

COST OF CAPITAL STUDY

YIELD CAPITALIZATION

2020 Assessment Year

APPENDIX C

Power Industry

UITY RATE						9.50%	
CAPITAL ASSET PRICING MODEL							PAGE
CAPM Ex Ante			6.20%				4
DIVIDEND GROWTH MODELS Sing	le Stage						
Value Line, based on Dividends	Growth		10.00%				5
Value Line, based on Earnings (Growth		NMF				6
Value Line, based on Return on	Equity		8.00%				7
FCFE GROWTH MODEL Multi Stage	2		9.50%				8
					RANGE	6.20-10.00%	
EBT RATE						5.25%	9
ARKET CAPITAL STRUCTURE							
Equity	50%	x	9.50%	=		4.75%	3
	50%	x	5.25%	=	2.63%		3
Debt							

WEIGHTED AVERAGE COST OF CAPITAL

6.75%

SUPPORT FOR GUIDELINE COMPANIES

Washington State Department of Revenue

2020 Assessment Year

Power Industry

Company	Ticker	Beta	Fin'l Strength	P/E Ratio	Div'd Yield	Common Stock	%	Preferred Stock	%	Long Term Debt	%	Total Debt & Equity
AES Corp	aes	1.10	В	33.8	2.8%	3,183,631,949	14.8%			18,305,000,000	85.2%	21,488,631,949
Exelon Corp	exc	0.65	B++	20.2	3.2%	32,419,830,648	50.0%			32,446,000,000	50.0%	64,865,830,648
NextEra Energy Inc	nee	0.55	A+	42.1	2.1%	36,975,897,062	50.6%			36,144,000,000	49.4%	73,119,897,062
NRG Energy Inc	nrg	1.25	B+	1.9	0.3%	nmf		230,000,000		5,803,000,000		nmf
Southern Co	SO	0.50	А	23.5	3.9%	27,476,830,512	39.3%	291,000,000	0.4%	42,098,000,000	60.3%	69,865,830,512
TransAlta Corp	ta.to	0.95	C+	42.2	2.2%	2,029,500,266	37.8%	645,000,000	12.0%	2,699,000,000	50.2%	5,373,500,266
Vistra Energy Corp	vst	0.85	B+	10.4	nmf	7,959,818,978	44.1%			10,102,000,000	55.9%	18,061,818,978
Mean		0.84		24.9	2.4%	18,340,918,236	39.4%		6.2%	21,085,285,714	58.5%	
Harmonic Mean		0.75							0.8%		56.4%	
Weighted Mean						110,045,509,414	43.5%	1,166,000,000	0.5%	147,597,000,000	58.4%	252,775,509,414
Median		0.85			2.5%		41.7%		6.2%		53.1%	

Capital Structure at Book Value

SUPPORT FOR CAPITAL STRUCTURE Market Value

Washington State Department of Revenue

2020 Assessment Year

Power Industry

Company	Ticker	Stock Price	Common Shares	Common Stock	%	Preferred Stock	%	Long Term Debt	%	Total Debt & Equity
AES Corp	aes	19.90	663,256,656	13,198,807,454	39.6%	-		20,108,000,000	60.4%	33,306,807,454
Exelon Corp	exc	45.59	972,108,865	44,318,443,155	51.6%	-		41,516,000,000	48.4%	85,834,443,155
NextEra Energy Inc	nee	242.16	488,775,903	118,361,972,670	73.4%	-		42,928,000,000	26.6%	161,289,972,670
NRG Energy Inc	nrg	39.75	248,996,189	9,897,598,513	59.5%	230,000,000	1.4%	6,504,000,000	39.1%	16,631,598,513
Southern Co	SO	63.70	1,048,733,989	66,804,355,099	57.9%	291,000,000	0.3%	48,339,000,000	41.9%	115,434,355,099
TransAlta Corp	ta.to	7.16	283,846,191	2,032,338,728	39.8%	645,000,000	12.6%	2,428,680,100	47.6%	5,106,018,828
Vistra Energy Corp	vst	22.99	487,734,006	11,213,004,798	51.2%	-		10,685,000,000	48.8%	21,898,004,798
			Mean		53.3%		4.8%		44.7%	
			Harmonic Mean		51.1%		0.6%		42.2%	
			Weighted Mean	265,826,520,418	60.5%	1,166,000,000	0.3%	172,508,680,100	39.3%	439,501,200,518
			Median		51.6%		1.4%		47.6%	
			Std Dev		11.8%		6.8%		10.4%	
		Coeff	icient of Variation		22.2%		143.9%		23.3%	
			Target		50%				50%	100%

SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT CAPITAL ASSET PRICING MODEL

2020 Assessment Year

Ex Ante

			Ke	= $Rf + B (Rp)$		
Ke =	Cost of Equity		10	(6.20%
						to page 1
		Rm =	rate of return	7.15%	b	
		Rf =	risk free rate	2.40%	b	
		Rp =	risk premium	4.75%		
		B =	Beta	0.80		page 7
Rp =	Risk Premium					4.75%
						to above
	Shannon Pratt and	-			3.50% - 6.00%	
			pital, App & Exam, 5t	h Ed, 2014		
	Dr. Aswath Damod				5.20%	chart page 13
			s.stern.nyu.edu/~ada	modar/	4.72%	adjusted for Rf
			ed Premium		0.040/	
	John Graham & Ca	-	-		6.81%	10 year expected real ret
			-	siness Outlook survey - U		95% Interval 10 year exp
		Dec 19 pg	38		6.23%	adjusted for Rf
					1.82%	Rf rate used in survey
Rf =	Risk Free Rate					2.40%
					_	to above
		-		nuary 10, 2020, page 131	3	
	as of 12-31-19	US Treasu	iry Securities year end		1.69%	
				5 year	1.92%	
				10 year 30 year	2.39%	
				30 year Zero	2.39%	
				oo you zoro	2.12/0	
	Federal Reserve St	tatistical Re	lease (http://www.fe	ederalreserve.gov/Relea	ses/H15/Current/)	
	as of 12-31-19		Treasury Const	ant Maturities		
			-	5 year	1.69%	
				10 year	1.92%	
				20 year	2.25%	
				30 year	2.39%	
				20 year TIPS	<u>0.39%</u>	1.86%
				30 year TIPS	0.58%	1.81%
						TIPS inflation indication
Inflatio	on					2.00%
						to appraisal template
	Value Line Investm			anuary 3, 2020, page 150		
		Consumer	Price Index Annual H	ate of Change 2022-2024	2.50%	
	The Livingston Su	rvev Decem	ber 13, 2019, page 4	10		
	The Envirgatori ou	-		he CPI) over next 10 year	s 2.22%	
Gross	Domestic Produc	t (GDP) No	minal			3.90%
	Fodoral Bocome	Drojosto	d Long Run Real (CDD Growth		real GDP + inflation est
	rederal Reserve					1.90%
			ojection Value From L <u>v.federalreserve.gov/m</u>	onetarypolicy/fomcproitabl2	0191211.htm	1.5076
	Congressional E			nomic Projections	0000 000 /	Table B-1 pg 75
			et and Economic Outle		2020-2024	1.80%
		0	ercentage Change Ye		2025-2030	1.65%
		http://www.	cbo.gov/publication/55	<u>551</u>		
	Federal Reserve	e Bank of I	Philadelphia			
				er 13, 2019, page 4, 10		
				vth Rate for Next Ten Yea	ars	2.00%
				search-and-data/real-time-c		

SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT **DIVIDEND GROWTH MODEL**

Washington State Department of Revenue

2020 Assessment Year

Power Industry

Based on Dividend Growth

Ke = (D1 / Po) + G

- Ke =
- Cost of Equity Expected Dividends D1 =
- Po = G =
- Current Price Sustainable Growth

Company	Ticker	Stock Price (Po)	Expected Dividend (D1)	Dividend Yield (D1/Po)	Dividend Growth (G)	Ke with Short Term Growth	
AES Corp	aes	19.900	0.57	2.86%	4.00%	6.86%	
Exelon Corp	exc	45.590	1.53	3.36%	5.50%	8.86%	
NextEra Energy Inc	nee	242.160	5.65	2.33%	10.50%	12.83%	
NRG Energy Inc	nrg	39.750	1.20	3.02%	nmf	nmf	
Southern Co	SO	63.700	2.54	3.99%	3.00%	6.99%	
TransAlta Corp	ta.to	7.160	0.20	2.79%	10.50%	13.29%	
Vistra Energy Corp	vst	22.990	0.54	2.35%	27.50%	29.85%	
Mean Harmonic Mean Median Max Min Std Dev							
				Coefficier	t of Variation	66.03%	
					Say	10.00%	

SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT DIVIDEND GROWTH MODEL

Washington State Department of Revenue

2020 Assessment Year

Power Industry

Based on Earnings Growth

Ke = (D1 / Po) + G

Ke =	Cost of Equity
D1 =	Expected Dividends
Po =	Current Price
-	

G = Sustainable Growth

Company	Ticker	Stock Price (Po)	Expected Dividend (D1)	Dividend Yield (D1/Po)	Earnings Growth (G)	Ke with Short Term Growth	
AES Corp	aes	19.900	0.57	2.86%	nmf	nmf	
Exelon Corp	exc	45.590	1.53	3.36%	8.00%	11.36%	
NextEra Energy Inc	nee	242.160	5.65	2.33%	10.00%	12.33%	
NRG Energy Inc	nrg	39.750	1.20	3.02%	nmf	nmf	
Southern Co	S0	63.700	2.54	3.99%	4.00%	7.99%	
TransAlta Corp	ta.to	7.160	0.20	2.79%	nmf	nmf	
Vistra Energy Corp	vst	22.990	0.54	2.35%	39.00%	41.35%	
Mean Harmonic Mean Median Max Min Std Dev Coefficient of Variation							
					Say	NMF	

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SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT DIVIDEND GROWTH MODEL

Washington State Department of Revenue

2020 Assessment Year

Power Industry

Based on Return on Equity Ke =	(D1 / Po) + G
Ke =	Cost of Equity
D1 =	Expected Dividends
E1 =	Expected Earnings
Po =	Current Price
G =	Sustainable Growth
b =	Retained Earnings % = (1-Payout Ratio)
ROE =	Return on Equity = $(E1/Po)$
	· , 、 ,

Company	Ticker	Stock Price (Po)	Expected Dividend (D1)	Expected Earnings (E1)	Dividend Yield (D1/Po)	Retained Earnings (b)	ROE (E1/Po)	Growth (b*ROE)	K _e Dividends	K _e Earnings
AES Corp	aes	19.900	0.57	1.30	2.86%	NMF	6.53%	NMF	NMF	NMF
Exelon Corp	exc	45.590	1.53	3.15	3.36%	53.0%	6.91%	3.66%	7.02%	10.57%
NextEra Energy Inc	nee	242.160	5.65	9.00	2.33%	36.0%	3.72%	1.34%	3.67%	5.05%
NRG Energy Inc	nrg	39.750	1.20	3.40	3.02%	NMF	8.55%	NMF	NMF	NMF
Southern Co	S0	63.700	2.54	3.20	3.99%	21.0%	5.02%	1.05%	5.04%	6.08%
TransAlta Corp	ta.to	7.160	0.20	0.25	2.79%	11.0%	3.49%	0.38%	3.18%	3.88%
Vistra Energy Corp	vst	22.990	0.54	2.00	2.35%	74.0%	8.70%	6.44%	8.79%	15.14%
								Mean	5.54%	8.14%
							Ha	rmonic Mean	4.80%	6.40%
								Median	5.04%	6.08%
								Std Dev	2.35%	4.66%
							Coefficien	t of Variation	42.38%	57.21%

Say 8.00%

SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT FREE CASH FLOW TO EQUITY MODEL MULTI STAGE

Washington State Department of Revenue

2020 Assessment Year

Power Industry

Company	Ticker	Stock Price	Expected Earnings	P/E	Payout Ratio	ROE	Ke
AES Corp	aes	19.90	1.30	15.31	44.00%	27.00%	9.51%
Exelon Corp	exc	45.59	3.15	14.47	47.00%	9.00%	9.99%
NextEra Energy Inc	nee	242.16	9.00	26.91	62.00%	11.50%	3.86%
NRG Energy Inc	nrg	39.75	3.40	11.69	35.00%	NMF	12.55%
Southern Co	SO	63.70	3.20	19.91	79.00%	12.00%	6.40%
TransAlta Corp	ta.to	7.16	0.25	28.64	80.00%	NMF	11.17%
Vistra Energy Corp	vst	22.99	2.00	11.50	27.00%	11.50%	13.92%
Mea	n			18.35	53.43%	14.20%	9.63%
Harmonic Mea	n			16.31	46.39%	12.33%	8.12%
Media	n			15.31	47.00%	11.50%	9.99%
Industry Summar	у			17.00	46.00%	11.50%	
						Say	9.50%

