	452	19	97,529,075	10	8,973,882
DEPARTMENT STORES	4521	5	51,846,196	4	4,505,072
GENERAL MERCHANDISE STORES	4529	14	45,682,879	6	4,468,810
E-COMMERCE & MAIL ORDER	4541	98	3,740,998	62	572,085
MISCELLANEOUS RETAILERS	453, 4542, 4543	972	39,286,905	337	6,120,081
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>667,687</u>	<u>12</u>	<u>603,638</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>37,900</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>781,615</u>	<u>3</u>	<u>35,917</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,764</u>	<u>127,043,953</u>	<u>351</u>	<u>29,343,331</u>
CONSTRUCTION OF BUILDINGS	236	390	68,578,411	102	23,460,527
HEAVY CONSTRUCTION & HIGHWAYS	237	61	7,819,747	18	227,437
SPECIAL TRADE CONTRACTORS	238	1,313	50,645,795	231	5,655,367
<u>MANUFACTURING</u>	<u>31-33</u>	<u>356</u>	<u>14,406,327</u>	<u>113</u>	<u>3,221,603</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,322</u>	<u>49,784,467</u>	<u>558</u>	<u>10,442,256</u>
DURABLE GOODS	423	978	43,494,437	382	6,620,162
NONDURABLE GOODS	424	331	6,211,185	170	3,752,275
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	78,845	6	69,819
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>83</u>	<u>1,838,669</u>	<u>9</u>	<u>427,575</u>
<u>INFORMATION</u>	<u>51</u>	<u>362</u>	<u>31,780,494</u>	<u>192</u>	<u>5,502,080</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>115</u>	<u>12,485,245</u>	<u>53</u>	<u>702,282</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>336</u>	<u>16,303,820</u>	<u>127</u>	<u>1,849,804</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>473</u>	<u>12,815,221</u>	<u>144</u>	<u>1,665,206</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>780</u>	<u>18,761,550</u>	<u>202</u>	<u>2,373,648</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>96</u>	<u>3,619,366</u>	<u>28</u>	<u>1,004,305</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>368</u>	<u>65,268,321</u>	<u>95</u>	<u>13,379,378</u>
ACCOMMODATIONS	721	21	7,352,396	13	2,721,869
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	347	57,915,925	82	10,657,509
<u>OTHER SERVICES</u>	<u>81</u>	<u>655</u>	<u>18,007,408</u>	<u>180</u>	<u>3,954,996</u>
REPAIR & MAINTENANCE	811	396	12,521,608	103	2,850,885
PERSONAL SERVICE	812	236	5,169,018	64	851,566
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	316,782	13	252,545
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>22</u>	<u>776,453</u>	<u>5</u>	<u>470,948</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,845</b>	<b>\$695,274,941</b>	<b>2,867</b>	<b>\$127,007,085</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>906</u>	<u>\$109,474,520</u>	<u>1,351</u>	<u>\$182,936,976</u>
MOTOR VEHICLES & PARTS	441	49	23,102,588	125	53,050,896
NEW & USED AUTO DEALERS	4411	20	17,241,718	55	41,334,836
RV, BOAT, MOTORCYCLE DEALERS	4412	6	2,232,232	15	3,329,628
AUTOMOTIVE PARTS & TIRE	4413	23	3,628,638	55	8,386,432
FURNITURE & HOME FURNISHING	442	37	3,501,833	60	6,969,383
ELECTRONICS & APPLIANCES	443	97	3,792,162	135	9,720,577
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	2,363,910	39	7,984,388
COMPUTERS & SOFTWARE	44312	62	1,183,581	92	1,723,577
CAMERA & PHOTO SUPPLIES	44313	5	244,671	4	12,612
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	17,133,954	59	15,367,412
BUILDING MATERIALS	4441	32	16,742,800	43	14,956,630
