# WASHINGTON BUSINESS TAX & PREMIUM DATABASE TAX AND PREMIUM STATISTICS

Office of Financial Management Employment Security Department Department of Labor & Industries Department of Revenue

### Questions the Database Can Answer

- What is the government cost of firms doing business in Washington State?
- How has the government cost changed over time?
- How do these costs relate to other costs of doing business?
  - i Wages
  - Health care insurance
- How do costs compare among different types of firms and different industries?
  - i Size
  - i Major Industry groups
  - i High Tech industries
  - ¡ Out-of-state exports

# Questions that Can be Answered After Future Database Expansions

- Which types of firms create the most jobs?
- What is the average survival rate for different types of businesses?
- How do government costs of doing business compare to other costs of doing business?
  - **Cost of sales**
  - | Plant and equipment costs
  - Utility costs

## Elements in the database One record per firm

DOR Records	ESD Records	L&I Records	OFM Imputations
•UBI	•UBI	•UBI	•Sales tax paid by firm
•NAICS (non-	•NAICS		
employers)	•Premiums	•Premiums	•Health Insurance
•Taxes Paid	paid	paid	offer status and costs
ØUse Tax	•Wages		
ØB&O			
<b>Ø</b> Public Utility Tax	•Employees		

Gross income

What's Out?

**Individual Employee Records** 

# Other elements added to the database

- **ø** Estimated sales taxes paid by firm
- Property taxes paid (actual for 7 counties, allocated for others)
- **ø** Estimates of self-insured workers compensation costs

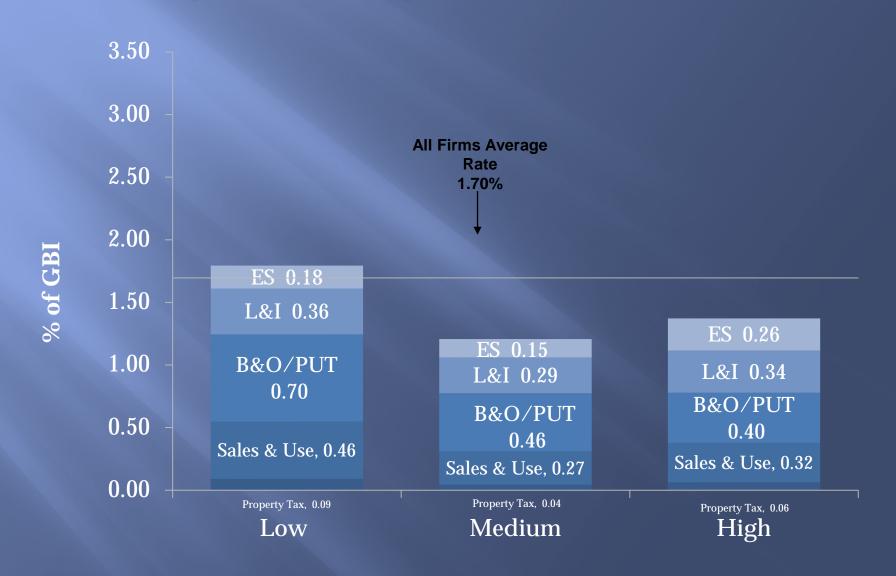
#### NOTES ON THE CHARTS

- 1. Rates = <u>Taxes & Premiums</u> Gross Income
- 2. Rates are weighted by gross income.
- 3. Matches only (no sole proprietors)
- 4. Average rate is for all firms in the database

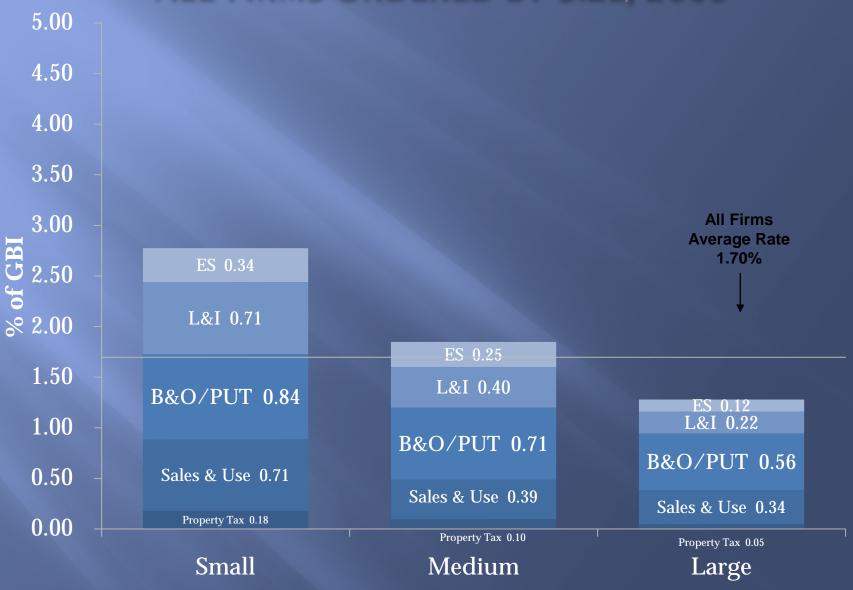
#### Notes on L&I Data

- L&I premium amounts for the tax year are prior to retrospective rating premium adjustments. Retrospective Rating (Retro) is an optional financial incentive program offered by L&I to help qualifying employers reduce their industrial insurance costs. Employers may receive premium refunds or they may be assessed additional premium based on their performance.
- The net value of retrospective rating refunds is \$102,898,364 in calendar year 2009.
- In some cases the group administration will retain some of these refunds:
  - To pay for administration expenses of the group program plus profit
  - To build up a financial cushion used to pay off future unexpected additional premiums owed the department
- In some cases the employer signs up for the program individually and does pocket all of the refund, net of additional assessments.

