## Power Industry

| EQUITY RATE |  |  |  |  |  | 9.75\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CAPITAL ASSET PRICING MODEL |  |  |  |  |  |  | PAGE |
| CAPM Ex Ante |  |  | 5.85\% |  |  |  | 4 |
| dividend growth models Single Stage |  |  |  |  |  |  |  |
| Value Line, based on Dividends Growth 9.75\% |  |  |  |  |  |  | 5 |
| Value Line, based on Earnings Growth NMF |  |  |  |  |  |  | 6 |
| Value Line, based on Return on Equity 7.00\% |  |  |  |  |  |  | 7 |
| FCFE GROWTH MODEL Multi Stage 10.00\% |  |  |  |  |  |  | 8 |
|  |  |  |  |  | RANGE | 5.85-10.00\% |  |
| DEBT RATE |  |  |  |  |  | 4.00\% | 9 |
| MARKET CAPITAL STRUCTURE |  |  |  |  |  |  |  |
| Equity <br> Debt <br> Marginal Tax Rate | 50\% | x | 9.75\% | = |  | 4.88\% | 3 |
|  | 50\% | x | 4.00\% | $=$ | 2.00\% |  | 3 |
|  | 24\% | $=$ | (1-.24) | x | 2.00\% | 1.52\% |  |
| WEIGHTED AVERAGE COST OF CAPITAL |  |  |  |  |  | 6.40\% |  |

## SUPPORT FOR GUIDELINE COMPANIES

Washington State Department of Revenue
2021 Assessment Year
Power Industry

| Company | Ticker | Beta | Fin'l <br> Strength | P/E <br> Ratio | Div'd <br> Yield | Common Stock | \% | Preferred Stock | \% | Long Term Debt | \% | Total Debt \& Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AES Corp | aes | 1.05 | B | NMF | 2.4\% | 2,634,865,200 | 12.5\% |  |  | 18,451,000,000 | 87.5\% | 21,085,865,200 |
| Exelon Corp | exc | 0.95 | B+ | 14.0 | 3.7\% | 33,184,000,000 | 48.0\% |  |  | 35,902,000,000 | 52.0\% | 69,086,000,000 |
| NextEra Energy Inc | nee | 0.90 | A+ | 39.1 | 1.8\% | 36,554,000,000 | 46.1\% |  |  | 42,794,000,000 | 53.9\% | 79,348,000,000 |
| NRG Energy Inc | nrg | 1.20 | B+ | 20.1 | 3.2\% | nmf |  | 230,000,000 |  | 8,691,000,000 |  | nmf |
| Southern Co | so | 0.95 | A | 19.3 | 4.2\% | 28,036,800,000 | 37.9\% | 291,000,000 | 0.4\% | 45,581,000,000 | 61.7\% | 73,908,800,000 |
| TransAlta Corp | ta.to | 1.10 | C+ | NMF | 2.2\% | 1,952,850,000 | 37.9\% | 645,000,000 | 12.5\% | 2,550,000,000 | 49.5\% | 5,147,850,000 |
| Vistra Energy Corp | vst | 1.15 | B+ | 14.5 | nmf | 8,372,094,100 | 47.5\% |  |  | 9,235,000,000 | 52.5\% | 17,607,094,100 |
| Mean |  | 1.04 |  | 21.4 | 2.9\% | 18,455,768,217 | 38.3\% |  | 6.5\% | 23,314,857,143 | 59.5\% |  |
| Harmonic Mean |  | 1.03 |  |  |  |  |  |  | 0.8\% |  | 57.3\% |  |
| Weighted Mean |  |  |  |  |  | 110,734,609,300 | 41.6\% | 1,166,000,000 | 0.4\% | 163,204,000,000 | 61.3\% | 266,183,609,300 |
| Median |  | 1.05 |  |  | 2.8\% |  | 42.0\% |  | 6.5\% |  | 53.2\% |  |

## SUPPORT FOR CAPITAL STRUCTURE Market Value

Washington State Department of Revenue
2021 Assessment Year
Power Industry

| Company | Ticker | Stock <br> Price | Common Shares | Common Stock | \% | Preferred Stock | \% | Long Term Debt | \% | Total Debt \& Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AES Corp | aes | 23.35 | 665,370,000 | 15,536,389,500 | 41.3\% | - |  | 22,080,000,000 | 58.7\% | 37,616,389,500 |
| Exelon Corp | exc | 41.81 | 976,000,000 | 40,806,560,000 | 50.5\% | - |  | 40,033,000,000 | 49.5\% | 80,839,560,000 |
| NextEra Energy Inc | nee | 76.75 | 1,960,000,000 | 150,430,000,000 | 74.5\% | - |  | 51,525,000,000 | 25.5\% | 201,955,000,000 |
| NRG Energy Inc | nrg | 37.25 | 244,680,000 | 9,114,330,000 | 48.5\% | 230,000,000 | 1.2\% | 9,446,000,000 | 50.3\% | 18,790,330,000 |
| Southern Co | so | 60.79 | 1,056,000,000 | 64,194,240,000 | 53.2\% | 291,000,000 | 0.2\% | 56,264,000,000 | 46.6\% | 120,749,240,000 |
| TransAlta Corp | ta.to | 7.59 | 277,000,000 | 2,102,430,000 | 39.6\% | 645,000,000 | 12.1\% | 2,564,035,200 | 48.3\% | 5,311,465,200 |
| Vistra Energy Corp | vst | 19.66 | 489,310,000 | 9,619,834,600 | 49.3\% | - |  | 9,883,000,000 | 50.7\% | 19,502,834,600 |
| Mean |  |  |  |  | 51.0\% |  | 4.5\% |  | 47.1\% |  |
|  |  |  | Harmonic Mean |  | 49.2\% |  | 0.6\% |  | 44.2\% |  |
|  |  |  | Weighted Mean | 291,803,784,100 | 60.2\% | 1,166,000,000 | 0.2\% | 191,795,035,200 | 39.6\% | 484,764,819,300 |
|  |  |  | Median |  | 49.3\% |  | 1.2\% |  | 49.5\% |  |
|  |  |  | Std Dev |  | 11.5\% |  | 6.6\% |  | 10.3\% |  |
|  |  | Coef | cient of Variation |  | 22.5\% |  | 145.6\% |  | 21.8\% |  |
| Target |  |  |  |  | 50\% |  |  |  | 50\% | 100\% |

## SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT

## CAPITAL ASSET PRICING MODEL



## SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT DIVIDEND GROWTH MODEL

Washington State Department of Revenue
2021 Assessment Year
Power Industry

## Based on Dividend Growth



## SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT DIVIDEND GROWTH MODEL

Washington State Department of Revenue
2021 Assessment Year
Power Industry

## Based on Earnings Growth

| $\mathrm{Ke}=(\mathrm{D} 1 / \mathrm{Po})+\mathrm{G}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \mathrm{Ke}= \\ & \mathrm{D} 1= \\ & \mathrm{Po}= \\ & \mathrm{G}= \end{aligned}$ |  |  | Cost of Equity <br> Expected Dividends <br> Current Price <br> Sustainable Growth |  |  |  |
| Company | Ticker | Stock <br> Price (Po) | Expected Dividend (D1) | Dividend Yield (D1/Po) | Earnings Growth (G) | $\qquad$ |
| AES Corp | aes | 23.350 | 0.60 | 2.57\% | nmf | nmf |
| Exelon Corp | exc | 41.810 | 1.61 | 3.85\% | 8.00\% | 11.85\% |
| NextEra Energy Inc | nee | 76.750 | 1.54 | 2.01\% | 10.00\% | 12.01\% |
| NRG Energy Inc | nrg | 37.250 | 1.30 | 3.49\% | nmf | nmf |
| Southern Co | so | 60.790 | 2.62 | 4.31\% | 4.00\% | 8.31\% |
| TransAlta Corp | ta.to | 7.590 | 0.18 | 2.37\% | nmf | nmf |
| Vistra Energy Corp | vst | 19.660 | 0.60 | 3.05\% | 39.00\% | 42.05\% |
| Mean 18.55\% |  |  |  |  |  |  |
| Harmonic Mean 12.83\% |  |  |  |  |  |  |
| Median 11.93\% |  |  |  |  |  |  |
| Max 42.05\% |  |  |  |  |  |  |
| Min $8.31 \%$ |  |  |  |  |  |  |
|  |  |  |  |  | Std Dev | 15.76\% |
| Coefficient of Variation $84.92 \%$ |  |  |  |  |  |  |
|  |  |  |  |  | Say | NMF |

## SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT DIVIDEND GROWTH MODEL

Washington State Department of Revenue
2021 Assessment Year
Power Industry
Based on Return on Equity $K e=(D 1 / P o)+G$
Ke = Cost of Equity
D1 = Expected Dividends
E1 = Expected Earnings
Po = Current Price
G $=$ Sustainable Growth
$\mathbf{b}=\quad$ Retained Earnings $\%=$ (1-Payout Ratio)
ROE $=\quad$ Return on Equity $=(\mathrm{E} 1 / \mathrm{Po})$

| Company | Ticker | Stock Price (Po) | Expected Dividend (D1) | Expected Earnings (E1) | Dividend Yield (D1/Po) | Retained Earnings <br> (b) | ROE (E1/Po) | Growth (b*ROE) | $\mathbf{K}_{\mathbf{e}}$ <br> Dividends | $\mathbf{K}_{\mathbf{e}}$ <br> Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AES Corp | aes | 23.350 | 0.60 | 1.50 | 2.57\% | NMF | 6.42\% | NMF | NMF | NMF |
| Exelon Corp | exc | 41.810 | 1.61 | 3.00 | 3.85\% | 50.0\% | 7.18\% | 3.59\% | 7.44\% | 10.76\% |
| NextEra Energy Inc | nee | 76.750 | 1.54 | 2.45 | 2.01\% | 34.0\% | 3.19\% | 1.09\% | 3.09\% | 4.28\% |
| NRG Energy Inc | nrg | 37.250 | 1.30 | 3.40 | 3.49\% | NMF | 9.13\% | NMF | NMF | NMF |
| Southern Co | so | 60.790 | 2.62 | 3.25 | 4.31\% | 20.0\% | 5.35\% | 1.07\% | 5.38\% | 6.42\% |
| TransAlta Corp | ta.to | 7.590 | 0.18 | 0.50 | 2.37\% | NMF | 6.59\% | NMF | NMF | NMF |
| Vistra Energy Corp | vst | 19.660 | 0.60 | 0.90 | 3.05\% | 58.0\% | 4.58\% | 2.66\% | 5.71\% | 7.23\% |
| Mean $5.40 \%$ $7.17 \%$ <br> Harmonic Mean $4.88 \%$ $6.44 \%$ <br> Median $5.54 \%$ $6.82 \%$ <br> Std Dev $1.79 \%$ $2.70 \%$ <br> Coefficient of Variation $33.06 \%$ $37.63 \%$ |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |

Say
7.00\%

## SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT

## FREE CASH FLOW TO EQUITY MODEL MULTI STAGE

Washington State Department of Revenue
2021 Assessment Year
Power Industry


## SUPPORT FOR DEBT RATING AND DEBT YIELD RATE

Washington State Department of Revenue
2021 Assessment Year
Power Industry

| Company | Ticker | Mergent's <br> Ratings | S\&P Ratings |
| :--- | :---: | :---: | :---: |
| AES Corp | aes | $\mathrm{Ba1}$ | BB |
| Exelon Corp | exc | $\mathrm{Baa2}$ | $\mathrm{BBB}+$ |
| NextEra Energy Inc | nee | Baa 1 | $\mathrm{~A}-$ |
| NRG Energy Inc | nrg | $\mathrm{Ba2}$ | $\mathrm{BB}+$ |
| Southern Co | so | Baa 2 | $\mathrm{~A}-$ |
| TransAlta Corp | ta.to | $\mathrm{Ba1}$ | $\mathrm{BB}+$ |
| Vistra Energy Corp | vst | $\mathrm{Ba1}$ | $\mathrm{BB}+$ |
| Overall Average Debt Rating |  |  |  |



## SUPPORT FOR DIRECT CAPITALIZATION EQUITY COMPONENT

2021 Assessment Year


Value Line \& Morning Star


Forecast EV/EBITDA By Rank

| Guideline Companies | EV/EBITDA <br> forecast |  |  |  |  |  |  |  |
| :--- | ---: | ---: | :--- | :---: | :---: | :---: | :---: | :---: |
| Vistra Energy Corp | 5.43 | $\mathbf{6 . 5 4}$ | Low Harmonic Mean |  |  |  |  |  |
| NRG Energy Inc | 6.30 | $\mathbf{6 . 6 9}$ | Low Average |  |  |  |  |  |
| TransAlta Corp | 6.70 | $\mathbf{6 . 5 0}$ | Low Median |  |  |  |  |  |
| Exelon Corp | 8.35 | $\mathbf{6 . 5 0}$ | Say |  |  |  |  |  |
| AES Corp | 8.42 | $\mathbf{1 1 . 0 3}$ | High Harmonic Mean |  |  |  |  |  |
| Southern Co | 13.36 | $\mathbf{1 2 . 6 2}$ | High Average |  |  |  |  |  |
| NextEra Energy Inc | 20.35 | $\mathbf{1 0 . 8 9}$ | High Median |  |  |  |  |  |
|  |  |  |  |  |  |  | $\mathbf{1 1 . 0 0}$ | Say |

## SUPPORT FOR DIRECT CAPITALIZATION EQUITY COMPONENT

2021 Assessment Year
Power Industry


Source: Value Line / yr end stock price

SUPPORT FOR DIRECT CAPITALIZATION EQUITY COMPONENT
2021 Assessment Year
Power Industry


## DATA INPUT

Washington State Department of Revenue
2021 Assessment Year
Power Industry

|  |  |  | Historic Figures (2020) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Guideline Companies |  | $\begin{gathered} \text { Stock } \\ \text { Price } \\ 12 / 31 / 20 \\ \hline \end{gathered}$ | $\begin{array}{c\|} \text { Beta } \\ \text { Levered } \\ \hline \end{array}$ | Fin'I <br> Strength | Revenues <br> Per Share | Cash Flow Per Share | Earnings Per Share | Dividends Per Share | Bk Value Per Share | Common Shares | LTD (BV) | Trailing P/E Ratio | $\begin{gathered} \text { Div } \\ \text { Yield } \end{gathered}$ | Operating Margin | $\begin{gathered} \text { Calculated } \\ \text { Debt } \end{gathered}$ |
| Name | Ticker | Yahoo | VL | VL | VL | VL | VL | VL | VL | VL | V L | V L | V L | V L | Formula |
| AES Corp | aes | 23.35 | 1.05 | B | 14.52 | 1.67 | 0.07 | 0.57 | 3.96 | 665,370,000 | 18,451,000,000 | NMF | 2.3\% | 19.5\% | 111.52\% |
| Exelon Corp | exc | 41.81 | 0.95 | B+ | 33.80 | 9.10 | 3.00 | 1.53 | 34.00 | 976,000,000 | 35,902,000,000 | 14.0 | 3.8\% |  | 91.50\% |
| NextEra Energy Inc | nee | 76.75 | 0.90 | A+ | 9.20 | 4.30 | 2.10 | 1.40 | 18.65 | 1,960,000,000 | 42,794,000,000 | 39.1 | 1.9\% |  | 111.81\% |
| NRG Energy Inc | nrg | 37.25 | 1.20 | B+ | 37.16 | 3.86 | 2.07 | 1.20 | 6.87 | 244,680,000 | 8,691,000,000 | 20.1 | 3.1\% | 18.0\% | 107.57\% |
| Southern Co | so | 60.79 | 0.95 | A | 19.15 | 6.90 | 3.15 | 2.54 | 26.55 | 1,056,000,000 | 45,581,000,000 | 19.3 | 4.4\% |  | 116.37\% |
| TransAlta Corp | ta.to | 7.59 | 1.10 | C+ | 7.60 | 1.35 | 1.22 | 0.17 | 7.05 | 277,000,000 | 2,550,000,000 | NMF | 1.7\% |  | 101.15\% |
| Vistra Energy Corp | vst | 19.66 | 1.15 | B+ | 23.39 | 4.85 | 1.30 | 0.54 | 17.11 | 489,310,000 | 9,235,000,000 | 14.5 | 3.2\% | 31.6\% | 105.93\% |
| Average <br> Harmonic Mean Median |  |  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & \hline 21.4 \\ & 18.7 \\ & 19.3 \end{aligned}$ | average harmon median | mean | ha |