SUPPORT FOR DEBT RATING AND DEBT YIELD RATE

Washington State Department of Revenue

2020 Assessment Year

Power Industry

Company	Ticker	Mergent's Ratings	S&P Ratings
AES Corp	aes	Ba1	BB+
Exelon Corp	exc	Baa2	BBB+
NextEra Energy Inc	nee	Baa1	A-
NRG Energy Inc	nrg	Ba1	BB
Southern Co	SO	Baa2	A-
TransAlta Corp	ta.to	Ba1	BB+
Vistra Energy Corp	vst	Ba1	BB
Overall Average De	bt Rating	Baa3	BBB-

Mergent's	Bond Record	d January 2	020, page	234
Corporate	Aaa	Aa	Α	Baa
October	3.01%	3.13%	3.37%	3.93%
November	3.06%	3.16%	3.40%	3.94%
December	3.01%	3.11%	3.36%	3.88%
4th Qtr Average	3.03%	3.13%	3.38%	3.92%
Public Utilities	Aaa	Aa	Α	Baa
October		3.24%	3.39%	3.72%
November		3.25%	3.43%	3.76%
December		3.22%	3.40%	3.73%
4th Qtr Average		3.24%	3.41%	3.74%
Industrials	Aaa	Aa	Α	Baa
October	3.01%	3.01%	3.35%	4.12%
November	3.06%	3.06%	3.37%	4.12%
December	3.01%	3.00%	3.32%	4.03%
4th Qtr Average	3.03%	3.02%	3.35%	4.09%

		Ave YTM	Med YTM
S&P's Long Term Bond Yield	BBB-	5.45%	5.30%
Moody's Long Term Bond Yield	Baa3	5.36%	5.11%

Bloomberg Dec 2019	20y	25Y	30Y
BBB-	5.06%	5.38%	5.79%

Debt Yield Rate 5.25%

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SUPPORT FOR DIRECT CAPITALIZATION EQUITY COMPONENT

2020 Assessment Year

Company	Ticker	Stock Price	Enterprise Value	EBITDA Historical	Annual Change VL	EBITDA Forecast	EV / EBITDA Forecast	Revenue Forecast	EV / Sales Forecast	Cashflow Forecast	Debt Service	EV / CF Forecast
AES Corp	aes	19.90	33,171,807,454	3,198,000,000	24.00%	3,965,520,000	8.37	10,413,129,499	3.19	1,956,607,135	1,055,670,000	11.01
Exelon Corp	exc	45.59	84,982,443,155	10,122,000,000	5.00%	10,628,100,000	8.00	36,113,844,335	2.35	9,186,428,774	2,179,590,000	7.48
NextEra Energy In	nee	242.16	161,289,972,670	23,682,000,000	10.98%	26,282,100,890	6.14	20,479,710,336	7.88	9,140,109,386	2,253,720,000	14.16
NRG Energy Inc	nrg	39.75	15,902,598,513	1,774,000,000	-73.83%	464,181,347	34.26	10,383,141,081	1.53	1,257,430,754	341,460,000	9.95
Southern Co	SO	63.70	115,434,355,099	11,067,000,000	3.97%	11,506,166,667	10.03	22,233,160,567	5.19	6,869,207,628	2,537,797,500	12.27
TransAlta Corp	ta.to	7.16	4,933,695,628	693,908,600	-53.70%	321,253,981	15.36	2,270,769,528	2.17	354,807,739	127,505,705	10.23
Vistra Energy Corp	vst	22.99	21,898,004,798	3,869,000,000	11.01%	4,294,810,247	5.10	12,315,283,652	1.78	2,853,243,935	560,962,500	6.41
7		Mean					12.46		3.44			10.22
		Harmonic Mean					8.78		2.56			9.58
		Median					8.37		2.35			10.23
		Std Dev					10.17		2.31			2.66
Source:		Say					8.50		3.00			10.00

Value Line & Morning Star

EV/EBITDA Correlation y = 6.2393x + 1E+10 R² = 0.9221 200,000,000,000 180,000,000,000 160,000,000,000 140,000,000,000 Enterprise Value 120,000,000,000 100,000,000,000 80,000,000,000 60,000,000,000 40,000,000,000 20,000,000,000 10,000,000,000 20,000,000,000 30,000,000,000 EBITDA (Forecast) —— Linear (EV/EBITDA) EV/EBITDA

Forecast EV/EBITDA By Rank

	EV/EBITDA		
Guideline Companies	forecast		
Vistra Energy Corp	5.10	6.63	Low Harmonic Mean
NextEra Energy Inc	6.14	6.90	Low Average
Exelon Corp	8.00	7.07	Low Median
AES Corp	8.37	7.00	Say
Southern Co	10.03	12.76	High Harmonic Mea
TransAlta Corp	15.36	17.00	High Average
NRG Energy Inc	34.26	12.70	High Median
		11.50	Say

SUPPORT FOR DIRECT CAPITALIZATION EQUITY COMPONENT

2020 Assessment Year

Power Industry

			20	19		020	20)19	2020	
Company	Ticker	Stock Price	Actual Earnings Ratio (EPS/P)		Earning	ected gs Ratio PS/P)		ow Ratio ⁵ /P)	Projected Cash Flow Ratio	
AES Corp	aes	19.90	0.45	2.3%	1.30	6.5%	2.05	10.3%	2.95	14.8%
Exelon Corp	exc	45.59	3.00	6.6%	3.15	6.9%	9.00	19.7%	9.45	20.7%
NextEra Energy Inc	nee	242.16	7.76	3.2%	9.00	3.7%	16.85	7.0%	18.70	7.7%
NRG Energy Inc	nrg	39.75	16.81	42.3%	3.40	8.6%	19.30	48.6%	5.05	12.7%
Southern Co	SO	63.70	3.10	4.9%	3.20	5.0%	6.30	9.9%	6.55	10.3%
TransAlta Corp	ta.to	7.16	0.18	2.5%	0.25	3.5%	2.70	37.7%	1.25	17.5%
Vistra Energy Corp	vst	22.99	1.86	8.1%	2.00	8.7%	5.27	22.9%	5.85	25.4%
		Mean		10.0%		6.1%		22.3%		15.6%
	Harmor	nic Mean		4.2%		5.5%		14.5%		13.5%
		Median		4.9%		6.5%		19.7%		14.8%
		Max		42.3%		8.7%		48.6%		25.4%
		Min		2.3%		3.5%		7.0%		7.7%
	Std Dev			14.4%		2.1%		15.6%		6.1%
Coeff	Coefficient of Variation			144.5%		34.8%		70.1%		39.4%
	Say			5.5%		5.5%		11.0%		14.0%