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	391,154	16	410,782
FOOD & BEVERAGE STORES	445	18	5,350,775	46	12,516,424
GROCERY & CONVENIENCE STORES	4451	12	5,236,232	28	12,266,975
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	114,543	18	249,449
DRUG/HEALTH STORES	446	56	1,480,921	67	6,890,584
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,173,790	36	4,140,572
APPAREL & ACCESSORIES	448	57	3,944,041	83	4,440,914
CLOTHING & SHOE STORES	4481, 4482	47	3,466,570	65	2,343,797
JEWELRY & LUGGAGE STORES	4483	10	477,471	18	2,097,117
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	60	5,785,623	95	6,616,973
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	3,551,555	58	5,452,606
BOOK/PERIODICAL/MUSIC STORE	4512	28	2,234,068	37	1,164,367
GENERAL MERCHANDISE STORES	452	10	32,547,188	14	45,578,338
DEPARTMENT STORES	4521	3	11,041,484	3	7,987,724
GENERAL MERCHANDISE STORES	4529	7	21,505,704	11	37,590,614
E-COMMERCE & MAIL ORDER	4541	55	589,483	69	1,109,372
MISCELLANEOUS RETAILERS	453, 4542, 4543	416	11,072,162	562	16,535,531
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>40,214</u>	<u>8</u>	<u>27,363</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>209,766</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>458</u>	<u>20,227,672</u>	<u>630</u>	<u>29,083,888</u>
CONSTRUCTION OF BUILDINGS	236	109	9,201,617	156	10,126,044
HEAVY CONSTRUCTION & HIGHWAYS	237	23	806,780	32	5,164,166
SPECIAL TRADE CONTRACTORS	238	326	10,219,275	442	13,793,678
<u>MANUFACTURING</u>	<u>31-33</u>	<u>137</u>	<u>3,605,856</u>	<u>210</u>	<u>9,517,551</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>619</u>	<u>18,364,645</u>	<u>887</u>	<u>42,730,030</u>
DURABLE GOODS	423	446	13,267,942	644	29,939,430
NONDURABLE GOODS	424	165	5,078,393	231	12,558,246
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	18,310	12	232,354
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>78,881</u>	<u>30</u>	<u>1,224,703</u>
<u>INFORMATION</u>	<u>51</u>	<u>204</u>	<u>6,000,032</u>	<u>250</u>	<u>15,118,271</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>72</u>	<u>3,113,009</u>	<u>78</u>	<u>2,905,599</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>148</u>	<u>3,886,733</u>	<u>214</u>	<u>14,523,904</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>164</u>	<u>2,720,237</u>	<u>216</u>	<u>3,236,629</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>237</u>	<u>2,977,616</u>	<u>395</u>	<u>8,697,421</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>28</u>	<u>612,421</u>	<u>51</u>	<u>1,905,600</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>122</u>	<u>15,256,390</u>	<u>242</u>	<u>32,615,232</u>
ACCOMMODATIONS	721	17	3,542,646	29	5,237,571
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	105	11,713,744	213	27,377,661
<u>OTHER SERVICES</u>	<u>81</u>	<u>220</u>	<u>5,597,007</u>	<u>410</u>	<u>11,417,693</u>
REPAIR & MAINTENANCE	811	124	4,128,028	222	8,301,953
PERSONAL SERVICE	812	81	1,410,699	169	2,773,780
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	58,280	19	341,960
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>138,404</u>	<u>11</u>	<u>301,213</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,341</b>	<b>\$192,303,403</b>	<b>4,983</b>	<b>\$356,242,073</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$967,157,294</u>	<u>\$735,383,561</u>	<u>\$4,213,922</u>
CROP & ANIMAL PRODUCTION	111,112	247,392,824	180,419,319	854,720