VL: Updated 4/5/2021

|  |  |  | Projected (Next Year) 2021 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Payout Ratio | All Div'ds to Net Profits | Rtn on Shrhidrs Equity | Revenues Per Share | Cash Flow Per Share | Earnings Per Share | Dividends Per Share | Bk Value Per Share | All Div'ds to Net Profits | Rtn on Shrhidrs Equity | CF Projection 24-26 |
| Formula | V L | V L | V L | V L | V L | V L | V L | V L | V L | V L |
| NMF | NMF | NMF | 15.30 | 3.15 | 1.50 | 0.60 | 4.70 | 40\% | 32.0\% | 3.55 |
| 51\% | 50\% | 8.5\% | 34.75 | 9.45 | 3.00 | 1.61 | 35.35 | 52\% | 8.5\% | 11.25 |
| 67\% | 66\% | 11.5\% | 9.80 | 4.70 | 2.45 | 1.54 | 19.50 | 72\% | 11.0\% | 6.00 |
| 58\% | 58\% | 31.9\% | 38.40 | 5.40 | 3.40 | 1.30 | 7.15 | 38\% | 47.5\% | 7.00 |
| 81\% | 80\% | 12.0\% | 19.90 | 7.15 | 3.25 | 2.62 | 27.25 | 80\% | 12.0\% | 8.50 |
| 14\% | NMF | NMF | 7.75 | 1.55 | 0.50 | 0.18 | 7.00 | NMF | NMF | 2.45 |
| 42\% | 42\% | 7.6\% | 22.45 | 4.35 | 0.90 | 0.60 | 15.90 | 67\% | 5.5\% | 6.65 |
| average | 59\% | 14\% |  |  |  |  |  |  |  |  |
| rmonic mean | 56\% | 11\% |  |  |  |  |  |  |  |  |
| median | 58\% | 11.5\% |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |