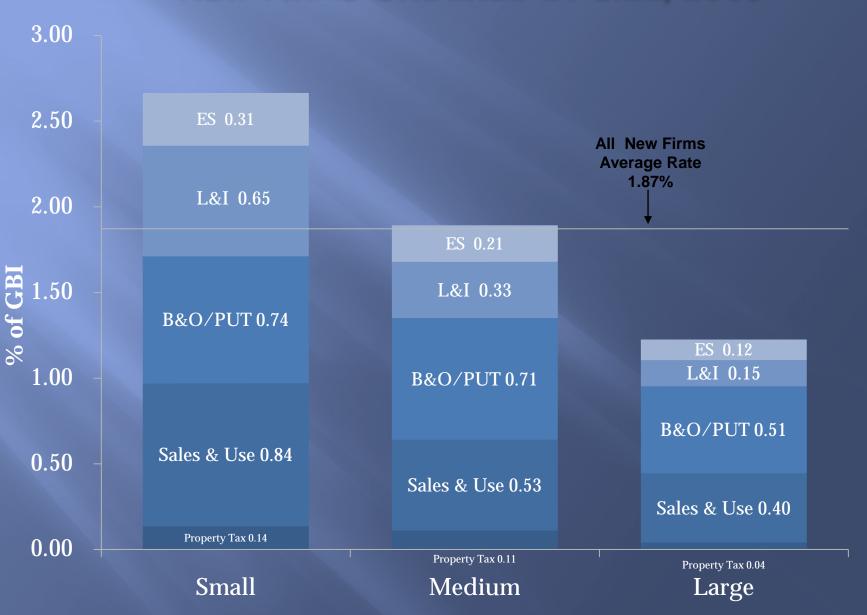
## OUT=OF-STATE EXPORT FIRMS ORDERED BY EXPORT VOLUME 2009 Exports defined by out-of-state deduction/GBI



#### ALL FIRMS ORDERED BY SIZE, 2009



#### NEW FIRMS ORDERED BY SIZE, 2009



#### ALL FIRMS BY INDUSTRY SECTOR, 2009 5.00 4.50 4.00 3.50 **All Firms Average Rate** 1.70% 3.00 L&I 1.84 % of GBI ES 0.26 2.50 ES 0.21 L&I 0.20 L&I 0.42 2.00 B&O/PUT L&I 0.84 B&O/PUT 1.50 1.13 B&O/PUT L&I 0.50 1.08 0.60 1.00 B&O/PUT B&O/PUT 0.09 0.49 0.82 0.17 Sales & Use Sales & Use L&I 0.30 Sales & Use 0.94 0.50 0.81 0.80 Sales & Use 0.45 B&O/PUT 0.55 Sales & Use 0.28 0.37 0.19 0.17 0.22 0.17 0.15 0.12 0.04 0.00 0.03 0.04

Ag/For/Min

Construction

Manuf.

Tran/Comm/Util

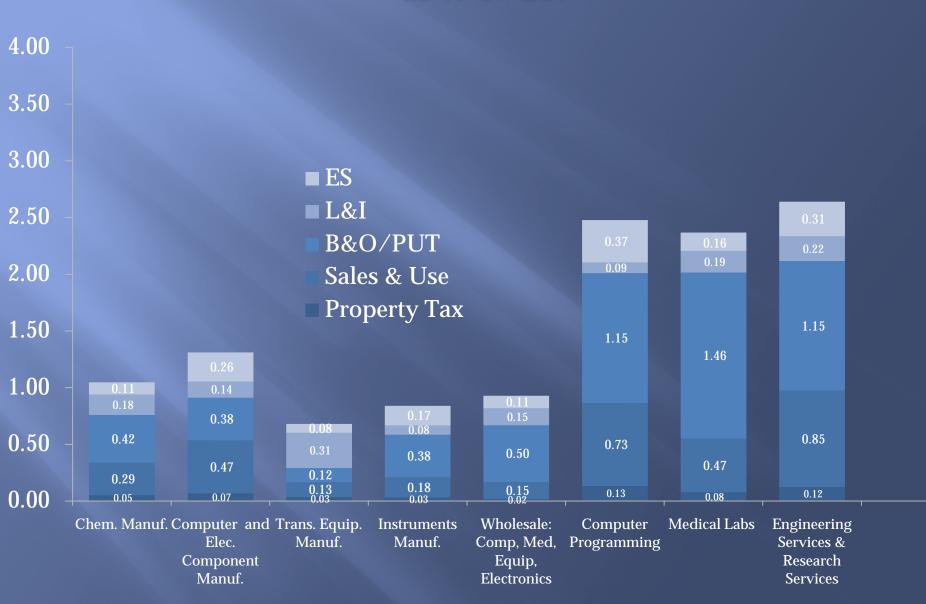
Trade

Fin/Ins/RE

Services

## HIGH TECH FIRMS BY INDUSTRY, 2009, as % of GBI

**Rate (%)** 



## History of Tax Impacts, All Taxpayers with Employees,

as % of GBI