Source: Value Line / yr end stock price

SUPPORT FOR DIRECT CAPITALIZATION EQUITY COMPONENT 2020 Assessment Year

Power Industry

		Stock			Cash				Book	
Company	Ticker	Price	Revenues	Multiple	Flow	Multiple	Earnings	Multiple	Value	Multiple
AES Corp	aes	19.90	15.35	1.30	2.05	9.71	0.45	44.22	4.80	4.15
Exelon Corp	exc	45.59	35.50	1.28	9.00	5.07	3.00	15.20	33.35	1.37
NextEra Energy I	nee	242.16	39.25	6.17	16.85	14.37	7.76	31.21	75.65	3.20
NRG Energy Inc	nrg	39.75	39.44	1.01	19.30	2.06	16.81	2.36	6.65	5.98
Southern Co	so	63.70	20.55	3.10	6.30	10.11	3.10	20.55	26.20	2.43
TransAlta Corp	ta.to	7.16	8.25	0.87	2.70	2.65	0.18	39.78	7.15	1.00
Vistra Energy Cor	vst	22.99	24.21	0.95	5.27	4.36	1.86	12.36	16.32	1.41
		Mean		2.10		6.90		23.67		2.79
	Harme	onic Mean		1.34		4.48		10.03		1.96
		Median		1.28		5.07		20.55		2.43
		Max		6.17		14.37		44.22		5.98
		Min		0.87		2.06		2.36		1.00
		Say		1.50		9.00		18.00		2.00

DATA INPUT

Washington State Department of Revenue

2020 Assessment Year

Power Industry

				Historic Figures (2019)											
Guideline Companies Stock Price 12/31/1			Beta Levered	Fin'l Strength	Revenues Per Share	Cash Flow Per Share	Earnings Per Share	Dividends Per Share	Bk Value Per Share	Common Shares	LTD (BV)	Trailing P/E Ratio	Div Yield	Operating Margin	Calculated Debt
Name	Ticker	Yahoo	VL	VL	VL	VL	VL	VL	VL	VL	VL	VL	VL	VL	Formula
AES Corp	aes	19.90	1.10	В	15.35	2.05	0.45	0.55	4.80	663,256,656	18,305,000,000	33.8	3.7%	16.5%	100.00%
Exelon Corp	exc	45.59	0.65	B++	35.50	9.00	3.00	1.45	33.35	972,108,865	32,446,000,000	20.2	3.2%		110.33%
NextEra Energy Inc	nee	242.16	0.55	A+	39.25	16.85	7.76	5.00	75.65	488,775,903	36,144,000,000	42.1	2.1%		108.22%
NRG Energy Inc	nrg	39.75	1.25	B+	39.44	19.30	16.81	0.12	6.65	248,996,189	5,803,000,000	1.9	3.7%	26.0%	109.20%
Southern Co	so	63.70	0.50	А	20.55	6.30	3.10	2.46	26.20	1,048,733,989	42,098,000,000	23.5	3.7%		108.48%
TransAlta Corp	ta.to	7.16	0.95	C+	8.25	2.70	0.18	0.16	7.15	283,846,191	2,699,000,000	42.2	2.5%		102.83%
Vistra Energy Corp	vst	22.99	0.85	B+	24.21	5.27	1.86	0.50	16.32	487,734,006	10,102,000,000	10.4	2.8%	30.8%	102.95%
Average												24.9	average		

Average

Harmonic Mean

Median

24.9 average

8.8 harmonic mean 23.5 median

Value Line Mar 20, 2020 Value Line Feb 14, 2020 Mstar not available as of 20200403 ha

				Projected (Next Year) 2020								
Payout Ratio	All Div'ds to Net Profits	Rtn on Shrhldrs Equity	Revenues Per Share	Cash Flow Per Share	Earnings Per Share	Dividends Per Share	Bk Value Per Share	All Div'ds to Net Profits	Rtn on Shrhldrs Equity	CF Projection 22-24		
Formula	VL	VL	VL	VL	VL	VL	VL	VL	VL	VL		
122%	NMF	10.1%	15.70	2.95	1.30	0.57	4.85	44%	27.0%	3.65		
48%	47%	9.0%	37.15	9.45	3.15	1.53	35.00	47%	9.0%	11.25		
64%	64%	10.0%	41.90	18.70	9.00	5.65	79.10	62%	11.5%	24.00		
1%	NMF	NMF	41.70	5.05	3.40	1.20	4.85	35%	70.0%	6.55		
79%	79%	12.0%	21.20	6.55	3.20	2.54	26.85	79%	12.0%	7.75		
89%	89%	NMF	8.00	1.25	0.25	0.20	8.05	80%	NMF	2.45		
27%	26%	11.7%	25.25	5.85	2.00	0.54	17.15	27%	11.5%	7.00		
average	61%	11%						53%	24%	8.95		
rmonic mean	50%	10%						46%	14%	7.00		
median	64%	10.1%						47%	11.8%	5.93		
[

STOCK PRICE

Washington State Department of Revenue 2020 Assessment Year

Power Industry

								69.71 Year End
Date		Open				Adj Close 19.90	Volume 6,044,800	19.90
Date		Open					Volume 3,691,100	
Date		Open					Volume 1,727,500	
NRG Er Date	nergy 12/31/2019	nrg Open 39.16	High 5 39.76	Low 39.11	Close 39.75	Adj Close 39.75	Volume 1,644,500	39.75
Date	m Co 12/31/2019	Open	High 63.72	Low 63.18	Close 63.7	Adj Close 63.7	Volume 3,767,500	63.70
Date		Open				Adj Close 7.16	Volume 168,700	7.16
Date	nergy 12/31/2019	Open	High 23.05	Low 22.72	Close 22.99	Adj Close 22.99	Volume 3,475,900	22.99