## STOCK PRICE

Washington State Department of Revenue

## 2021 Assessment Year

Power Industry


Source:
finance.yahoo.com
Historical Stock Quotes

## IMPLIED PREMIUMS FOR US MARKET

| Updated January 2021These implied premiums are calculated using the S\&P 500. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Year | arnings Yiel | ividend Yiel | S\&P 500 | Earnings* | Dividends* | ends + Buy ${ }^{\text {d }}$ | nge in Earni | Ige in Divid | т.Bill Rate | T.Bond Rate | Bond-Bill | oothed Groud | ${ }_{\text {d Premium }}$ \|t | t Growth Es | d Premium 1 |
| 1960 | 5.34\% | 3.41\% | 58.11 | 3.10 | 1.98 |  |  |  | 2.66\% | 2.76\% | 0.10\% | 2.45\% |  |  |  |
| 1961 | 4.71\% | 2.85\% | 71.55 | 3.37 | 2.04 |  | 8.60\% | 2.91\% | 2.13\% | 2.35\% | 0.22\% | 2.41\% | 2.92\% |  | 2.92\% |
| 1962 | 5.81\% | 3.40\% | 63.1 | 3.67 | 2.15 |  | 8.79\% | 5.21\% | 2.73\% | 3.85\% | 1.12\% | 4.05\% | 3.56\% |  | 3.56\% |
| 1963 | 5.51\% | 3.13\% | 75.02 | 4.13 | 2.35 |  | 12.75\% | 9.45\% | 3.12\% | 4.14\% | 1.02\% | 4.96\% | 3.38\% |  | 3.38\% |
| 1964 | 5.62\% | 3.05\% | 84.75 | 4.76 | 2.58 |  | 15.23\% | 10.08\% | 3.54\% | 4.21\% | 0.67\% | 5.13\% | 3.31\% |  | 3.31\% |
| 1965 | 5.73\% | 3.06\% | 92.43 | 5.30 | 2.83 |  | 11.20\% | 9.42\% | 3.93\% | 4.65\% | 0.72\% | 5.46\% | 3.32\% |  | 3.32\% |
| 1966 | 6.74\% | 3.59\% | 80.33 | 5.41 | 2.88 |  | 2.23\% | 1.96\% | 4.76\% | 4.64\% | -0.12\% | 4.19\% | 3.68\% |  | 3.68\% |
| 1967 | 5.66\% | 3.09\% | 96.47 | 5.46 | 2.98 |  | 0.85\% | 3.37\% | 4.21\% | 5.70\% | 1.49\% | 5.25\% | 3.20\% |  | 3.20\% |
| 1968 | 5.51\% | 2.93\% | 103.86 | 5.72 | 3.04 |  | 4.81\% | 2.09\% | 5.21\% | 6.16\% | 0.95\% | 5.32\% | 3.00\% |  | 3.00\% |
| 1969 | 6.63\% | 3.52\% | 92.06 | 6.10 | 3.24 |  | 6.66\% | 6.49\% | 6.58\% | 7.88\% | 1.30\% | 7.55\% | 3.74\% |  | 3.74\% |
| 1970 | 5.98\% | 3.46\% | 92.15 | 5.51 | 3.19 |  | -9.72\% | -1.61\% | 6.53\% | 6.50\% | -0.03\% | 4.78\% | 3.41\% |  | 3.41\% |
| 1971 | 5.46\% | 3.10\% | 102.09 | 5.57 | 3.16 |  | 1.15\% | -0.74\% | 4.39\% | 5.89\% | 1.50\% | 4.57\% | 3.09\% |  | 3.09\% |
| 1972 | 5.23\% | 2.70\% | 118.05 | 6.17 | 3.19 |  | 10.76\% | 0.71\% | 3.84\% | 6.41\% | 2.57\% | 5.21\% | 2.72\% |  | 2.72\% |
| 1973 | 8.16\% | 3.70\% | 97.55 | 7.96 | 3.61 |  | 28.93\% | 13.24\% | 6.93\% | 6.90\% | -0.03\% | 8.30\% | 4.30\% |  | 4.30\% |
| 1974 | 13.64\% | 5.43\% | 68.56 | 9.35 | 3.72 |  | 17.48\% | 3.14\% | 8.00\% | 7.40\% | -0.60\% | 6.42\% | 5.59\% |  | 5.59\% |
| 1975 | 8.55\% | 4.14\% | 90.19 | 7.71 | 3.73 |  | -17.54\% | 0.30\% | 5.80\% | 7.76\% | 1.96\% | 5.99\% | 4.13\% |  | 4.13\% |
| 1976 | 9.07\% | 3.93\% | 107.46 | 9.75 | 4.22 |  | 26.39\% | 13.10\% | 5.08\% | 6.81\% | 1.73\% | 8.19\% | 4.55\% |  | 4.55\% |
| 1977 | 11.43\% | 5.11\% | 95.1 | 10.87 | 4.86 |  | 11.53\% | 15.07\% | 5.12\% | 7.78\% | 2.66\% | 9.52\% | 5.92\% |  | 5.92\% |
| 1978 | 12.11\% | 5.39\% | 96.11 | 11.64 | 5.18 |  | 7.07\% | 6.60\% | 7.18\% | 9.15\% | 1.97\% | 8.48\% | 5.72\% |  | 5.72\% |
| 1979 | 13.48\% | 5.53\% | 107.94 | 14.55 | 5.97 |  | 25.01\% | 15.23\% | 10.38\% | 10.33\% | -0.05\% | 11.70\% | 6.45\% |  | 6.45\% |
| 1980 | 11.04\% | 4.74\% | 135.76 | 14.99 | 6.44 |  | 3.01\% | 7.81\% | 11.24\% | 12.43\% | 1.19\% | 11.01\% | 5.03\% |  | 5.03\% |
| 1981 | 12.39\% | 5.57\% | 122.55 | 15.18 | 6.83 |  | 1.31\% | 6.08\% | 14.71\% | 13.98\% | -0.73\% | 11.42\% | 5.73\% |  | 5.73\% |
| 1982 | 9.83\% | 4.93\% | 140.64 | 13.82 | 6.93 |  | -8.95\% | 1.58\% | 10.54\% | 10.47\% | -0.07\% | 7.96\% | 4.90\% |  | 4.90\% |
| 1983 | 8.06\% | 4.32\% | 164.93 | 13.29 | 7.12 |  | -3.84\% | 2.76\% | 8.80\% | 11.80\% | 3.00\% | 9.09\% | 4.31\% |  | 4.31\% |
| 1984 | 10.07\% | 4.68\% | 167.24 | 16.84 | 7.83 |  | 26.69\% | 9.85\% | 9.85\% | 11.51\% | 1.66\% | 11.02\% | 5.11\% |  | 5.11\% |
| 1985 | 7.42\% | 3.88\% | 211.28 | 15.68 | 8.20 |  | -6.91\% | 4.74\% | 7.72\% | 8.99\% | 1.27\% | 7.89\% | 4.03\% | 6.75\% | 3.84\% |
| 1986 | 5.96\% | 3.38\% | 242.17 | 14.43 | 8.19 |  | -7.93\% | -0.15\% | 6.16\% | 7.22\% | 1.06\% | 5.54\% | 3.36\% | 6.96\% | 3.58\% |
| 1987 | 6.49\% | 3.71\% | 247.08 | 16.04 | 9.17 |  | 11.10\% | 11.99\% | 5.47\% | 8.86\% | 3.39\% | 9.66\% | 4.18\% | 8.58\% | 3.99\% |
| 1988 | 8.20\% | 3.68\% | 277.72 | 24.12 | 10.22 |  | 50.42\% | 11.49\% | 6.35\% | 9.14\% | 2.79\% | 9.76\% | 4.12\% | 7.67\% | 3.77\% |