FORESTRY & LOGGING	113	488,326,253	408,264,681	2,101,573
FISHING & HUNTING	114	70,483,574	23,746,730	149,087
AG & FORESTRY SUPPORT ACTIVITIES	115	160,954,643	122,952,831	1,108,542
<u>MINING</u>	<u>21</u>	<u>181,311,661</u>	<u>152,446,963</u>	<u>824,872</u>
OIL & GAS EXTRACTION	211	D	D	D
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	77,130,542	61,549,148	340,426
SAND & GRAVEL, QUARRYING	2123	101,721,733	88,438,429	472,759
<u>UTILITIES</u>	<u>22</u>	<u>643,565,910</u>	<u>352,623,623</u>	<u>4,897,231</u>
ELECTRIC POWER GENERATION & TRANS.	2211	98,418,341	95,730,748	1,309,931
NATURAL GAS DISTRIBUTION	2212	277,064,812	17,465,762	140,166
WATER & SEWER	2213	268,082,757	239,427,113	3,447,134
<u>CONSTRUCTION</u>	<u>23</u>	<u>10,051,309,358</u>	<u>8,894,254,771</u>	<u>43,742,867</u>
RESIDENTIAL BUILDING & REMODELING	2361	2,109,520,072	1,970,541,529	9,611,277
NONRESIDENTIAL BUILDING	2362	1,827,830,744	1,553,003,092	7,414,189
HEAVY CONSTRUCTION & HIGHWAYS	237	1,312,360,165	1,109,247,088	5,779,265
SPECIAL TRADE CONTRACTORS	238	4,801,598,377	4,261,463,062	20,938,136
PLUMBING & HEATING	23822	925,764,291	855,957,833	4,192,562
PAINTING	23832	175,961,214	162,750,215	800,892
ELECTRICAL	23821	951,416,770	680,145,637	3,415,879
MASONRY/DRYWALL	23814, 23831	414,536,957	392,852,420	1,890,383
ROOFING	23816	234,665,041	225,432,237	1,081,234
OTHER CONTRACTORS	238 not listed above	2,099,254,104	1,944,324,720	9,557,186
<u>MANUFACTURING</u>	<u>31-33</u>	<u>27,035,079,237</u>	<u>20,719,630,580</u>	<u>98,853,618</u>
FOOD PRODUCTS	311	2,132,310,652	1,262,187,126	4,302,188
MILLING OF GRAINS	3112	68,374,100	44,314,820	164,282
FRUITS & VEGETABLES	3114	462,178,363	249,742,737	848,715
DAIRY PRODUCTS	3115	356,874,861	225,948,277	439,512
MEAT PRODUCTS	3116	345,451,221	209,267,431	373,642
SEAFOOD PRODUCTS	3117	292,303,723	117,003,466	470,843
BAKERY PRODUCTS	3118	207,620,341	176,762,399	853,220
OTHER FOOD ITEMS	3111, 3113, 3119	399,508,043	239,147,996	1,151,974
BEVERAGES	312	574,582,552	368,820,717	1,786,087
TEXTILES	313,314	221,968,445	92,823,577	461,974
APPAREL	315	95,168,818	38,777,245	190,166
LEATHER & ALLIED PRODUCTS	316	18,740,846	5,238,780	25,182
LUMBER & WOOD PRODUCTS	321	1,891,485,995	1,510,604,033	7,636,182
SAWMILLS	3211	630,424,569	478,000,302	2,347,900
PLYWOOD & TRUSSES	3212	270,731,461	168,241,099	813,424
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	990,329,965	864,362,632	4,474,858
PAPER PRODUCTS	322	1,081,037,872	818,049,745	3,970,489
PULP & PAPER MILLS	3221	649,237,410	516,749,679	2,510,457
OTHER PAPER PRODUCTS	3222	431,800,462	301,300,066	1,460,032
COMMERCIAL PRINTING	323	258,391,787	232,669,789	1,146,646
PETROLEUM & COAL PRODUCTS	324	4,687,442,518	4,321,274,645	20,871,181
PETROLEUM REFINING	32411	4,576,146,026	4,240,393,772	20,476,721
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	111,296,492	80,880,873	394,460
CHEMICALS	325	664,205,072	479,161,172	2,362,018
CHEMICALS	3251	159,129,145	119,570,825	582,949
PESTICIDES & FERTILIZERS	3253	23,457,222	15,558,110	92,872
PHARMACEUTICALS	3254	134,835,501	95,271,813	465,255
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	346,783,204	248,760,424	1,220,942
PLASTICS & RUBBER PRODUCTS	326	573,130,240	388,352,203	1,889,277
NONMETALLIC MINERALS	327	588,853,469	447,687,822	2,184,079
PRIMARY METALS	331	707,928,882	586,955,816	2,706,636