Source: finance.yahoo.com Historical Stock Quotes

IMPLIED PREMIUMS FOR US MARKET

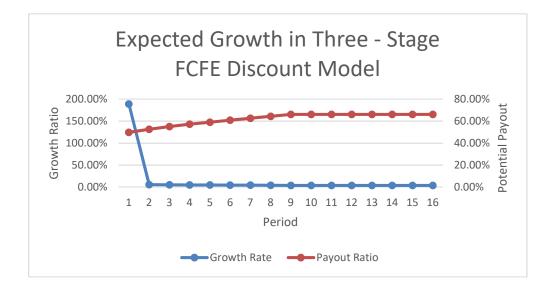
Updated January 5, 2020

These implied premiums are calculated using the S&P 500.

				using the						L					
	-	ividend Yiel	S&P 500	-		ends + Buyb	nge in Earni	nge in Divide		T.Bond Rate			d Premium (t Growth Es	ed Premium (i
1960	5.34%	3.41%	58.11	3.10	1.98				2.66%	2.76%	0.10%	2.45%			
1961	4.71%	2.85%	71.55	3.37	2.04		8.60%	2.91%	2.13%	2.35%	0.22%	2.41%	2.92%		2.92%
1962	5.81%	3.40%	63.1	3.67	2.15		8.79%	5.21%	2.73%	3.85%	1.12%	4.05%	3.56%		3.56%
1963	5.51%	3.13%	75.02	4.13	2.35		12.75% 15.23%	9.45%	3.12%	4.14%	1.02%	4.96%	3.38% 3.31%		3.38% 3.31%
1964 1965	5.62% 5.73%	3.05%	84.75 92.43	5.30	2.58		15.23%	10.08% 9.42%	3.54% 3.93%	4.21%	0.67%	5.13% 5.46%	3.31%		3.31%
1965	6.74%	3.59%	80.33	5.41	2.83		2.23%	1.96%	4.76%	4.64%	-0.12%	4.19%	3.68%		3.68%
1967	5.66%	3.09%	96.47	5.46	2.98		0.85%	3.37%	4.21%	5.70%	1.49%	5.25%	3.20%		3.20%
1968	5.51%	2.93%	103.86	5.72	3.04		4.81%	2.09%	5.21%	6.16%	0.95%	5.32%	3.00%		3.00%
1969	6.63%	3.52%	92.06	6.10	3.24		6.66%	6.49%	6.58%	7.88%	1.30%	7.55%	3.74%		3.74%
1970	5.98%	3.46%	92.15	5.51	3.19		-9.72%	-1.61%	6.53%	6.50%	-0.03%	4.78%	3.41%		3.41%
1971	5.46%	3.10%	102.09	5.57	3.16		1.15%	-0.74%	4.39%	5.89%	1.50%	4.57%	3.09%		3.09%
1972	5.23%	2.70%	118.05	6.17	3.19		10.76%	0.71%	3.84%	6.41%	2.57%	5.21%	2.72%		2.72%
1973	8.16%	3.70%	97.55	7.96	3.61		28.93%	13.24%	6.93%	6.90%	-0.03%	8.30%	4.30%		4.30%
1974	13.64%	5.43%	68.56	9.35	3.72		17.48%	3.14%	8.00%	7.40%	-0.60%	6.42%	5.59%		5.59%
1975	8.55%	4.14%	90.19	7.71	3.73		-17.54%	0.30%	5.80%	7.76%	1.96%	5.99%	4.13%		4.13%
1976 1977	9.07% 11.43%	3.93%	107.46 95.1	9.75 10.87	4.22		26.39% 11.53%	13.10% 15.07%	5.08% 5.12%	6.81% 7.78%	1.73% 2.66%	8.19% 9.52%	4.55% 5.92%		4.55% 5.92%
1977	12.11%	5.39%	96.11	10.87	5.18		7.07%	6.60%	7.18%	9.15%	1.97%	9.52%	5.92%		5.92%
1978	13.48%	5.53%	107.94	14.55	5.97		25.01%	15.23%	10.38%	10.33%	-0.05%	11.70%	6.45%		6.45%
1980	11.04%	4.74%	135.76	14.99	6.44		3.01%	7.81%	11.24%	12.43%	1.19%	11.01%	5.03%		5.03%
1981	12.39%	5.57%	122.55	15.18	6.83		1.31%	6.08%	14.71%	13.98%	-0.73%	11.42%	5.73%		5.73%
1982	9.83%	4.93%	140.64	13.82	6.93		-8.95%	1.58%	10.54%	10.47%	-0.07%	7.96%	4.90%		4.90%
1983	8.06%	4.32%	164.93	13.29	7.12		-3.84%	2.76%	8.80%	11.80%	3.00%	9.09%	4.31%		4.31%
1984	10.07%	4.68%	167.24	16.84	7.83		26.69%	9.85%	9.85%	11.51%	1.66%	11.02%	5.11%		5.11%
1985	7.42%	3.88%	211.28	15.68	8.20		-6.91%	4.74%	7.72%	8.99%	1.27%	7.89%	4.03%	6.75%	3.84%
1986	5.96%	3.38%	242.17	14.43	8.19		-7.93%	-0.15%	6.16%	7.22%	1.06%	5.54%	3.36%	6.96%	3.58%
1987	6.49%	3.71%	247.08	16.04	9.17		11.10%	11.99%	5.47%	8.86%	3.39%	9.66%	4.18%	8.58%	3.99%
1988 1989	8.20% 6.80%	3.68%	277.72 353.4	24.12 24.32	10.22 11.73		50.42% 0.83%	11.49% 14.80%	6.35% 8.37%	9.14% 7.93%	2.79%	9.76% 9.58%	4.12% 3.85%	7.67%	3.77% 3.51%
1989	6.58%	3.74%	330.22	24.32	12.35		-6.87%	5.26%	7.81%	8.07%	0.26%	7.39%	3.92%	7.19%	3.89%
1991	4.58%	3.11%	417.09	19.30	12.97		-14.79%	5.03%	7.00%	6.70%	-0.30%	6.34%	3.27%	7.81%	3.48%
1992	4.16%	2.90%	435.71	20.87	12.64		8.13%	-2.59%	5.30%	6.68%	1.38%	4.67%	2.83%	9.83%	3.55%
1993	4.25%	2.72%	466.45	26.90	12.69		28.89%	0.41%	3.50%	5.79%	2.29%	4.73%	2.74%	8.00%	3.17%
1994	5.89%	2.91%	459.27	31.75	13.36		18.03%	5.34%	5.00%	7.82%	2.82%	7.23%	3.06%	7.17%	3.55%
1995	5.74%	2.30%	615.93	37.70	14.17		18.74%	6.00%	3.50%	5.57%	2.07%	5.65%	2.44%	6.50%	3.29%
1996	4.83%	2.01%	740.74	40.63	14.89		7.77%	5.10%	5.00%	6.41%	1.41%	6.13%	2.11%	7.92%	3.20%
1997	4.08%	1.60%	970.43	44.09	15.52		8.52%	4.25%	5.35%	5.74%	0.39%	5.45%	1.67%	8.00%	2.73%
1998 1999	3.11%	1.32%	1229.23 1469.25	44.27 51.68	16.20		0.41%	4.37%	4.33%	4.65%	0.32%	4.60%	1.38%	7.20%	2.26%
2000	3.07% 3.94%	1.14%	1320.28	51.68	16.71 16.27		16.74% 8.61%	3.16%	5.37% 5.73%	6.44% 5.11%	1.07%	5.75% 3.71%	1.20%	12.50% 12.00%	2.05%
2000	3.94%	1.23%	1320.28	38.85	15.74	30.08	-30.79%	-2.65%	1.80%	5.05%	3.25%	3.71%	1.65%	10.30%	3.62%
2001	5.23%	1.83%	879.82	46.04	16.08	29.83	18.51%	2.15%	1.20%	3.81%	2.61%	3.57%	2.29%	8.00%	4.10%
2002	4.87%	1.61%	1111.91	54.69	17.88	31.58	18.79%	11.19%	1.00%	4.25%	3.25%	5.35%	2.12%	11.00%	3.69%
2004	5.58%	1.60%	1211.92	67.68	19.407	40.60	23.75%	8.54%	2.18%	4.22%	2.04%	4.90%	2.02%	8.50%	3.65%
2005	5.47%	1.79%	1248.29	76.45	22.38	61.17	12.96%	15.32%	4.31%	4.39%	0.08%	6.16%	2.20%	8.00%	4.08%
2006	6.18%	1.77%	1418.3	87.72	25.05	73.16	14.74%	11.93%	4.88%	4.70%	-0.18%	5.93%	1.97%	12.50%	4.16%
2007	5.62%	1.89%	1468.36	82.54	27.73	95.36	-5.91%	10.70%	3.31%	4.02%	0.71%	5.03%	2.06%	5.00%	4.37%
2008	7.24%	3.11%	903.25	65.39	28.05	67.52	-20.78%	1.15%	1.59%	2.21%	0.62%	2.11%	4.05%	4.00%	6.43%
2009	5.35%	2.00%	1115.10	59.65	22.31	37.43	-8.78%	-20.46%	0.14%	3.84%	3.70%	0.28%	2.60%	7.20%	4.36%
2010 2011	6.65%	1.84% 2.07%	1257.64 1257.60	83.66 97.05	23.12 26.02	55.53 71.28	40.25%	3.63%	0.13%	3.29% 1.88%	3.16% 1.85%	3.33%	2.24%	6.95% 7.18%	5.20% 6.01%
2011 2012	7.72%	2.07%	1426.19	97.05	30.44	75.90	16.01% 5.58%	12.54% 16.99%	0.03%	1.88%	1.85%	2.75%	2.71%	5.27%	5.78%
2012	5.81%	1.96%	1848.36	102.47	36.28	88.13	4.86%	19.19%	0.03%	3.04%	2.97%	5.01%	2.47%	4.28%	4.96%
2013	5.49%	1.92%	2058.90	113.01	39.44	101.98	5.17%	8.71%	0.05%	2.17%	2.12%	2.77%	2.24%	5.58%	5.78%
2015	5.20%	2.11%	2043.94	106.32	43.16	106.10	-5.92%	9.43%	0.21%	2.27%	2.06%	2.96%	2.46%	5.51%	6.12%
2016	4.86%	2.01%	2238.83	108.86	45.03	108.67	2.39%	4.33%	0.51%	2.45%	1.94%	2.64%	2.41%	5.54%	5.69%
2017	4.67%	1.86%	2673.61	124.94	49.73	108.28	14.77%	10.44%	1.39%	2.41%	1.02%	3.22%	2.36%	7.05%	5.08%
2018	5.92%	2.14%	2506.85	148.34	53.61	136.65	18.73%	7.80%	2.37%	2.68%	0.31%	3.24%	2.50%	4.12%	5.96%