| 1989 | 6.80\% | 3.32\% | 353.4 | 24.32 | 11.73 |  | 0.83\% | 14.80\% | 8.37\% | 7.93\% | -0.44\% | 9.58\% | 3.85\% | 7.46\% | 3.51\% |
| 1990 | 6.58\% | 3.74\% | 330.22 | 22.65 | 12.35 |  | -6.87\% | 5.26\% | 7.81\% | 8.07\% | 0.26\% | 7.39\% | 3.92\% | 7.19\% | 3.89\% |
| 1991 | 4.58\% | 3.11\% | 417.09 | 19.30 | 12.97 |  | -14.79\% | 5.03\% | 7.00\% | 6.70\% | -0.30\% | 6.34\% | 3.27\% | 7.81\% | 3.88\% |
| 1992 | 4.16\% | 2.90\% | 435.71 | 20.87 | 12.64 |  | 8.13\% | -2.59\% | 5.30\% | 6.68\% | 1.38\% | 4.67\% | 2.83\% | 9.83\% | 3.55\% |
| 1993 | 4.25\% | 2.72\% | 466.45 | 26.90 | 12.69 |  | 28.89\% | 0.41\% | 3.50\% | 5.79\% | 2.29\% | 4.73\% | 2.74\% | 8.00\% | 3.17\% |
| 1994 | 5.89\% | 2.91\% | 459.27 | 31.75 | 13.36 |  | 18.03\% | 5.34\% | 5.00\% | 7.82\% | 2.82\% | 7.23\% | 3.06\% | 7.17\% | 3.55\% |
| 1995 | 5.74\% | 2.30\% | 615.93 | 37.70 | 14.17 |  | 18.74\% | 6.00\% | 3.50\% | 5.57\% | 2.07\% | 5.65\% | 2.44\% | 6.50\% | 3.29\% |
| 1996 | 4.83\% | 2.01\% | 740.74 | 40.63 | 14.89 |  | 7.77\% | 5.10\% | 5.00\% | 6.41\% | 1.41\% | 6.13\% | 2.11\% | 7.92\% | 3.20\% |
| 1997 | 4.08\% | 1.60\% | 970.43 | 44.09 | 15.52 |  | 8.52\% | 4.25\% | 5.35\% | 5.74\% | 0.39\% | 5.45\% | 1.67\% | 8.00\% | 2.73\% |
| 1998 | 3.11\% | 1.32\% | 1229.23 | 44.27 | 16.20 |  | 0.41\% | 4.37\% | 4.33\% | 4.65\% | 0.32\% | 4.60\% | 1.38\% | 7.20\% | 2.26\% |
| 1999 | 3.07\% | 1.14\% | 1469.25 | 51.68 | 16.71 |  | 16.74\% | 3.16\% | 5.37\% | 6.44\% | 1.07\% | 5.75\% | 1.20\% | 12.50\% | 2.05\% |
| 2000 | 3.94\% | 1.23\% | 1320.28 | 56.13 | 16.27 |  | 8.61\% | -2.65\% | 5.73\% | 5.11\% | -0.62\% | 3.71\% | 1.65\% | 12.00\% | 2.87\% |
| 2001 | 3.85\% | 1.37\% | 1148.09 | 38.85 | 15.74 | 30.08 | -30.79\% | -3.24\% | 1.80\% | 5.05\% | 3.25\% | 3.56\% | 1.73\% | 10.30\% | 3.62\% |
| 2002 | 5.23\% | 1.83\% | 879.82 | 46.04 | 16.08 | 29.83 | 18.51\% | 2.15\% | 1.20\% | 3.81\% | 2.61\% | 3.57\% | 2.29\% | 8.00\% | 4.10\% |
| 2003 | 4.87\% | 1.61\% | 1111.91 | 54.69 | 17.88 | 31.58 | 18.79\% | 11.19\% | 1.00\% | 4.25\% | 3.25\% | 5.35\% | 2.12\% | 11.00\% | 3.69\% |
| 2004 | 5.58\% | 1.60\% | 1211.92 | 67.68 | 19.407 | 40.60 | 23.75\% | 8.54\% | 2.18\% | 4.22\% | 2.04\% | 4.90\% | 2.02\% | 8.50\% | 3.65\% |
| 2005 | 5.47\% | 1.79\% | 1248.29 | 76.45 | 22.38 | 61.17 | 12.96\% | 15.32\% | 4.31\% | 4.39\% | 0.08\% | 6.16\% | 2.20\% | 8.00\% | 4.88\% |
| 2006 | 6.18\% | 1.77\% | 1418.3 | 87.72 | 25.05 | 73.16 | 14.74\% | 11.93\% | 4.88\% | 4.70\% | -0.18\% | 5.93\% | 1.97\% | 12.50\% | 4.16\% |
| 2007 | 5.62\% | 1.89\% | 1468.36 | 82.54 | 27.73 | 95.36 | -5.91\% | 10.70\% | 3.31\% | 4.02\% | 0.71\% | 5.03\% | 2.06\% | 5.00\% | 4.37\% |
| 2008 | 7.24\% | 3.11\% | 903.25 | 65.39 | 28.05 | 67.52 | -20.78\% | 1.15\% | 1.59\% | 2.21\% | 0.62\% | 2.11\% | 4.05\% | 4.00\% | 6.43\% |
| 2009 | 5.35\% | 2.00\% | 1115.10 | 59.65 | 22.31 | 37.43 | -8.78\% | -20.46\% | 0.14\% | 3.84\% | 3.70\% | 0.28\% | 2.60\% | 7.20\% | 4.36\% |
| 2010 | 6.65\% | 1.84\% | 1257.64 | 83.66 | 23.12 | 55.53 | 40.25\% | 3.63\% | 0.13\% | 3.29\% | 3.16\% | 3.33\% | 2.24\% | 6.95\% | 5.20\% |
| 2011 | 7.72\% | 2.07\% | 1257.60 | 97.05 | 26.02 | 71.28 | 16.01\% | 12.54\% | 0.03\% | 1.88\% | 1.85\% | 2.75\% | 2.71\% | 7.18\% | 6.01\% |
| 2012 | 7.18\% | 2.13\% | 1426.19 | 102.47 | 30.44 | 75.90 | 5.58\% | 16.99\% | 0.05\% | 1.76\% | 1.71\% | 2.93\% | 2.47\% | 5.27\% | 5.78\% |
| 2013 | 5.81\% | 1.96\% | 1848.36 | 107.45 | 36.28 | 88.13 | 4.88\% | 19.19\% | 0.07\% | 3.04\% | 2.97\% | 5.01\% | 2.03\% | 4.28\% | 4.96\% |
| 2014 | 5.49\% | 1.92\% | 2058.90 | 113.01 | 39.44 | 101.98 | 5.17\% | 8.71\% | 0.05\% | 2.17\% | 2.12\% | 2.77\% | 2.24\% | 5.58\% | 5.78\% |
| 2015 | 5.20\% | 2.11\% | 2043.94 | 106.32 | 43.16 | 106.10 | -5.92\% | 9.43\% | 0.21\% | 2.27\% | 2.06\% | 2.96\% | 2.46\% | 5.51\% | 6.12\% |
| 2016 | 4.86\% | 2.01\% | 2238.83 | 108.86 | 45.03 | 108.67 | 2.39\% | 4.33\% | 0.51\% | 2.45\% | 1.94\% | 2.64\% | 2.41\% | 5.54\% | 5.69\% |
| 2017 | 4.67\% | 1.86\% | 2673.61 | 124.94 | 49.73 | 108.28 | 14.77\% | 10.44\% | 1.39\% | 2.41\% | 1.02\% | 3.22\% | 2.36\% | 7.05\% | 5.88\% |
| 2018 | 5.92\% | 2.14\% | 2506.85 | 148.34 | 53.61 | 136.65 | 18.73\% | 7.80\% | 2.37\% | 2.68\% | 0.31\% | 3.24\% | 2.50\% | 4.12\% | 5.96\% |