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
IRON & STEEL MILLS	3311, 3312	159,313,316	149,928,938	725,598
ALUMINUM SMELTING	3313	294,023,095	270,982,081	1,172,054
OTHER NONFERROUS METALS	3314	53,206,873	52,151,745	252,404
FOUNDRIES	3315	201,385,598	113,893,052	556,580
FABRICATED METAL PRODUCTS	332	911,570,038	675,686,788	3,269,177
MACHINERY	333	1,123,118,026	746,514,895	3,661,957
FARM & CONSTRUCTION IMPLEMENTS	3331	85,302,392	45,834,472	230,006
INDUSTRIAL MACHINERY	3332	198,241,463	108,074,708	526,377
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	839,574,171	592,605,715	2,905,574
COMPUTERS & ELECTRONICS	334	1,875,337,185	1,222,904,704	6,213,921
COMPUTER HARDWARE	3341	225,189,694	69,772,979	399,192
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	204,932,716	141,387,647	719,574
AUDIO & VIDEO EQUIPMENT	3343	27,994,987	19,162,874	99,278
SEMICONDUCTORS	3344	405,673,116	288,847,380	1,360,561
INSTRUMENTS	3345	940,736,600	662,749,394	3,335,092
SOFTWARE REPRODUCTION	334611	62,289,248	34,656,990	266,209
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	8,520,824	6,327,440	34,015
ELECTRICAL EQUIPMENT & APPLIANCES	335	290,954,530	161,230,914	791,882
LIGHTING EQUIPMENT	3351	18,304,567	5,309,101	25,685
HOUSEHOLD APPLIANCES	3352	84,041,473	43,574,268	213,935
OTHER ELECTRIC EQUIPMENT	3353, 3359	188,608,490	112,347,545	552,262
TRANSPORTATION EQUIPMENT	336	7,958,198,960	6,457,918,232	30,765,159
MOTOR VEHICLES & PARTS	3361, 3362, 3363	391,822,548	370,085,733	1,844,489
AIRCRAFT, AEROSPACE & PARTS	3364	7,212,925,437	5,831,299,728	27,674,045
SHIPS & BOATS	3366	327,114,424	236,571,953	1,146,987
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	26,336,551	19,960,818	99,638
FURNITURE & RELATED PRODUCTS	337	352,322,858	256,246,208	1,247,714
OTHER MANUFACTURING	339	1,028,330,492	646,526,169	3,371,703
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>30,382,599,048</u>	<u>19,621,803,218</u>	<u>93,858,948</u>
DURABLE GOODS	423	13,553,376,431	10,400,113,297	52,199,959
MOTOR VEHICLES & PARTS	4231	2,074,061,936	1,844,452,030	9,041,705
FURNITURE & HOME FURNISHINGS	4232	348,162,841	263,624,322	1,321,633
LUMBER & CONSTRUCTION MATERIALS	4233	1,582,536,751	998,685,677	4,879,818
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,652,984,254	2,289,085,554	11,552,033
ELECTRICAL EQUIPMENT	4236	1,983,766,418	1,569,319,953	8,228,645
HARDWARE, PLUMBING, HEATING EQUIP.	4237	649,517,944	509,866,221	2,506,533
MACHINERY & EQUIPMENT	4238	2,173,668,975	1,684,895,462	8,287,080
OTHER DURABLE GOODS	4235, 4239	2,088,677,312	1,240,184,078	6,382,512
NONDURABLE GOODS:	424	16,504,815,988	9,060,232,119	40,729,417
PAPER & PAPER PRODUCTS	4241	514,383,565	444,867,353	2,162,057
DRUGS & SUNDRIES	4242	1,792,461,241	1,689,556,656	5,778,223
APPAREL	4243	488,360,455	228,772,603	1,149,969
FOOD PRODUCTS	4244	4,615,092,396	3,126,633,515	14,128,390
FARM PRODUCTS	4245	180,897,576	107,196,196	590,192
CHEMICALS & PLASTICS	4246	712,555,144	581,542,860	2,885,529
PETROLEUM PRODUCTS	4247	4,496,694,766	478,840,628	2,346,568
OTHER NONDURABLE GOODS	4248, 4249	3,704,370,845	2,402,822,308	11,688,489
ELECTRONIC MARKETS, AGENTS, BROKERS	425	324,406,629	161,457,802	929,572
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>25,370,849,065</u>	<u>22,201,860,017</u>	<u>109,153,299</u>
MOTOR VEHICLES & PARTS	441	4,675,545,974	4,243,668,192	20,828,799
NEW & USED AUTO DEALERS	4411	3,657,581,039	3,383,579,066	16,593,617
RV, BOAT, MOTORCYCLE DEALERS	4412	404,119,619	329,919,017	1,634,884
AUTOMOTIVE PARTS & TIRES	4413	613,845,316	530,170,109	2,600,298
FURNITURE & HOME FURNISHINGS	442	881,996,528	777,482,618	3,746,121
ELECTRONICS & APPLIANCES	443	1,437,088,813	1,132,003,472	5,963,522
HOUSEHOLD APPLIANCES	443111	185,463,474	181,417,970	870,203