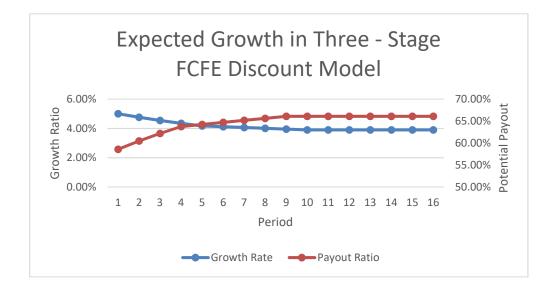
Company	AES Co	orp	3.90%	GDP
Ticker	aes		17.0	Industry P/E
			46.0%	Target Dividend Payout Ratio
			11.5%	Target ROE

	Year	Growth Rate	Reinvestment Rate	Payout Ratio	Earnings	FCFE	Terminal Value	Cash Flow
Historic	0		1642.51%	-1542.51%	0.45			(19.90)
	1	######	50.17%	49.83%	1.30	0.65		0.65
	2	5.77%	47.43%	52.57%	1.38	0.72		0.72
Stage 1	3	5.45%	44.98%	55.02%	1.45	0.80		0.80
	4	5.17%	42.77%	57.23%	1.53	0.87		0.87
	5	4.92%	41.00%	59.00%	1.60	0.94		0.94
	6	4.71%	39.22%	60.78%	1.68	1.02		1.02
	7	4.51%	37.45%	62.55%	1.75	1.10		1.10
Stage 2	8	4.31%	35.68%	64.32%	1.83	1.17		1.17
	9	4.10%	33.91%	66.09%	1.90	1.26		1.26
	10	3.90%	33.91%	66.09%	1.98	1.31	34.89	36.20
Stage 3	11+	3.90%	33.91%	66.09%	2.05	1.36		
							K _e =	9.51%