Three Stage Free Cash Flow to Equity Discount Model

| Company | AES Corp | 3.80\% GDP |
| :--- | :--- | :--- |
| Ticker | aes | 17.0 Industry P/E |
|  |  | 55.0\% Target Dividend Payout Ratio |
|  |  | 11.0\% Target ROE |




Three Stage Free Cash Flow to Equity Discount Model

| Company | Exelon Corp | 3.80\% GDP |  |
| :--- | :--- | :--- | :--- |
| Ticker | exc | 17.0 Industry P/E |  |
|  |  | 55.0\% Target Dividend Payout Ratio |  |
|  |  | 11.0\% | Target ROE |


|  | Year | Growth Rate | Reinvestment Rate | Payout <br> Ratio | Earnings | FCFE | Terminal Value | Cash <br> Flow |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Historic | 0 |  | 0.00\% | 100.00\% | 3.00 |  |  | (41.81) |
| Stage 1 | 1 | 0.00\% | 37.88\% | 62.12\% | 3.00 | 1.86 |  | 1.86 |
|  | 2 | 4.17\% | 36.36\% | 63.64\% | 3.13 | 1.99 |  | 1.99 |
|  | 3 | 4.00\% | 34.97\% | 65.03\% | 3.25 | 2.11 |  | 2.11 |
|  | 4 | 3.85\% | 33.67\% | 66.33\% | 3.38 | 2.24 |  | 2.24 |
|  | 5 | 3.70\% | 33.85\% | 66.15\% | 3.50 | 2.32 |  | 2.32 |
| Stage 2 | 6 | 3.72\% | 34.02\% | 65.98\% | 3.63 | 2.40 |  | 2.40 |
|  | 7 | 3.74\% | 34.20\% | 65.80\% | 3.77 | 2.48 |  | 2.48 |
|  | 8 | 3.76\% | 34.37\% | 65.63\% | 3.91 | 2.56 |  | 2.56 |
|  | 9 | 3.78\% | 34.55\% | 65.45\% | 4.06 | 2.65 |  | 2.65 |
|  | 10 | 3.80\% | 34.55\% | 65.45\% | 4.21 | 2.76 | 74.28 | 77.04 |
| Stage 3 | 11+ | 3.80\% | 34.55\% | 65.45\% | 4.37 | 2.86 | $K_{e}=10.23 \%$ |  |
|  |  |  |  |  |  |  |  |  |



Three Stage Free Cash Flow to Equity Discount Model

| Company | NextEra Energy | 3.80\% GDP |  |
| :--- | :--- | :--- | :--- |
| Ticker | nee | 17.0 Industry P/E |  |
|  |  | 55.0\% Target Dividend Payout Ratio |  |
|  |  | 11.0\% | Target ROE |




Three Stage Free Cash Flow to Equity Discount Model

| Company | NRG Energy Inc | 3.80\% GDP |
| :--- | :--- | :--- |
| Ticker | nrg | 17.0 Industry P/E |
|  |  | 55.0\% Target Dividend Payout Ratio |
|  |  | 11.0\% |
|  |  | Target ROE |


|  | Growth |  | Reinvestment <br> Rate | Payout <br> Ratio | Earnings | FCFE | Terminal <br> Value | Cash <br> Flow |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Historic | 0 |  | $584.10 \%$ | $-484.10 \%$ | 2.07 |  |  | $(37.25)$ |
|  | 1 | $64.25 \%$ | $56.82 \%$ | $43.18 \%$ | 3.40 | 1.47 | 1.47 |  |
| Stage 1 | 2 | $6.25 \%$ | $53.48 \%$ | $46.52 \%$ | 3.61 | 1.68 | 1.68 |  |
|  | 3 | $5.88 \%$ | $50.51 \%$ | $49.49 \%$ | 3.83 | 1.89 | 1.89 |  |
|  | 4 | $5.56 \%$ | $47.85 \%$ | $52.15 \%$ | 4.04 | 2.11 | 2.11 |  |
|  | 5 | $5.26 \%$ | $45.19 \%$ | $54.81 \%$ | 4.25 | 2.33 | 2.33 |  |
|  | 6 | $4.97 \%$ | $42.53 \%$ | $57.47 \%$ | 4.46 | 2.56 |  | 2.56 |
|  | 7 | $4.68 \%$ | $39.87 \%$ | $60.13 \%$ | 4.67 | 2.81 |  | 2.81 |
|  | 8 | $4.39 \%$ | $37.21 \%$ | $62.79 \%$ | 4.87 | 3.06 |  | 3.06 |
|  | 9 | $4.09 \%$ | $34.55 \%$ | $65.45 \%$ | 5.07 | 3.32 |  | 3.32 |
|  | 10 | $3.80 \%$ | $34.55 \%$ | $65.45 \%$ | 5.27 | 3.45 | 92.94 | 96.39 |
| Stage 3 | $11+$ | $3.80 \%$ | $34.55 \%$ | $65.45 \%$ | 5.47 | 3.58 |  |  |
|  |  |  |  |  |  |  | $\mathbf{K}_{\mathrm{e}}=$ | $\mathbf{1 3 . 8 0 \%}$ |