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
RADIO, TV & OTHER ELECTRONICS	443112	462,832,942	390,016,467	1,897,827
COMPUTERS & SOFTWARE	44312	760,305,458	534,692,830	3,073,174
CAMERAS & PHOTO SUPPLY	44313	28,486,939	25,876,205	122,318
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,971,543,181	1,773,731,457	8,548,302
BUILDING MATERIALS	4441	1,759,659,676	1,611,512,563	7,756,396
LAWN & GARDEN SUPPLIES	4442	211,883,505	162,218,894	791,906
FOOD & BEVERAGES (OFF-PREMISES)	445	2,941,438,319	2,798,031,304	13,342,261
GROCERY & CONVENIENCE STORES	4451	2,746,437,051	2,645,510,337	12,580,625
OTHER FOOD STORES/SPECIALTY FOODS	4452	167,800,489	128,236,351	627,266
BEER, WINE AND LIQUOR STORES	4453	27,200,779	24,284,616	134,370
DRUG STORES & PERSONAL CARE STORES	446	1,248,325,863	1,079,667,018	5,277,843
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,067,607,178	1,686,648,289	8,123,501
APPAREL & ACCESSORIES	448	1,193,601,997	1,090,476,382	5,232,127
CLOTHING STORES	4481	869,629,759	806,992,526	3,876,008
SHOE STORES	4482	100,089,033	84,352,050	399,870
JEWELRY & LUGGAGE STORES	4483	223,883,205	199,131,806	956,249
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	811,534,902	690,470,873	3,406,403
SPORTING GOODS	45111	323,838,011	250,647,643	1,254,090
HOBBY & TOY STORES	45112	138,908,129	120,322,851	569,031
SEWING SUPPLIES	45113	53,610,104	49,957,430	239,096
MUSICAL INSTRUMENTS	45114	50,099,971	44,605,592	225,170
BOOK, PERIODICAL & MUSIC STORES	45121	165,117,103	150,043,948	749,969
TAPES & CDs	45122	79,961,584	74,893,409	369,047
DEPARTMENT STORES	4521	1,112,830,659	1,056,018,441	5,065,611
GENERAL MERCHANDISE STORES	4529	3,478,863,747	3,230,564,014	15,341,965
E-COMMERCE & MAIL ORDER	4541	382,344,409	198,855,037	1,309,167
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,168,127,495	2,444,242,920	12,967,677
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,057,344,595</u>	<u>781,024,638</u>	<u>5,208,990</u>
AIR TRANSPORTATION	481	19,803,299	17,518,485	174,093
RAILROADS	482	19,753,183	19,753,183	149,259
WATER TRANSPORTATION	483	34,622,112	23,506,073	86,888
TRUCK TRANSPORTATION	484	283,666,971	163,354,978	1,143,235
TRANSIT & GROUND PASSENGER TRANSPORT	485	38,605,657	34,457,752	422,229
PIPELINES	486	7,597,272	7,597,272	108,573
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	653,296,101	514,836,895	3,124,713
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>161,952,652</u>	<u>116,497,073</u>	<u>671,577</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,930,297,247</u>	<u>3,391,646,311</u>	<u>29,399,396</u>
PUBLISHING (EXCEPT INTERNET)	511	800,062,220	713,764,798	6,693,247
NEWSPAPERS	51111	237,088,694	233,947,080	1,269,470
BOOKS & PERIODICALS	51112, 51113	129,944,627	100,643,236	849,567
SOFTWARE	5112	389,185,163	343,421,780	4,134,825
OTHER PUBLISHERS	51114, 51119	43,843,736	35,752,702	439,385
MOTION PICTURE PRODUCTION	512	204,491,801	169,525,543	1,727,751
RADIO & TV BROADCASTING, CABLE TV	515	260,730,896	131,024,782	1,336,180
INTERNET PUBLISHING & BROADCASTING	516	1,282,971	1,081,425	13,602
TELEPHONE & TELECOMMUNICATIONS	517	2,156,275,717	2,001,282,846	15,044,543
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	433,259,411	337,210,325	4,142,588
OTHER INFORMATION SERVICES	519	74,194,231	37,756,592	441,485
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,441,569,056</u>	<u>6,207,994,579</u>	<u>68,503,696</u>
BANKS & CREDIT UNIONS	522	5,382,848,590	2,349,772,132	33,055,992
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,025,011,013	851,438,647	7,855,070
INSURANCE AGENTS & BROKERS	524	1,635,937,323	837,283,078	6,395,083
REAL ESTATE AGENTS & BROKERS	531	1,263,902,111	1,172,347,694	15,935,099
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,123,514,234	987,083,058	5,195,253
LESSORS OF NONFINANCIAL INTANGIBLES	533	10,355,785	10,069,970	67,199
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>23,865,736,776</u>	<u>20,194,797,612</u>	<u>217,831,126</u>