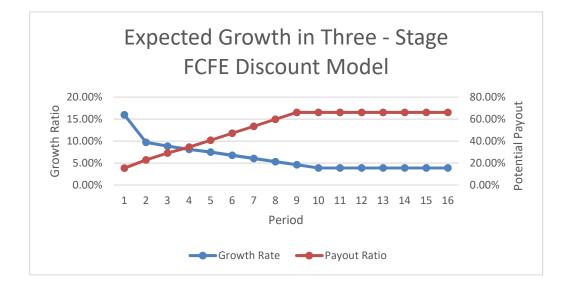
Company	Exelor	Corp	3.90%	GDP
Ticker	exc		17.0	Industry P/E
			46.0%	Target Dividend Payout Ratio
			11.5%	Target ROE

	Year	Growth Rate	Reinvestment Rate	Payout Ratio	Earnings	FCFE	Terminal Value	Cash Flow
Historic	0		43.48%	56.52%	3.00			(45.59)
	1	5.00%	41.41%	58.59%	3.15	1.85		1.85
	2	4.76%	39.53%	60.47%	3.30	2.00		2.00
Stage 1	3	4.55%	37.81%	62.19%	3.45	2.15		2.15
	4	4.35%	36.23%	63.77%	3.60	2.30		2.30
	5	4.17%	35.77%	64.23%	3.75	2.41		2.41
	6	4.11%	35.30%	64.70%	3.90	2.53		2.53
	7	4.06%	34.84%	65.16%	4.06	2.65		2.65
Stage 2	8	4.01%	34.38%	65.62%	4.23	2.77		2.77
	9	3.95%	33.91%	66.09%	4.39	2.90		2.90
	10	3.90%	33.91%	66.09%	4.56	3.02	80.61	83.63
Stage 3	11+	3.90%	33.91%	66.09%	4.74	3.13		
							K _e =	9.99%



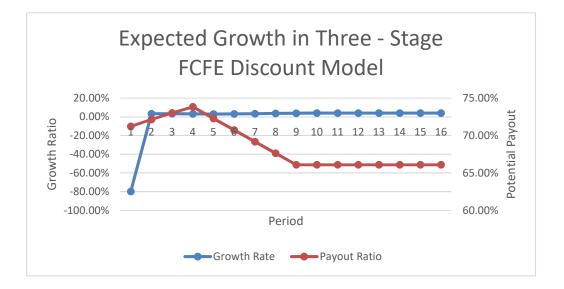
Company	NextE	ra Energy	3.90%	GDP
Ticker	nee		17.0	Industry P/E
			46.0%	Target Dividend Payout Ratio
			11.5%	Target ROE

		Growth	Reinvestment	Payout			Terminal	Cash
	Year	Rate	Rate	Ratio	Earnings	FCFE	Value	Flow
Historic	0		138.95%	-38.95%	7.76			(242.16)
	1	15.98%	84.54%	15.46%	9.00	1.39		1.39
	2	9.72%	77.05%	22.95%	9.88	2.27		2.27
Stage 1	3	8.86%	70.78%	29.22%	10.75	3.14		3.14
	4	8.14%	65.45%	34.55%	11.63	4.02		4.02
	5	7.53%	59.14%	40.86%	12.50	5.11		5.11
	6	6.80%	52.84%	47.16%	13.35	6.30		6.30
	7	6.08%	46.53%	53.47%	14.16	7.57		7.57
Stage 2	8	5.35%	40.22%	59.78%	14.92	8.92		8.92
	9	4.63%	33.91%	66.09%	15.61	10.32		10.32
	10	3.90%	33.91%	66.09%	16.22	10.72	286.46	297.18
Stage 3	11+	3.90%	33.91%	66.09%	16.85	11.14		
							K _e =	3.86%



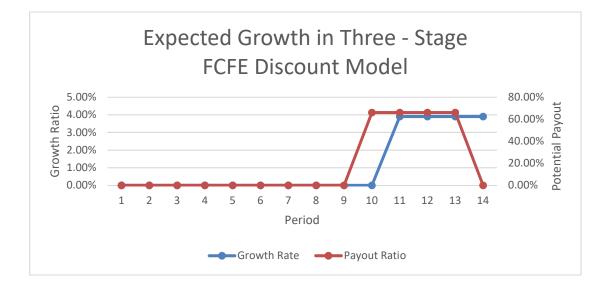
Company	NRG E	nergy Inc	3.90%	GDP
Ticker	nrg		17.0	Industry P/E
			46.0%	Target Dividend Payout Ratio
			11.5%	Target ROE

	Year	Growth Rate	Reinvestment Rate	Payout Ratio	Earnings	FCFE	Terminal Value	Cash Flow
Historic	0		-693.69%	793.69%	16.81			(39.75)
	1	-79.77%	28.77%	71.23%	3.40	2.42		2.42
	2	3.31%	27.85%	72.15%	3.51	2.53		2.53
Stage 1	3	3.20%	26.99%	73.01%	3.63	2.65		2.65
	4	3.10%	26.17%	73.83%	3.74	2.76		2.76
	5	3.01%	27.72%	72.28%	3.85	2.78		2.78
	6	3.19%	29.27%	70.73%	3.97	2.81		2.81
	7	3.37%	30.82%	69.18%	4.11	2.84		2.84
Stage 2	8	3.54%	32.37%	67.63%	4.25	2.88		2.88
	9	3.72%	33.91%	66.09%	4.41	2.91		2.91
	10	3.90%	33.91%	66.09%	4.58	3.03	80.94	83.96
Stage 3	11+	3.90%	33.91%	66.09%	4.76	3.15		
							K _e =	12.55%