Three Stage Free Cash Flow to Equity Discount Model

| Company | Southern Co | 3.80\% GDP |
| :--- | :--- | :--- |
| Ticker | so | 17.0 Industry P/E use median |
|  |  | 55.0\% Target Dividend Payout Ratio |
|  |  | 11.0\% Target ROE |




Three Stage Free Cash Flow to Equity Discount Model

| Company | TransAlta Corp | 3.80\% GDP |  |
| :--- | :--- | :---: | :---: |
| Ticker | ta.to | 17.0 | Industry P/E |
|  |  | $55.0 \%$ | Target Dividend Payout Ratio |
|  |  | $11.0 \%$ | Target ROE |


|  | Year | Growth |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Rate | Reinvestment <br> Rate | Payout <br> Ratio | Earnings | FCFE | Terminal <br> Value | Cash <br> Flow |  |  |
| Historic | 0 |  | $-536.51 \%$ | $636.51 \%$ | 1.22 |  | $(7.59)$ |  |
|  | 1 | $-59.02 \%$ | $204.55 \%$ | $-104.55 \%$ | 0.50 | $(0.52)$ | -0.52 |  |
| Stage 1 | 2 | $22.50 \%$ | $166.98 \%$ | $-66.98 \%$ | 0.61 | $(0.41)$ | -0.41 |  |
|  | 3 | $18.37 \%$ | $141.07 \%$ | $-41.07 \%$ | 0.73 | $(0.30)$ | -0.30 |  |
|  | 4 | $15.52 \%$ | $122.12 \%$ | $-22.12 \%$ | 0.84 | $(0.19)$ | -0.19 |  |
|  | 5 | $13.43 \%$ | $104.60 \%$ | $-4.60 \%$ | 0.95 | $(0.04)$ | -0.04 |  |
|  | 6 | $11.51 \%$ | $87.09 \%$ | $12.91 \%$ | 1.06 | 0.14 | 0.14 |  |
|  | 7 | $9.58 \%$ | $69.57 \%$ | $30.43 \%$ | 1.16 | 0.35 | 0.35 |  |
|  | 8 | $7.65 \%$ | $52.06 \%$ | $47.94 \%$ | 1.25 | 0.60 | 0.60 |  |
|  | 9 | $5.73 \%$ | $34.55 \%$ | $65.45 \%$ | 1.32 | 0.86 |  | 0.86 |
|  | 10 | $3.80 \%$ | $34.55 \%$ | $65.45 \%$ | 1.37 | 0.90 | 24.20 | 25.10 |
| Stage 3 | $11+$ | $3.80 \%$ | $34.55 \%$ | $65.45 \%$ | 1.42 | 0.93 |  |  |
|  |  |  |  |  |  |  | $\mathbf{K}_{e}=$ | $\mathbf{1 2 . 1 7 \%}$ |



Three Stage Free Cash Flow to Equity Discount Model
Company Vistra Energy Corp
3.80\% GDP

Ticker vst
17.0 Industry P/E
55.0\% Target Dividend Payout Ratio
11.0\% Target ROE

|  | Year | Growth <br> Rate | Reinvestment <br> Rate | Payout <br> Ratio | Earnings | FCFE | Terminal <br> Value | Cash <br> Flow |
| :--- | ---: | ---: | ---: | ---: | :---: | ---: | ---: | ---: | ---: |
| Historic | 0 |  | $-279.72 \%$ | $379.72 \%$ | 1.30 |  |  | $(19.66)$ |
|  | 1 | $-30.77 \%$ | $404.04 \%$ | $-304.04 \%$ | 0.90 | $(2.74)$ |  | -2.74 |
| Stage 1 | 2 | $44.44 \%$ | $279.72 \%$ | $-179.72 \%$ | 1.30 | $(2.34)$ |  | -2.34 |
|  | 3 | $30.77 \%$ | $213.90 \%$ | $-113.90 \%$ | 1.70 | $(1.94)$ |  | -1.94 |
|  | 4 | $23.53 \%$ | $173.16 \%$ | $-73.16 \%$ | 2.10 | $(1.54)$ |  | -1.54 |
|  | 5 | $19.05 \%$ | $145.44 \%$ | $-45.44 \%$ | 2.50 | $(1.14)$ | -1.14 |  |
|  | 6 | $16.00 \%$ | $117.71 \%$ | $-17.71 \%$ | 2.90 | $(0.51)$ |  | -0.51 |
|  | 7 | $12.95 \%$ | $89.99 \%$ | $10.01 \%$ | 3.28 | 0.33 |  | 0.33 |
| Stage 2 | 8 | $9.90 \%$ | $62.27 \%$ | $37.73 \%$ | 3.60 | 1.36 |  | 1.36 |
|  | 9 | $6.85 \%$ | $34.55 \%$ | $65.45 \%$ | 3.85 | 2.52 |  | 2.52 |
|  | 10 | $3.80 \%$ | $34.55 \%$ | $65.45 \%$ | 3.99 | 2.61 | 70.45 | 73.06 |
| Stage 3 | $11+$ | $3.80 \%$ | $34.55 \%$ | $65.45 \%$ | 4.14 | 2.71 |  |  |
|  |  |  |  |  |  |  | $\mathrm{~K}_{\mathrm{e}}=$ | $\mathbf{1 1 . 0 3 \%}$ |