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
LEGAL SERVICES	5411	1,027,030,846	990,600,520	14,499,761
ACCOUNTING SERVICES	5412	430,701,583	408,729,212	6,030,743
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	1,886,804,910	1,584,259,208	18,075,026
COMPUTER SYSTEM DESIGN SERVICES	5415	1,569,809,516	1,201,387,304	12,459,517
CONSULTING SERVICES	5416	1,315,170,968	1,031,258,337	13,479,350
ADVERTISING & PUBLIC RELATIONS	5418	332,568,837	248,744,770	3,010,575
OTHER PROFESSIONAL SERVICES	5417, 5419	1,287,356,679	1,026,853,112	9,314,285
MANAGEMENT SERVICES	55	71,466,636	53,528,817	542,290
ADMINISTRATIVE & SUPPORT SERVICES	561	3,301,124,349	2,738,305,512	25,862,799
EMPLOYMENT SERVICES	5613	530,480,236	430,381,912	5,814,115
TRAVEL SERVICES	5615	247,540,814	218,488,284	930,572
INVESTIGATION & SECURITY SERVICES	5616	174,253,897	158,352,738	1,861,258
BUILDING SERVICES & JANITORIAL	5617	1,729,752,785	1,330,753,749	12,093,782
OTHER	5611, 5612, 5614, 5619	619,096,617	600,328,829	5,163,072
WASTE TREATMENT/ COLLECTION	562	683,840,984	634,026,617	6,253,870
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	379,786,852	217,446,685	2,866,044
HEALTH SERVICES	62	6,016,420,206	5,019,845,428	71,703,598
PHYSICIANS	6211	1,366,137,508	1,213,718,816	18,007,689
DENTISTS	6212	630,041,026	626,351,514	9,377,218
OTHER PRACTITIONERS	6213	527,199,614	487,698,666	6,914,609
HOSPITALS	622	1,792,460,989	1,389,295,415	20,455,783
NURSING & RETIREMENT HOMES	623	387,796,373	358,423,192	4,148,282
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,037,173,016	798,817,019	11,071,519
SOCIAL SERVICES & DAY CARE	624	275,611,680	145,540,806	1,728,498
ARTS, ENTERTAINMENT, & RECREATION	71	656,182,849	499,544,040	4,954,852
PERFORMING ARTS, SPECTATOR SPORTS	711	316,843,125	215,122,275	2,623,725
MUSEUMS, HISTORICAL SITES, ETC.	712	10,452,053	3,377,381	24,136
AMUSEMENT, GAMBLING, RECREATION	713	328,887,671	281,044,384	2,306,991
ACCOMMODATIONS	721	428,811,804	413,366,004	2,060,722
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	2,228,768,226	2,151,268,253	11,232,246
DRINKING PLACES	7224	134,872,971	112,185,043	722,057
AUTO REPAIR & SERVICES	8111	595,366,356	560,150,202	2,724,319
OTHER REPAIR SERVICES	8112, 8113, 8114	424,953,627	364,859,236	1,922,880
PERSONAL SERVICES	812	786,318,845	736,009,701	7,889,359
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	284,232,424	282,577,135	3,799,001
LAUNDRY & DRY CLEANING	8123	94,770,926	90,804,207	579,807
OTHER PERSONAL SERVICES	8122, 8129	407,315,495	362,628,359	3,510,551
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	198,047,441	104,497,664	1,137,025
PUBLIC ADMINISTRATION, OTHER	92,00	110,332,291	97,931,947	1,089,808
<b>TOTAL ALL INDUSTRIES</b>		<b>134,088,783,869</b>	<b>103,369,974,916</b>	<b>677,159,600</b>