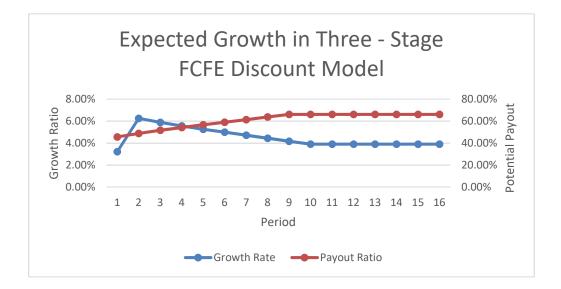
Company	#REF!	3.90%	GDP
Ticker	#REF!	17.0	Industry P/E
		46.0%	Target Dividend Payout Ratio
		11.5%	Target ROE

	Year	Growth Rate	Reinvestment Rate	Payout Ratio	Earnings	FCFE	Terminal Value	Cash Flow
Historic	0		#REF!	#REF!	#REF!			#REF!
	1	#REF!	#REF!	#REF!	#REF!	#REF!		#REF!
	2	#REF!	#REF!	#REF!	#REF!	#REF!		#REF!
Stage 1	3	#REF!	#REF!	#REF!	#REF!	#REF!		#REF!
Ū.	4	#REF!	#REF!	#REF!	#REF!	#REF!		#REF!
	5	#REF!	#REF!	#REF!	1.00	#REF!		#REF!
	6	#REF!	#REF!	#REF!	#REF!	#REF!		#REF!
	7	#REF!	#REF!	#REF!	#REF!	#REF!		#REF!
Stage 2	8	#REF!	#REF!	#REF!	#REF!	#REF!		#REF!
	9	#REF!	#REF!	#REF!	#REF!	#REF!		#REF!
	10	#REF!	33.91%	66.09%	#REF!	#REF!	#REF!	#REF!
Stage 3	11+	3.90%	33.91%	66.09%	#REF!	#REF!		
							K _e =	#VALUE!



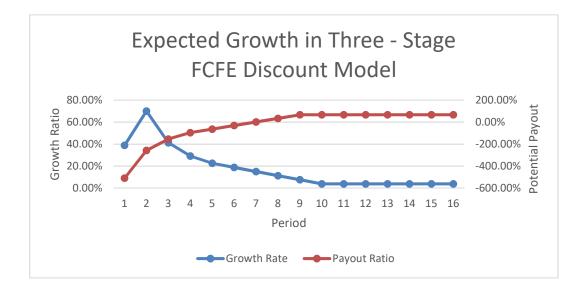
Company	South	ern Co	3.90%	GDP
Ticker	SO		17.0	Industry P/E use median
			46.0%	Target Dividend Payout Ratio
			11.5%	Target ROE

	Year	Growth Rate	Reinvestment Rate	Payout Ratio	Earnings	FCFE	Terminal Value	Cash Flow
Historic	0		28.05%	71.95%	3.10			(63.70)
	1	3.23%	54.35%	45.65%	3.20	1.46		1.46
	2	6.25%	51.15%	48.85%	3.40	1.66		1.66
Stage 1	3	5.88%	48.31%	51.69%	3.60	1.86		1.86
	4	5.56%	45.77%	54.23%	3.80	2.06		2.06
	5	5.26%	43.40%	56.60%	4.00	2.26		2.26
	6	4.99%	41.03%	58.97%	4.20	2.48		2.48
	7	4.72%	38.65%	61.35%	4.40	2.70		2.70
Stage 2	8	4.45%	36.28%	63.72%	4.59	2.93		2.93
	9	4.17%	33.91%	66.09%	4.78	3.16		3.16
	10	3.90%	33.91%	66.09%	4.97	3.29	87.81	91.10
Stage 3	11+	3.90%	33.91%	66.09%	5.17	3.41		
							K _e =	6.40%



Company	Trans	Alta Corp	3.90%	GDP
Ticker	ta.to		17.0	Industry P/E
			46.0%	Target Dividend Payout Ratio
			11.5%	Target ROE

	Year	Growth Rate	Reinvestment Rate	Payout Ratio	Earnings	FCFE	Terminal Value	Cash Flow
Historic	0		338.16%	-238.16%	0.18			(7.16)
	1	38.89%	608.70%	-508.70%	0.25	(1.27)		-1.27
	2	70.00%	358.06%	-258.06%	0.43	(1.10)		-1.10
Stage 1	3	41.18%	253.62%	-153.62%	0.60	(0.92)		-0.92
	4	29.17%	196.35%	-96.35%	0.78	(0.75)		-0.75
	5	22.58%	163.87%	-63.87%	0.95	(0.61)		-0.61
	6	18.84%	131.38%	-31.38%	1.13	(0.35)		-0.35
	7	15.11%	98.89%	1.11%	1.30	0.01		0.01
Stage 2	8	11.37%	66.40%	33.60%	1.45	0.49		0.49
	9	7.64%	33.91%	66.09%	1.56	1.03		1.03
	10	3.90%	33.91%	66.09%	1.62	1.07	28.59	29.66
Stage 3	11+	3.90%	33.91%	66.09%	1.68	1.11		
							K _e =	11.17%



Company	Vistra	Energy Corp	3.90%	GDP	
Ticker	vst		17.0	Industry P/E	
		46.0%	Target Dividend Payout Ratio		
			11.5%	Target ROE	

	Year	Growth Rate	Reinvestment Rate	Payout Ratio	Earnings	FCFE	Terminal Value	Cash Flow
Historic	0		65.45%	34.55%	1.86			(22.99)
Stage 1	1	7.53%	86.96%	13.04%	2.00	0.26		0.26
	2	10.00%	79.05%	20.95%	2.20	0.46		0.46
	3	9.09%	72.46%	27.54%	2.40	0.66		0.66
	4	8.33%	66.89%	33.11%	2.60	0.86		0.86
	5	7.69%	60.29%	39.71%	2.80	1.11		1.11
Stage 2	6	6.93%	53.70%	46.30%	2.99	1.39		1.39
	7	6.18%	47.10%	52.90%	3.18	1.68		1.68
	8	5.42%	40.51%	59.49%	3.35	1.99		1.99
	9	4.66%	33.91%	66.09%	3.51	2.32		2.32
	10	3.90%	33.91%	66.09%	3.64	2.41	64.37	66.78
Stage 3	11+	3.90%	33.91%	66.09%	3.79	2.50		
							K _e =	13.92%