TABLE 6: STATE RETAIL SALES TAX\*:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)  
4TH QUARTER, 2005

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$22,405,616,981</u>	<u>\$12,712,243,675</u>	<u>\$826,296,439</u>
MOTOR VEHICLES & PARTS	441	3,506,101,737	2,792,255,036	181,496,652
NEW & USED AUTO DEALERS	4411	2,798,272,212	2,215,675,710	144,018,976
RV, BOAT, MOTORCYCLE DEALERS	4412	310,836,264	223,940,302	14,556,134
AUTOMOTIVE PARTS & TIRE	4413	396,993,261	352,639,024	22,921,542
FURNITURE & HOME FURNISHINGS	442	760,704,127	595,929,799	38,735,446
ELECTRONICS & APPLIANCES	443	1,145,359,946	833,308,985	54,165,120
APPLIANCES, TV & OTHER ELECTRONICS	44311	504,113,168	454,071,403	29,514,642
COMPUTERS & SOFTWARE	44312	614,155,610	355,477,768	23,106,091
CAMERA & PHOTO SUPPLIES	44313	27,091,168	23,759,814	1,544,387
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,238,069,093	1,162,102,105	75,536,662
BUILDING MATERIALS	4441	1,138,217,365	1,080,797,489	70,251,838
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	99,851,728	81,304,616	5,284,824
FOOD & BEVERAGE STORES	445	2,774,106,691	745,663,257	48,468,123
GROCERY & CONVENIENCE STORES	4451	2,672,282,251	706,621,294	45,930,403
OTHER FOOD & BEVERAGE STORES	4452, 4453	101,824,440	39,041,963	2,537,720
DRUG/HEALTH STORES	446	1,139,254,763	357,701,835	23,250,638
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	1,718,673,896	313,917,531	20,404,671
APPAREL & ACCESSORIES	448	1,472,049,484	996,151,716	64,749,920
CLOTHING & SHOE STORES	4481, 4482	1,196,113,789	815,884,302	53,032,545
JEWELRY & LUGGAGE STORES	4483	275,935,695	180,267,414	11,717,375
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	616,104,065	550,450,864	35,779,287
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	439,398,303	385,796,005	25,076,724
BOOK/PERIODICAL/MUSIC STORE	4512	176,705,762	164,654,859	10,702,563
GENERAL MERCHANDISE STORES	452	4,393,692,642	2,769,635,940	180,026,346
DEPARTMENT STORES	4521	1,101,883,266	990,484,952	64,381,526
GENERAL MERCHANDISE STORES	4529	3,291,809,376	1,779,150,988	115,644,820
E-COMMERCE & MAIL ORDER	4541	1,571,715,048	136,279,599	8,858,174
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,069,785,489	1,458,847,008	94,825,400
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>57,029,696</u>	<u>33,637,176</u>	<u>2,186,439</u>
<u>MINING</u>	<u>21</u>	<u>57,906,210</u>	<u>24,179,811</u>	<u>1,571,693</u>
<u>UTILITIES</u>	<u>22</u>	<u>17,222,360</u>	<u>16,168,758</u>	<u>1,050,970</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,175,524,593</u>	<u>5,112,172,730</u>	<u>332,291,847</u>
CONSTRUCTION OF BUILDINGS	236	3,345,507,918	2,730,340,761	177,472,322
HEAVY CONSTRUCTION & HIGHWAYS	237	659,254,087	493,398,340	32,070,921
SPECIAL TRADE CONTRACTORS	238	2,170,762,588	1,888,433,629	122,748,604
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,843,741,918</u>	<u>642,844,561</u>	<u>41,785,017</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,823,666,182</u>	<u>2,200,019,817</u>	<u>143,031,968</u>
DURABLE GOODS	423	2,973,306,016	1,786,681,491	116,132,574
NONDURABLE GOODS	424	827,112,104	400,204,091	26,045,669
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23,248,062	13,134,235	853,725
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>153,130,844</u>	<u>109,669,042</u>	<u>7,128,511</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,504,887,938</u>	<u>1,177,017,250</u>	<u>76,506,161</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>333,379,486</u>	<u>241,294,183</u>	<u>15,684,135</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>820,827,471</u>	<u>689,045,215</u>	<u>44,787,966</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,118,750,558</u>	<u>583,020,025</u>	<u>37,896,469</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,020,607,465</u>	<u>668,284,191</u>	<u>43,438,647</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>235,645,640</u>	<u>220,483,567</u>	<u>14,331,476</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>2,497,799,646</u>	<u>2,369,787,321</u>	<u>154,036,388</u>
ACCOMMODATIONS	721	410,787,404	393,535,550	25,579,826
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,087,012,242	1,976,251,771	128,456,562
<u>OTHER SERVICES</u>	<u>81</u>	<u>975,898,671</u>	<u>828,649,736</u>	<u>53,862,368</u>
REPAIR & MAINTENANCE	811	680,273,275	572,997,009	37,244,850
PERSONAL SERVICE	812	262,275,404	227,308,620	14,775,151
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33,349,992	28,344,107	1,842,367
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>22,404,131</u>	<u>17,346,211</u>	<u>1,127,507</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$44,064,040,179</b>	<b>\$27,645,863,658</b>	<b>\$1,797,014,026</b>

\*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY  
4TH QUARTER, 2005

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$238,367,816</u>	<u>\$204,012,978</u>	<u>\$9,879,184</u>
WATER SUPPLY		214,126,816	184,361,634	8,959,490
MISCELLANEOUS		24,241,000	19,651,344	919,694
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>56,850,896</u>	<u>25,681,647</u>	<u>988,641</u>
SEWERAGE SYSTEMS		53,962,829	22,872,897	880,758
MISCELLANEOUS		2,888,067	2,808,750	107,883
<u>POWER</u>	<u>3.873%</u>	<u>2,365,753,231</u>	<u>736,932,209</u>	<u>28,655,965</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>1,043,287,853</u>	<u>998,459,585</u>	<u>38,581,327</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>999,500,404</u>	<u>425,240,527</u>	<u>7,177,431</u>
LOCAL/SUBURBAN TRANSIT		104,971,035	42,398,368	612,542
TRUCKING		650,021,530	233,215,704	4,058,458
RAILROADS		31,359,988	22,093,244	425,516
MISCELLANEOUS		213,147,851	127,533,211	2,080,915
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>127,787,022</u>	<u>68,143,391</u>	<u>431,981</u>
LOCAL/SUBURBAN TRANSIT		42,025,728	19,150,706	119,280
TRUCKING		31,726,634	19,162,525	122,354
MISCELLANEOUS		54,034,660	29,830,160	190,347
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>106,183,637</u>	<u>41,959,556</u>	<u>862,150</u>
WATER TRANSPORT		39,507,578	25,071,330	482,812
MISCELLANEOUS		66,676,059	16,888,226	379,338
<b>TOTAL</b>		<b>\$4,937,730,859</b>	<b>\$2,500,429,893</b>	<b>\$86,576,679</b>

## APPENDIX A: Frequently Asked Questions

<b>FAQ Quick Reference -- See Indicated Page for Answer</b>
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## **1. General Questions**

### **i. What does a "D" in the data mean?**

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

### **ii. What are reporting periods?**

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

### **iii. Why is the QBR typically published six months after the end of the reporting period?**

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

**iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?**

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

**v. What is an accrual period?**

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

**vi. What is the difference between QBR tables 1 and 5?**

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

## **2. SIC and NAICS Codes**

### **vii. What are SIC and NAICS codes?**

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

### **viii. What is the difference between a SIC and a NAICS code?**

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

### **ix. Can I get SIC code data after 2004?**

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

### **x. Can I compare historical SIC data to the NAICS data?**

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

**xi. What do I do if I need historical QBR data in the NAICS version?**

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinnaics>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at [http://dor.wa.gov/content/statistics/QBR\\_Changes.aspx#QBRchart](http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart)

**3. Unit Counts**

**xii. What are units?**

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

**xiii. Why do the unit counts differ between quarterly and calendar year data?**

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

**xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?**

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

**4. Gross Business Income (GBI)**

**xv. What is gross business income?**

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**

Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.

- **Retail Sales Tax Requirements**

If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.

- **B&O Tax Implications**

The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

**xvi. Can I get gross business income data by location?**

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

**5. Business and Occupation (B&O) Tax**

**xvii. What is the B&O tax?**

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

**xviii. Do cities levy a B&O tax?**

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

**xix. What is the difference between B&O gross and taxable income?**

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xx. Does the B&O tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

**xxi. What are the state B&O tax rates?**

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

<b>B&amp;O Tax Classification</b>	<b>Rate</b>
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

**xxii. Can I get B&O tax data by location?**

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

**6. Retail Sales and Use Tax:**

**xxiii. What is the retail sales tax?**

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

**xxiv. Are there exemptions to the retail sales and use taxes?**

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

**xxx. What is the difference between gross and taxable retail sales?**

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

**xxvi. Do the retail sales and use tax due amounts account for any tax credits?**

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxvii. What are the retail sales and use tax rates?**

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at [http://dor.wa.gov/content/forms/forms\\_sale.aspx](http://dor.wa.gov/content/forms/forms_sale.aspx) or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

## **7. Public Utility Tax**

**xxviii. What is the public utility tax?**

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

**xxix. What is operating income?**

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

**xxx. What is the difference between gross and taxable operating income?**

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xxxi. Does the public utility tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxxii. What are the public utility tax rates?**

There are five different rates, depending on the specific utility activity:

<b>Utility Activity</b>	<b>Tax Rate</b>
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

**xxxiii. Can I get public utility tax data by location?**

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

<p><b>Still can't find what you are looking for?</b> <b>Contact the Department of Revenue at 360-570-6070.</b></p>
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